



STATE OF DELAWARE

PUBLIC SERVICE COMMISSION

861 SILVER LAKE BLVD.
CANNON BUILDING, SUITE 100
DOVER, DELAWARE 19904

TELEPHONE:
FAX:

(302) 736-7500
(302) 739-4849

April 11, 2016

Mr. David Peterson
Senior Consultant
Chesapeake Regulatory Consultants, Inc.
10351 Southern Maryland Blvd., Suite 202
Dunkirk, MD 20754-9500

RE: CONSULTING SERVICES TO THE DELAWARE PUBLIC SERVICE COMMISSION IN THE MATTER OF THE APPLICATION OF SUEZ WATER DELAWARE, INC. FOR A GENERAL INCREASE IN ITS WATER RATES AND FOR A REVISION TO ITS GENERAL TARIFF (FILED FEBRUARY 5, 2016) - PSC DOCKET NO. 16-0163 - OMB CONTRACT NUMBER: STA16318PSCSWDERATE

Dear Mr. Peterson,

I am pleased to inform you that Chesapeake Regulatory Consultants, Inc. ("CRC") has been awarded the following task from the request for proposals ("RFP") issued by the Delaware Public Service Commission Staff for Contract Number STA16318PSCSWDERATE:

- Task 2: Rate Base, Revenue Requirement, Revenues, Expenses, and other general rate case issues evaluation.
- Task 4: Provide Advice, Guidance, and Serve as an Expert Resource to Staff who will be Testifying on the Case.

Enclosed is the Professional Services Agreement ("Agreement") in addition to the agreement to protect confidential information. Please sign and return these documents to me electronically at your earliest convenience. You will receive a copy of the fully executed agreement for your records.

We are in the process of establishing a purchase order ("PO") and will forward the number to you once it has become available. The PO will allow you to begin working with Staff on the filing as well as to account for CRC's hours toward invoicing.

Mr. David Peterson
PSC Docket No. 16-0163
April 11, 2016
Page 2 of 2

As the Co-Case Manager for this filing, I look forward to working with you. If you have any questions or require additional information, please do not hesitate to contact me at (302) 736-7534 or via electronic mail at toni.loper@state.de.us.

Kind Regards,

Signature on File ^

Toni Loper
Public Utilities Analyst

Enclosures

Cc: Mr. Robert J. Howatt, Executive Director
Ms. Connie S. McDowell, Senior Regulatory Policy Administrator
Ms. Jay Panchmatia, Senior Accountant
Ms. Amy Woodward, Public Utilities Analyst
Mr. Josh Bowman, Public Utilities Analyst
State of Delaware, Office of Management and Budget, Government Support Services
(w/o enclosures)



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April 14, 2016

Mr. Brian Kalcic
Principal
Excel Consulting
225 S. Meramec Avenue, Suite 720
St. Louis, MO 63105

RE: CONSULTING SERVICES TO THE DELAWARE PUBLIC SERVICE COMMISSION IN THE MATTER OF THE APPLICATION OF SUEZ WATER DELAWARE, INC. FOR A GENERAL INCREASE IN ITS WATER RATES AND FOR A REVISION TO ITS GENERAL TARIFF (FILED FEBRUARY 5, 2016) - PSC DOCKET NO. 16-0163 - OMB CONTRACT NUMBER: STA16318PSCSWDERATE

Dear Mr. Kalcic,

I am pleased to inform you that Excel Consulting ("Excel") has been awarded the following task from the request for proposals ("RFP") issued by the Delaware Public Service Commission Staff for Contract Number STA16318PSCSWDERATE:

- Task 1: Cost of Service and Rate Design evaluation.

Enclosed is the Professional Services Agreement ("Agreement") in addition to the agreement to protect confidential information. Please sign and return these documents to me electronically at your earliest convenience. You will receive a copy of the fully executed agreement for your records.

We are in the process of establishing a purchase order ("PO") and will forward the number to you once it has become available. The PO will allow you to begin working with Staff on the filing as well as to account for CRC's hours toward invoicing.

Mr. Brian Kalcic
PSC Docket No. 16-0163
April 14, 2016
Page 2 of 2

As the Co-Case Manager for this filing, I look forward to working with you. If you have any questions or require additional information, please do not hesitate to contact me at (302) 736-7534 or via electronic mail at toni.loper@state.de.us.

Kind Regards,

Signature on File ^

Toni Loper
Public Utilities Analyst

Enclosures

Cc: Mr. Robert J. Howatt, Executive Director
Ms. Connie S. McDowell, Senior Regulatory Policy Administrator
Ms. Jay Panchmatia, Senior Accountant
Ms. Amy Woodward, Public Utilities Analyst
Mr. Josh Bowman, Public Utilities Analyst
State of Delaware, Office of Management and Budget, Government Support Services
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April 14, 2016

Mr. David Parcell
President/Senior Economist
Technical Associates, Inc.
1503 Santa Rosa Road, Suite 130
Richmond, VA 23229

RE: CONSULTING SERVICES TO THE DELAWARE PUBLIC SERVICE COMMISSION IN THE MATTER OF THE APPLICATION OF SUEZ WATER DELAWARE, INC. FOR A GENERAL INCREASE IN ITS WATER RATES AND FOR A REVISION TO ITS GENERAL TARIFF (FILED FEBRUARY 5, 2016) - PSC DOCKET NO. 16-0163 - OMB CONTRACT NUMBER: STA16318PSCSWDERATE

Dear Mr. Parcell,

I am pleased to inform you that Technical Associates, Inc. ("TAI") has been awarded the following task from the request for proposals ("RFP") issued by the Delaware Public Service Commission Staff for Contract Number STA16318PSCSWDERATE:

- Task 3: Capital Structure, Cost of Capital, Cost of Equity, and overall Rate of Return.

Enclosed is the Professional Services Agreement ("Agreement") in addition to the agreement to protect confidential information. Please sign and return these documents to me electronically at your earliest convenience. You will receive a copy of the fully executed agreement for your records.

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Mr. David Parcell
PSC Docket No. 16-0163
April 14, 2016
Page 2 of 2

As the Co-Case Manager for this filing, I look forward to working with you. If you have any questions or require additional information, please do not hesitate to contact me at (302) 736-7534 or via electronic mail at toni.loper@state.de.us.

Kind Regards,

Signature on File ^

Toni Loper
Public Utilities Analyst

Enclosures

Cc: Mr. Robert J. Howatt, Executive Director
Ms. Connie S. McDowell, Senior Regulatory Policy Administrator
Ms. Jay Panchmatia, Senior Accountant
Ms. Amy Woodward, Public Utilities Analyst
Mr. Josh Bowman, Public Utilities Analyst
State of Delaware, Office of Management and Budget, Government Support Services
(w/o enclosures)