



State of Delaware
Executive Department
Office of Management and Budget

November 29, 2011

Mr. Stuart Wohl, Sr. Vice President
The Segal Company
1920 N Street N.W., Suite 400
Washington, DC 20036

Re: Consulting Services for the Health Benefits Program Request for Proposal

Dear Mr. Wohl:

On November 28, 2011, the State Employees Benefits Committee voted in favor of awarding the Consulting Services for the Health Benefits Program contract to The Segal Company, effective January 1, 2012, pursuant to the terms listed in the Request for Proposal and based on the recommendation of the Proposal Review Committee. Please allow me to extend congratulations to the Segal team! We are excited to work with Segal and look forward to working with the Segal team to implement a seamless transition.

Ms. Laurene Eheman, RFP and Contract Coordinator will be contacting you soon to set up a kick-off meeting and an agenda and also to begin drafting the contract. Ms. Faith Rentz and I will act as program leads and be your main point of contact.

Thank you for your time during the RFP and interview process and welcome aboard!

Respectfully,

Brenda Lakeman, Director
Statewide Benefits

cc: file