



## **REQUEST FOR PROPOSALS (RFP)**

RFP Number: **DTI250065-DATA\_CBL**

### **Data and Voice Structured Cabling**

Submission Due Date/Time: **Tuesday, July 15, 2025 at 2:00 P.M. (EST)**

Five (5) year Term with two (2) possible one (1)-year extensions

Multiple agreements may be awarded from this solicitation

29 *Del. C.* § 6981 and §6982(b)

### **A. PROJECT INFORMATION**

This Request for Proposal (RFP) issued by the Delaware Department of Technology and Information (DTI) is for the purpose of acquiring proposals from interested Vendors to provide structured cabling systems required to support Voice, Data, and imaging applications within State-owned and leased office facilities

The State of Delaware reserves the right to deny any and all exceptions taken to the RFP requirements.

### **B. PROJECT DESCRIPTION**

The State of Delaware is seeking proposals from qualified vendors to design, implement, and support a Structured Universal Cabling System that meets the current and future needs of its agencies. The selected vendor will provide a robust, scalable, and standards-compliant cabling infrastructure capable of supporting a wide range of technologies and services.

### **C. PROJECT REQUIREMENTS**

This contract is issued for Data and Voice Structured Cabling. Public Works procurement procedures apply above the defined dollar threshold, per Delaware Code Title 29, Chapter 69, Subchapter IV.

#### **1. Overview**

- a. Any Structured Universal Cabling System installed for the State of Delaware Agencies must meet current and anticipated technology needs. A robust building cabling system serves as the foundation for an institution's entire communications network, supporting telephones, computers, fax machines, LANs, WANs, broadband fiber optic and coaxial systems (CATV, SATV, CCTV), Data Centers, computer-aided design

workstations, Audio Video (AV) systems, and Distributed Antenna Systems (DAS).

- b. The system must support high bandwidth capacity and transmission speed while maintaining flexibility. It should comply with ANSI/EIA/TIA standards, BICSI guidelines, and current technology trends. The Main Distribution Frame (MDF) and Intermediate Distribution Frame (IDF) equipment racks must allow for future growth, and cable routing must include trays, conduits, sleeves, raceways, and hangers where necessary. The structured cabling system should enable efficient administration, recordkeeping, and adaptability to future changes.

## 2. Cabling and Infrastructure Specifications

### a. Cabling Mediums:

- Category 6, or Category 6a 24AWG UTP for station cabling.
- Multi-pair twisted copper for backbone cabling.
- 50/125 micron multi-mode fiber optic cable for higher bandwidth requirements.
- Data transmission rates of at least 1 Gigabit Ethernet per EIA/TIA standards.
- STATE OF DELAWARE uses fiber optic cable almost exclusively for data backbone.
- STATE OF DELAWARE standard for data backbone is single mode fiber.

### b. Distribution Design:

- Centralized MDF in each building.
- Riser cables terminating at MDF, extending to multiple IDFs.
- Maximum horizontal station cabling length: 100 meters.
- Maximum distance from outlet to IDF termination: 90 meters.

### c. Workstation Connectivity:

- Information outlets with jacks for telephones, computers, and other devices.
- Use of fiber optic and copper cabling originating from IDF rooms.

### d. Cable Tray

- Ideal pathways within the Data Center/MDF/IDF would consist of a single or multiple tiers of ladder type or wire mesh type tray.

- Size of cable trays will vary greatly from site to site, and will be largely dependent on the existing conditions of each site. Ideally, cable trays should be sized as large as conditions will allow, providing maximum space for cable pathway and expansion.
  - It shall be the responsibility of the party installing cable tray to bond each section of the tray together and attach it to the building ground network.
- e. Secondary Pathways
- Secondary pathways shall consist of non-continuous supports provided and installed by the IT Contractor.
  - Secondary pathways are defined as the mechanical hangers used to support cabling outside of a cable tray.
  - Where required the IT Contractor shall install J-hooks or other secondary pathways as needed and shall be spaced at 5 feet apart. Cable sag shall not exceed 12 inches.
  - J-hooks shall not exceed a fill capacity of 70%
- f. The Data Center follows a Top of Rack (ToR) format for most of its cabinet arrangements, optimizing network performance and connectivity. The key aspects of the ToR configuration are outlined below.
- Cabinet Configuration - Cabinets configured as Top of Rack contain redundant switches for production network connectivity. Devices within a Top of Rack cabinet utilize the in-cabinet switches for both production and management network connections.
  - Switch and Cable Configuration - Production network switches are equipped with SFP ports to offer flexibility in selecting the cable media that devices within the cabinet use for network connectivity.
  - Uplinks and Fiber Connectivity - Uplinks for Top of Rack network switches are connected via redundantly installed fiber optic trunk cables and cassettes, ensuring robust connectivity to an aggregation cabinet.

### 3. Technical Standards & Compliance

- a. Vendors must adhere to Delaware Department of Technology and Information (DTI) standards, including:
- State-Managed Facilities Standards: DTI Cabling and Wiring Standard-State
  - Public Education Standards: DTI Cabling and Wiring Standard-K12

- Contractors are responsible for compliance with all applicable national, state, and local standards.
- Non-compliance requires the contractor to replace or modify the service/product at no additional cost to the State.

#### 4. Work Certification & Testing

- Written certification confirming compliance with ANSI/EIA/TIA specifications is required. Vendors must certify all cabling and test equipment must be capable of certification, per the DTI Cabling and Wiring Standard.
- Vendors must specify test equipment used and provide necessary software to read test results.
- DTI receives a non-exclusive, perpetual license for any software provided.
- Testing results, along with two paper copies and one digital copy (AutoCAD/Visio format) of as-built drawings, must be submitted within fourteen (14) business days of project completion.

#### 5. Work Process & Scheduling

- A walk-through must be conducted within seven (7) business days of receipt of a State requisition.
- A price quote must be submitted within four (4) business days following the walk-through.
- Work must begin within seven (7) business days after approval of a purchase order.
  - Contractors must coordinate with State-designated contacts for scheduling.
  - Final walk-through and acceptance must align with a detailed work order.
  - Contractors must accommodate non-business hour work to avoid operational disruptions.
- Contractors must secure all necessary permits before installation begins.

#### 6. Warranty & Documentation

- Contractors must provide a twenty-five (25) year performance warranty and a fifteen (15) year manufacturer's parts and labor warranty.

- b. Systems installed must comply with manufacturer warranty requirements.
- c. Two (2) sets of as-built drawings are required for projects exceeding 45 single 4-pair runs.

#### 7. Licensing Requirements

- a. Contractors must hold a valid Delaware Contractor License as defined in Del Code Title 30, Chapter 25.
- b. General Service Licenses may be required depending on the scope of work.
- c. Professional Electrician Licenses are mandatory for electrical work per Del Code Title 24, Chapter 14.

#### 8. Taxation & Compliance

- a. Employers must withhold Delaware taxes on employees working in Delaware.
- b. Gross Receipt Taxes apply based on licensing type.
- c. Contractors must comply with Delaware tax regulations:
  - Contractors: Tax Tips
  - General Services: Tax Tips

#### 9. The State is divided into three (3) service areas. Vendors may bid for one, multiple, or all areas but must provide complete services in the selected areas.

- a. Area 1: New Castle County
- b. Area 2: Kent County
- c. Area 3: Sussex County

#### 10. Maximum Travel Time & Electrical Work Scope

- a. Billable travel time is limited to 45 minutes per visit at the contracted hourly rate.
- b. Additional site visits due to contractor negligence will not be billable.
- c. Electrical work includes:
  - Wiring installations (low and high voltage).
  - Fiber optic, alarm, and telecommunication equipment installations.
  - Ensuring compliance with electrical codes and standards.

- d. This structured cabling contract aims to ensure a scalable, high-performance, and compliant infrastructure for Delaware State agencies and school districts. Vendors must demonstrate capability, adhere to standards, and meet all certification and licensing requirements. Compliance with work schedules, documentation, and warranty provisions is critical to fulfilling contractual obligations effectively.
11. DTI Dark Fiber Requirements – Vendors submitting proposals must comply with the general cabling requirements outlined in This RFP and demonstrate adherence in their response. This contract pertains to DTI Dark Fiber procurement, following Delaware Code Title 29, Chapter 69, Subchapter IV, and applicable Public Works procurement procedures.
- a. The State of Delaware utilizes a combination of State-owned fiber, leased fiber, and copper-based services. Expanding dark fiber usage is essential to meet network connectivity needs and to support business and residential broadband expansion.
- b. Construction
- The State will consider dark fiber proposals that include construction, provided they include detailed timelines and all associated costs.
  - The service provider is responsible for obtaining all necessary rights of way, including City, County, and State permits.
  - Any rerouting due to external infrastructure changes will be the responsibility of the provider at no cost to the State.
  - Proposals must include a clear cost formula for last-mile connections, ensuring installation to the Minimum Point of Entry (MPOE), Demarcation point, and network equipment location.
  - All fiber connections must terminate with SC or LC connectors for gigabit handoff. If a lit fiber solution is proposed, termination must be via an RJ45 Ethernet jack.
- c. Route Descriptions
- Proposals must include at least one end-to-end solution from Georgetown, Delaware, to Newark, Delaware.
  - Each segment must be fully described, including aerial and underground installation techniques.
  - Entrance costs for each location must be included in the monthly rate.

- A GIS or CAD map with route details, splice points, and interconnections must be submitted both in printed and electronic formats.
  - The Offeror must disclose ownership details of all fiber segments and any third-party providers.
- d. Pricing and Interconnection Policies
- The State prefers Indefeasible Rights of Use (IRU) pricing with a one-time capital cost and recurring operations and maintenance payments.
  - Respondents must detail cross-connect policies and associated fees.
  - The State may require interconnection at meet-me manholes or mid-span splice locations, with respondents providing clear interconnection procedures and costs.
- e. Performance and Specifications
- Fiber routes should consist of homogenous fiber types.
  - Vendors must disclose fiber age, type, performance, and splice loss budgets.
  - Segments exceeding 40km must include chromatic dispersion reports.
  - Required fiber specifications include:
    - Singlemode Fiber (ITU-T-G.652C or preferred G.652D)
    - Maximum loss: 1.5 dB/km
    - Connector coupling loss: 0.75 dB/pair
    - Fiber splice insertion loss: 0.03 dB
- f. Field Testing and Acceptance Criteria
- Compliance with TIA-526-14-B and TIA-526-7 for optical power loss measurement.
  - OTDR and power meter testing at relevant wavelengths for multimode and single mode fiber.
  - Acceptance testing results must be provided electronically in RAW and PDF formats.
- g. Primary Hub Locations
- Silver Lake Plaza (Dover, DE)

- William Penn Data Center (Dover, DE)
  - Herman Holloway Campus (New Castle, DE)
  - Biggs Data Center (New Castle, DE)
- h. Secondary Hub and Service Locations by County
- New Castle County: Bissell Hospital, State Tower, multiple schools
  - Kent County: Dover Police Department, Kent County Radio Shop, schools
  - Sussex County: Lewes, Seaford Center, various schools
- i. Vendors must disclose fiber ownership and provide details of existing fiber structures by census tract.
- j. Offerors may propose value-added services at no cost to the State.
- k. A fiber installation schedule is encouraged.
- l. The State reserves the right to add or remove service locations without penalty.
- m. Product Support and Customer Service
- A dedicated contract representative and support team must be provided, along with escalation procedures.
  - Vendors must describe order placement, customer support, response times, and billing processes.
  - Offerors must demonstrate experience with similar projects, including franchise agreement negotiations.
- n. Technical Support and Response
- A four-hour maintenance response window is required for fiber cuts.
  - Vendors must provide performance statistics, including detection-to-resolution time metrics.

## **D. QUESTIONS**

Written requests for clarification of the RFP are to be submitted in the Q/A section of the project listing in the DTI Procurement Portal found here <https://dti.bonfirehub.com/portal>. If you would like to verify receipt of your question(s), or have issues submitting within the portal, contact [DTI\\_Procurement@delaware.gov](mailto:DTI_Procurement@delaware.gov). The Department's response to questions will be posted, according to the procurement schedule, under the project listing in the DTI Procurement Portal and to the State of Delaware Bid Solicitation Directory Website: <http://www.bids.delaware.gov/>. Vendor



names will be removed from questions in the responses released. Questions should include section number, paragraph number, page number, and text of passage being questioned. Deviations from this format will not be accepted.

#### **E. PROCUREMENT SCHEDULE**

<b>Action Item</b>	<b>Date</b>	<b>Time</b>
Deadline for Questions to ensure response:	Tuesday, June 24, 2025	2:00 P.M. Local Time
Final Response to Questions posted by:	Tuesday, July 8, 2025	2:00 P.M. Local Time
Proposals Due by:*	Tuesday, July 15, 2025	2:00 P.M. Local Time

**NOTE:** Only asterisk (\*) marked date changes will be communicated (via posted Addendums).

#### **F. PROPOSAL REQUIREMENTS**

Interested Vendors must submit the material required herein or they may not be considered for the project:

1. The Vendor must be registered in the DTI Procurement Portal at or before the time of submission to be considered.
2. Proposals must be received before the Proposal Due Date and Time, as identified in the Procurement Schedule for this RFP. Responses submitted by hard copy, facsimile, or e-mail will not be accepted. Responses received after the proposal Due Date and Time will not be considered.

**USB flash drive copies of proposals are to be delivered to:**

**DTI Procurement Services  
RFP: DTI250065-DATA\_CBL  
Delaware Department of Technology  
801 Silver Lake Blvd.  
Dover, DE 19904**

Should the office be closed at the time responses are due (such as an unexpected event or inclement weather) the submission due date shall be the following business day, at the time originally scheduled.

3. You must also upload your submission to the DTI Procurement Portal at: <https://dti.bonfirehub.com/portal>

Important Notes:

- a. Logging in and/or uploading the file(s) does not mean the response is submitted. Users must successfully upload all the file(s) and MUST click the submit button before the proposal due date and time.
  - b. Users will receive an email confirmation receipt with a unique confirmation number once the submission has been finalized. This will confirm that the proposal has been submitted successfully.
  - c. Each submitted item of requested information will only become visible to DTI after the proposal due date and time.
  - d. If the file is mandatory, you will not be able to complete your submission until the requirement is met.
  - e. Uploading large documents may take significant time depending on the size of the file(s) and your Internet connection speed. The maximum upload file size is 1000 MB.
  - f. Minimum system requirements: Internet Explorer 11, Microsoft Edge, Google Chrome, or Mozilla Firefox. Java Script must be enabled.
  - g. Please feel free to contact DTI Procurement Service directly at [DTI\\_Vendorservices@delaware.gov](mailto:DTI_Vendorservices@delaware.gov) for technical questions related to your submission. You can also visit the help forum at <https://bonfirehub.zendesk.com/hc>.
4. Submit one (1) original copy of the Proposal. The original must be a .pdf file of the original signed proposal and should be clearly marked "Original" on the first page of the document. Proposals cannot exceed sixty (60) pages excluding Required Forms, Pricing Spreadsheet, Appendix A.
5. Submit one (1) redacted copy of the Proposal. The redacted copy must be a .pdf file of the original signed proposal with any proprietary or confidential information redacted, and this copy should be clearly marked as "Redacted" on the first page of the .pdf version of the proposal. The redacted copy is required even if the submission contains no proprietary or confidential information.

Vendors should review Delaware's Freedom of Information Regulations in Section 10002(I) "Public record" of the Delaware Code, <http://delcode.delaware.gov/title29/c100/index.shtml> to determine what

information may be considered proprietary or confidential and may be redacted from their proposal.

6. Pricing Spreadsheet, to include one (1) in .pdf format, one (1) in Excel Format, and one redacted version. Pricing Spreadsheet copies should be submitted separate from proposal copies.
7. A Letter of Interest should accompany each proposal to briefly summarize the proposing Vendor's interest in providing the required services. A paper copy of this Letter shall be included with the USB flash drive of your proposal. The Letter of Interest is limited to four (4) pages and must indicate the following:
  - a. An understanding of the anticipated assignments, services required, and approach to providing the services required.
  - b. Identify the proposed key staff and from what office location they will be working.
  - c. The location, size, and description of the Vendor.
  - d. Confirmation that the vendor shall not store or transfer non-public State of Delaware data outside of the United States.
  - e. Availability of personnel for immediate placement.
  - f. Subcontractor usage if anticipated. Indicate the percentage of work estimated to be performed by the subcontractor vs. the prime vendor. Also, indicate if the prime consultant has previously worked with the proposed sub and give a brief example of the previous relationship(s).
8. Description of Vendor Capabilities for each of the listed items must be clearly addressed in your proposal. The proposal sections should be numbered as shown below and all items should be addressed with clear definition of the Vendor's ability to provide service in each area.
9. Staff Qualifications to include three (3) example projects and/or work done for the State previously. Example Projects provided are limited to ten (10) projects. One page for each project.
10. Inventory lists of specialized equipment.
11. Delaware Contractor License and any Professional Certifications of Staff relevant to the service.

12. Rating Criteria Support Information Section may be included but must be limited to four (4) pages. This section should be used to provide information that directly relates to your ability to meet the specific rating criteria cited within the RFP document. Any information beyond this scope will not be considered.

Vendors are encouraged to review the Rating Criteria section of this RFP and provide a response that addresses each of the scored items. Evaluators will not be able to make assumptions about a vendor's capabilities so the responding vendor should be detailed in their proposal responses.

13. Provide at least three (3) business references consisting of current or previous customers of similar scope and value using Appendix D. Include business name, mailing address, contact name and phone number, number of years doing business with, and type of work performed. The User Group will not consider personal references.

14. Required certification forms. All Vendors responding to the RFP must complete and return the submission forms located in Appendix D of this document.

15. Agreements for consideration by the State that would require signing as part of purchasing activity must have draft language submitted and approved for the life of contract. This includes but is not limited to License and Service Level Agreements. Any changes to offered agreement language after contract execution is subject to Department approval.

**No promotional materials or brochures are to be included as part of the submission.**

#### **G. RATING CRITERIA**

All proposals received in response to this RFP shall be evaluated using the same criteria and scoring process. The following criteria shall be used by the User Group to evaluate proposals:

#	Criteria Description:	Weight
1	Vendor's experience pertaining to understanding the standards and policies	20%
2	Vendor's experience on similar projects	30%
3	Project understanding, approach, services required	30%
4	Pricing; Labor and equipment from Appendix A	20%
TOTAL:		<b>100%</b>

## **H. OVERVIEW OF SELECTION PROCESS**

1. User Group appointments are confidential.
2. User Group members will individually score each Vendor's submitted proposal which determines individual ranking. The Department's ranking is the combined ranking of all Committee members. Awarded Vendors, in order of ranking, may have the opportunity to negotiate an agreement with the Department. If the Department cannot reach an agreement with the highest ranked Vendor(s), the Department may terminate negotiations and begin negotiations with the next highest ranked Vendor, and so on until an agreement is reached. The Department will notify via email the awarded Vendor(s) of the opportunity to enter into an agreement with the Department. This notification also will include information on the next steps for the agreement process.
3. After the ranking process has been completed, applicable price information may be requested from the successful candidate Vendor(s), such as salary rates for various classifications of personnel and an indirect cost derivation for the most current accounting period.
4. Based upon the listed criteria and evaluation of each firm's submitted proposal, the User Group may decide if a small sample task and/or discussions will be held with the most highly qualified consultants. If discussions are held, they will serve to clarify the technical approach, qualifications, and capabilities provided in response to the RFP, after which the User Group will determine the ranking of the candidate firms
5. Rate determination and applicability is subject to audit by the Department. Additionally, candidates should be prepared for the Department to work with your current accounting Vendor to provide information and backup documentation. Full and immediate cooperation is required to avoid delays in execution of an agreement. Failure to cooperate may result in breaking off negotiations and moving to the next ranked Vendor.

## **I. PROFESSIONAL SERVICES RFP ADMINISTRATIVE INFORMATION**

1. RFP Issuance
  - a. Public notice has been provided in accordance with 29 Del. C. [§6981](#).
  - b. This RFP is available in electronic form through the State of Delaware Procurement website at [www.bids.delaware.gov](http://www.bids.delaware.gov). Paper copies of this RFP will not be available.

- c. Vendors with a disability may receive accommodation regarding the means of communicating this RFP or participating in the procurement process. For more information, contact the [DTI\\_Vendorservices@delaware.gov](mailto:DTI_Vendorservices@delaware.gov) no later than ten calendar days prior to the deadline for receipt of proposals.
  - d. All requests, questions, or other communications about this RFP shall be made submitted via the DTI Procurement Portal found here: <https://dti.bonfirehub.com/login> or to [DTI\\_Vendorservices@delaware.gov](mailto:DTI_Vendorservices@delaware.gov). Communications made to other State of Delaware personnel or attempting to ask questions by phone or in person will not be allowed or recognized as valid and may disqualify the Vendor.
- 2. This Request for Proposals is issued as a Central Contracting procurement pursuant 29 Del. C. § 6911, and delegated to DTI via 29 Del. C. § 6914, with resulting central contract award. The structure of this Request for Proposals does not remove or relinquish Public Works procurement procedures required by 29 Del. C. ch. 69, Subchapter IV as applied specifically to individually defined projects. Distinction from a Public Works contract is made in this Request For Proposals in that the resulting award is intended for services of recurring need with undetermined quantities contrast to Public Works contract awarded for individual projects.
  - 3. If the project does not require architectural and engineering services per 29 Del. C. § 6962(d)(b), the agency head may waive in writing the use of such services. Should there be a need for a specific agency project for an engineered plan, the agency is responsible for acquiring the services needed.
  - 4. Mandatory pre-bid meeting is not required. The Public Works pre-bid meeting requirement per 29 Del. C. § 6962(d)(10) does not apply to this solicitation. Mandatory pre-bid meetings intended to discuss specific projects and determine subcontractors needed are not required as this solicitation does not seek a solution for a single project.
  - 5. The prevailing wage law, 29 Del. C. § 6960(a), is enforced by the Department of Labor and states that the specifications for every contract or aggregate of contracts relating to a Public Works project in excess of \$500,000 for new construction (including painting and decorating) or \$45,000 for alteration, repair, renovation, rehabilitation, demolition or reconstruction (including

painting and decorating of building or works) to which this State or any subdivision thereof is a party and for which the State appropriated any part of the funds and which requires or involves the employment of mechanics and/or laborers shall contain a provision stating the minimum wages to be paid various classes of laborers and mechanics which shall be based upon the wages that will be determined by the Delaware Department of Labor, Division of Industrial Affairs, to be prevailing in the county in which the work is to be performed.

The Department of Labor has determined that this contract is subject to prevailing wage. The Department of Labor Prevailing Wage sheet (Appendix B) for work performed under this central contract is attached. The Vendor is required to conform with this determination and rate sheet.

6. In accordance with 29 Del. C. § 6962(c)(13) of the Delaware Code, effective June 7, 2020, contractors and subcontractors must provide craft training for journeyman and apprentice levels under certain circumstances. If awarded a central contract and selected to perform a project under the central contract, vendor must complete the included Affidavit of Craft Training Compliance in Appendix D and present the Affidavit to the agency for whom the contractor is performing the project prior to a Purchase Order being completed by that agency.
7. Bidders are not required to be registered or prequalified for this Request for Proposals. All bidding documents are made publicly available on <http://bids.delaware.gov/>. While subcontractors are not required to be prequalified for this solicitation, subcontractors, if used, should be identified individually on the subcontractor form included with this solicitation without a prequalification requirement.
8. The State of Delaware may retain consultants or legal counsel to assist in the review and evaluation of this RFP and the Vendors' responses. Bidders shall not contact the State's consultant or legal counsel on any matter related to the RFP.
9. Direct contact with State of Delaware employees regarding this RFP is expressly prohibited without prior consent. Vendors directly contacting State of Delaware employees risk elimination of their proposal from further consideration. Exceptions exist only for organizations currently doing business in the State who require contact in the normal course of doing that business.

10. Any individual, business, organization, corporation, consortium, partnership, joint venture, or any other entity including subcontractors currently debarred or suspended is ineligible to bid. Any entity ineligible to conduct business in the State of Delaware for any reason is ineligible to respond to the RFP.

11. The User Group reserves the right to refuse to consider any proposal from a Vendor who:

- a. Has been convicted for commission of a criminal offense as an incident to obtaining or attempting to obtain a public or private contract or subcontract, or in the performance of the contract or subcontract;
- b. Has been convicted under State or Federal statutes of embezzlement, theft, forgery, bribery, falsification or destruction of records, receiving stolen property, or other offense indicating a lack of business integrity or business honesty that currently and seriously affects responsibility as a State contracted Vendor;
- c. Has been convicted or has had a civil judgment entered for a violation under State or Federal antitrust statutes;
- d. Has violated contract provisions such as:
  - Has knowingly failed without good cause to perform in accordance with the specifications or within the time limit provided in the contract; or
  - Has failed to perform or unsatisfactory performance in accordance with terms of one or more contracts;
  - Has violated ethical standards set out in law or regulation; and
  - Any other cause listed in regulations of the State of Delaware determined to be serious and compelling as to affect responsibility as a State contracted Vendor, including suspension or debarment by another governmental entity for a cause listed in the regulations.

12. RFP Submissions

- a. By submitting a bid, each Vendor shall be deemed to acknowledge that it has carefully read all sections of this RFP, including all forms, schedules and exhibits hereto, and has fully informed itself as to all existing conditions and limitations.
- b. Any changes, amendments can be made in the DTI Procurement Portal or to [DTI\\_Vendorservices@delaware.gov](mailto:DTI_Vendorservices@delaware.gov) until the deadline for submission. Changes, amendments, or modifications to proposals shall not be



accepted or considered after the hour and date specified as the deadline for submission of proposals.

13. The State of Delaware will not pay any costs incurred by any Vendor associated with any aspect of responding to this solicitation, including proposal preparation, printing, or delivery, attendance at Vendor's conference, system demonstrations, or negotiation process.
14. Prices quoted in the proposal shall remain fixed and binding on the bidder at least through contract award. The State of Delaware reserves the right to ask for an extension of time if needed.
15. Proposals received after the specified date and time will not be accepted or considered. Sealed packages with the USB flash drive proposals shall be submitted, plainly marked with the proposal title, Vendor name, and time due. Evaluation of the proposals is expected to begin shortly after the proposal due date. To document compliance with the deadline, the Letter of Interest will be date and time stamped upon receipt.
16. The State of Delaware will receive proposals until the date and time shown in this RFP. Proposals will be opened in the presence of State of Delaware personnel. Any unopened proposals will be returned to the submitting Vendor.
17. Non-conforming proposals will not be considered. Non-conforming proposals are defined as those that do not meet the requirements of this RFP. The determination of whether an RFP requirement is substantive or a mere formality shall reside solely within the State of Delaware.
18. The State of Delaware discourages overly lengthy and costly proposals. It is the desire that proposals be prepared in a straightforward and concise manner. Unnecessarily elaborate brochures or other promotional materials beyond those sufficient to present a complete and effective proposal are not desired. The State of Delaware's interest is in the quality and responsiveness of the proposal.
19. It is the expectation of the State of Delaware that Vendors can fully satisfy the obligations of the proposal in the manner and timeframe defined within the proposal. Proposals must be realistic and must represent the best estimate of time, materials, and other costs, including the impact of inflation and any economic or other factors that are reasonably predictable.

The State of Delaware shall bear no responsibility or increase obligation for a Vendor's failure to accurately estimate the costs or resources required to meet the obligations defined in the proposal.

20. The State of Delaware and its constituent agencies are required to comply with the State of Delaware Freedom of Information Act, Title 29, Chapter 100 of the Delaware Code ("FOIA"). FOIA requires that the State of Delaware's records are public records (unless otherwise declared by FOIA or other law to be exempt from disclosure) and are subject to inspection and copying by any person upon a written request. All proposals are subject to FOIA's public disclosure obligations.

The State of Delaware wishes to create a business-friendly environment and procurement process. As such, the State respects the vendor community's desire to protect its intellectual property, trade secrets, and confidential business information (collectively referred to herein as "confidential business information"). Proposals must contain sufficient information to be evaluated. If a vendor feels that they cannot submit their proposal without including confidential business information, they must adhere to the following procedure, or their proposal may be deemed unresponsive, may not be recommended for selection, and any applicable protection for the vendor's confidential business information may be lost.

In order to allow the State to assess its ability to protect a vendor's confidential business information, vendors will be permitted to designate appropriate portions of their proposal as confidential business information.

Vendor(s) may submit portions of a proposal considered to be confidential business information in a separate file on their USB Flash drive and within the DTI Procurement Portal, labeled "Confidential Business Information" and include the specific RFP number. It must contain a letter from the vendor's legal counsel describing the documents representing in good faith that the information in each document is not "public record" as defined by 29 Del. C. § 10002, and briefly stating the reasons that each document meets the said definitions.

Upon receipt of a proposal accompanied by such the State of Delaware will evaluate to determine whether the procedure described above has been followed. A vendor's allegation as to its confidential business information shall not be binding on the State. The State shall independently determine the

validity of any vendor designation as set forth in this section. Any vendor submitting a proposal or using the procedures discussed herein expressly accepts the State's absolute right and duty to independently assess the legal and factual validity of any information designated as confidential business information. Accordingly, vendor(s) assume the risk that confidential business information included in a proposal may enter the public domain.

21. Multi-Vendor solutions (joint ventures) will be allowed only if one of the venture partners is designated as the "Prime Vendor". The "Prime Vendor" must be the joint venture's contact point for the State of Delaware and be responsible for the joint venture's performance under the contract, including all project management, legal and financial responsibility for the implementation of all Vendor systems. If a joint venture is proposed, a copy of the joint venture agreement clearly describing the responsibilities of the partners must be submitted with the proposal. Services specified in the proposal shall not be subcontracted without prior written approval by the State of Delaware, and approval of a request to subcontract shall not in any way relieve Vendor of responsibility for the professional and technical accuracy and adequacy of the work. Further, Vendor shall be and remain liable for all damages to the State of Delaware caused by negligent performance or non-performance of work by its subcontractor or its sub-subcontractor.

Multi-Vendor proposals must be a consolidated response with all cost included in the cost summary. Where necessary, RFP response pages are to be duplicated for each Vendor.

- a. The State of Delaware expects to negotiate and contract with only the "Prime Vendor". The State of Delaware will not accept any proposals that reflect an equal teaming arrangement or from Vendors who are co-bidding on this RFP. The Prime Vendor will be responsible for the management of all subcontractors.

Any contract that may result from this RFP shall specify that the prime Contractor is solely responsible for fulfillment of any contract with the State as a result of this procurement. The State will make contract payments only to the awarded Vendor. Payments to any-subcontractors are the sole responsibility of the prime Vendor (awarded Vendor).

Nothing in this section shall prohibit the State of Delaware from the full exercise of its options under the State's Right to Award Multiple Source Contracting Section of this RFP regarding multiple source contracting.

- b. The Vendor selected shall be solely responsible for contractual performance and management of all subcontract relationships. This contract allows subcontracting assignments; however, Vendors assume all responsibility for work quality, delivery, installation, maintenance, and any supporting services required by a subcontractor.

Use of subcontractors must be clearly explained in the proposal, and major subcontractors must be identified by name. The prime Vendor shall be wholly responsible for the entire contract performance whether or not subcontractors are used. Any subcontractors must be approved by State of Delaware.

- c. A primary Vendor may not participate in more than one proposal in any form. Sub-contracting Vendors may participate in multiple joint venture proposals.

22. Vendor is fully responsible for the completeness and accuracy of their proposal, and for examining this RFP and all addenda. Failure to do so will be at the sole risk of Vendor. Should Vendor find discrepancies, omissions, unclear or ambiguous intent or meaning, or should any questions arise concerning this RFP, Vendor shall notify the State of Delaware's Designated Contact, through the DTI of such findings at least ten (10) calendar days before the proposal submission deadline. This will allow issuance of any necessary addenda. It will also help prevent the review of a defective proposal and exposure of Vendor's proposal upon which award could not be made. All unresolved issues should be addressed in the proposal. Nothing in this section should be construed to alter the timelines delineated in Section E of this document. Any notifications of discrepancies, omissions, ambiguities, or questions reported within ten (10) calendars of the submission's deadline will not be considered or applied to Vendor's original submission.

23. Protests based on any omission or error, or on the content of the solicitation, will be disallowed if these faults have not been brought to the attention of the Designated Contact, in writing, at least ten (10) calendar days prior to the time set for opening of the proposals.

24. The State of Delaware reserves the right to accept or reject any or all proposals or any part of any proposal, to waive defects, technicalities or any specifications (whether they be in the State of Delaware's specifications or Vendor's response), to sit and act as sole judge of the merit and qualifications of each

product offered, or to solicit new proposals on the same project or on a modified project which may include portions of the originally proposed project as the State of Delaware may deem necessary in the best interest of the State of Delaware.

25. The State of Delaware reserves the right to cancel this solicitation at any time during the procurement process, for any reason or for no reason. The State of Delaware makes no commitments expressed or implied, that this process will result in a business transaction with any Vendor.

This RFP does not constitute an offer by the State of Delaware. Vendor's participation in this process may result in the State of Delaware selecting your organization to engage in further discussions and negotiations toward execution of a contract. The commencement of such negotiations does not, however, signify a commitment by the State of Delaware to execute a contract nor to continue negotiations. The State of Delaware may terminate negotiations at any time and for any reason, or for no reason.

26. Pursuant to 29 *Del. C.* [§ 6986](#), the State of Delaware may award a contract for a particular professional service to two or more Vendors if the agency head makes a determination that such an award is in the best interest of the State of Delaware.
27. Vendors shall be advised that the State, at its sole discretion, shall retain the right to solicit for goods and/or services as required by its agencies and as it serves the best interest of the State. As needs are identified, there may exist instances where contract deliverables, and/or goods or services to be solicited and subsequently awarded, overlap previous awards. The State reserves the right to reject any or all bids in whole or in part, to make partial awards, to award to multiple Vendors during the same period, to award by types, on a zone-by-zone basis or on an item-by-item or lump sum basis item by item, or lump sum total, whichever may be most advantageous to the State of Delaware.
28. The State of Delaware reserves the right to advertise a supplemental solicitation during the term of the Agreement if deemed in the best interest of the State.
29. Vendor may modify or withdraw its proposal by written request or within the DTI Procurement Portal, provided that both proposal and request is received

by the State of Delaware prior to the proposal due date. Proposals may be re-submitted in accordance with the proposal due date in order to be considered further.

Proposals become the property of the State of Delaware at the proposal submission deadline. All proposals received are considered Vendor offers at that time.

30. If it becomes necessary to revise any part of the RFP, an addendum will be posted on the State of Delaware's website at [www.bids.delaware.gov](http://www.bids.delaware.gov). The State of Delaware is not bound by any statement related to this RFP made by any State of Delaware employee, contracted Vendor, or its agents.
31. Any exceptions to the RFP, or the State of Delaware's terms and conditions, or the State's proposed Agreement template must be recorded on the Exceptions Form provided in Appendix D. Exceptions to the state's proposed agreement template shall be documented using redlines. Acceptance of exceptions is within the sole discretion of the User Group.
32. The final award of a contract is subject to approval by the State of Delaware. The State of Delaware has the sole right to select the successful Vendor(s) for award, to reject any proposal as unsatisfactory or non-responsive, to award a contract to other than the lowest priced proposal, to award multiple contracts, or not to award a contract as a result of this RFP.

Notice in writing to a Vendor of award by the State of Delaware and the subsequent full execution of a written contract will constitute a contract, and no Vendor will acquire any legal or equitable rights or privileges until the occurrence of both such events.

33. The contract shall be awarded to the Vendor whose proposal is most advantageous, taking into consideration the evaluation factors set forth in the RFP.

It should be explicitly noted that the Department is not obligated to award the contract to the Vendor who submits the lowest bid or the Vendor who receives the highest total point score, rather the contract will be awarded to the Vendor whose proposal is the most advantageous to the Department. The award is subject to the appropriate State of Delaware approvals.

After all qualifying applicants' proposals have been reviewed, the State of Delaware will engage with the selected Vendor(s), in compliance with 29 *Del. C.* § 6982. Remaining vendors will be notified in writing of their selection status after negotiations have been completed.

34. Vendors, who have been awarded similar contracts through a competitive bidding process with a cooperative, are welcome to submit the cooperative pricing for this solicitation.
35. A User Group composed of representatives of the State of Delaware will evaluate proposals on a variety of quantitative criteria. Neither the lowest price nor highest scoring proposal will necessarily be selected.

The State of Delaware reserves full discretion to determine the competence and responsibility, professionally and/or financially, of Vendors. Vendors are to provide in a timely manner with any and all information that the State of Delaware may deem necessary to make a decision.

36. The User Group shall be comprised of representatives of the State of Delaware. The User Group shall determine which Vendors meet the minimum requirements pursuant to selection criteria of the RFP and procedures established in 29 *Del. C.* §§ [6981 and 6982](#). Professional services for this solicitation are considered under 29 *Del. C.* [§6982\(b\)](#). The Department may negotiate with one or more Vendors during the same period and may, at its discretion, terminate negotiations with any or all Vendors. The User Group shall make a recommendation regarding the award to DTI's Chief of Administration, who shall have final authority, subject to the provisions of this RFP and 29 *Del. C.* § [6982\(b\)](#), to award a contract to the successful Vendor in the best interests of the State of Delaware.
37. The User Group shall assign up to the maximum number of points for each Rating Criteria to each of the proposing Vendor's proposals. All assignments of points shall be at the sole discretion of the User Group.

The proposals shall contain the essential information on which the award decision shall be made. The information required to be submitted in response to this RFP has been determined by the State of Delaware to be essential for use by the User Group in the bid evaluation and award process. Therefore, all instructions contained in this RFP shall be met in order to qualify as a responsive and responsible Vendor and participate in the User Group's consideration for

award. Proposals which do not meet or comply with the instructions of this RFP may be considered non-conforming and deemed non-responsive and subject to disqualification at the sole discretion of the User Group.

The User Group reserves the right to the following:

- a. Select for contract or for negotiations a proposal other than that with lowest costs.
- b. Reject any and all proposals or portions of proposals received in response to this RFP or to make no award or issue a new RFP.
- c. Waive or modify any information, irregularity, or inconsistency in proposals received.
- d. Request modification to proposals from any or all Vendors during the contract review and negotiation.
- e. Negotiate any aspect of the proposal with any Vendor and negotiate with more than one Vendor at the same time.
- f. Select more than one Vendor pursuant to 29 Del. C. §6986. Such selection will be based on the Rating Criteria section found in this RFP.

38. The User Group may contact any Vendor in order to clarify uncertainties or eliminate confusion concerning the contents of a proposal. Proposals may not be modified as a result of any such clarification request.

39. The User Group may contact any customer of the Vendor, whether or not included in the Vendor's reference list, and use such information in the evaluation process. Additionally, the State of Delaware may choose to visit existing installations of comparable systems, which may or may not include Vendor personnel. If the Vendor is involved in such site visits, the State of Delaware will pay travel costs only for State of Delaware personnel for these visits.

40. After initial scoring and a determination that Vendor(s) are qualified to perform the required services, selected Vendors may be invited to make oral presentations to the User Group. All Vendor(s) selected will be given an opportunity to present to the User Group.

The selected Vendors will have their presentations scored or ranked based on their ability to successfully meet the needs of the contract requirements,



successfully demonstrate their product and/or service, and respond to questions about the solution capabilities.

The Vendor representative(s) attending the oral presentation shall be technically qualified to respond to questions related to the proposed system and its components. All of the Vendor's costs associated with participation in oral discussions and system demonstrations conducted for the State of Delaware are the Vendor's responsibility.

## **J. Terms and Conditions**

### **1. Mandatory Use**

This contract has transitioned to DTI for management from Government Support Services and is Mandatory Use for all state agencies. Quotes for services are to be requested directly from the awarded vendors and should include a full description of services, quantity, delivery date and location, itemized cost, and contract number. DTI Procurement Services is available for consultation regarding any Service Level Agreements that may be required by awarded vendors. To initiate consultation agencies can contact [DTI\\_Procurement@delaware.gov](mailto:DTI_Procurement@delaware.gov).

**REF: Title 29, Chapter [9016E\(a\)](#) Delaware Code.** The Department shall establish statewide technology standards for use in the procurement process. Further, if the Department has entered into a statewide contract for technology services or resources, then that contract is mandatory use for state agencies.

### **2. Cooperative Use of Award**

As a publicly competed contract awarded in compliance with 29 DE Code Chapter 69, this contract is available for use by other states and/or governmental entities through a participating addendum. Interested parties should contact the State Contract Procurement Officer identified in the contract for instruction. Final approval for permitting participation in this contract resides with the Department and in no way places any obligation upon the awarded Vendor(s).

### **3. General Information**

- a. The selected Vendor will be required to enter into a written agreement with the State of Delaware. The State of Delaware reserves the right to incorporate standard State contractual provisions into any contract

negotiated as a result of a proposal submitted in response to this RFP. Any proposed modifications to the terms and conditions of the standard contract are subject to review and approval by the State of Delaware. Vendors will be required to sign the contract for all services and may be required to sign additional agreements.

- b. The selected Vendor or Vendors will be expected to enter negotiations with the State of Delaware, which will result in a formal contract between parties. Procurement will be in accordance with subsequent contracted agreement. This RFP and the selected Vendor's response to this RFP will be incorporated as part of any formal contract.
- c. The State of Delaware's standard contract will most likely be supplemented with the Vendor's software license, support/maintenance, source code escrow agreements, and any other applicable agreements. The terms and conditions of these agreements will be negotiated with the finalist during actual contract negotiations.
- d. No Vendor is to begin any service prior to receipt of a State of Delaware purchase order signed by two authorized representatives of the agency requesting service, properly processed through the State of Delaware Accounting Office and the Department of Finance. The purchase order shall serve as the authorization to proceed in accordance with the bid specifications and the special instructions once it is received by the successful Vendor.

No other terms and conditions shall apply, including terms listed or referenced on the Contract Vendor's website, in the Contract Vendor quotation/sales order or in similar documents subsequently provided by the Contract Vendor.

- e. If the Vendor to whom the award is made fails to enter into the agreement as herein provided, the award will be annulled, and an award may be made to another Vendor. Such Vendor shall fulfill every stipulation embraced herein as if they were the party to whom the first award was made.
- f. The State reserves the right to extend this contract on a month-to-month basis for a period of up to three (3) months after the term of the full contract has been completed.

4. Any evidence of agreement or collusion among Vendor(s) and prospective Vendor(s) acting to illegally restrain freedom from competition by agreement to offer a fixed price, or otherwise, will render the offers of such Vendor(s) void.

By responding, the Vendor shall be deemed to have represented and warranted that its proposal is not made in connection with any competing Vendor submitting a separate response to this RFP, and is in all respects fair and without collusion or fraud; that the Vendor did not participate in the RFP development process and had no knowledge of the specific contents of the RFP prior to its issuance; and that no employee or official of the State of Delaware participated directly or indirectly in the Vendor's proposal preparation.

Advance knowledge of information which gives any Vendor advantages over any other interested Vendor(s), in advance of the opening of proposals, whether in response to advertising or an employee or representative thereof, will potentially void that particular proposal.

5. Lobbying or providing gratuities shall be strictly prohibited. Vendors found to be lobbying, providing gratuities to, or in any way attempting to influence a State of Delaware employee or agent of the State of Delaware concerning this RFP or the award of a contract resulting from this RFP shall have their proposal immediately rejected and shall be barred from further participation in this RFP.

The selected Vendor will warrant that no person or selling agency has been employed or retained to solicit or secure a contract resulting from this RFP upon agreement or understanding for a commission, or a percentage, brokerage, or contingent fee. For breach or violation of this warranty, the State of Delaware shall have the right to annul any contract resulting from this RFP without liability or at its discretion deduct from the contract price or otherwise recover the full amount of such commission, percentage, brokerage, or contingent fee.

All contact with State of Delaware employees, contracted Vendors or agents of the State of Delaware concerning this RFP shall be conducted in strict accordance with the manner, forum and conditions set forth in this RFP.

6. Until contract award, Vendors shall not, directly or indirectly, solicit any employee of the State of Delaware to leave the State of Delaware's employ in order to accept employment with the Vendor, its affiliates, actual or prospective Vendors, or any person acting in concert with Vendor, without prior written approval of the State of Delaware's contracting officer. Solicitation of State of

Delaware employees by a Vendor may result in rejection of the Vendor's proposal. Former State of Delaware employees are prohibited from conducting business in violation of the code of conduct, REF: 29 Del. C., §58.

This paragraph does not prevent the employment by a Vendor of a State of Delaware employee who has initiated contact with the Vendor. However, State of Delaware employees may be legally prohibited from accepting employment with the Vendor or subcontractor under certain circumstances. Vendors may not knowingly employ a person who cannot legally accept employment under state or federal law. If a Vendor discovers that they have done so, they must terminate that employment immediately.

7. The State's proposed contract terms can be found in the agreement template made part of this RFP as Appendix C.

## **APPENDIX A – PRICING SPREADSHEET**

- EXCEL SPREADSHEET POSTED SEPERATELY

## **APPENDIX B – DEPARTMENT OF LABOR PREVAILING WAGE SHEET**

## **APPENDIX C – DTI AGREEMENT TEMPLATE**

## **APPENDIX D – REQUIRED FORMS**

The following completed forms are required to be returned with each proposal:

- NON-COLLUSION STATEMENT
- CONFIDENTIAL INFORMATION FORM
- BUSINESS REFERENCES
- SUBCONTRACTOR INFORMATION FORM (if applicable)
- AFFADAVIT OF CRAFT TRAINING COMPLIANCE (if applicable)
- EXCEPTION FORM (if applicable)

STATE OF DELAWARE  
DEPARTMENT OF LABOR  
DIVISION OF INDUSTRIAL AFFAIRS  
OFFICE OF LABOR LAW ENFORCEMENT  
PHONE: (302) 318-2769

Mailing Address:  
252 Chapman Road  
Suite 210  
Newark, DE 19702

Located at:  
252 Chapman Road  
Suite 210  
Newark, DE 19702

PREVAILING WAGES FOR **BUILDING CONSTRUCTION** EFFECTIVE MARCH 14, 2025

CLASSIFICATION	NEW CASTLE	KENT	SUSSEX
ASBESTOS WORKERS	29.89	36.79	53.56
BOILERMAKERS	89.46	45.39	66.72
BRICKLAYERS	66.79	66.79	66.79
CARPENTERS	62.56	62.56	50.80
CEMENT FINISHERS	94.36	67.11	52.04
ELECTRICAL LINE WORKERS	59.42	50.96	38.85
ELECTRICIANS	83.92	83.92	83.92
ELEVATOR CONSTRUCTORS	117.63	84.30	100.06
GLAZIERS	85.50	85.50	74.04
INSULATORS	69.12	69.12	69.12
IRON WORKERS	77.73	77.73	77.73
LABORERS	57.65	57.65	57.65
MILLWRIGHTS	88.35	88.35	70.97
PAINTERS	59.63	59.63	59.63
PILEDRIERS	91.12	51.44	41.60
PLASTERERS	39.01	39.01	28.91
PLUMBERS/PIPEFITTERS/STEAMFITTERS	79.55	82.95	73.71
POWER EQUIPMENT OPERATORS	83.29	83.29	83.29
ROOFERS-COMPOSITION	32.40	30.53	32.76
ROOFERS-SHINGLE/SLATE/TILE	24.03	28.29	22.47
SHEET METAL WORKERS	86.84	86.84	86.84
SOFT FLOOR LAYERS	61.68	61.68	47.74
SPRINKLER FITTERS	73.13	73.13	73.13
TERRAZZO/MARBLE/TILE FNRS	70.79	70.79	81.89
TERRAZZO/MARBLE/TILE STRS	78.73	78.73	90.82
TRUCK DRIVERS	56.88	35.86	27.91

CERTIFIED: **S-1-25**

BY: **TDzwonko** / for Francis Chudzik  
ADMINISTRATOR, OFFICE OF LABOR LAW ENFORCEMENT

**NOTE:** THESE RATES ARE PROMULGATED AND ENFORCED PURSUANT TO THE PREVAILING WAGE REGULATIONS ADOPTED BY THE DEPARTMENT OF LABOR ON APRIL 3, 1992.

CLASSIFICATIONS OF WORKERS ARE DETERMINED BY THE DEPARTMENT OF LABOR. FOR ASSISTANCE IN CLASSIFYING WORKERS, OR FOR A COPY OF THE REGULATIONS OR CLASSIFICATIONS, PHONE (302) 318-2769.

NON-REGISTERED APPRENTICES MUST BE PAID THE MECHANIC'S RATE.

**PROJECT:** DTI250065DATA CBL Data and Voice Structured Cabling, Multiple Co





**AGREEMENT COVER PAGE**

**AGREEMENT NUMBER DTI250065-DATA\_CBL**

**BETWEEN**

**STATE OF DELAWARE**

**AND**

**<INSERT VENDOR FULL NAME>**

**Data and Voice Structured Cabling**

**Department Primary Contact:**

**Lacey Hutchison  
IT Procurement Officer**

**Service Owner:**

**Kristin Skurla  
Strategy and Operations Senior Manager**

**Section:**

**Senior Project Team**

**Vendor Primary Contact:**

**Name, Title**

**Vendor Executive Contact:**

**Name, Title**

**AGREEMENT NUMBER DTI250065-DATA\_CBL**  
**BETWEEN**  
**STATE OF DELAWARE**  
**AND**

**<Insert Vendor Full Name>**

This Agreement made and the day, month, and year affixed by the signature of the Department of Technology and Information's (DTI) representative by and between the DTI a department created under the laws of the State of Delaware, hereinafter referred to as "Department", and **<Insert Vendor Name>**, hereinafter referred to as the "Vendor", whose address is **<Insert Vendor Street/mailling address and zip code>**.

**WHEREAS**, the Department desires to obtain certain services related to structured cabling systems required to support Voice, Data, and imaging applications within State-owned and leased office facilities.

**WHEREAS**, Vendor desires to provide such services to the Department on the terms set forth below;

**WHEREAS**, the Department and Vendor represent and warrant that each party has full right, power and authority to enter into and perform under this Agreement;

For in the consideration of the premises and mutual agreements herein, Department and Vendor agree as follows:

**1. TERM**

The initial term of this Agreement shall be for five (5) years effective June 1, 2026. Upon mutual consent, the term of this agreement may be extended for two (2) one (1) year terms.

The State reserves the right to extend this contract on a month-to-month basis for a period of up to three months after the term of the full contract has been completed.

**2. SCOPE**

- a. Vendor shall perform for the Department the services specified in the Appendices to this Agreement, attached hereto and made a part hereof.
- b. Any conflict or inconsistency between the provisions of the following documents shall be resolved by giving precedence to such documents in the following order: (i) this Agreement (including any amendments or modifications thereto); (ii) Department's request for proposals, attached hereto as **Attachment A**; and (iii) Vendor's response to the request for



proposals, attached hereto as Attachment B.

- c. The Department may, at any time, by written order, make changes in the scope of this Agreement and in the services or work to be performed. No services for which additional compensation may be charged by the Vendor shall be furnished, without the written authorization of the Department. When the Department desires any addition or deletion to the deliverables or a change in the services to be provided under this Agreement, it shall notify the Vendor, who shall then submit to the Department a "Change Order" for approval authorizing said change. The Change Order shall state whether the change shall cause an alteration in the price, or the time required by the Vendor for any aspect of its performance under this Agreement. Once approved an Addendum will be issued for the contract stating the changes. Pricing of changes shall be consistent with those established within this Agreement.
- d. The Vendor will not be required to make changes to its scope of work that result in the Vendor's costs exceeding the current unencumbered budgeted appropriations for the services. Any claim of either party for an adjustment under Section 2 of this Agreement shall be asserted in the manner specified in the writing that authorizes the adjustment.

### **3. PAYMENT FOR SERVICES AND EXPENSES**

- a. As a Service subscription license costs shall be incurred at the individual license level only as the individual license is utilized within a fully functioning solution. Subscription costs will not be applicable during periods of implementation and solution development prior to the State's full acceptance of a working solution. Additional subscription license requests above actual utilization may not exceed 5% of the total and are subject to Department budget and technical review.
- b. The Department will pay the Vendor for the products and services described in Attachment C, Statement of Work. The fee will be paid in accordance with the Price List attached hereto as part of Attachment D.
- c. Delaware's obligation to pay Vendor for the performance of services described in Attachment E, Vendor's Master Service Agreement. It is expressly understood that the work defined in the appendices to this Agreement must be completed by the Vendor and it shall be the Vendor's responsibility to ensure that services do not exceed the agreed fee. The Department's total liability for all charges for services that may become due under this Agreement is limited to the total maximum expenditure(s) authorized in the Department's purchase order(s) to the Vendor. The State will not be liable for any goods or services provided by the vendor prior to the receipt of an approved purchase order.
- d. The Department will consider the Vendor's request to update Attachment D,

<Price list, Master Service Agreement, Enterprise Licensing Agreement etc.>  
on a **quarterly/monthly/annual** basis for additions to the catalog offering only.  
Changes to **Attachment D** are not permitted without written approval by the Department.

- e. The State reserves the right to pay by Automated Clearing House (ACH), Purchase Card (P-Card), or check. Agencies that are part of the First State Financial (FSF) system are required to identify the contract number DTI250065-DATA\_CBL on all Purchase Orders (P.O.) and shall complete the same when entering P.O. information in the state's financial reporting system.
- f. The State of Delaware intends to maximize the use of the Purchase Card (P-Card) for payment for goods and services provided under contract. Vendors shall not charge additional fees for acceptance of this payment method and shall incorporate any costs into their proposals. Additionally, there shall be no minimum or maximum limits on any P-Card transaction under the contract.
- g. Vendor shall submit monthly invoices to the Department in sufficient detail to support the services provided during the previous month. The billing cycle will begin on the first day of each month and end on the last day of each month. Invoices must be received by the tenth day of each month. The Department agrees to pay those invoices within thirty (30) days of receipt. In the event the Department disputes a portion of an invoice; they agree to pay the undisputed portion of the invoice within thirty (30) days of receipt and to provide Vendor a detailed statement of their position on the disputed portion of the invoice within thirty (30) days of receipt. In the event that payment is not made within thirty (30) days of receipt, the State will not be required to pay late fees. All payments should be sent to the Vendor's identified address on record with the State of Delaware's Division of Accounting as identified in the completion of the electronic W-9.
- h. Unless provided otherwise in an Attachment, all expenses incurred in the performance of the services are to be paid by the Vendor. If an Attachment specifically provides for expense reimbursement, Vendor shall be reimbursed only for reasonable expenses incurred by Vendor in the performance of the services, including, but not necessarily limited to, travel and lodging expenses, communications charges, and computer time and supplies.
- i. In accordance with the Internal Revenue Service regulations, the State of Delaware is generally exempt from federal excise tax for communications, certain fuels, sales by manufacturers and the tax on heavy trucks, trailers, and tractors. More detail is included in IRS Publication 510 Excise Taxes located at <https://www.irs.gov/publications/p510>. Per IRS regulations, all exemption certificates must be specific to the vendor and the type of excise tax. If an exemption certificate is requested by the Vendor, the Division of Accounting will work with the Department and Vendor to complete the appropriate certificate. Such taxes shall not be included in prices quoted.

- j. The Department shall subtract from any payment made to Vendor all damages, costs and expenses caused by Vendor's negligence, resulting from, or arising out of errors or omissions in Vendor's work products, which have not been previously paid to Vendor.
- k. Invoices shall be submitted electronically to [DTI\\_Fiscal@delaware.gov](mailto:DTI_Fiscal@delaware.gov).

#### **4. RESPONSIBILITIES OF VENDOR**

- a. Vendor shall be responsible for the professional quality, technical accuracy, timely completion, and coordination of all services furnished by Vendor, its subcontractors and its and their principals, officers, employees, and agents under this Agreement. In performing the specified services, Vendor shall follow practices consistent with generally accepted professional and technical standards. Vendor shall be responsible for ensuring that all services, products, and deliverables furnished pursuant to this Agreement comply with the standards promulgated by the DTI published at <http://dti.delaware.gov/>, and as modified from time to time by DTI during the term of this Agreement. If any service, product or deliverable furnished pursuant to this Agreement does not conform to DTI standards, Vendor shall, at its expense and option either (1) replace it with a conforming equivalent or (2) modify it to conform to DTI standards. Vendor shall be and remain liable in accordance with the terms of this Agreement and applicable law for all damages to the Department caused by Vendor's failure to ensure compliance with DTI standards.
- b. It shall be the duty of the Vendor to assure that all products of its effort are technically sound and in conformance with all pertinent Federal, State, and Local statutes, codes, ordinances, resolutions, and other regulations. Vendor will not produce a work product that violates or infringes on any copyright or patent rights. Vendor shall, without additional compensation, correct or revise any errors or omissions in its work products.
- c. Permitted or required approval by the Department of any products or services furnished by Vendor shall not in any way relieve Vendor of responsibility for the professional and technical accuracy and adequacy of its work. The Department's review, approval, acceptance, or payment for any of Vendor's services herein shall not be construed to operate as a waiver of any rights under this Agreement or of any cause of action arising out of the performance of this Agreement, and Vendor shall be and remain liable in accordance with the terms of this Agreement and applicable law for all damages to the Department caused by Vendor's performance or failure to perform under this Agreement.
- d. Vendor shall appoint a Project Manager who will manage the performance of services. All of the services specified by this Agreement shall be performed by the Project Manager, or by Vendor's associates and employees under the personal supervision of the Project Manager.

- e. Designation of persons for each position is subject to review and approval by the Department. Should the staff need to be diverted off the project for what are now unforeseeable circumstances, Vendor will notify the Department immediately and work out a transition plan that is acceptable to both parties, as well as agree to an acceptable replacement plan to fill or complete the work assigned to this project staff position. Replacement staff persons are subject to review and approval by the Department. If Vendor fails to make a required replacement within thirty (30) days, the Department may terminate this Agreement for default. Upon receipt of written notice from the Department that an employee of Vendor is unsuitable to the Department for good cause, Vendor shall remove such employee from the performance of services and substitute in his/her place a suitable employee.
- f. Vendor shall furnish to the Department's designated representative copies of all correspondence to regulatory agencies for review prior to mailing such correspondence.
- g. Vendor agrees that its officers and employees will cooperate with the Department in the performance of services under this Agreement and will be available for consultation with the Department at such reasonable times with advance notice as to not conflict with their other responsibilities.
- h. Vendor has or will retain such employees as it may need to perform the services required by this Agreement. Such employees shall not be employed by Delaware or any other political subdivision of Delaware.
- i. Vendor will not use the Department's name, either express or implied, in any of its advertising or sales materials without the Department's express written consent.
- j. The rights and remedies of the Department provided for in this Agreement are in addition to any other rights and remedies provided by law.
- k. Vendor agrees that the pricing, terms, and conditions offered under this Agreement shall be no less favorable than those provided under any other active Agreement the Vendor holds with any State of Delaware Agency for the same or substantially similar products or services. If at any time during the term of this Agreement it is determined that overlapping or concurrent Agreements with any State of Delaware Agency contain more favorable pricing, terms, or conditions for similar products or services, the lower pricing and/or more favorable terms shall apply to this Agreement, retroactive to the effective date of such overlapping terms. The State shall be entitled to a credit, refund, or adjustment accordingly.

## **5. REPORTS**

- a. One of the primary goals in administering this Agreement is to keep accurate records regarding its actual value/usage. This information is essential in order to update the contents of this Agreement and to establish proper bonding

levels, if they are required. The integrity of future contracts revolves around our ability to convey accurate and realistic information to all interested parties.

- b. A complete and accurate Usage Report, **Attachment F** (summary of all purchases made) shall be furnished, on demand, in an Excel format and submitted electronically, no later than five (5) days after requested. The report should detail the purchasing of all items and/or services on this Agreement. The reports shall be completed in Excel format. Submitted reports shall cover the full listing of items purchased and contain accurate descriptions of the products, goods or services procured, purchasing agency information, quantities procured, and prices paid. Reports are required monthly, including those with "no spend". Any exception to this mandatory requirement or failure to submit complete reports, or in the format required, may result in corrective action, up to and including the possible cancellation of this Agreement. Failure to provide the report with the minimum required information may also negate any extension clauses of this Agreement. Additionally, if the Vendor is determined to be in default of this mandatory report requirement may have such conduct considered against them, in assessment of responsibility, in the evaluation of future proposals.
- c. In accordance with Executive Order 49, the State of Delaware is committed to supporting its diverse business industry and population. The Vendor will be required to accurately report on the participation by Diversity Suppliers which includes minority (MBE), woman (WBE), veteran owned business (VOBE), or service-disabled veteran owned business (SDVOBE) under this Agreement. The reported data elements shall include but not be limited to; name of state contract/project, the name of the Diversity Supplier, Diversity Supplier contact information (phone, email), type of product or service provided by the Diversity Supplier and any minority, women, veteran, or service-disabled veteran certifications for the subcontractor (State OSD certification, Minority Supplier Development Council, Women's Business Enterprise Council, VetBiz.gov). The format used for Subcontracting 2nd Tier reporting is shown as **Attachment G**.

Accurate 2nd Tier reports shall be submitted to the contracting Agency's Office of Supplier Diversity at [DTI\\_vendorservices@delaware.gov](mailto:DTI_vendorservices@delaware.gov) on the 15th (or next business day) of the month following each quarterly period. For consistency quarters shall be considered to end the last day of March, June, September, and December of each calendar year. Contract spend during the covered periods shall result in a report even if this Agreement has expired by the report due date.

Information on the Delaware Division of Small Business can be found in **Attachment H** of this agreement.

## **6. STATE RESPONSIBILITIES**

- a. In connection with Vendor's provision of the Services, the Department shall perform those tasks and fulfill those responsibilities specified in the appropriate Appendices.
- b. The Department agrees that its officers and employees will cooperate with Vendor in the performance of services under this Agreement and will be available for consultation with Vendor at such reasonable times with advance notice as to not conflict with their other responsibilities.
- c. The services performed by Vendor under this Agreement shall be subject to review for compliance with the terms of this Agreement by the Department's designated representatives. Department representatives may delegate any or all responsibilities under the Agreement to appropriate staff members and shall so inform Vendor by written notice before the effective date of each such delegation.
- d. The review comments of the Department's designated representatives may be reported in writing as needed to Vendor. It is understood that the Department's representatives' review comments do not relieve Vendor from the responsibility for the professional and technical accuracy of all work delivered under this Agreement.
- e. The Department shall, without charge, furnish to or make available for examination or use by Vendor as it may request, any data which the Department has available, including as examples only and not as a limitation:
  - i. Copies of reports, surveys, records, and other pertinent documents;
  - ii. Copies of previously prepared reports, job specifications, surveys, records, ordinances, codes, regulations, other documents, and information related to the services specified by this Agreement.
- f. Vendor shall return any original data provided by the Department.
- g. The Department shall assist Vendor in obtaining data on documents from public officers or agencies and from private citizens and business Vendors whenever such material is necessary for the completion of the services specified by this Agreement.
- h. Vendor will not be responsible for accuracy of information or data supplied by the Department or other sources to the extent such information or data would be relied upon by a reasonably prudent Vendor.
- i. The Department agrees not to use Vendor's name, either express or implied, in any of its advertising or sales materials. Vendor reserves the right to reuse the nonproprietary data and the analysis of industry-related information in its continuing analysis of the industries covered.

## **7. WORK PRODUCT**

- a. All materials, information, documents, and reports, whether finished,

unfinished, or draft, developed, prepared, completed, or acquired by Vendor for the Department relating to the services to be performed hereunder shall become the property of the Department and shall be delivered to the Department's designated representative upon completion or termination of this Agreement, whichever comes first. Vendor shall not be liable for damages, claims, and losses arising out of any reuse of any work products on any other project conducted by the Department. The Department shall have the right to reproduce all documentation supplied pursuant to this Agreement.

- b. Vendor retains all title and interest to the data it furnished and/or generated pursuant to this Agreement. Retention of such title and interest does not conflict with the Department's rights to the materials, information and documents developed in performing the project. Upon final payment, the Department shall have a perpetual, nontransferable, non-exclusive paid-up right, and license to use, copy, modify and prepare derivative works of all materials in which Vendor retains title, whether individually by Vendor or jointly with the Department. Any and all source code developed in connection with the services provided will be provided to the Department, and the aforementioned right and license shall apply to source code. The parties will cooperate with each other and execute such other documents as may be reasonably deemed necessary to achieve the objectives of this Section.
- c. In no event shall Vendor be precluded from developing for itself, or for others, materials that are competitive with the Deliverables, irrespective of their similarity to the Deliverables. In addition, Vendor shall be free to use its general knowledge, skills and experience, and any ideas, concepts, know-how, and techniques within the scope of its consulting practice that are used in the course of providing the services.
- d. Notwithstanding anything to the contrary contained herein or in any attachment hereto, any and all intellectual property or other proprietary data owned by Vendor prior to the effective date of this Agreement ("Preexisting Information") shall remain the exclusive property of Vendor even if such Preexisting Information is embedded or otherwise incorporated into materials or products first produced as a result of this Agreement or used to develop such materials or products. The Department's rights under this section shall not apply to any Preexisting Information or any component thereof regardless of form or media.

## **8. CONFIDENTIAL INFORMATION**

To the extent permissible under 29 Del. C. § 10001, et seq, the parties to this Agreement shall preserve in strict confidence any information, reports or documents obtained, assembled, or prepared in connection with the performance of this Agreement. Notwithstanding any language found in any other agreements related to this engagement, if the Department receives a request for information pursuant to



Delaware's Freedom of Information Act, the Department will not be required to contact Vendor or obtain approval prior to responding to the request.

a. Confidentiality and Data Integrity

DTI is responsible for safeguarding the confidentiality and integrity of data in State computer files regardless of the source of those data or medium on which they are stored: e.g., electronic data, computer output microfilm (COM), tape, or disk. Computer programs developed to process State Agency/School District data will not be modified without the knowledge and written authorization of the Department of Technology and Information. All data generated from the original source data, shall be the property of the State of Delaware. The control of the disclosure of those data shall be retained by the State of Delaware and the Department of Technology and Information. The Vendor is required to agree to the requirements in the Confidentiality and Integrity of Data Statement; **Attachment I** attached and made a part of this Agreement. Vendor employees may be required to sign the statement prior to beginning any work.

**9. WARRANTY**

- a. Vendor warrants that its services will be performed in a good and workmanlike manner. Vendor agrees to re-perform any work not in compliance with this warranty brought to its attention within a reasonable time after that work is performed.
- b. Third-party products within the scope of this Agreement are warranted solely under the terms and conditions of the licenses or other agreements by which such products are governed. With respect to all third-party products and services purchased by Vendor for the Department in connection with the provision of the Services, Vendor shall pass through or assign to the Department the rights Vendor obtains from the manufacturers and/or Vendors of such products and services (including warranty and indemnification rights), all to the extent that such rights are assignable.

**10. INDEMNIFICATION; LIMITATION OF LIABILITY**

- a. Vendor shall indemnify and hold harmless the State, its agents, and employees, from any and all liability, suits, actions or claims, together with all reasonable costs and expenses (including attorneys' fees) directly arising out of:
  - i. The negligence or other wrongful conduct of the Vendor, its agents, or employees, or
  - ii. Vendor's breach of any material provision of this Agreement not cured after due notice and opportunity to cure, provided Vendor shall have been notified promptly in writing by the Department of any notice of such claim.



- b. If the Department promptly notifies Vendor in writing of a third-party claim against the Department that any Deliverable infringes a copyright or a trade secret of any third party, Vendor will defend such claim at its expense and will pay any costs or damages that may be finally awarded against the Department. Vendor will not indemnify the Department, however, if the claim of infringement is caused by:
- i. The Department's misuse or modification of the Deliverable;
  - ii. The Department's failure to use corrections or enhancements made available by Vendor;
  - iii. The Department's use of the Deliverable in combination with any product or information not owned or developed by Vendor;
  - iv. The Department's distribution, marketing or use for the benefit of third parties of the Deliverable or
  - v. Information, direction, specification, or materials provided by Client or any third party. If any Deliverable is, or in Vendor's opinion is likely to be, held to be infringing, Vendor shall at its expense and option either procure the right for the Department to continue using it, replace it with a non-infringing equivalent, or modify it to make it non-infringing.
- c. The foregoing remedies constitute the Department's sole and exclusive remedies and Vendor's entire liability with respect to infringement.

## **11. EMPLOYEES**

- a. Vendor has and shall retain the right to exercise full control over the employment, direction, compensation, and discharge of all persons employed by Vendor in the performance of the services hereunder; provided, however, that it will, subject to scheduling and staffing considerations, attempt to honor the Department's request for specific individuals.
- b. Except as the other party expressly authorizes in writing in advance, neither party shall solicit, offer work to, employ, or contract with, whether as a partner, employee, or independent Vendor, directly or indirectly, any of the other party's Personnel during their participation in the services or during the twelve (12) months thereafter. For purposes of this Section, Personnel includes any individual or company a party employs as a partner, employee, or independent Vendor and with which a party comes into direct contact in the course of the services.
- c. Possession of a Security Clearance, as issued by the Delaware Department Safety and Homeland Security, may be required of any employee of Vendor who will be assigned to this project.

## **12. INDEPENDENT VENDOR**

- a. It is understood that in the performance of the services herein provided for, Vendor shall be, and is, an independent Vendor, and is not an agent or

employee of the Department and shall furnish such services in its own manner and method except as required by this Agreement. Vendor shall be solely responsible for, and shall indemnify, defend, and save the Department harmless from all matters relating to the payment of its employees, including compliance with social security, withholding and all other wages, salaries, benefits, taxes, exactions, and regulations of any nature whatsoever.

- b. Vendor acknowledges that Vendor and any subcontractors, agents, or employees employed by Vendor shall not, under any circumstances, be considered employees of the Department, and that they shall not be entitled to any of the benefits or rights afforded employees of the Department, including, but not limited to, sick leave, vacation leave, holiday pay, Public Employees Retirement System benefits, or health, life, dental, long-term disability or workers' compensation insurance benefits. The Department will not provide or pay for any liability or medical insurance, retirement contributions, or any other benefits for or on behalf of the Department or any of its officers, employees, or other agents.
- c. Vendor shall be responsible for providing liability insurance for its personnel.
- d. As an independent Vendor, Vendor has no authority to bind or commit the Department. Nothing herein shall be deemed or construed to create a joint venture, partnership, fiduciary or agency relationship between the parties for any purpose.

### **13. DISPUTE RESOLUTION**

- a. At the option of, and in the manner prescribed by the Department, the parties shall attempt in good faith to resolve any dispute arising out of or relating to this Agreement promptly by negotiation between executives who have authority to settle the controversy and who are at a higher level of management than the persons with direct responsibility for administration of this Agreement. All offers, promises, conduct and statements, whether oral or written, made in the course of the negotiation by any of the parties, their agents, employees, experts and attorneys are confidential, privileged and inadmissible for any purpose, including impeachment, in arbitration or other proceeding involving the parties, provided evidence that is otherwise admissible or discoverable shall not be rendered inadmissible.
- b. If the matter is not resolved by negotiation, as outlined above, or, alternatively, the Department elects to proceed directly to mediation, then the matter will proceed to mediation as set forth below. Any disputes, claims or controversies arising out of or relating to this Contract shall be submitted to mediation by a mediator selected by the Department, and if the matter is not resolved through mediation, then it shall be submitted, in the sole discretion of the Department Director, for final and binding arbitration. The Department reserves the right to proceed directly to arbitration or litigation without

negotiation or mediation. Any such proceedings held pursuant to this provision shall be governed by Delaware law and venue shall be in Delaware. The parties shall maintain the confidential nature of the arbitration proceeding and the Award, including the Hearing, except as may be necessary to prepare for or conduct the arbitration hearing on the merits or if Delaware statutory authority mandates a disclosure of associated records. Each party shall bear its own costs of mediation, arbitration, or litigation, including attorneys' fees.

#### **14. REMEDIES**

Except as otherwise provided in this Agreement, including but not limited to **Section 12** above, all claims, counterclaims, disputes, and other matters in question between the State of Delaware and the Vendor arising out of, or relating to, this Agreement, or a breach of it may be decided by arbitration if the parties mutually agree, or in a court of competent jurisdiction within the State of Delaware.

#### **15. SUSPENSION**

- a. The Department may suspend performance by Vendor under this Contract for such period of time as the Department, at its sole discretion, may prescribe by providing written notice to Vendor at least thirty (30) working days prior to the date on which the Department wishes to suspend. Upon such suspension, the Department shall pay Vendor its compensation, based on the percentage of the project completed and earned until the effective date of suspension, less all previous payments. Vendor shall not perform further work under this Contract after the effective date of suspension. Vendor shall not perform further work under this Contract after the effective date of suspension until receipt of written notice from Department to resume performance.
- b. In the event the Department suspends performance by Vendor for any cause other than the error or omission of the Vendor, for an aggregate period in excess of thirty (30) days, Vendor shall be entitled to an equitable adjustment of the compensation payable to Vendor under this Contract to reimburse Vendor for additional costs occasioned as a result of such suspension of performance by the Department based on appropriated funds and approval by the Department.

#### **16. TERMINIATION**

- a. This Agreement may be terminated in whole or in part by either party in the event of substantial failure of the other party to fulfill its obligations under this Contract through no fault of the terminating party; but only after the other party is given:
  - i. Not less than twenty (20) calendar days written notice of intent to terminate; and
  - ii. An opportunity for consultation with the terminating party prior to

termination.

- b. This Agreement may be terminated in whole or in part by the Department for its convenience, but only after Vendor is given:
  - i. Not less than twenty (20) calendar days written notice of intent to terminate; and
  - ii. An opportunity for consultation with the Department prior to termination.
- c. If termination for default is affected by the Department, the Department will pay the Vendor that portion of the compensation which has been earned as of the effective date of termination, but:
  - i. No amount shall be allowed for anticipated profit on performed or unperformed services or other work, and
  - ii. Any payment due to Vendor at the time of termination may be adjusted to the extent of any additional costs occasioned to the Department by reason of Vendor's default.
  - iii. Upon termination for default, the Department may take over the work and prosecute the same to completion by Agreement with another party or otherwise. In the event Vendor shall cease conducting business, the Department shall have the right to make an unsolicited offer of employment to any employees of Vendor assigned to the performance of the Agreement, notwithstanding the provisions of Section 12.b.
- d. If after termination for failure of Vendor to fulfill contractual obligations, it is determined that Vendor has not so failed, the termination shall be deemed to have been effected for the convenience of the Department.
- e. The rights and remedies of the Department and Vendor provided in this section are in addition to any other rights and remedies provided by law or under this Agreement.
- f. Gratuities
  - i. The Department may, by written notice to Vendor, terminate this Agreement if it is found after notice and hearing by the Department that gratuities (in the form of entertainment, gifts, or otherwise) were offered or given by Vendor or any agent or representative of Vendor to any officer or employee of the Department with a view toward securing a contract or securing favorable treatment with respect to the awarding or amending or making of any determinations with respect to the performance of this Agreement.
  - ii. In the event this Agreement is terminated as provided in Section 17.f.i. hereof, the Department shall be entitled to pursue the same remedies against Vendor it could pursue in the event of a breach of this Agreement by Vendor.
  - iii. The rights and remedies of the Department provided in Section 17.f. shall not be exclusive and are in addition to any other rights and

remedies provided by law or under this Agreement.

## **17. TERMINATION UPON INSOLVENCY**

The State may, at its option and without notice, terminate this Agreement, effective immediately, should Vendor: (1) admit in writing its inability to pay its debts generally as they become due; (2) make a general assignment for the benefit of creditors; (3) institute proceedings to be adjudicated a voluntary bankrupt, or consent to the filing of a petition of bankruptcy against it; (4) be adjudicated by a court of competent jurisdiction as being bankrupt or insolvent; (5) seek reorganization under any bankruptcy act, or consent to the filing of a petition seeking such reorganization; or (6) have a decree entered against it by a court of competent jurisdiction appointing a receiver, liquidator, trustee, or assignee in bankruptcy or in insolvency covering all or substantially all of such party's property or providing for the liquidation of such party's property or business affairs.

## **18. SEVERABILITY**

If any term or provision of this Agreement is found by a court of competent jurisdiction to be invalid, illegal or otherwise unenforceable, the same shall not affect the other terms or provisions hereof or the whole of this Agreement, but such term or provision shall be deemed modified to the extent necessary in the court's opinion to render such term or provision enforceable, and the rights and obligations of the parties shall be construed and enforced accordingly, preserving to the fullest permissible extent the intent and agreements of the parties herein set forth.

## **19. IRS 1075 Publication (If Applicable)**

### **a. Performance**

In performance of this Agreement, the Vendor agrees to comply with and assume responsibility for compliance by his or her employees with the following requirements:

- i. All work will be performed under the supervision of the Vendor or the Vendor's responsible employees.
- ii. The Vendor and the Vendor's employees with access to or who use Federal Tax Information (FTI) must meet the background check requirements defined in IRS Publication 1075.
- iii. Any Federal tax returns or Federal tax return information (hereafter referred to as returns or return information) made available shall be used only for the purpose of carrying out the provisions of this Agreement. Information contained in such material shall be treated as confidential and shall not be divulged or made known in any manner to any person except as may be necessary in the performance of this Agreement. Inspection by or disclosure to anyone other than an officer or employee of the Vendor is prohibited.

- iv. All returns and return information will be accounted for upon receipt and properly stored before, during, and after processing. In addition, all related output and products will be given the same level of protection as required for the source material.
- v. No work involving returns and return information furnished under this Agreement will be subcontracted without prior written approval of the IRS.
- vi. The Vendor will maintain a list of employees authorized access. Such list will be provided to the Agency and, upon request, to the IRS reviewing office.
- vii. The Agency will have the right to void this Agreement if the Vendor fails to provide the safeguards described above.
- viii. The Vendor shall comply with agency incident response policies and procedures for reporting unauthorized disclosures of agency data.

b. Criminal/Civil Sanctions

Each officer or employee of any person to whom returns or return information is or may be disclosed shall be notified in writing by such person that returns or return information disclosed to such officer or employee can be used only for a purpose and to the extent authorized herein, and that further disclosure of any such returns or return information for a purpose or to an extent unauthorized herein constitutes a felony punishable upon conviction by a fine of as much as \$5,000 or imprisonment for as long as five years, or both, together with the costs of prosecution. Such person shall also notify each such officer and employee that any such unauthorized future disclosure of returns or return information may also result in an award of civil damages against the officer or employee in an amount not less than \$1,000 with respect to each instance of unauthorized disclosure. These penalties are prescribed by IRCs 7213 and 7431 and set forth at 26 CFR 301.6103(n)-1.

Each officer or employee of any person to whom returns or return information is or may be disclosed shall be notified in writing by such person that any return or return information made available in any format shall be used only for the purpose of carrying out the provisions of this Agreement. Information contained in such material shall be treated as confidential and shall not be divulged or made known in any manner to any person except as may be necessary in the performance of this Agreement. Inspection by or disclosure to anyone without an official need-to-know constitutes a criminal misdemeanor punishable upon conviction by a fine of as much as \$1,000.00 or imprisonment for as long as 1 year, or both, together with the costs of prosecution. Such person shall also notify each such officer and employee that any such unauthorized inspection or disclosure of returns or return information may also result in an award of civil damages against the officer or employee

[United States for Federal employees] in an amount equal to the sum of the greater of \$1,000.00 for each act of unauthorized inspection or disclosure with respect to which such defendant is found liable or the sum of the actual damages sustained by the plaintiff as a result of such unauthorized inspection or disclosure plus in the case of a willful inspection or disclosure which is the result of gross negligence, punitive damages, plus the costs of the action. The penalties are prescribed by IRCs 7213A and 7431 and set forth at 26 CFR 301.6103(n)-1.

Additionally, it is incumbent upon the Vendor to inform its officers and employees of the penalties for improper disclosure imposed by the Privacy Act of 1974, 5 U.S.C. 552a. Specifically, 5 U.S.C. 552a(i)(1), which is made applicable to Vendors by 5 U.S.C. 552a(m)(1), provides that any officer or employee of Vendor, who by virtue of his/her employment or official position, has possession of or access to agency records which contain individually identifiable information, the disclosure of which is prohibited by the Privacy Act or regulations established thereunder, and who knowing that disclosure of the specific material is so prohibited, willfully discloses the material in any manner to any person or agency not entitled to receive it, shall be guilty of a misdemeanor and fined not more than \$5,000.

Granting Vendor access to FTI must be preceded by certifying that each individual understands the agency's security policy and procedures for safeguarding IRS information. Vendor must maintain its authorization to access FTI through annual recertification. The initial certification and recertification must be documented and placed in the agency's files for review. As part of the certification and at least annually afterwards, Vendor must be advised of the provisions of IRCs 7431, 7213, and 7213A (see Exhibit 4, Sanctions for Unauthorized Disclosure, and Exhibit 5, Civil Damages for Unauthorized Disclosure). The training provided before the initial certification and annually thereafter must also cover the incident response policy and procedure for reporting unauthorized disclosures and data breaches. (See Section 10) For both the initial certification and the annual certification, the Vendor must sign, either with ink or electronic signature, a confidentiality statement certifying their understanding of the security requirements.

c. Inspection

The IRS and the Agency, with 24-hour notice, shall have the right to send its inspectors into the offices and plants of the Vendor to inspect facilities and operations performing any work with FTI under this Agreement for compliance with requirements defined in IRS Publication 1075. The IRS' right of inspection shall include the use of manual and/or automated scanning tools to perform compliance and vulnerability assessments of information technology (IT)

assets that access, store, process or transmit FTI. On the basis of such inspection, corrective actions may be required in cases where the Vendor is found to be noncompliant with contract safeguards.

## **20. Fair Background Check Practices**

Pursuant to 29 Del. C. [§ 6909B](#), the State does not consider the criminal record, criminal history, credit history or credit score of an applicant for state employment during the initial application process unless otherwise required by state and/or federal law. Vendors doing business with the State are encouraged to adopt fair background check practices. Vendors can refer to 19 Del. C. [§ 711\(g\)](#) for applicable established provisions.

## **21. Vendor Background Check Requirements**

- a. If Vendor has access to state property or will come in contact with vulnerable populations, including children and youth, they shall complete background checks on employees serving the State's on premises contracts. Unless otherwise directed, at a minimum, this shall include a check of the Delaware Sex Offender Central Registry at: <https://sexoffender.dsp.delaware.gov/>
- b. Individuals that are listed in the registry shall be prevented from direct contact in the service of this Agreement but may provide support or off-site premises service for contract Vendors. Should an individual be identified, and the Vendor believes its employee's service does not represent a conflict with this requirement, may apply for a waiver to the primary agency listed in the solicitation. The Agency's decision to allow or deny access to any individual identified on a registry database is final and at the Agency's sole discretion.
- c. By Agency request, the Vendor shall provide a list of all employees serving this Agreement and certify adherence to the background check requirement. Individual(s) found in the central registry in violation of the terms stated, shall be immediately prevented from a return to state property in service of this Agreement. A violation of this condition represents a violation of the terms and conditions of this Agreement, and may subject the Vendor to penalty, including cancellation for cause of this Agreement.
- d. Individual Purchase Orders may require additional background checks and/or security clearance(s), depending on the nature of the services to be provided or locations accessed, but any other requirements shall be stated in the contract scope of work or be a matter of common law. The Vendor shall be responsible for the background check requirements of any authorized Subcontractor providing service to an agency pursuant to this Agreement.
- e. Pursuant to 29 Del. C. § 9016G, any employees, contractors, and subcontractors who require access to DTI systems, facilities, or data must submit to a criminal background check. This criminal background check must include a report of the individual's entire state criminal history record information from the State Bureau of Identification (SBI) or a statement that



the SBI Central Repository contains no such information relating to that individual and a report of the individual's entire federal criminal history record information from the Federal Bureau of Investigation (FBI) or a statement that the FBI's record contain no such information relating to that individual.

## **22. DRUG TESTING REQUIREMENTS FOR LARGE PUBLIC WORKS**

Pursuant to 29 Del.C. §6908(a)(6), effective as of January 1, 2016, OMB has established regulations that require Contractors and Subcontractors to implement a program of mandatory drug testing for Employees who work on Large Public Works Contracts funded all or in part with public funds. The regulations establish the mechanism, standards and requirements of a Mandatory Drug Testing Program that will be incorporated by reference into all Large Public Works Contracts awarded pursuant to 29 Del.C. §6962.

Final publication of the identified regulations can be found at the following:

[4104 Regulations for the Drug Testing of Contractor and Subcontractor Employees Working on Large Public Works Projects.](#)

## **23. TESTING AND INSPECTION**

The State of Delaware reserves the right to conduct any test or inspection it may deem necessary to ensure equipment, materials and services conform to contract requirements.

## **24. ASSIGNMENT; SUBCONTRACTS**

- a. Any attempt by Vendor to assign or otherwise transfer any interest in this Agreement without the prior written consent of the Department shall be void. Such consent shall not be unreasonably withheld.
- b. Services specified by this Agreement shall not be subcontracted by the Vendor without prior written approval of the Department.
- c. As part of the Vendors team, Department approved subcontractors for this agreement are listed in **Appendix A**. Approved subcontractors may be added to or removed from this Agreement upon written approval from the Department as indicated in **Appendix A**.
- d. Approval by the Department of the Vendor's request to subcontract or acceptance of or payment for subcontracted work by the Department shall not in any way relieve Vendor of responsibility for the professional and technical accuracy and adequacy of the work. All subcontractors shall adhere to all applicable provisions of this Agreement.
- e. Vendor shall be and remain liable for all damages to the Department caused by negligent performance or non-performance of work under this Agreement by Vendor, its subcontractor, or its sub-subcontractor.
- f. The compensation due shall not be affected by the Department's approval of

the Vendor's request to subcontract.

## **25. FORCE MAJEURE**

Neither party shall be liable for any delays or failures in performance due to circumstances beyond its reasonable control.

## **26. NON-APPROPRIATION OF FUNDS**

- a. Validity and enforcement of this Agreement is subject to appropriations by the General Assembly of the specific funds necessary for contract performance. Should such funds not be so appropriated the Department may immediately terminate this Agreement, and absent such action this Agreement shall be terminated as to any obligation of the State requiring the expenditure of money for which no specific appropriation is available, at the end of the last fiscal year for which no appropriation is available or upon the exhaustion of funds.
- b. Notwithstanding any other provisions of this Agreement, this Agreement shall terminate and the Department's obligations under it shall be extinguished at the end of the fiscal year in which the Department fails to appropriate monies for the ensuing fiscal year sufficient for the payment of all amounts which will then become due.

## **27. STATE OF DELAWARE BUSINESS LICENSE**

Vendor and all subcontractors represent that they are properly licensed and authorized to transact business in the State of Delaware as provided in 30 Del. C. § 2502.

## **28. COMPLETE AGREEMENT**

- a. This Agreement and its Appendices shall constitute the entire Agreement between the Department and Vendor with respect to the subject matter of this Agreement and shall not be modified or changed without the express written consent of the parties. The provisions of this Agreement supersede all prior oral and written quotations, communications, agreements, and understandings of the parties with respect to the subject matter of this Agreement.
- b. Terms and conditions inconsistent with, contrary or in addition to the terms and Agreement, together with its Appendices, shall not be added to or incorporated into this Agreement and its Appendices, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Agreement and its Appendices shall prevail and govern in the case of any such inconsistent or additional terms.
- c. Any unilateral terms or conditions on any materials that Vendor generates and proposes as an agreement with the Purchasing Entity (e.g., pre-printed

materials, order forms, invoices, browse-wrap or click-wrap terms and conditions) will be null and void and of no consequence whatsoever in interpreting the Parties' legal rights and responsibilities as they pertain to products or services provided by Vendor.

- d. Where a Purchasing Entity or any personnel associated with the Purchasing Entity are required to click-through or otherwise accept or made subject to any electronic terms and conditions to use or access any Product or Service purchased hereunder, such terms and conditions are not binding and shall have no force or effect as to the Product or Service, this Agreement, or the applicable order for the Product or Service.
- e. In case of conflict with any Appendices to this Agreement, this main body of this Agreement will govern. No Purchase order, Quote, Invoice or other attachment to this Agreement, including without limitation those executed after this main body of this Agreement, will be construed to amend this main body unless it specifically states its intent to "amend" this Agreement, under a clause or section entitled "Amendment," that cites the section or sections amended. Such an amendment executed through an Order will operate only with respect to the subject matter of such Order.
- f. If the scope of any provision of this Agreement is too broad in any respect whatsoever to permit enforcement to its full extent, then such provision shall be enforced to the maximum extent permitted by law, and the parties hereto consent and agree that such scope may be judicially modified accordingly and that the whole of such provisions of the Agreement shall not thereby fail, but the scope of such provision shall be curtailed only to the extent necessary to conform to the law.
- g. Vendor may not order any product requiring a purchase order prior to the Department's issuance of such order. No other agreements, representations, warranties, or other matters, whether oral or written, shall be deemed to bind the parties hereto with respect to the subject matter hereof.

## **29. MISCELLANEOUS PROVISIONS**

- a. In performance of this Agreement, Vendor shall comply with all applicable federal, state, and local laws, ordinances, codes, and regulations. Vendor shall solely bear the costs of permits and other relevant costs required in the performance of this Agreement.
- b. Neither this Agreement nor any Attachment may be modified or amended except by the mutual written agreement of the parties. No waiver of any provision of this Agreement shall be effective unless it is in writing and signed by the party against which it is sought to be enforced.
- c. The delay or failure by either party to exercise or enforce any of its rights under this Agreement shall not constitute or be deemed a waiver of that party's right thereafter to enforce those rights, nor shall any single or partial

exercise of any such right preclude any other or further exercise thereof or the exercise of any other right.

- d. Vendor covenants that it presently has no interest and that it will not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of services required to be performed under this Agreement. Vendor further covenants, to its knowledge and ability, that in the performance of said services no person having any such interest shall be employed.
- e. Vendor acknowledges that the Department has an obligation to ensure that public funds are not used to subsidize private discrimination. Vendor recognizes that if they refuse to hire or do business with an individual or company due to reasons of race, color, gender, ethnicity, disability, national origin, age, or any other protected status, the Department may declare Vendor in breach of the Agreement, terminate the Agreement, and designate Vendor as non-responsible.
- f. Vendor warrants that no person or selling agency has been employed or retained to solicit or secure this Agreement upon an Agreement or understanding for a commission, or a percentage, brokerage, or contingent fee. For breach or violation of this warranty, the Department shall have the right to annul this contract without liability or at its discretion deduct from the contract price or otherwise recover the full amount of such commission, percentage, brokerage, or contingent fee.
- g. This Agreement was drafted with the joint participation of both parties and shall be construed neither against nor in favor of either, but rather in accordance with the fair meaning thereof.
- h. Vendor shall maintain all public records, as defined by 29 Del. C. ' 502(1), relating to this Agreement and its deliverables for the time and in the manner specified by the Delaware Division of Archives, pursuant to the Delaware Public Records Law, 29 Del. C. Ch. 5. During the term of this Agreement, authorized representatives of the Department may inspect or audit Vendor's performance and records pertaining to this Agreement at the Vendor business office during normal business hours.
- i. The State reserves the right to advertise a supplemental solicitation during the term of the Agreement if deemed in the best interest of the State.
- j. Vendor(s) who have any employees carrying out any work related to the awarded agreement at a State facility shall have those employees comply with any health mandate or policy issued by the State related to a pandemic or other State of Emergency issued by any State authority during the term of the awarded contract, including those that apply directly to State employees.
- k. Vendor must provide clear notice to the Department before making any material changes to the Vendor's privacy policy.

### **30. EQUALITY OF EMPLOYMENT OPPORTUNITY ON PUBLIC WORKS**

During the performance of any contract for public works financed in whole or in part by appropriation of the State of Delaware, the contractor agrees as follows:

- a. The contractor, as set forth in Title 19 Delaware Code Chapter 7 section 711, will not discriminate against any employee or applicant for employment with respect to compensation, terms, conditions or privileges of employment because of such individual's race, marital status, genetic information, color, age, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take affirmative action to ensure that applicants are employed and that employees are treated equally during employment without regard to their race, marital status, genetic information, color, age, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following: advertising, lay-off or termination, rates of pay or other forms of compensation, and selection for training including apprenticeships. The contractor agrees to post in conspicuous places, notices to be provided by the contracting agency setting forth the provisions of this non-discrimination clause.
- b. During the performance of this contract, the contractor agrees as follows:
  - i. The contractor, as set forth in Title 19 Delaware Code Chapter 7 section 711, will not discriminate against any individual with respect to compensation, terms, conditions or privileges of employment because of such individual's race, marital status, genetic information, color, age, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take positive steps to ensure that applicants are employed and that employees are treated during employment without regard to their race, marital status, genetic information, color, age, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places available to employees and applicants for employment notices to be provided by the contracting agency setting forth this nondiscrimination clause.
  - ii. The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, marital status, genetic information, color, age, religion, sex, sexual orientation, gender identity, or national origin."
  - iii. The term "contractor for public works" means construction, reconstruction, demolition, alteration, and/or repair work, maintenance work, and paid for in whole or in part out of the funds of a public body

except work performed under a vocational rehabilitation program. The manufacture or furnishing of materials, articles, supplies or equipment is not a public work within the meaning of this subsection unless conducted in connection with and at the site of the public work.

### **31. INSURANCE**

- a. As a part of the contract requirements, the Vendor must obtain at its own cost and expense and keep in force and effect during the term of this contract, including all extensions, the minimum coverage limits specified below with a carrier satisfactory to the State. All Vendors must carry the following coverage depending on the type of service or product being delivered.
  - i. Worker's Compensation and Employer's Liability Insurance in accordance with applicable law.
  - ii. Commercial General Liability - \$1,000,000 per occurrence/\$3,000,000 per aggregate.
  - iii. Automotive Liability Insurance covering all automotive units used in the work (including all units leased from and/or provided by the State to Vendor pursuant to this Agreement as well as all units used by Vendor, regardless of the identity of the registered owner, used by Vendor for completing the Work required by this Agreement to include but not limited to transporting Delaware clients or staff), providing coverage on a primary non-contributory basis with limits of not less than:
    - 1. \$1,000,000 combined single limit each accident, for bodily injury;
    - 2. \$250,000 for property damage to others;
    - 3. \$25,000 per person per accident Uninsured/Underinsured Motorists coverage;
    - 4. \$25,000 per person, \$300,000 per accident Personal Injury Protection (PIP) benefits as provided for in 21 Del. C. § 2118; and
    - 5. Comprehensive coverage for all leased vehicles, which shall cover the replacement cost of the vehicle in the event of collision, damage or other loss.
- b. The successful vendor must carry at least one of the following depending on the scope of work being performed.
  - i. Medical/Professional Liability - \$1,000,000 per occurrence/\$3,000,000 per aggregate
  - ii. Miscellaneous Errors and Omissions - \$1,000,000 per occurrence/\$3,000,000 per aggregate
  - iii. Product Liability - \$1,000,000 per occurrence/\$3,000,000 aggregate
- c. Should any of the above described policies be cancelled before expiration date thereof, notice will be delivered in accordance with the policy provisions.
- d. Before any work is done pursuant to this Agreement, the Certificate of

Insurance and/or copies of the insurance policies, referencing the contract number stated herein, shall be filed with the State. The certificate holder is as follows:

Department of Technology and Information  
801 Silver Lake Blvd  
Dover, DE 19904  
ATTN: PROCUREMENT SERVICES

- e. Nothing contained herein shall restrict or limit the Vendor's right to procure insurance coverage in amounts higher than those required by this Agreement. To the extent that the Vendor procures insurance coverage in amounts higher than the amounts required by this Agreement, all said additionally procured coverages will be applicable to any loss or claim and shall replace the insurance obligations contained herein.
- f. To the extent that Vendor has complied with the terms of this Agreement and has procured insurance coverage for all vehicles Leased and/or operated by Vendor as part of this Agreement, the State of Delaware's self-insured insurance program shall not provide any coverage whether coverage is sought as primary, co-primary, excess or umbrella insurer or coverage for any loss of any nature.
- g. In no event shall the State of Delaware be named as an additional insured on any policy required under this agreement.

### **32. PERFORMANCE REQUIREMENTS**

The selected Vendor will warrant that it possesses, or has arranged through subcontractors, all capital and other equipment, labor, materials, and licenses necessary to carry out and complete the work hereunder in compliance with any and all Federal and State laws, and County and local ordinances, regulations and codes.

### **33. PERFORMANCE BOND**

There is no Performance Bond requirement.

### **34. ASSIGNMENT OF ANTITRUST CLAIMS**

As consideration for the award and execution of this contract by the State, the Vendor hereby grants, conveys, sells, assigns, and transfers to the State of Delaware all of its right, title and interest in and to all known or unknown causes of action it presently has or may now or hereafter acquire under the antitrust laws of the United States and the State of Delaware, regarding the specific goods or services purchased or acquired for the State pursuant to this contract. Upon either the State's or the Vendor notice of the filing of or reasonable likelihood of filing of an action under the antitrust laws of the United States or the State of Delaware, the State and Vendor shall meet and confer

about coordination of representation in such action.

### 35. GOVERNING LAW

This Agreement shall be governed by and construed in accordance with the laws of the State of Delaware, except where Federal Law has precedence. Vendor consents to jurisdiction venue in the State of Delaware.

### 36. FORMAL NOTICES

Any and all notices required by the provisions of this Agreement shall be in writing and shall be mailed, certified or registered mail, and emailed with a return receipt requested. All notices shall be sent to the following addresses:

Mail:

Department of Technology and Information  
801 Silver Lake Blvd  
Dover, DE 19904  
ATTN: PROCUREMENT SERVICES

Email:

[DTI\\_Vendorservices@delaware.gov](mailto:DTI_Vendorservices@delaware.gov)

**IN WITNESS WHEREOF**, the parties to these presents have executed this Agreement as of the date of execution by both parties below:

State of Delaware

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

Vendor: \_\_\_\_\_  
By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

*The rest of this page intentionally left blank*





**SUBCONTRACTOR APPENDIX A**

**Agreement DTI250065-DATA\_CBL**

**Insert Vendor Name**

Data and Voice Structured Cabling

Below are the approved subcontractors for this Agreement:

**Subcontractors:**

1. XXX

2. XXX

[illegible]

**Note:** A copy of the Usage Report will be sent by electronic mail to the Awarded Vendor. The report shall be submitted electronically in **EXCEL** and sent as an attachment to [DTI\\_Vendorservices@delaware.gov](mailto:DTI_Vendorservices@delaware.gov). It shall contain the six-digit department and organization code for each agency and school district

State of Delaware																	
Subcontracting (2nd tier) Quarterly Report																	
Prime Name:							Report Start Date:										
Contract Name/Number							Report End Date:										
Contact Name:							Today's Date:										
Contact Phone:							*Minimum Required		Requested detail								
Vend or Name *	Vendo r TaxID *	Contra ct Name/ Numbe r*	Vendo r Conta ct Name *	Vendo r Conta ct Phone *	Repo rt Start Date*	Repo rt End Date*	Amount Paid to Subcontract or*	Work Performed by Subcontract or UNSPSC	M/WBE Certifyi ng Agency	Veteran/Servi ce-Disabled Veteran Certifying Agency	2nd tier Suppli er Name	2nd tier Suppli er Addres s	2nd tier Suppli er Phone Numbe r	2nd tier Suppli er email	Descripti on of Work Performe d	2nd tier Suppli er Tax Id	Dat e Pai d

**SAMPLE REPORT - FOR ILLUSTRATION PURPOSES ONLY**

**Note:** A copy of the Subcontracting Quarterly Report will be sent by electronic mail to the Awarded Vendor.

Completed reports shall be saved in an Excel format and submitted to the following email address:

[DTI\\_Vendorservices@delaware.gov](mailto:DTI_Vendorservices@delaware.gov).



**The Office of Supplier Diversity (OSD) has moved to the  
Division of Small Business (DSB)**

Supplier Diversity Applications can be found here:

<https://business.delaware.gov/osd/>

Completed Applications can be emailed to: [OSD@Delaware.gov](mailto:OSD@Delaware.gov)

For more information, please send an email to OSD:

[OSD@Delaware.gov](mailto:OSD@Delaware.gov) or call 302-577-8477

Self-Register to receive business development information here:

<https://business.delaware.gov/directory-of-certified-businesses/>

**New Address for OSD:**

Office of Supplier Diversity (OSD)  
State of Delaware  
Division of Small Business  
820 N. French Street, 10<sup>th</sup> Floor  
Wilmington, DE 19801

Telephone: 302-577-8477 Fax: 302-736-7915

Email: [OSD@Delaware.gov](mailto:OSD@Delaware.gov)

Web site: <https://business.delaware.gov/osd/>

**Dover address for the Division of Small Business**

**Local applicants may drop off applications here:**

Division of Small Business  
99 Kings Highway  
Dover, DE 19901  
Phone: 302-739-4271

Submission of a completed Office of Supplier Diversity (OSD) application is optional and does not influence the outcome of any award decision.

**DEPARTMENT OF TECHNOLOGY AND INFORMATION**

William Penn Building  
801 Silver Lake Boulevard  
Dover, Delaware 19904-2407

**CONFIDENTIALITY (NON-DISCLOSURE) AND INTEGRITY OF DATA AGREEMENT**

The Department of Technology and Information is responsible for safeguarding the confidentiality and integrity of data in State computer files regardless of the source of those data or medium on which they are stored, e.g., electronic data, computer output microfilm (COM), tape, or disk. Computer programs developed to process State Agency data will not be modified without the knowledge and written authorization of the Department of Technology and Information. All data generated from the original source data, shall be the property of the State of Delaware. The control of the disclosure of those data shall be retained by the State of Delaware and the Department of Technology and Information.

I/we, as an employee(s) of \_\_\_\_\_ or officer of my firm, when performing work for the Department of Technology and Information, understand that I/we act as an extension of DTI and therefore I/we are responsible for safeguarding the States' data and computer files as indicated above. I/we will not use, disclose, or modify State data or State computer files without the written knowledge and written authorization of DTI. Furthermore, I/we understand that I/we are to take all necessary precautions to prevent unauthorized use, disclosure, or modification of State computer files, and I/we should alert my immediate supervisor of any situation which might result in, or create the appearance of, unauthorized use, disclosure, or modification of State data.

Penalty for unauthorized use, unauthorized modification of data files, or disclosure of any confidential information may mean the loss of my position and benefits, and prosecution under applicable State or Federal law.

This statement applies to the undersigned Vendor and to any others working under the Vendor's direction.

I, the Undersigned, hereby affirm that I have read DTI's Policy on Confidentiality (Non-Disclosure) and Integrity of Data and understood the terms of the above Confidentiality (Non-Disclosure) and Integrity of Data Agreement, and that I/we agree to abide by the terms above.

Vendor Signature \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Vendor Name: \_\_\_\_\_

**Contract Number: DTI250065-DATA\_CBL**  
**Contract Title: Data and Voice Structured Cabling**

### NON-COLLUSION STATEMENT

This is to certify that the undersigned Vendor has neither directly nor indirectly, entered into any agreement, participated in any collusion or otherwise taken any action in restraint of free competitive bidding in connection with this proposal, **and further certifies that it is not a subcontractor to another Vendor who also submitted a proposal as a primary Vendor in response to this solicitation** submitted this date to the State of Delaware, Department of Technology and Information.

It is agreed by the undersigned Vendor that the signed delivery of this bid represents, subject to any express exceptions set in the attached Exception Form, the Vendor's acceptance of the terms and conditions of this solicitation including all specifications and special provisions.

**NOTE:** Signature of the authorized representative **MUST** be of an individual who legally may enter his/her organization into a formal contract with the State of Delaware, Department of Technology and Information.

COMPANY NAME \_\_\_\_\_ (Check one)  
 NAME OF AUTHORIZED REPRESENTATIVE (Please type or print) \_\_\_\_\_

<input type="checkbox"/>	Corporation
<input type="checkbox"/>	Partnership
<input type="checkbox"/>	Individual

SIGNATURE \_\_\_\_\_ TITLE \_\_\_\_\_

COMPANY ADDRESS \_\_\_\_\_

PHONE NUMBER \_\_\_\_\_ FAX NUMBER \_\_\_\_\_

EMAIL ADDRESS \_\_\_\_\_

FEDERAL EIN \_\_\_\_\_ STATE OF DELAWARE LICENSE NUMBER \_\_\_\_\_

COMPANY CLASSIFICATIONS:  CERT. NO.:	Certification type(s)	Circle all that apply	
	Minority Business Enterprise (MBE)	Yes	No
	Woman Business Enterprise (WBE)	Yes	No
	Disadvantaged Business Enterprise (DBE)	Yes	No
	Veteran Owned Business Enterprise (VOBE)	Yes	No
	Service Disabled Veteran Owned Business Enterprise (SDVOBE)	Yes	No

[The above table is for informational and statistical use only.]

PURCHASE ORDERS SHOULD BE SENT TO:

COMPANY NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CONTACT \_\_\_\_\_

PHONE NUMBER \_\_\_\_\_ FAX NUMBER \_\_\_\_\_

EMAIL ADDRESS \_\_\_\_\_

**AFFIRMATION:** Within the past five years, has your firm, any affiliate, any predecessor company or entity, owner, Director, officer, partner or proprietor been the subject of a Federal, State, Local government suspension or debarment?

YES \_\_\_\_\_ NO \_\_\_\_\_ if yes, please explain \_\_\_\_\_

**THIS PAGE SHALL HAVE ORIGINAL SIGNATURE, BE NOTARIZED AND BE RETURNED WITH YOUR PROPOSAL**

SWORN TO AND SUBSCRIBED BEFORE ME this \_\_\_\_\_ day of \_\_\_\_\_, 20 \_\_\_\_\_

Notary Public \_\_\_\_\_ My commission expires \_\_\_\_\_

City of \_\_\_\_\_ County of \_\_\_\_\_ State of \_\_\_\_\_

**Contract Number: DTI250065-DATA\_CBL**  
**Contract Title: Data and Voice Structured Cabling**

**CONFIDENTIAL INFORMATION FORM**

☐ By checking this box, the Vendor acknowledges that they are not providing any information they declare to be confidential or proprietary for the purpose of production under 29 Del. C. ch. 100, Delaware Freedom of Information Act.

Confidentiality and Proprietary Information

Note: Vendor may use additional pages as necessary, but the format shall be the same as provided above.

**Contract Title: Data and Voice Structured Cabling**

Provide at least three (3) business references consisting of current or previous customers of similar scope and value. Include business name, mailing address, contact name and phone number, number of years doing business with, and type of work performed. The selection committee will not consider personal references. Please do not list any State Employee as a business reference. If you have held a State contract within the last five (5) years, please provide a separate list of the contract(s).

**Type of Work Performed:**



**Contract Number: DTI250065-DATA\_CBL**  
**Contract Title: Data and Voice Structured Cabling**

**SUBCONTRACTOR INFORMATION FORM**

<b>PART I – STATEMENT BY PROPOSING VENDOR</b>		
1. CONTRACT NUMBER	2. PRIME VENDOR NAME:	3. MAILING ADDRESS
4. SUBCONTRACTOR		
a. NAME	d. COMPANY OSD CLASSIFICATION: CERTIFICATION NUMBER: _____	
b. MAILING ADDRESS:	4e. Women Business Enterprise <input type="checkbox"/> Yes <input type="checkbox"/> No 4f. Minority Business Enterprise <input type="checkbox"/> Yes <input type="checkbox"/> No 4g. Disadvantaged Business Enterprise <input type="checkbox"/> Yes <input type="checkbox"/> No 4h. Veteran Owned Business Enterprise <input type="checkbox"/> Yes <input type="checkbox"/> No 4i. Service Disabled Veteran Owned Business Enterprise <input type="checkbox"/> Yes <input type="checkbox"/> No	
c. CONTACT EMAIL:		
5. DESCRIPTION OF WORK BY SUBCONTRACTOR		
6a. NAME OF PERSON SIGNING	7. BY ( <i>Signature</i> )	8. DATE SIGNED
6b. TITLE OF PERSON SIGNING		
<b>PART II – ACKNOWLEDGEMENT BY SUBCONTRACTOR</b>		
9a. NAME OF PERSON SIGNING	10. BY ( <i>Signature</i> )	11. DATE SIGNED
9b. TITLE OF PERSON SIGNING		

**\* Use a separate form for each subcontractor**



## Delaware Department of Technology and Information

### AFFIDAVIT OF CRAFT TRAINING COMPLIANCE

Agreement Number: \_\_\_\_\_

We, the contractor, hereby certify that we and all applicable subcontractors will abide by the contractor and subcontractor craft training requirements outlined below for the duration of the contract. Craft training is defined as "an apprenticeship program approved by and registered with any State apprenticeship agency or the United States Department of Labor."<sup>1</sup> A list of crafts for which there are approved and registered training programs is maintained by the Delaware Department of Labor and can be found at <https://labor.delaware.gov/divisions/employment-training/apprenticeship-and-training/>. Information pertaining to subcontractor craft training programs shall be provided by the contractor prior to contract execution. If you have questions regarding craft training programs, please submit them in writing to the Delaware Department of Labor at: [apprenticeship@delaware.gov](mailto:apprenticeship@delaware.gov).

In accordance with Title 29, Chapter 69, Section 6962(c)(13) of the Delaware Code, contractors and subcontractors must provide craft training for journeyman and apprentice levels if **all** of the following apply:

- A. project meets the prevailing wage requirement under Title 29, Chapter 69, Section 6960 of the Delaware Code.
- B. The contractor employs 10 or more total employees.
- C. The project is not a federal highway project

Failure to provide required craft training on the project may subject the successful contractor and/or subcontractor(s) to penalties as outlined in Title 29, Chapter 69, Section 6962(c)(13) of the Delaware Code.

Craft(s) \_\_\_\_\_

Vendor Name: \_\_\_\_\_

Vendor Address: \_\_\_\_\_

Vendor/subcontractor Program \_\_\_\_\_

Registration Number: \_\_\_\_\_

On this line also indicate whether DE, Other State (identify) or US Registration Number

Authorized Representative (typed or printed): \_\_\_\_\_

Authorized Representative (signature): \_\_\_\_\_

Title: \_\_\_\_\_

THIS PAGE SHALL HAVE ORIGINAL SIGNATURE, BE NOTARIZED AND BE RETURNED WITH YOUR PROPOSAL

SWORN TO AND SUBSCRIBED BEFORE ME this \_\_\_\_\_ day of \_\_\_\_\_, 20 \_\_\_\_\_

Notary Public \_\_\_\_\_ My commission expires \_\_\_\_\_

City of \_\_\_\_\_ County of \_\_\_\_\_ State of \_\_\_\_\_

<sup>1</sup> Title 29, Chapter 69, Section 6902(7) of the Delaware Code.



## **Exceptions Form**

**Agreement Number:**

**Agreement Title:**

Proposals must include all exceptions to the specifications, terms, or conditions contained in this RFP. If the vendor is submitting the proposal without exceptions, please state so below.

By checking this box, the Vendor acknowledges that they take no exceptions to the specifications, terms or conditions found in this RFP.

<b>Paragraph # and page #</b>	<b>Exceptions to Specifications, terms, or conditions</b>	<b>Proposed Alternative</b>

**Note: Vendor may use additional pages as necessary, but the format shall be the same as provided above.**