

DOE26010 – 6_12 -Questions and Answers

Q: Response clarification

For Attachment 10, where should the vendor response be located? Should it be right back into this document which would then be submitted, should it be put in Appendix D, or should it be in another document?

A: Attachment 10 should be labeled "Attachment 10" and each line item should have a response inserted on the bidder's solution.

Q: Response clarification

Are you considering Appendix D to be the Vendor Proposal. so this is where we could include a cover letter and Executive Summary? Is there a preferred location for a Vendor proposal within all the response documents?

A: Definition of a complete proposal is all mandatory items listed in Appendix A. The transmittal letter is page 1 of the proposal, followed by mandatory forms, and mandatory appendices as outlined in the RFP.

Q: Response clarification

I see instructions in Appendix B as to where to position in the response the Vendor answers to Section 3, 6 and 7. Where should the Vendor place answers to Section 4 and 5? In Appendix D, in a Vendor Proposal, or in some other document?

A: Please refer to page 29 of the RFP document for instructions for completing Appendix D.

Q: Attachment 9

Does Delaware want the PUBLIC AND NON-PUBLIC DATA OWNED BY THE STATE OF DELAWARE State of Delaware Terms and Conditions Governing Cloud Services and Data Usage Agreement which is part of Attachment 9, returned signed? Or does Delaware want the whole of Attachment 9 returned signed?

A: Please provide an entire Attachment 9 - signed by representative authorized by the organization.

Q: Appendix B

If Vendors are to respond to the different sections of this Appendix as specified in the directions, it would appear that this document will not contain the vendor response to any questions. If there are answers to questions/items that must appear in this appendix B, please clarify which numbered questions/. If there are none, must Appendix B be returned by the Vendor?

A: Appendix B is the Scope of Work and is the DOE requirements of a proposed solution. The proposal submission should address areas outlined in Appendix B as a narrative supporting the bidder's capacity to fulfil each requirement.

Q: Current CIS Vendor

Appendix B, Section 2, Paragraph 2.3, page 4 of the RFP states that "All of Delaware's LEAs already have access to CIS in place through the current statewide CIS contract that is set to expire on June 30, 2026." Who is the vendor for the DDOE's current CIS contract?

A: MajorClarity by Edmentum

Q: Vendor Selection

Appendix B, Section 2, Paragraph 2.3, Page 4 of the RFP states that "DDOE anticipates that most LEAs will want to make a transition, if one is required, in between the 2026-27 and 2027-28 school year. The Vendor must be prepared for a large-scale migration that will be completed by fall 2027." Does DDOE intend to select only one CIS vendor, and will all LEAs move to DDOE's chosen vendor?

A: DDOE intends to award a statewide contract for a CIS solution. The selected solution will be made available to all LEAs through the state contract. LEA participation is not mandatory.

Q: Confirm LEA Numbers

Appendix B, §3.1.5, Mandatory Company Requirements, Appendix B, p. 5

Passage: "Vendor must be able to deploy and implement a CIS for all students in grades 6-12 in all 42 local education agencies in Delaware by the beginning of the school year in fall 2027."

Question: Section 3.1.5 of Appendix B references '42 local education agencies,' while Section 2.4 of Appendix B states there are '32 LEAs' with grades 6–12 (19 districts + 13 charters). Please clarify the authoritative LEA count for purposes of scope and pricing.

A: As of July 1, 2026, Delaware will have 31 LEAs serving grades 6–12: 19 districts and 12 charters.

Q: Current to New CIS Migration

Appendix B, §2.3, Local Education Agency Onboarding, Appendix B, p. 4

Passage: "DDOE anticipates that most LEAs will want to make a transition, if one is required, in between the 2026-27 and 2027-28 school year. The Vendor must be prepared for a large-scale migration that will be completed by fall 2027."

Question: To scope the migration accurately, please provide: (a) the identity of the incumbent CIS vendor(s), (b) the data types and formats available for export from the current system(s), (c) whether the incumbent is contractually obligated to support data export to a successor vendor, and (d) DDOE's definition of 'data continuity' for the purpose of evaluating migration plans.

A: The current statewide CIS vendor is MajorClarity by Edmentum. Migration details, including export methods and data transfer requirements, will be finalized during contract negotiations and implementation planning with the selected vendor if large-scale migration is required.

Q: Definition of "full acceptance of working solution"

V Contract Terms & Conditions.C.2
General Information – Subscription License Costs, pg 12

Passage: "As a Service subscription license costs shall be incurred at the individual license level only as the individual license is utilized within a fully functioning solution. Subscription costs will not be applicable during periods of implementation and solution development prior to the State's full acceptance of a working solution."

Question: Please define 'full acceptance of a working solution' for billing purposes: (a) Does full acceptance occur at the statewide level (all 42 LEAs live) or at the individual LEA level as each goes live? (b) Who has authority to certify full acceptance — DDOE centrally, or each LEA independently? (c) What is DDOE's anticipated timeline from contract award to the first billable period?

A: There will be 31 LEAs as of July 1st, 2026 with grades 6–12 (19 districts + 12 charters). For purposes of this RFP, full acceptance of a working solution will occur at the statewide level. DDOE will have authority to certify full acceptance. The timing of the first billable period will be established with the

selected vendor during contract negotiations and implementation planning, consistent with the contract terms and deployment approach outlined in the RFP.

Q: DDOE's Single Sign-on Provider

Att. 8 §23 / App. B §5.6.1 | Page(s): RFP-p49, AppB-p20

Passage: "All software system applications that use authentication must integrate with the DDOE's Single Sign-On Solution..."

Question: What is DDOE's current SSO solution?

A: EdAccess is the DDOE's Single Sign-On Solution.

Q: AI Integration

App. B §5.6.3 | Page(s): AppB-p21

"Describe how artificial intelligence (AI) is incorporated into your CIS...describe any safeguards related to privacy and bias."

Does DDOE have an existing AI use policy or data governance framework that the vendor's AI/ML features must comply with? Are there specific AI capabilities that DDOE prohibits?

A: Please see the State of Delaware's Generative Artificial Intelligence Policy- <https://webfiles.dti.delaware.gov/pdfs/pp/Generative%20Artificial%20Intelligence%20Policy.pdf>. The RFP does not identify additional AI capabilities that are specifically prohibited; however, any proposed AI functionality must comply with applicable State policy and contract requirements.

Q: Eligibility Requirements

Is there flexibility with respect to the requirement of having to serve 70,000 students over the past 4+ years? Would there be alternative ways to demonstrate our ability to serve the state?

A: As stated in Appendix B, if an individual mandatory requirement is not met by any vendor, the State reserves the right to eliminate that individual requirement. Otherwise, vendors should respond to the requirement as written.

Q: Budget and Funding Source

Section number: NA

Paragraph/subsection number: NA

Page number: NA

Text of passage being questioned: NA

Vendor Question: Can you please clarify the budget and funding sources for this statewide CIS solution. Will the DOE be providing LEAs the funding to purchase the awarded solution upon contract signature?

A: The State has identified funding for this procurement. Vendors should propose their best solution and pricing structure in response to the RFP. Final contract terms, pricing, and any LEA cost participation will be determined through contract negotiations with the selected vendor.

Q: Addendum 2

Section number: NA

Paragraph/subsection number: NA

Page number: NA

Text of passage being questioned: NA

Vendor Question: Addenda 1 and 3 are included in the online portal. Is there an addendum 2?

A: In short, yes. Addendum #2 was for the pre-bid meeting recording and other related details. All links were posted on DOE's site, but the recording was too large for DE Office of Management and Budget's site (<https://mmp.delaware.gov/Bids/Details/9016>). Corrective action has been taken and Addendum #2 is now posted, however, the content was available immediately after the pre-bid held on 3/16/2026. Thank you for calling this to our attention.

Q: Milestone Requirements for Payment Terms

Section number: G. General Contract Terms

Paragraph/subsection number: 14. Costs and Payment Schedules

Page number: 18

Text of passage being questioned: The State of Delaware will require a payment schedule based on defined and measurable milestones. Payments for services will not be made in advance of work performed. The State of Delaware may require holdback of contract monies until acceptable performance is demonstrated (as much as 25%).

Vendor Question: Please clarify the milestone requirements associated with vendor payment. Are vendors expected to propose payment milestones as part of their response, or will milestones be defined by the Delaware Department of Education at a later stage?

A: The payment schedule will be developed during contract negotiations, consistent with the RFP requirement that payments be tied to defined and measurable milestones and not made in advance of work performed.

Q: CTE Courses

Section number: NA

Paragraph/subsection number: NA

Page number: NA

Text of passage being questioned: NA

Vendor Question: Does DDOE anticipate a need for full Courseware (CW) CTE courses

A: No. DDOE is not seeking full courseware (CW) CTE courses as part of this procurement.

Q: HIPAA Business Associate Agreement

Section: V (Contract Terms and Conditions) / Attachment 9 (Sample Contract)

Paragraph: Appendix XX — Business Associate Agreement (BAA)

Page: Attachment 9, pages 19–27 (BAA section)

Text of passage being questioned:

"HIPAA BUSINESS ASSOCIATE AGREEMENT — This Business Associate Agreement ('BAA') is made effective as of Start Date, by and between Vendor Name ('Business Associate'), and the State of Delaware, Department of Health and Social Services, Select Division Name ('Covered Entity')..."

Question:

Attachment 9 (Sample Contract) includes a HIPAA Business Associate Agreement as a standard appendix. The BAA template references the Department of Health and Social Services as the Covered Entity and contemplates vendor handling of Protected Health Information (PHI) and Part 2 substance abuse records.

The subject contract is for a Career Information System serving grades 6–12 students in Delaware public schools. Please confirm: (1) whether execution of a HIPAA Business Associate Agreement will be required of the awarded CIS vendor; and (2) if so, what categories of Protected Health Information, if any, are anticipated to be accessed, processed, or stored by the vendor in the course of delivering CIS services. If the BAA is not applicable to this contract, please confirm that it will be omitted from the final agreement.

A: Determination of HIPAA Business Associate Agreement will be determined during contract negotiations with the chosen vendor.

Q: Payment Schedule

Section: V.G.14 | Page: 18 "The State of Delaware will require a payment schedule based on defined and measurable milestones. Payments for services will not be made in advance of work performed."

- (a) Is the vendor expected to propose a milestone-based payment schedule as part of its cost proposal submission, or will the payment schedule be negotiated after award as part of Appendix B?
- (b) If a milestone schedule is expected in the proposal, please provide the list of milestones Delaware considers acceptable (e.g., contract execution, project kickoff, design sign-off, data migration complete, LEA go-live, statewide acceptance), or confirm that vendors may define their own milestones.
- (c) Is the Appendix B payment schedule template available, and if so, where can vendors access it? The current Appendix B in the RFP documents does not include a payment schedule format.

A: The payment schedule will be finalized with the selected vendor during contract negotiations. Vendors are not required to submit a milestone-based payment schedule as part of the proposal. There is no separate payment schedule template included in the solicitation. The payment schedule will be developed during contract negotiations, consistent with the RFP requirement that payments be tied to defined and measurable milestones and not made in advance of work performed.

Q: Subscription Restriction and Payment

Section: V.C.2 and V.G.14 | Pages: 12 and 18 Cross-reference of subscription restriction and milestone payment requirement.

If subscription fees cannot be charged during the pre-acceptance implementation period (Section C, Item 2), and payments must be milestone-based (Section G, Item 14):

- (a) Is the vendor expected to propose separate professional services or implementation fees to cover costs incurred during the pre-acceptance period (e.g., staffing, configuration, training, SIS integration, content setup)?
- (b) If yes, should these implementation fees be itemized as separate line items in the Appendix C Cost Proposal (e.g., in Section 2 — Staffing and Training, or Section 3 — Customizations and Enhancements), or are they expected to be amortized into the per-student subscription rate in Section 1?
- (c) If implementation costs are to be included in Section 3 (Customizations or Enhancements), will they be included in the Grand Total used for scoring, or excluded from the cost scoring calculation?

A: Yes. Vendors may propose separate professional services or implementation fees to cover costs incurred during the pre-acceptance period, consistent with the RFP provision that subscription fees are not applicable during implementation and solution development prior to acceptance of a working solution. These costs should be itemized separately and should not be amortized into the per-student subscription rate in Appendix C- Cost Proposal Section 1. Pre-acceptance implementation and service-related costs should be included in Appendix C- Cost Proposal Section 2. Section 3 should be used only for required customizations or enhancements beyond the vendor's standard solution. If costs are included in Section 3, they will be treated as informational and will not be included in the Grand Total used for scoring. Vendors should follow the Appendix C instructions regarding which sections are included in the evaluated cost total.

Q: Holdback Monies

Section: V.G.14 | Page: 18 "The State of Delaware may require holdback of contract monies until acceptable performance is demonstrated (as much as 25%)."

- (a) Is the 25% holdback provision mandatory for this contract, or is it discretionary and subject to negotiation at the time of contract execution?
- (b) If the holdback is applied, will it be withheld from milestone payments during implementation, from subscription payments post-acceptance, or from both?
- (c) At what point and upon what criteria would withheld funds be released — for example, at statewide acceptance, at the end of Year 1, or upon demonstration of specific performance metrics?

A: The 25% holdback provision is subject to contract negotiations

Q: Proposal Template

Section: Appendix C Cost Proposal Template | Page: N/A The cost proposal template (Appendix C) contains Section 1 (per-student unit price), Section 2 (staffing/training and hosting/maintenance), and Section 3 (customizations/enhancements).

(a) For Section 1 (per-student subscription), should vendors price Year 1 based on the full enrollment of 77,497 students at a full annual rate, or should the Year 1 total reflect only the period during which licenses are actively utilized post-acceptance (i.e., a partial year or phased utilization)?

(b) For Section 2 (Staffing and Training; Hosting and Maintenance), should the Year 1 costs reflect the full contract year including the pre-acceptance implementation period, or only the post-acceptance period?

(c) Is the Grand Total in Appendix C — which drives cost scoring — intended to represent the full 5-year contract value inclusive of all implementation, staffing, and subscription costs, or only the post-acceptance subscription value?

A: For Section 1 (per-student subscription), Year 1 should reflect only the subscription costs billable after acceptance of a fully functioning solution, not a full annual subscription charge for all 77,497 students prior to acceptance.

For Section 2 (Staffing and Training; Hosting and Maintenance), Year 1 should include the vendor's Year 1 implementation and service-related costs, including costs incurred during the pre-acceptance implementation period, if applicable.

The Grand Total is intended to reflect the full evaluated cost over the contract term for Sections 1 and 2 only, including subscription, implementation, staffing, training, hosting, maintenance, and related support costs. Section 3 (customizations/enhancements) and Section 4 (optional modules/features/services) are not included in the cost scoring calculation.

Q: Fixed Fee Contract and Agreements

Section: Appendix B, Section 2.3–2.4 | Page: 38 (Attachment 9) "Delaware will pay Vendor for the performance of services described in Appendix A, Statement of Work. The fee will be paid in accordance with the payment schedule attached hereto as part of Appendix B." and "Delaware's obligation to pay Vendor...will not exceed the fixed fee amount of \$_____."

(a) Is the contract structured as a single fixed-fee contract covering all services (subscription, implementation, staffing, training, and hosting) for the full 5-year term, or as separate agreements — for example, a professional services agreement for implementation and a subscription agreement post-acceptance?

(b) Does the fixed fee amount (\$_____) in Attachment 9, Section 2.4 correspond directly to the Grand Total calculated in Appendix C, or is it a separately negotiated figure?

(c) Given that the contract template references a Statement of Work in Appendix A and a payment schedule in Appendix B, will these documents be provided as templates by DDOE, or is the vendor responsible for drafting them as part of the proposal?

A: DDOE will award one contract covering the full solution. Vendors should submit pricing for all required services — including subscription, implementation, staffing, training, hosting, and maintenance — within the Cost Proposal. Final payment terms and schedule will be established during contract negotiations with the selected vendor.

Vendors should propose their best solution and pricing structure in response to the RFP. Final contract terms, pricing, and any LEA cost participation will be determined through contract negotiations with the selected vendor.

The fixed fee amount in Attachment 9, Section 2.4 is a placeholder in the sample contract. It is not intended to be completed separately as part of the proposal. Vendors should submit pricing in Appendix C, and the final contract amount will be established during contract negotiations with the selected vendor.

There is no separate Statement of Work or payment schedule template included in the solicitation.

The final Statement of Work and payment schedule will be developed during contract negotiations with the selected vendor, consistent with the RFP requirement that payments be tied to defined and measurable milestones and not made in advance of work performed.

Q: Original Signatures

Section number: Appendix A - Minimum Mandatory Submission Requirements

Paragraph/subsection number: Proposal package format instructions

Page number: 56

Text of passage being questioned: Two (2) paper copies of the vendor proposal paperwork. One (1) paper copy must be an original copy, marked "ORIGINAL" on the cover, and contain original signatures.

Vendor Question: For forms requiring an "original signature," will the State accept a scanned copy of a wet-ink signature from an authorized corporate signatory as part of our Original hard copy proposal, or does the State require a physical wet-ink original on the required documents?

A: At this time, the state is not equipped to accept electronic submissions. On the original Hard Copy document, an ink signature (live) is required in addition to the notary stamp or seal.

Q: Attachment 5 – Business References

Section: Attachment 5 – Business References

Paragraph: N/A

Page Number: 1

Text of Passage Being Questioned: "Work Performed" field in the references table

Question:

Can the State clarify the level of detail expected in the "Work Performed" field, given the limited space provided? Additionally, should vendors include more detailed descriptions of these reference projects within the technical proposal?

A: Vendors should provide a concise summary in the "Work Performed" field. Yes, vendors may also include more detailed descriptions of relevant reference projects within the technical proposal.

Q: Appendix A – Minimum Mandatory Submission Requirements

Section: Appendix A – Minimum Mandatory Submission Requirements

Paragraph: N/A

Page Number: 56

Text of Passage Being Questioned: Appendix A – Minimum Mandatory Submission Requirements (RFP Document)

Question:

Can the State confirm whether Appendix A is intended solely as a submission compliance checklist, or if it also reflects the required structure and order for the technical proposal?

A: Appendix A provides the basis for evaluating each vendor's proposal.

Q: Appendix C – Cost Proposal

Section: Appendix C – Cost Proposal

Paragraph: N/A

Page Number: Tab 2 of Appendix C

Text of Passage Being Questioned: Cell B8 – "Unit Price"

Question:

Appendix C (Cost Proposal) includes a reference to "Unit Price" in Cell B8; however, there does not appear to be a corresponding field or column to enter a per-unit price. Can the State provide clarification on how vendors should input unit pricing within the cost proposal?

A: Appendix C has been updated to include this field. Vendors should input this unit pricing in cell D9.

Q: Career Clusters

Appendix B, Definitions

"Career Clusters" are broad occupational groupings that define a common set of knowledge and skills required for success in a career area. Delaware has adopted the National Career Clusters Framework®, which organizes CTE programs of study into 16 industry-focused clusters aligned to labor market needs.

Question: The definition references the old Career Cluster Framework. Has DDOE moved or is DDOE planning to move to the new Career Cluster Framework (14 Clusters)?

A: A timeline for updating the Delaware Career Cluster Framework has not been determined yet.

Q: alignment

Does the Department of Education prefer alignment with either ASCA School Counselor Professional Standards and Competencies or NACE Career Readiness Competencies?

A: DDOE does not express a preference for one framework over the other. Vendors should describe the national standards, competencies, or frameworks aligned to their lessons and activities, as outlined in the RFP. Alignment to ASCA, NACE, or other relevant nationally recognized frameworks is acceptable if clearly described.

Q: examples

Does the Department of Education have preferred examples of career assessments or curricula?

A: DDOE does not express a preference for one career assessment or curricula over another.

Q: submission date

Would it be possible to extend the submission date by two weeks to allow Vendor's to create a comprehensive response, inclusive of answers to questions?

A: Due to the volume of questions and the accessibility of Appendix C, an addendum extending the end date to 3PM (EST) on Thursday, April 30, 2026, will be posted.

Q: budget

Has a budget been allocated and if so, can a range be shared?

A: State has identified funding. It is up to the vendor to provide the best contract solution that will be subject to negotiations.

Q: Metrics

How will DDOE define success for the selected solution beyond usage metrics (e.g., logins), particularly in relation to postsecondary enrollment, credential attainment, or workforce outcomes?

A: DDOE will define success using both usage metrics and broader implementation and student planning indicators. In addition to engagement, the selected solution should support effective SSP and PSAP implementation, graduation progress, completion of lessons and assessments, work-based learning participation, postsecondary planning activity, and development of student portfolios and readiness indicators such as credentials, FAFSA status, and applications.

Q: Support

To what extent does DDOE expect the CIS to support or facilitate postsecondary application submission, FAFSA completion tracking, and related enrollment actions, beyond informational guidance?

- A:** DDOE expects the CIS to support more than informational guidance alone in these areas. As reflected in the RFP, the solution should support postsecondary planning activities such as application-related functionality, tracking of FAFSA completion data provided by DDOE, and student identification and confirmation of postsecondary plans. Vendors should describe how their solution supports these functions, including available application workflows, relevant integrations, data matching and tracking capabilities, and other related advising and readiness features outlined in the RFP.

Q: future plans

Over the life of the contract, does DDOE anticipate the CIS evolving into a more comprehensive statewide platform that connects K–12 planning with postsecondary enrollment and workforce outcomes?

- A:** DDOE anticipates that statewide needs and priorities may evolve over the life of the contract. Vendors may describe how their solution can support long-term scalability, flexibility, and alignment with future statewide priorities related to college, career, and postsecondary planning. Any future expansion of scope would be subject to the terms of the contract, State priorities, and applicable procurement requirements.

Q: challenges

What challenges has DDOE or its LEAs experienced with the current CIS in areas such as usability, adoption, data reporting, or alignment to Student Success Plans that this procurement is intended to address?

- A:** DDOE issued this procurement to ensure the selected CIS fully aligns with the requirements outlined in the RFP, including stronger support for Student Success Plan (SSP) and Postsecondary Advisement Plan (PSAP) implementation, robust reporting and disaggregation, statewide scalability, Delaware-specific labor market and pathway information, work-based learning management, student portfolio continuity, and usability for students, educators, and caregivers.

Q: employer engagement functionality

Can DDOE clarify expectations for employer engagement functionality, specifically whether the solution should support basic exposure to opportunities or more active

- A:** DDOE expects the solution to support more than basic exposure to employment opportunities. As reflected in the RFP, the CIS should enable school staff to connect with, track, and manage employer and work-based learning relationships, including support for key workflow functions. Vendors should respond to the employer engagement and work-based learning requirements outlined in the RFP and describe how their solution supports those activities.

Q: expectations

Can DDOE clarify expectations for employer engagement functionality, specifically whether the solution should support basic exposure to opportunities or more active management, tracking, and communication with employers and work-based learning partners?

- A:** DDOE expects the solution to support more than basic exposure to employer opportunities. As reflected in the RFP, the CIS should enable school staff to connect with, track, and manage employer and work-based learning relationships, including support for key workflow and verification functions.
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Q: AI

Can DDOE elaborate on expectations for artificial intelligence within the CIS, including whether AI is intended to support basic recommendations or more advanced capabilities such as personalized guidance, predictive insights, or proactive interventions?

A: DDOE does not prescribe a specific level or model of artificial intelligence functionality. Vendors should describe if and how AI is incorporated into the CIS to support student and educator use and system functionality, including any features such as personalized recommendations, workflow automation, chat-based support, data insights, or early-warning indicators, along with related privacy and bias safeguards.

Q: future of system priorities

How will DDOE balance cost considerations with long-term value, scalability, and the ability to support evolving statewide priorities over the life of the contract?

A: DDOE will evaluate proposals in accordance with the criteria and process outlined in the RFP. Cost is a consideration, but it will be evaluated alongside the vendor's demonstrated ability to meet the requirements of the RFP, support statewide implementation, provide required functionality and reporting, and sustain the solution over the life of the contract. As stated in the RFP, award will be made to the proposal determined to be most advantageous to the State, not necessarily the lowest-cost proposal.

Q: Proposal organization

In what document should a vendor respond to section 4 and 5 of Appendix B? Page 29 of the rfp says "Appendix B - all components outlined in Appendix B must be included. " but it does not indicate where on any page?

A: Responses to Sections 4 and 5 of Appendix B should be included within the vendor's overall proposal submission and clearly organized according to the structure of Appendix B. All responses should be labeled by section and subsection (e.g., 4.1, 5.2.3) to ensure alignment with the RFP and ease of evaluation.

Q: Appendix D

What should be in Appendix D? Page 29 of the rfp document says "See instructions outlined in Appendix B". Appendix B references Appendix D only in one place on page 15 saying "Respond to the following three performance tasks in Appendix D – Performance Task. Appendix D is to be created by the vendor". Are those the only items to be in Appendix D?

A: Yes. Appendix D is intended for the vendor's responses to the three required performance tasks outlined in Section 6 of Appendix B.

Q: Lessons, Tools, and Activities

Does the Department of Education require the bidding company to provide all of the actual content for the grade-level lessons (as described in section 5.1 - Lessons, Tools, and Activities) that will be delivered in the new solution? Or is there existing content that the solution should aggregate & link to?

A: Yes. Vendors should assume they are responsible for providing the grade-level lesson content included in the proposed solution. As reflected in Section 5.1, DDOE expects vendors to describe and demonstrate the lessons, tools, and activities available within their CIS. Vendors may also describe any external resources or integrations included in their solution, but the proposal should clearly identify the content the vendor provides as part of the system.
