



STATE OF DELAWARE  
EXECUTIVE DEPARTMENT  
OFFICE OF MANAGEMENT AND BUDGET

August 15, 2025

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER  
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: LUCI KARNAI  
STATE CONTRACT PROCUREMENT OFFICER II  
302-857-4537

SUBJECT: **AWARD NOTICE**  
**CONTRACT NO. GSS25585-BODY\_ARMOR**  
**Body Armor and Ballistic-Resistant Protective Products**

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OF  
KEY CONTRACT INFORMATION

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GOVERNMENT SUPPORT SERVICES – CONTRACTING  
600 A SOUTH BAY ROAD – DOVER, DE 19901  
PHONE: (302) 857-4550 – FAX: (302) 739-3779 – GSS.OMB.DELAWARE.GOV

## KEY CONTRACT INFORMATION

### 1. CONTRACT OVERVIEW

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The State of Delaware has entered into a NASPO ValuePoint Cooperative Purchasing Agreement for Body Armor and Ballistic-Resistant Protective Products, providing state agency end-users with streamlined access to a wide selection of NIJ-compliant and ASTM protective gear. This agreement includes ballistic-resistant vests, spike- and edged-blade-resistant vests, ballistic-resistant helmets, ballistic-resistant shields, and associated products offered by authorized vendors. Participating agencies benefit from simplified procurement, standardized product quality, and compliance with national safety standards, supporting law enforcement, corrections, and other public safety missions across the state.

### 2. MANDATORY USE CONTRACT

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REF: Title 29, Chapter 6911(d) Delaware Code. Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

Under Delaware Code, Title 29 §6933 and §6987, the State of Delaware is authorized to participate in, sponsor, conduct or administer a cooperative purchasing agreement for the procurement of materiel or nonprofessional services, or professional services with 1 or more public procurement units either within the State or within another state in accordance with an agreement entered into between the participants.

### 3. CONTRACT PERIOD

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Each contractor's contract shall be valid from November 11, 2025 through April 30, 2027. At the sole discretion of Government Support Services, this Participating Addendum may further be extended to include any extensions as agreed to, by and between NASPO ValuePoint and the vendors.

### 4. VENDORS

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| Awarded Vendor:                                                                                                                                                                                                                                                                                                                           | Local Distributors:                                                                                                                                                                                                                                                                                                                                                                                                                                |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| GSS25585-BODY_ARMORV01<br><b>Central Lake Armor Express, Inc.</b><br><b>DBA Armor Express</b><br>750 A W. Fieldcrest Rd<br>Eden, NC 27288<br>NVP Master Agreement Number: <a href="#">198464</a><br><br>Contact: Robert Edwards<br>Phone: 631-300-7490<br>Email: <a href="mailto:redwards@armorexpress.com">redwards@armorexpress.com</a> | <b>American Public Safety</b><br>31507 Trading Post Plz, Unit 10<br>Millsboro, DE 19966<br>Contact: Brittany Sgambato<br>Phone: 302-394-0303<br>Email: <a href="mailto:brittany@americanpublicsafety.com">brittany@americanpublicsafety.com</a><br><br><b>Galls, LLC</b><br>1340 Russell Cave Rd.<br>Lexington, KY 40505<br>Contact: Jeff Bush<br>Phone: 859-800-1265<br>Email: <a href="mailto:bush-jeffrey@galls.com">bush-jeffrey@galls.com</a> |

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|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                                                                                                                                                                                                                                            | <p><b>Supreme Elastic Corporation</b><br/>325 Spencer Rd NE<br/>Conover, NC 28613<br/>Contact: Chris Voll<br/>Phone: 888-604-6975<br/>Email: <a href="mailto:territorymanager@supremecorporation.com">territorymanager@supremecorporation.com</a></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <p>GSS25585-BODY_ARMORV02<br/><b>GH Armor Systems Inc.</b><br/>13386 International Parkway, Unit 2<br/>Jacksonville, FL 32218-2383<br/>NVP Master Agreement Number: <a href="#">198466</a></p> <p>Contact: Chris Grado<br/>Phone: 606-219-5159<br/>Email: <a href="mailto:customerservice@gharmor.com">customerservice@gharmor.com</a></p> | <p><b>Graves Uniform</b><br/>102 Savannah Road<br/>Lewes, DE 19958<br/>Contact: Terry Havens<br/>Phone: 302-645-7771<br/>Email: <a href="mailto:info@gravesuniforms.com">info@gravesuniforms.com</a></p> <p><b>McDonald Uniform Co., Inc.</b><br/>3019 Darnell Road<br/>Philadelphia, PA 19154<br/>Contact: Dan McDonald Jr.<br/>Phone: 215-673-2228<br/>Email: <a href="mailto:danjr@mcdonalduniforms.com">danjr@mcdonalduniforms.com</a></p> <p><b>Hanover Uniform</b><br/>3501 Marmenco Court<br/>Baltimore, MD 21230<br/>Contact: John Mintz<br/>Phone: 410-235-8338<br/>Email: <a href="mailto:jmintz@hanoveruniform.com">jmintz@hanoveruniform.com</a></p> <p><b>MES Life Safety</b><br/>12 Turnberry Lane<br/>Sandy Hook, CT 06482<br/>Contact: Howard Roper<br/>Phone: 314-703-8848<br/>Email: <a href="mailto:hroper@mesuniforms.com">hroper@mesuniforms.com</a></p> <p><b>W.W. Grainger, Inc.</b><br/>100 Grainger Parkway<br/>Lake Forest, IL 60045<br/>Contact Stephanie Spindler<br/>Phone: 224-531-4344<br/><a href="mailto:customerservice@grainger.com">customerservice@grainger.com</a></p> <p><b>Hard Time Products</b><br/>324 Broad Street<br/>Rome, GA 30161<br/>Contact: Daniel Dougan<br/>Phone: 706-413-4614<br/>Email: <a href="mailto:ddougan@hardtimeproducts.com">ddougan@hardtimeproducts.com</a></p> |
| <p>GSS25585-BODY_ARMORV03<br/><b>Point Blank Enterprises, Inc.</b><br/>2102 SW 2<sup>nd</sup> St.<br/>Pompano Beach, FL 33069</p>                                                                                                                                                                                                          | <p><b>Lawmen Supply</b><br/>7115 Airport Highway<br/>Pennsauken, NJ 08109<br/>Contact: Jay Weston</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |

## Award Notice

Contract No. GSS25585-BODY\_ARMOR

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|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>NVP Master Agreement Number: <a href="#">198468</a></p> <p>Contact: Jared Kleiman<br/>Phone: 954-630-0900, ext. 1709<br/>Email: <a href="mailto:jkleiman@pbearmor.com">jkleiman@pbearmor.com</a></p>                                                                                                                                              | <p>Phone: 856-488-4499<br/>Email: <a href="mailto:jay.weston@lawmensupply.com">jay.weston@lawmensupply.com</a></p> <p><b>Galls</b><br/>1340 Russell Cave Rd<br/>Lexington, KY 40505<br/>Contact David Frye<br/>Phone: 859-800-1114<br/>Email: <a href="mailto:frye-david@galls.com">frye-david@galls.com</a></p> <p><b>Municipal Emergency Services, Inc.</b><br/>12 Turnberry Lane, 2<sup>nd</sup> Floor<br/>Sandy Hook, CT 06482<br/>Contact: Scott Ward<br/>Phone: 443-783-6580<br/>Email: <a href="mailto:scottward@mesfire.com">scottward@mesfire.com</a></p> <p><b>Witmer Public Safety Group, Inc.</b><br/>101 Independence Way<br/>Coatesville, PA 19320<br/>Contact: Isaac Hertzler<br/>Phone: 804-267-3424, ext. 1604<br/>Email: <a href="mailto:isaac.hertzler@wpsqinc.com">isaac.hertzler@wpsqinc.com</a></p> |
| <p>GSS25585-BODY_ARMORV04<br/><b>Safariland LLC</b><br/>13386 International Pkwy.<br/>Jacksonville, FL 32218<br/>NVP Master Agreement Number: <a href="#">198469</a><br/><i>Expires: June 26, 2027</i></p> <p>Contact: Jimmy Ayers<br/>Phone: 702-213-9587<br/>Email: <a href="mailto:jimmy.ayers@safariland.com">jimmy.ayers@safariland.com</a></p> | <p><b>Atlantic Tactical Inc.</b><br/>772 Corporate Circle<br/>New Cumberland, PA 17070<br/>Contact: Tom Caruso<br/>Phone: 717-774-3339<br/>Email: <a href="mailto:customerservice@atlantictactical.com">customerservice@atlantictactical.com</a></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <p>GSS25585-BODY_ARMORV05<br/><b>Survival Armor, Inc.</b><br/>12621 Corporate Lakes Dr., Ste 8<br/>Fort Myers, FL 33913</p> <p>Contact: Jeanine Mason<br/>Phone: 239-210-0891<br/>Email: <a href="mailto:jeaninemason@survivalarmor.com">jeaninemason@survivalarmor.com</a></p>                                                                      | <p><b>Survival Armor, Inc. Sales Representative</b><br/>Holt &amp; McArdle Associates<br/>12621 Corporate Lakes Dr., Ste 8<br/>Fort Myers, FL 33913<br/>Contact: Adam Ogorek or Bob Holt Jr.<br/>Phone: 610-497-1766<br/>Email: <a href="mailto:a.ogorek@holtmcardle.com">a.ogorek@holtmcardle.com</a> or <a href="mailto:b.holtjr@holtmcardle.com">b.holtjr@holtmcardle.com</a></p> <p>American Public Safety LLC<br/>31507 Oak Orchard Rd, Unit 10<br/>Millsboro, DE 19666<br/>Contact: Alex Sgambato<br/>Phone: 302-394-0303<br/>Email: <a href="mailto:alex@americanpublicsafety.com">alex@americanpublicsafety.com</a></p>                                                                                                                                                                                           |

## 5. SHIPPING TERMS

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All shipments shall be F.O.B. Destination, with freight charges prepaid by the Contractor. The Contractor shall retain full responsibility and liability for any loss or damage to the Goods until final inspection and acceptance by the Buyer. Upon acceptance, title and risk of loss shall transfer to the Buyer, except in cases involving latent defects, fraud, or obligations arising under the Contractor's warranty. Any items that are back-ordered and not included in the original shipment—when the original order was shipped without transportation charges—shall likewise be shipped at no cost to the Buyer, with all transportation charges prepaid by the Contractor.

## 6. DELIVERY AND PICKUP

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All orders, regardless of quantity, shall be delivered to Purchasing Entities within sixty (60) calendar days after Manufacturer receipt of order. To the extent applicable, all deliveries will be made during normal working hours and be "Inside Deliveries" as designated by a representative of the Purchasing Entity placing the order. Purchasing Entities reserve the right to inspect all Goods provided under this Agreement at any reasonable time and location throughout the duration of the Master Price Agreement and the Participating Addendum. Should any Goods fail to meet the specifications or requirements outlined in the Master Price Agreement, as modified by the Participating Addendum and the applicable Order, the Purchasing Entity may require the Manufacturer—either directly or through its authorized Distributor—to promptly replace or correct the nonconforming Goods to ensure full compliance, at no additional cost to the Purchasing Entity. This remedy is non-exclusive and does not limit the Purchasing Entity's right to pursue any other remedies available under the Master Price Agreement, the Participating Addendum, or applicable law, including those provided under the Uniform Commercial Code ("UCC"). Such remedies may be exercised independently or in conjunction with the corrective measures described above, at the sole discretion of the Purchasing Entity.

## 7. PRICING

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Prices will remain firm for the term of the contract year. Document associated with the contractor's master agreement located on the [NASPO ValuePoint Portfolio webpage](#).

## ADDITIONAL TERMS AND CONDITIONS

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## 8. BILLING

**The successful vendor is required to "Bill as Shipped" to the respective ordering agency(s). Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.**

## 9. PAYMENT

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

## **10. PRODUCT SUBSTITUTION**

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

## **11. ORDERING PROCEDURE**

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

## **12. PURCHASE ORDERS**

Agencies that are part of the First State Financial (FSF) system are required to identify the contract number GSS25585-BODY\_ARMOR on all Purchase Orders (P.O.) and shall complete the same when entering P.O. information in the state's financial reporting system.

## **13. SAFETY NOTIFICATIONS**

- a. Manufacturer shall notify all purchasing entities that have placed Orders pursuant to the Participating Addendum against the Master Price Agreement, of recall notices, warranty replacements, safety notices, or any other applicable notice regarding the Goods being sold under the Master Price Agreement or the Participating Addendum. Such notice shall be given in writing within fifteen (15) calendar days of the date the Manufacturer becomes aware of, or issues, such notices.
- b. Manufacturer shall notify all purchasing entities by phone immediately of any recall, safety notice, warranty replacements, or issues regarding the Goods that relate to the safety of the goods and/or officers. Such phone notification shall be followed by written notification from Manufacturer to all Purchasing Entities within fifteen (15) calendar days of the date the Manufacturer becomes aware of, or issues, such notices.

## **14. WARRANTY**

The Contractor warrants for a period of one year from the date of Acceptance that: (a) the Product performs according to all specific claims that the Contractor made in its response to the solicitation, (b) the Product is suitable for the ordinary purposes for which such Product is used, (c) the Product is suitable for any special purposes identified in the solicitation or for which the Purchasing Entity has relied on the Contractor's skill or judgment, (d) the Product is designed and manufactured in a commercially reasonable manner, and (e) the Product is free of defects.

## **15. MEASUREMENT AND FIT**

Each Body Armor product shall be manufactured to fit a specific individual following professional measurement. Manufacturer-authorized measurement and fit protocols shall be professionally conducted by manufacturer-designated distributors, dedicated sales representatives or agents. Body armor sample vests may be used to assist in establishing initial size and fit for individual officers, however, sample vests may not be used for final fittings. All sizing, measurements, and final fitting shall be done at no expense to the purchasing entity. Body armor improperly fitted to an individual wearer shall be adjusted or replaced and returned to the individual within thirty (30) days by the contractor at no expense to the purchasing entity.

## **16. INSTRUCTION**

The Manufacturers Agent shall offer instruction or provide presentations as requested by individual law enforcement and/or correctional agencies regarding the care, usage, and limitation of bullet-resistant and stab-resistant armor. Briefings to training academy classes regarding proper fit, care, and maintenance during fitting and measurement visits may also be required.

## **17. DESIGNATED DISTRIBUTOR/AGENT RESPONSIBILITIES**

Designated Body Armor manufacturer distributors/agents are expected to stay current with manufacturer products, pricing, and award requirements.

## **18. REQUIREMENTS**

For a complete list of contract specifications please refer to the original bid solicitation document(s). Any contract specific documentation will be accessible through the hyperlink(s) provided on this contract's details page.

## **19. HOLD HARMLESS**

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

## **20. NON-PERFORMANCE**

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

## **21. FORCE MAJEURE**

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

## **22. AGENCY'S RESPONSIBILITIES**

The Agency shall:

- a) Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b) Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.

Award Notice

Contract No. GSS25585-BODY\_ARMOR

- c) When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d) The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.
- e) If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <https://mymarketplace.delaware.gov/documents/car.pdf>.