



**Data Service Center**

168 S. Dupont Highway      Phone      **(302) 504-7200**  
New Castle DE 19720      Fax      **(302) 504-7201**  
www.dataservice.org      Helpdesk      **(302) 504-7222**

March 25, 2013

**MEMORANDUM**

**TO: ERIC ARMIN INC (EAI)**

118 Bauer Drive  
Oakland, NJ 07436

**RE: Bid Number            51312**  
**School Districts        Colonial and Red Clay Consolidated**  
**Bid Title                Teaching Manipulatives**

**This is to inform you that the School Board(s) for the above referenced bid has determined your bid to be the lowest qualified for a select number of items. To view these particular items, please logon to the eSchoolMall website.**

Formal contracts and Performance Bonds have been waived for this project.

Upon the submission of all required documents the District(s) will issue a purchase order that will be processed through the State of Delaware Accounting Office. You should not proceed with any work until you have received the purchase order unless a mutual understanding has been expedited by the District(s).

Thank you for your participation in the bid process. Please call me should you have any questions.

Sincerely,

Emily L. Ryan  
User Support Analyst, Central Bidding Department

**Cc; Karen S. Thorpe, Director of Business - Colonial School District**  
**Jill Floore, Chief Financial Officer – Red Clay Consolidated School District**



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March 25, 2013

**MEMORANDUM**

**TO:   ETA/CUISENAIRE/HAND2MIND**

500 Greeview Ct.  
Vernon Hills, IL 60061

**RE:   Bid Number           51312**  
**School Districts       Colonial and Red Clay Consolidated**  
**Bid Title               Teaching Manipulatives**

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March 25, 2013

**MEMORANDUM**

**TO: KAPLAN EARLY LEARNING CO.**

P.O. Box 609  
Lewisville, NC 27023

**RE: Bid Number 51312**  
**School Districts Colonial and Red Clay Consolidated**  
**Bid Title Teaching Manipulatives**

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March 25, 2013

**MEMORANDUM**

**TO: KURTZ BROTHERS**

400 Reed Street P.O. Box 392  
Clearfield, PA 16830

**RE: Bid Number 51312**  
**School Districts Colonial and Red Clay Consolidated**  
**Bid Title Teaching Manipulatives**

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March 25, 2013

**MEMORANDUM**

**TO: LAKESHORE LEARNING MATERIALS**

2695 E. Dominguez Street  
Carson, CA 90895

**RE: Bid Number            51312**  
**School Districts        Colonial and Red Clay Consolidated**  
**Bid Title                Teaching Manipulatives**

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March 25, 2013

**MEMORANDUM**

TO: S & S WORLDWIDE

75 Mill Street  
Colchester, CT 06415

RE: Bid Number      **51312**  
School Districts      **Colonial and Red Clay Consolidated**  
Bid Title      **Teaching Manipulatives**

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March 25, 2013

**MEMORANDUM**

**TO: SCHOOL SPECIALITY, INC.**

1156 Four Star Drive  
Mount Joy, PA 17552

**RE: Bid Number            51312**  
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**Bid Title                Teaching Manipulatives**

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