



December 28, 2016

via e-mail

Ms. Patricia Angelica, Director of Business Development
Aetna
151 Farmington Ave., Mail Code RW1T
Hartford, CT 06126

Re: Request for Proposal for a Medical Third Party Administrator for the Group Health Insurance Program (GHIP)

Dear Ms. Angelica:

On December 5, 2016, pursuant to the terms listed in the Request for Proposal (RFP) and based on the recommendation of the Proposal Review Committee, the State Employees Benefits Committee (SEBC) voted in favor of awarding the medical benefit administrative services for the GHIP contracts effective July 1, 2017 as follows:

1. Award contract to Highmark Delaware effective July 1, 2017 with an initial term of three years with two one-year optional renewals subject to finalized contract for administration of the following health plans on a self-insured basis:
 - First State Basic Plan;
 - Comprehensive PPO Plan;
 - Special Medicfill (Medicare Supplement Plan); and
 - Point of Service (POS) Plan (for Delaware Port Corporation employees only).
2. Contract award to Aetna effective July 1, 2017 with an initial term of three years with two one-year optional renewals subject to finalized contract for administration of the following health plans on a self-insured basis:
 - Consumer Directed Health Plan with HRA; and
 - HMO Plan with Alternative Innovative Model (AIM)

At this time, the SEBC is not awarding any other benefit plans set forth in the RFP. Along with Highmark Delaware and Aetna, the SEBC has deemed the other finalists, United Healthcare and Cigna, as qualified and eligible for consideration for an award of a contract for alternate plan design(s) – plan designs not awarded for July 1, 2017, such as HSA - during the term of this contract subject to the vendor meeting all minimum requirements, including technology and data security, at the time of the subsequent award. The SEBC may or may not implement any alternate plan designs, but the eligibility status of all four vendors allows the SEBC to award a

State of Delaware Statewide Benefits Office

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plan design(s) addressed in this RFP without issuing another RFP during the term of this contract.

We thank you again for your time during the RFP and interview process and extend our congratulations to the Aetna team! We are looking forward to continuing to work with you!

Respectfully,

Original On File

Faith L. Rentz, Deputy Director
Statewide Benefits Office

cc: Katherine Impellizzeri, Account Manager
File



December 28, 2016

via e-mail

Ms. Jennifer Mossman, Executive Client Manager
Highmark Delaware
800 Delaware Avenue
Wilmington, DE 19801

Re: Request for Proposal for a Medical Third Party Administrator for the Group Health Insurance Program (GHIP)

Dear Ms. Mossman:

On December 5, 2016, pursuant to the terms listed in the Request for Proposal (RFP) and based on the recommendation of the Proposal Review Committee, the State Employees Benefits Committee (SEBC) voted in favor of awarding the medical benefit administrative services for the GHIP contracts effective July 1, 2017 as follows:

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plan design(s) addressed in this RFP without issuing another RFP during the term of this contract.

We thank you again for your time during the RFP and interview process and extend our congratulations to the Highmark Delaware team! We are looking forward to continuing to work with you!

Respectfully,
Original On File

Faith L. Rentz, Deputy Director
Statewide Benefits Office

cc: File