# AWARD NOTICE

January 27, 2025

ISSUED BY: Lacey Hutchison
Procurement Officer
(302) 739-9619

SUBJECT: **GSS17793-CLOUD_SOL – Award Notice, Addendum #9 Cloud Solutions**

## KEY CONTRACT INFORMATION

### 1. MASTER AGREEMENT

This Participating Addendum is made with the State of Delaware, Department of Technology and Information in conjunction with Utah's Master Agreement found here:

https://www.naspovaluepoint.org/portfolio/cloud-solutions-2016-2026/

### 2. MANDATORY USE

**REF: Title 29, Chapter 9016E(a) Delaware Code**. The Department shall establish statewide technology standards for use in the procurement process. Further, if the Department has entered into a statewide contract for technology services or resources, then that contract is mandatory use for state agencies.



801 Silver Lake Blvd.
Dover, DE 19904

302-739.9500
dti.delaware.gov

## 3. CONTRACT PERIOD

The contract(s) executed by the State of Utah are for use by the State of Delaware under Participating Addendum that allows State Departments and Agencies to use the agreement.

The Master Agreement became effective on September 2, 2016 and is valid through September 15, 2026. The State reserves the right, in its sole discretion, to extend this contract pursuant to and including any extensions of the Lead State Agreement, under the same terms and conditions.

## 4. AWARD ADDENDUM HISTORY

- Addendum #1 adds InfoReliance LLC to the contract.
- Addendum #2 changes InfoReliance LLC to ECS Federal, LLC.
- Addendum #3 updates contact information for Carahsoft.
- Addendum #4 adds Strategic Communications LLC to the contract.
- Addendum #5 adds Ensono, LLC to the contract.
- Addendum #6 adds Presidio Networked Solutions LLC to the contract.
- Addendum #7 adds Deloitte Consulting LLP to the contract.
- Addendum #8 adds NTT Data Americas to the contract.
- Addendum #9 updates to the current DTI Award Notice format.

## 5. VENDORS

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| **Carahsoft**<br>1860 Michael Farady Drive,<br>Suite 100<br>Reston, VA 20190<br><br>Vendor Contract No.:<br>GSS17793-CLOUD_SOLV01<br><br>Contact: Colby Bender<br>Phone: (703) 889-9878<br>Secondary Phone:(888) 66-CARAH<br>Fax: 703-871-8505<br>Email: colby.bender@carahsoft.com<br><br>MWBE ☐ Veteran☐ Delaware Vendor ☐ | **ECS Federal, LLC**<br>2750 Prosperity Ave, Suite 600<br>Fairfax, VA 22031<br><br>Vendor Contract No.:<br>GSS17793-CLOUD_SOLV03<br><br>Contact: Joshua Shoemaker<br>Phone: (703) 270-1541<br>Secondary Phone: (703) 944-4194<br>Email: Joshua.Shoemaker@ecstech.com<br><br>MWBE ☐ Veteran☐ Delaware Vendor ☒ |
| **Strategic Communications, LLC**<br>310 Evergreen Road<br>Louisville, KY 40243<br><br>Vendor Contract No.:<br>GSS17793-CLOUD_SOLV04<br><br>Contact: Bambi Fox<br>Phone: (502) 813-8018<br>Email: bfox@yourstrategic.com<br><br>MWBE ☒ Veteran☐ Delaware Vendor ☐ | **Ensono, LLC**<br>3333 Finley Rd.<br>Downers Grove, IL 60515<br><br>Vendor Contract No.:<br>GSS17793-CLOUD_SOLV05<br><br>Contact: Clint Dean<br>Phone: (630) 944-2311<br>Email:clint.dean@ensono.com<br><br>MWBE ☐ Veteran☐ Delaware Vendor ☐ |

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| **Presidio Networked Solutions LLC**<br>8161 Maple Lane Blvd, Suite 150<br>Fulton, MD 20579<br><br>Vendor Contract No.:<br>GSS17793-CLOUD_SOLV06<br><br>Contact: Bryan Myers<br>Phone: (812) 350-0808<br>Email: bmyers@presidio.com<br><br>MWBE ☐ Veteran☐ Delaware Vendor ☒ | **Deloitte Consulting LLP**<br>1919 N. Lynn St.<br>Arlington, VA 22209<br><br>Vendor Contract No.:<br>GSS17793-CLOUD_SOLV07<br><br>Contact: Isaac Guerrero<br>Email: siguerrero@deloitte.com<br><br>MWBE ☐ Veteran☐ Delaware Vendor ☒ |
| **NTT Data Americas, Inc.**<br>7950 Legacy Drive, 11th Floor<br>Plano, TX 75024<br><br>Vendor Contract No.:<br>GSS17793-CLOUD_SOLV08<br><br>Contact: Eric Hills<br>Phone: (207) 318-6352<br>Email: Eric.hills@nttdata.com<br><br>Secondary Contact: Kathy Tschappatt<br>Phone: (480)-221-4567<br>Email: Kathy.Tschappatt@nttdata.com<br><br>MWBE ☐ Veteran☐ Delaware Vendor ☐ | |

## 6. PRICING

Cloud Solutions pricing will be dependent on scope of services to be provided and should be confirmed with DTI contract representative prior to engagement.

## 7. BUSINESS CASE

A Business Case is required for any new IT initiative or any enhancement to an existing system that meets certain guidelines. Before making a

purchase under this Agreement, please determine if a Business Case is required and make the appropriate steps to submit one if it is. Information on Business Case guidelines and steps to complete one can be found here:

https://dti.delaware.gov/state-agencies-portal/it-business-cases/

If you have any questions relating to the need for a business case or guidance regarding submission of a Business Case, contact your assigned Customer Engagement Specialist (CES). It is recognized that pre-work is required to prepare the business cases. If needed, DTI offers professional services to help agencies develop IT project business and technical requirements as needed.

## 8. AGENCY'S RESPONSIBILITIES

The Agency shall:

a. Examine and review in detail all letters, reports, drawings, and other documents presented by the Vendor to the Agency and render to the Vendor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Vendor.

b. Give prompt written notice to the Vendor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Vendor's services.

c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.

d. The state has several remedies available to resolve non-performance issues with the Vendor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the Vendor to perform outside the agreement. If the issue is a part of the contract, the Agency or DTI - Contracting must then contact the Vendor, discuss the reasons surrounding the default and establish a date when the Vendor will resolve the non-performance issue.

e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. This form can be requested from and submitted once completed to DTI_Procurement@delaware.gov.