State of Delaware

Contract Details

Agency Name	Office of Management & Budget
Division Name	Government Support Services
Subject	Award Addendum 8
Contract Number	GSS17788-BODY_CAM
Contract Title	Body Cameras and Related Data Storage/Management
Agency Contact Name	Walt Gorman
Agency Contact Email	walt.gorman@delware.gov
Award Notice Date	8/14/2026
Contract Effective Date	9/9/2019
Contract Expiration Date	8/31/2027
Extension Options	n/a
Award Notice Note	contract extension; vendor updates
Contract Summary	This Contract establishes a state-wide solution/standard for first responder body cameras inclusive of a data storage and data management system.

Vendor Table	Vendor	Vendor	Vendor
Company Name	Axon Enterprise Inc	COBAN Technologies Inc.	Motorola Solutions Inc
Address	17800 N 85th Street	11375 West Sam Houston Parkway South	500 West Monroe Street
Address 2		#800	
City	Scottsdale	Houston	Chicago
State	AZ	TX	IL
Zip Code	85255	77031	60661
Expiration Date	8/31/2027	8/31/2027	8/31/2027
Company Website	www.axon.com	www.cobantech.com	motorolasolutions.com
Delaware Vendor	NO	NO	NO
MWBE Certified	NO	NO	NO
Veteran Service Disabled	NO	NO	NO
Contact Name	Crystal Thorson	Cindy Chang	Kevin Frazier
Contact Title			Area Sales Manager
Contact Phone	208-954-2763	281-925-0488 ext 7160	240-566-6175
Contact Email	cthorson@axon.com	cchang@safefleet.net	kevin.frazier@motorolasolutions.com
Contact Name #2	Julie Bosack	William Chiang	Mark Cress
Contact Title			Area Sales Manager
Contact Phone	312-576-2829	281-925-0488 ext 7177	410-215-1339
Contact Email	jbosack@axon.com	wchiang@safefleet.net	mark.cress@motorolasolutions.com

Header	Language
Mandatory Use Contract	REF: Title 29, Chapter 6911(d) Delaware Code. Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.
Payment	The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.
Ordering Procedures	An ordering agency must engage their designated DTI Customer Engagement Specialisty (CES) prior to initial order of products or services. Given the variety of data storage/management options available under this contract, DTI will work with the ordering Agency to ensure appropriate data security configurations.
Purchase Orders	Agencies that are part of the First State Financial (FSF) system are required to identify the contract number GSS17788-BODY_CAM on all Purchase Orders (P.O.) and shall complete the same when entering P.O. information in the state's financial reporting system.
Pricing	Vendor pricing can be found in Appendix A - Axon Pricing, Appendix B - Coban Pricing, and Appendix C - Motorola Pricing. Pricing is effective September 1, 2026.