



September 29, 2015

*** via email ***

Ms. Sherry Bowling, Sr. National Account Executive
EyeMed

Re: Request for Proposal for the Vision Insurance Benefit Program

Dear Sherry:

Based on the recommendation of the Proposal Review Committee on September 28, 2015, the State Employee Benefits Committee voted in favor of awarding the contract for the Vision Insurance Benefit Program to EyeMed effective July 1, 2016, for an initial term of three years beginning July 1, 2016 and two one-year optional renewal years with the following terms:

- Maintain the current plan design at the same benefit level.
- Continue the vision therapy coverage with the current level of additional benefits for diabetics.
- Change the network from EyeMed Access to EyeMed Insight.
- Implement a plan year versus "calendar year" benefit cycle to coincide with the State of Delaware's fiscal year.
- Rates shall be guaranteed for three years along with an optional fourth year. A rate cap of 9% will be in effect for the fifth and final optional year.
- The award is be subject to negotiation of the performance guarantees, a finalized contract, and be contingent upon fulfillment of the Technology Terms and Conditions as required by DTI within ten business days of this award.

We will begin working promptly with your team on the implementation of the terms in the RFP and the draft of the new contract.

Please allow me to extend congratulations to the EyeMed team!

Respectfully,

Brenda Lakeman, Director
Human Resources Management and Benefits
Administration

cc: File