



## Data Service Center

168 S. Dupont Highway  
New Castle, DE 19720  
www.dataservice.org

Phone: (302) 504-7200  
Fax: (302) 504-7201  
Helpdesk: (302) 504-7222

### CENTRAL BIDDING DEPARTMENT

#### ADDENDUM No. 1

Security Cameras – RFP#2-18-21

#### RED CLAY CONSOLIDATED SCHOOL DISTRICT

Date of Addendum: July 13, 2018

OPENING DATE: July 18, 2018 at 2:00 PM

To all prospective bidders under the specifications and contract documents described above, this Addendum to RFP is being issued to answer the following submitted questions:

1. I am just confirming that prevailing wage rates applies to this work and I should quote labor based on prevailing wage?

They may apply depending on the size of the job.

2. Please clarify the quantities for each of the cameras, NVR's, PoE's, cable runs etc.

Please provide price on 1-10 units and price on 10-50 units

3. Please clarify the frame rate and resolution for all NVR's – we need this to calculate storage size to meet your 30-day recording requirement.

Frame rate and resolution to be determined by what IP cameras are used and the number of IP cameras that will be used on each NVR. That's why the NVRs are quoted with 0TB storage and the Storage amount will be added after RFP is opened and camera amounts are determined

4. Please clarify the quantities of all cameras for the buses. If the total quantity is not known then please provide an estimate of how many and how many deployed per month/quarter or year?

Please provide price on 1-10 units and price on 10-50 units

5. Please provide the locations of all cameras, NVR's, PoE's and any and all hardware to be installed?

This will not be determined until the RFP is opened.

6. Please advise if the NVR's as well as PoE's are going into equipment closets, racks, data centers? If not what is the environment for such and will power be provided?

This will not be determined until the RFP is opened.

7. If not in an IT room with cooling what is the ambient temperature range of the room/enclosure that we can expect for the NVR's?

This will not be determined until the RFP is opened.

8. Please provide PE or architectural drawings of the locations if site visits are not available.

Master inventory lists can be obtained by emailing [eryan@dataservice.org](mailto:eryan@dataservice.org) .



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9. Please advise if wire mold/surface mounting is acceptable for all cameras and POE equipment or if in ceilings, walls, floors please provide sections and elevation drawings so we can calculate labor and materials.

Yes, but not preferred.

10. Under evaluation criteria please advise is our experience as federal contractors doing the same work (256 cameras installed for USAF, San Antonio, TX able to receive the same weighting consideration as work for DE and DE school systems?

We would like to use local vendors with service office in Delaware for quicker service. We want vendors with experience with working with Delaware schools only for evaluation.

11. On page 11 the requirement is for “ b) Medical/Professional Liability \$1,000,000/ \$3,000,000 “  
a. Is this a cut and paste error? We are not providing any professional medical services.

We would require professional liability insurance.

12. Page 13 item 27 states “Before submitting proposal, bidders shall fully inform themselves of the nature of the work by personal examination of the site, and by such means as they consider necessary”  
a. However Page 19 states “Site Inspection There will be NO PRE-BID MEETING.”  
b. Please advise as to which has precedent the statement on page 13 item 27 or that there is no required site visit and inspection of premises?

There will be no pre-bid meeting.

13. Page 18 states the start of installation as June 1 2018 and continuing until June 1, 2020.  
a. Please advise the start date and end date (since June 1<sup>st</sup> has past)

The start date will be once the contract is awarded by the District's board of education and end date will be June 1, 2020.

14. Is there a diagram or design details available for the bus CCTV system?

No

15. How many and what type of camera(s) are desired for each School Bus?

5

16. Where are the cameras to be placed in the bus?

To be determined after the contract is awarded.

17. Do the School buses already have existing channels built in for cables to be installed for CCTV system?

No

18. Can we get an idea of how many busses will need cameras installed? We see the pricing request from 1-10 and up to 50 however do you have an idea if these will be installed 1 at a time or in larger volume?

Unknown



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19. Do you have to be on the Delaware State Contract Communications Cabling List to submit a proposal for this project.

No

20. Please elaborate on specific expectations to fulfil the Maintenance requirements for new CCTV equipment

The district expects that prospective vendors will have a relatively local tech center and be able to be on-site when needed quickly. Cameras should be under warranty for at least one year preferably 5 years.

21. Would any substitutes be considered?

If they met or exceeded the listed specifications

22. Will installations for busses be done on school property or another location? Will the location be indoors or out?

The bus camera installations will happen at the Transportation yard, outside.

23. How many buses does Red Clay have?

Approximately 150

24. Should vendors provide installation pricing for cameras? If so where (on what form) do we provide the pricing?

As listed in the specifications, the camera price should include "the camera, installation, and configuring"

25. Will partial responses to the bid be accepted?....for example, if a company chooses not to respond to the bus recording system component of the bid can they still be considered for the school camera portion of the bid?

Yes

26. Approx. how many buses does the district expect to outfit with cameras over the next 2 years

Unknown, but the district currently has 150 buses.

27. Please provide the school district's definition of maintenance and warranty referenced on lines 17 & 18?

The district expects that prospective vendors will have a relatively local tech center and be able to be on-site when needed quickly. Cameras should be under warranty for at least one year preferably 5 years. Please provide all information available on your maintenance and warranty.

28. How should vendor's provide the pricing information for 17 & 18?

Annual cost.