



May 13, 2016

\*\*\*via email\*\*\*

Mr. Jim DiGuiseppe, Senior Vice President  
Willis Towers Watson  
100 Matsonford Road, Bldg. 5, Suite 200  
Radnor, PA 19087

Re: Request for Proposal – Consulting Services for the Group Health Insurance Program

Dear Sirs:

Based on the recommendation of the Proposal Review Committee (PRC), on May 13, 2016, the State Employee Benefits Committee (SEBC) voted in favor of awarding the Primary Support contract to Willis Towers Watson effective May 24, 2016. The SEBC concluded that Willis Towers Watson demonstrated superior innovative thinking and presented a realistic strategy to support the SEBC achieve elevated financial performance and member engagement. Their proposal and presentation confirmed their strong understanding of the limitations and challenges that self-insured public sector health plans face. Additionally, Willis Towers Watson demonstrated their excellent qualifications and experience for the services needed for the Health Insurance RFP and have been awarded this project.

As stated in the RFP, the PRC would recommend to the SEBC that it award a contract to all the finalists that it deemed approved to provide quality services for special projects. As recommended, the SEBC awarded contracts to all the finalists – The Segal Group, Aon Hewitt, and Cheiron, Inc. Ms. Laurene Ehemann with the Statewide Benefits Office will be contacting you regarding the contract development process and general scope of work. Specific projects during the term of the contract would be addressed through a contract amendment.

Thank you for working through the State's procurement process with us and congratulations!

Sincerely -

Brenda L. Lakeman  
Director, Human Resource Management and Benefits Administration

cc: file