



**Data Service Center**

168 S. Dupont Highway  
New Castle, DE 19720  
www.dataservice.org

Phone: (302) 504-7200  
Fax: (302) 504-7201  
Helpdesk: (302) 504-7222

August 17, 2017

The Speech Clinic  
Chip Azzara  
5147 W. Woodmill Drive, Suite 21  
Wilmington, DE 19808

**FILE COPY**

Ladies and/or Gentlemen:

Re: RFP # **2-17-28**  
School District **Red Clay Consolidated School District**  
RFP Title **Occupational, Physical and Speech/Language Therapy Services –  
Various Schools**

This is to inform you that the Red Clay Consolidated School District has determined your bid to be one of the highest scoring responses for the following:

Project / Items: **Speech/Language & Assistive Technology Therapy Services**  
Amount of Award: **\$71.00/hour for Regular Speech/Language, as needed**  
**\$88.00/hour for Bilingual Speech/Language & Assistive  
Technology, as needed**

**As required in the specifications the following documents must be submitted or returned  
to the Data Service Center by: August 31, 2017**

Required	Two copies of each District's contract for your signature.
N/A	Three copies of the AIA contract, mailed to you by ... for your signature.
N/A	Performance / Material Payment Bond in the amount of 100%
Required	Certificate of Insurance (Waived if delivery is made via common carrier)

Failure to supply the required documents in a timely manner shall be cause for forfeiture of your bid deposit, if applicable, and the bid to be awarded to the next lowest responsible bidder. The bid deposit, if required, will be returned upon the receipt of the above referenced documents. A fully executed copy of the contract document will be returned to you by the District(s).

Upon the submission of all required documents, the District(s) will issue a purchase order that will be processed through the State of Delaware Accounting Office. You should not proceed with any work until you have received the purchase order unless a mutual understanding has been expedited by the District(s).

Thank you for your participation in the bid process. Please call me should you have any questions.

Sincerely,

Original On File

Emily L. Ryan  
Coordinator – Administrative Applications & Central Bidding  
Data Service Center

CC: Jill Floore, Chief Financial Officer



**Data Service Center**

168 S. Dupont Highway  
New Castle, DE 19720  
www.dataservice.org

Phone: (302) 504-7200  
Fax: (302) 504-7201  
Helpdesk: (302) 504-7222

August 17, 2017

Nancy Martin PT  
151 Pine Hill Road  
Landenberg, PA 19350

FILE COPY

Ladies and/or Gentlemen:

Re: RFP # **2-17-28**  
School District **Red Clay Consolidated School District**  
RFP Title **Occupational, Physical and Speech/Language Therapy Services – Various Schools**

This is to inform you that the Red Clay Consolidated School District has determined your bid to be one of the highest scoring responses for the following:

Project / Items: **Physical Therapy Services**

Amount of Award: **\$62.80/hour, as needed**

**As required in the specifications the following documents must be submitted or returned to the *Data Service Center* by: August 31, 2017**

Required Two copies of each District's contract for your signature.

N/A Three copies of the AIA contract, mailed to you by ... for your signature.

N/A Performance / Material Payment Bond in the amount of 100%

Required Certificate of Insurance (Waived if delivery is made via common carrier)

Failure to supply the required documents in a timely manner shall be cause for forfeiture of your bid deposit, if applicable, and the bid to be awarded to the next lowest responsible bidder. The bid deposit, if required, will be

returned upon the receipt of the above referenced documents. A fully executed copy of the contract document will be returned to you by the District(s).

Upon the submission of all required documents, the District(s) will issue a purchase order that will be processed through the State of Delaware Accounting Office. You should not proceed with any work until you have received the purchase order unless a mutual understanding has been expedited by the District(s).

Thank you for your participation in the bid process. Please call me should you have any questions.

Sincerely,

Original On File

Emily L. Ryan  
Coordinator – Administrative Applications & Central Bidding  
Data Service Center

CC: Jill Floore, Chief Financial Officer



**Data Service Center**

168 S. Dupont Highway  
New Castle, DE 19720  
www.dataservice.org

Phone: (302) 504-7200  
Fax: (302) 504-7201  
Helpdesk: (302) 504-7222

August 17, 2017

Staffing Plus  
Lisa Spector  
551 W Lancaster Avenue  
Haverford, PA 19041

FILE COPY

Ladies and/or Gentlemen:

Re: RFP # **2-17-28**  
School District **Red Clay Consolidated School District**  
RFP Title **Occupational, Physical and Speech/Language Therapy Services –  
Various Schools**

This is to inform you that the Red Clay Consolidated School District has determined your bid to be one of the highest scoring responses for the following:

Project / Items: **Occupational, Physical & Speech/Language Therapy Services**

Amount of Award: **\$64.50/hour for PT & OT, as needed**  
**\$70.00/hour for SLP, as needed**

**As required in the specifications the following documents must be submitted or returned  
to the *Data Service Center* by: August 31, 2017**

Required Two copies of each District's contract for your signature.

N/A Three copies of the AIA contract, mailed to you by ... for your signature.

N/A Performance / Material Payment Bond in the amount of 100%

Required Certificate of Insurance (Waived if delivery is made via common carrier)

Failure to supply the required documents in a timely manner shall be cause for forfeiture of your bid deposit, if applicable, and the bid to be awarded to the next lowest responsible bidder. The bid deposit, if required, will be

returned upon the receipt of the above referenced documents. A fully executed copy of the contract document will be returned to you by the District(s).

Upon the submission of all required documents, the District(s) will issue a purchase order that will be processed through the State of Delaware Accounting Office. You should not proceed with any work until you have received the purchase order unless a mutual understanding has been expedited by the District(s).

Thank you for your participation in the bid process. Please call me should you have any questions.

Sincerely,

Original On File

Emily L. Ryan  
Coordinator – Administrative Applications & Central Bidding  
Data Service Center

CC: Jill Floore, Chief Financial Officer



## Data Service Center

168 S. Dupont Highway  
New Castle, DE 19720  
www.dataservice.org

Phone: (302) 504-7200  
Fax: (302) 504-7201  
Helpdesk: (302) 504-7222

August 17, 2017

Invo Healthcare  
Jason Ralph  
1780 Kendarbren Drive  
Jamison, PA 18929

FILE COPY

Ladies and/or Gentlemen:

Re: RFP # **2-17-28**  
School District **Red Clay Consolidated School District**  
RFP Title **Occupational, Physical and Speech/Language Therapy Services – Various Schools**

This is to inform you that the Red Clay Consolidated School District has determined your bid to be one of the highest scoring responses for the following:

Project / Items: **Occupational, Physical & Speech/Language Therapy Services**

Amount of Award: **\$73.00/hour for SLP, PT & OT, as needed**  
**\$78.00/hour for Bilingual SLP, as needed**

**As required in the specifications the following documents must be submitted or returned to the *Data Service Center* by: August 31, 2017**

Required Two copies of each District's contract for your signature.

N/A Three copies of the AIA contract, mailed to you by ... for your signature.

N/A Performance / Material Payment Bond in the amount of 100%

Required Certificate of Insurance (Waived if delivery is made via common carrier)

Failure to supply the required documents in a timely manner shall be cause for forfeiture of your bid deposit, if applicable, and the bid to be awarded to the next lowest responsible bidder. The bid deposit, if required, will be

returned upon the receipt of the above referenced documents. A fully executed copy of the contract document will be returned to you by the District(s).

Upon the submission of all required documents, the District(s) will issue a purchase order that will be processed through the State of Delaware Accounting Office. You should not proceed with any work until you have received the purchase order unless a mutual understanding has been expedited by the District(s).

Thank you for your participation in the bid process. Please call me should you have any questions.

Sincerely,

Original On File

Emily L. Ryan  
Coordinator – Administrative Applications & Central Bidding  
Data Service Center

CC: Jill Floore, Chief Financial Officer





**Data Service Center**

168 S. Dupont Highway  
New Castle, DE 19720  
www.dataservice.org

Phone: (302) 504-7200  
Fax: (302) 504-7201  
Helpdesk: (302) 504-7222

August 17, 2017

Cumberland Therapy Services  
Katelyn Gustafson  
318 W Adams Street, Suite 300B  
Chicago, IL 60606

FILE COPY

Ladies and/or Gentlemen:

Re: RFP # **2-17-28**  
School District **Red Clay Consolidated School District**  
RFP Title **Occupational, Physical and Speech/Language Therapy Services – Various Schools**

This is to inform you that the Red Clay Consolidated School District has determined your bid to be one of the highest scoring responses for the following:

Project / Items: **Occupational, Physical & Speech/Language Therapy Services**

Amount of Award: **\$72.00/hour for SLP & OT, as needed**  
**\$79.00/hour for PT, as needed**  
**\$77.00/hour for Bilingual SLP, as needed**

As required in the specifications the following documents must be submitted or returned to the *Data Service Center* by: **August 31, 2017**

Required Two copies of each District's contract for your signature.

N/A Three copies of the AIA contract, mailed to you by ... for your signature.

N/A Performance / Material Payment Bond in the amount of 100%

Required Certificate of Insurance (Waived if delivery is made via common carrier)

Failure to supply the required documents in a timely manner shall be cause for forfeiture of your bid deposit, if applicable, and the bid to be awarded to the next lowest responsible bidder. The bid deposit, if required, will be returned upon the receipt of the above referenced documents. A fully executed copy of the contract document will be returned to you by the District(s).

Upon the submission of all required documents, the District(s) will issue a purchase order that will be processed through the State of Delaware Accounting Office. You should not proceed with any work until you have received the purchase order unless a mutual understanding has been expedited by the District(s).

Thank you for your participation in the bid process. Please call me should you have any questions.

Sincerely,

Original On File

Emily L. Ryan  
Coordinator – Administrative Applications & Central Bidding  
Data Service Center

CC: Jill Floore, Chief Financial Officer



**Data Service Center**

168 S. Dupont Highway  
New Castle, DE 19720  
www.dataservice.org

Phone: (302) 504-7200  
Fax: (302) 504-7201  
Helpdesk: (302) 504-7222

August 17, 2017

EBS  
John Gumpert  
200 Skiles Blvd.  
West Chester, PA 19382

FILE COPY

Ladies and/or Gentlemen:

Re: RFP # **2-17-28**  
School District **Red Clay Consolidated School District**  
RFP Title **Occupational, Physical and Speech/Language Therapy Services – Various Schools**

This is to inform you that the Red Clay Consolidated School District has determined your bid to be one of the highest scoring responses for the following:

Project / Items: **Occupational, Physical & Speech/Language Therapy Services**

Amount of Award: **\$68.00/hour for SLP & OT, as needed**  
**\$70.00/hour for PT, as needed**

**As required in the specifications the following documents must be submitted or returned to the *Data Service Center* by: August 31, 2017**

Required Two copies of each District's contract for your signature.

N/A Three copies of the AIA contract, mailed to you by ... for your signature.

N/A Performance / Material Payment Bond in the amount of 100%

Required Certificate of Insurance (Waived if delivery is made via common carrier)

Failure to supply the required documents in a timely manner shall be cause for forfeiture of your bid deposit, if applicable, and the bid to be awarded to the next lowest responsible bidder. The bid deposit, if required, will be

returned upon the receipt of the above referenced documents. A fully executed copy of the contract document will be returned to you by the District(s).

Upon the submission of all required documents, the District(s) will issue a purchase order that will be processed through the State of Delaware Accounting Office. You should not proceed with any work until you have received the purchase order unless a mutual understanding has been expedited by the District(s).

Thank you for your participation in the bid process. Please call me should you have any questions.

Sincerely,

Original On File

Emily L. Ryan  
Coordinator – Administrative Applications & Central Bidding  
Data Service Center

CC: Jill Floore, Chief Financial Officer



**Data Service Center**

168 S. Dupont Highway  
New Castle, DE 19720  
www.dataservice.org

Phone: (302) 504-7200  
Fax: (302) 504-7201  
Helpdesk: (302) 504-7222

August 17, 2017

Soliant Health  
Dwayne Dixon  
1979 Lakeside Parkway, Suite 800  
Tucker, GA 30084

FILE COPY

Ladies and/or Gentlemen:

Re: RFP # **2-17-28**  
School District **Red Clay Consolidated School District**  
RFP Title **Occupational, Physical and Speech/Language Therapy Services – Various Schools**

This is to inform you that the Red Clay Consolidated School District has determined your bid to be one of the highest scoring responses for the following:

Project / Items: **Occupational, Physical & Speech/Language Therapy Services**

Amount of Award: **\$70.50/hour for SLP, as needed**  
**\$76.00/hour for Bilingual SLP, as needed**  
**\$74.00/hour for OT, as needed**  
**\$80.00/hour for PT, as needed**

**As required in the specifications the following documents must be submitted or returned to the *Data Service Center* by: August 31, 2017**

Required Two copies of each District's contract for your signature.

N/A Three copies of the AIA contract, mailed to you by ... for your signature.

N/A Performance / Material Payment Bond in the amount of 100%

Required Certificate of Insurance (Waived if delivery is made via common carrier)

Failure to supply the required documents in a timely manner shall be cause for forfeiture of your bid deposit, if applicable, and the bid to be awarded to the next lowest responsible bidder. The bid deposit, if required, will be returned upon the receipt of the above referenced documents. A fully executed copy of the contract document will be returned to you by the District(s).

Upon the submission of all required documents, the District(s) will issue a purchase order that will be processed through the State of Delaware Accounting Office. You should not proceed with any work until you have received the purchase order unless a mutual understanding has been expedited by the District(s).

Thank you for your participation in the bid process. Please call me should you have any questions.

Sincerely,

Original On File

Emily L. Ryan  
Coordinator – Administrative Applications & Central Bidding  
Data Service Center

CC: Jill Floore, Chief Financial Officer



## Data Service Center

168 S. Dupont Highway  
New Castle, DE 19720  
www.dataservice.org

Phone: (302) 504-7200  
Fax: (302) 504-7201  
Helpdesk: (302) 504-7222

August 17, 2017

Back to Basics Learning Dynamics  
Beverly Stewart  
6 Stone Hill Road  
Wilmington, DE 19803

FILE COPY

Ladies and/or Gentlemen:

Re: RFP # **2-17-28**  
School District **Red Clay Consolidated School District**  
RFP Title **Occupational, Physical and Speech/Language Therapy Services –  
Various Schools**

This is to inform you that the Red Clay Consolidated School District has determined your bid to be one of the highest scoring responses for the following:

Project / Items: **Occupational & Speech/Language Therapy Services**

Amount of Award: **\$80.00/hour for OT & SLP, as needed**

**As required in the specifications the following documents must be submitted or returned to the Data Service Center by: August 31, 2017**

Required Two copies of each District's contract for your signature.

N/A Three copies of the AIA contract, mailed to you by ... for your signature.

N/A Performance / Material Payment Bond in the amount of 100%

Required Certificate of Insurance (Waived if delivery is made via common carrier)

Failure to supply the required documents in a timely manner shall be cause for forfeiture of your bid deposit, if applicable, and the bid to be awarded to the next lowest responsible bidder. The bid deposit, if required, will be

returned upon the receipt of the above referenced documents. A fully executed copy of the contract document will be returned to you by the District(s).

Upon the submission of all required documents, the District(s) will issue a purchase order that will be processed through the State of Delaware Accounting Office. You should not proceed with any work until you have received the purchase order unless a mutual understanding has been expedited by the District(s).

Thank you for your participation in the bid process. Please call me should you have any questions.

Sincerely,

Original On File

Emily L. Ryan  
Coordinator – Administrative Applications & Central Bidding  
Data Service Center

CC: Jill Floore, Chief Financial Officer





## Data Service Center

168 S. Dupont Highway  
New Castle, DE 19720  
www.dataservice.org

Phone: (302) 504-7200  
Fax: (302) 504-7201  
Helpdesk: (302) 504-7222

August 17, 2017

Ardor Health Solutions  
Maria Aguayo  
5830 Coral Ridge Drive, Suite 300  
Coral Springs, FL 33076

FILE COPY

Ladies and/or Gentlemen:

Re: RFP # **2-17-28**  
School District **Red Clay Consolidated School District**  
RFP Title **Occupational, Physical and Speech/Language Therapy Services –  
Various Schools**

This is to inform you that the Red Clay Consolidated School District has determined your bid to be one of the highest scoring responses for the following:

Project / Items: **Occupational, Physical & Speech/Language Therapy Services**

Amount of Award: **\$66.00/hour for OT, PT & SLP, as needed**  
**\$56.00/hour for OT, PT & SLP Assistants, as needed**

**As required in the specifications the following documents must be submitted or returned to the Data Service Center by: August 31, 2017**

Required Two copies of each District's contract for your signature.

N/A Three copies of the AIA contract, mailed to you by ... for your signature.

N/A Performance / Material Payment Bond in the amount of 100%

Required Certificate of Insurance (Waived if delivery is made via common carrier)

Failure to supply the required documents in a timely manner shall be cause for forfeiture of your bid deposit, if applicable, and the bid to be awarded to the next lowest responsible bidder. The bid deposit, if required, will be

returned upon the receipt of the above referenced documents. A fully executed copy of the contract document will be returned to you by the District(s).

Upon the submission of all required documents, the District(s) will issue a purchase order that will be processed through the State of Delaware Accounting Office. You should not proceed with any work until you have received the purchase order unless a mutual understanding has been expedited by the District(s).

Thank you for your participation in the bid process. Please call me should you have any questions.

Sincerely,

Original On File

Emily L. Ryan  
Coordinator – Administrative Applications & Central Bidding  
Data Service Center

CC: Jill Floore, Chief Financial Officer



**Data Service Center**

168 S. Dupont Highway  
New Castle, DE 19720  
www.dataservice.org

Phone: (302) 504-7200  
Fax: (302) 504-7201  
Helpdesk: (302) 504-7222

August 17, 2017

Therapy Services of Delaware  
Carolyn Cotter  
24 Gates Circle  
Hockessin, DE 19707

FILE COPY

Ladies and/or Gentlemen:

Re: RFP # **2-17-28**  
School District **Red Clay Consolidated School District**  
RFP Title **Occupational, Physical and Speech/Language Therapy Services – Various Schools**

This is to inform you that the Red Clay Consolidated School District has determined your bid to be one of the highest scoring responses for the following:

Project / Items: **Occupational, Physical & Assistive Technology Therapy Services**

Amount of Award: **\$67.50/hour for OT & PT, as needed**  
**\$53.50/hour for OT & PT Assistants, as needed**  
**\$71.00/hour for Assistive Technology, as needed**

**As required in the specifications the following documents must be submitted or returned to the *Data Service Center* by: August 31, 2017**

Required Two copies of each District's contract for your signature.

N/A Three copies of the AIA contract, mailed to you by ... for your signature.

N/A Performance / Material Payment Bond in the amount of 100%

Required Certificate of Insurance (Waived if delivery is made via common carrier)

Failure to supply the required documents in a timely manner shall be cause for forfeiture of your bid deposit, if applicable, and the bid to be awarded to the next lowest responsible bidder. The bid deposit, if required, will be returned upon the receipt of the above referenced documents. A fully executed copy of the contract document will be returned to you by the District(s).

Upon the submission of all required documents, the District(s) will issue a purchase order that will be processed through the State of Delaware Accounting Office. You should not proceed with any work until you have received the purchase order unless a mutual understanding has been expedited by the District(s).

Thank you for your participation in the bid process. Please call me should you have any questions.

Sincerely,

Original On File

Emily L. Ryan  
Coordinator – Administrative Applications & Central Bidding  
Data Service Center

CC: Jill Floore, Chief Financial Officer