Q1. Whether companies from Outside USA can apply for this? (like, from India or Canada)
A1. Page 10, X. The State of Delaware requires completion of the Delaware Substitute Form W-9 to make payments to vendors. Page 14, B.3.d. The vendor is qualified legally to contract with the State. Page 24, 25. The successful vendor shall either furnish the Agency with proof of State of Delaware Business Licensure or initiate the process of application where required.

Q2. Whether we need to come over there for meetings?
A2. Page 4, Key RFP Dates/Milestones. There is no pre-bid conference. Page 7, G. The proposal must contain a detailed description of how the vendor will provide the goods and services outlined in the RFP.

Q3. Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)
A3. Page 7, G. The proposal must contain a detailed description of how the vendor will provide the goods and services outlined in the RFP.

Q4. Can we submit the proposals via email?
A4. Page 7, M. Each proposal must be submitted with 2 paper copies and 1 electronic copy on CD or DVD media disk. One copy shall be marked “Master Copy” and will contain original signatures in all locations requiring a vendor signature. All properly sealed and marked proposals are to be sent to the State of Delaware and received no later than 2:00 PM (local time) on Friday, November 10, 2017.