

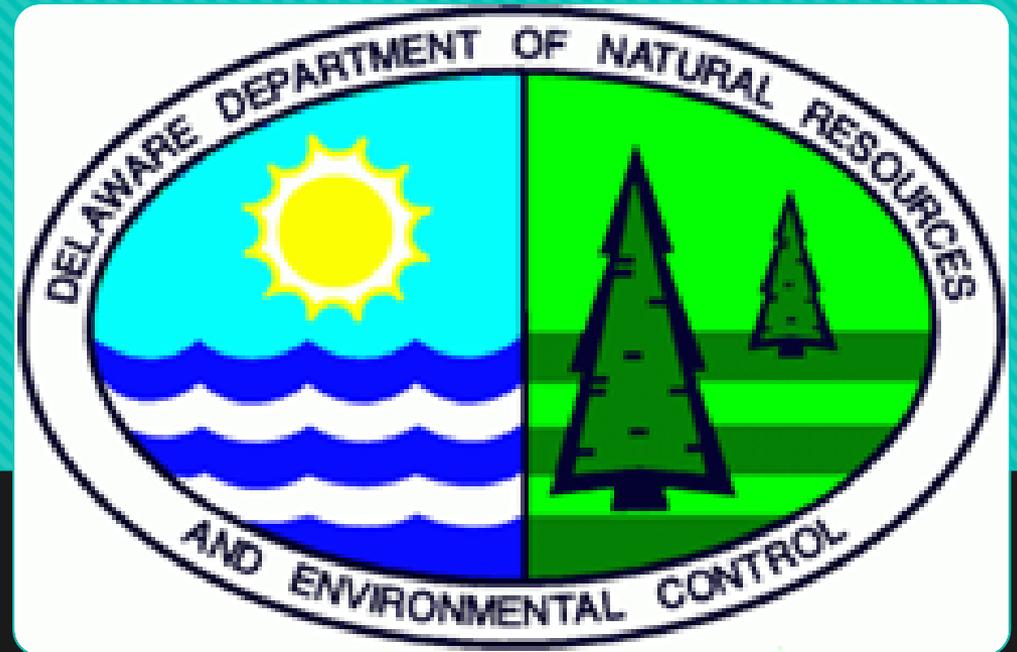
DNREC

Division of Climate, Coastal & Energy Request for Proposals

Green Energy Fund Programs

NAT20001-DCCE_GEF

May 26, 2020



Verification of Attendance

As a requirement of the state RFP process, all attendees of this Prebid Meeting must be verified

All correspondence for the RFP will be via email. All questions that are asked via email (or through this Prebid Meeting) by a potential bidder will be made available to the entire group of potential bidders through the state contracting website:

<http://bids.delaware.gov/>

At this time, please locate the chat box on your screen. Please type your name, email address, and company/organization into the chat box.

Questions & Answers

All questions and answers from this Prebid Meeting and throughout the RFP process will be posted to the Delaware Contracting website. An email will be sent to those providing contact information, alerting you to check the website for any updated information; including the posting of Q &As.

Please type your questions into the chat box, this will be the most efficient way to obtain a record of the questions asked.

Submission Deadline

An Addendum is going to be posted to allow for all proposals to be submitted virtually.

Proposals must submitted via email to Brett Swan at Brett.Swan@Delaware.gov by: **1:00 PM on Monday, June 15, 2020**

Timeline

- Advertisement & Availability of RFP
 - May 11, 2020
- Pre-bid Meeting
 - May 26, 2020
- Written Questions Due
 - May 29, 2020
- Written Answers Posted
 - June 5, 2020
- Proposals Due
 - June 15, 2020
- Anticipated Date of Award
 - June 22, 2020

Key Provisions

- This RFP Includes two scopes:
 - Scope A – Technology Demonstration Program
 - Scope B - Research & Development Program
 - The same project may not receive funding from both programs.
- Projects must be sited in Delaware.
- Proposals must be submitted prior to the start of the project.
- There is no required start date for these proposals.
- Multiyear projects are eligible.
- This RFP will be issued on a semiannual basis.

Technology Demonstration Program

- This Program provides grants to projects to demonstrate the market potential for new renewable energy and accelerate the commercialization of these technologies in Delaware.
- Eligible topic areas:
 - Photovoltaic systems, solar thermal systems, small wind turbines, hydroelectric generators, energy storage and conversion, passive solar design, biodiesel manufacturing, microgrids incorporating renewable energy, and other renewable energy technology.

Technology Demonstration Program

- Contract funding limits
 - Subject to the availability of funds, the Program shall provide cash grants equal to 25% of the cost of a project, with no 1 grant for any 1 project to exceed \$200,000.
- Proposal Requirements:
 - Brief Project Summary, Qualifications, Detailed Statement of Work, Estimated Impacts of the Project, Market Potential of the Project, Detailed Project Budget, Letters of Commitment, Supporting Information.

Research & Development Program

- This Program offers grants to projects that develop or improve Renewable Energy Technology in Delaware. The Department will accept proposals for Research and Development Program grants for qualifying projects that improve the engineering, adaptation, or development of products or processes that directly relate to renewable energy technology.
- Eligibility:
 - The Delaware Research and Development Program grants are available to applicants located within the State of Delaware for projects conducted in the State of Delaware

Research & Development Program

- Contract Funding Limits
 - Subject to availability of funds, the Program offers grants up to thirty-five percent (35%) of the cost of qualifying projects. Grants shall not exceed \$250,000 per project.
 - Cost of qualifying projects shall include only the costs of labor, overhead expenditures, equipment, materials, and subcontractors incurred during the performance of the contract.
 - Expenditures made prior to contract award are not eligible.
- Proposal Requirements
 - Cover Page, Technical Proposal, Work Plan/Statement of Objectives, Budget Narrative, Organization and Personnel Qualifications, Personnel Resumes.

Evaluation Criteria – Scope A (Technology Demonstration Program)

- The qualifications and experience of the persons and organizations to be assigned to the project
- Familiarity and experience of the persons and organizations creating and running similar projects
- Market potential to accelerate the commercialization of new renewable energy technologies in Delaware
- Measurable energy and environmental impacts of the proposed demonstration project

Evaluation Criteria – Scope B (Research & Development Program)

- The qualifications and experience of the persons and organizations to be assigned to the project
- Familiarity and experience of the persons and organizations creating and running similar projects
- Improvement of the engineering, adaptation, or development of renewable energy technology and energy efficiency technologies in Delaware
- Measurable energy and environmental impacts of the proposed demonstration project

Questions?

- Please type your questions into the chat box, this will be the most efficient way to obtain a record of the questions asked.

Thank You

- For questions regarding the RFP, please contact Brett Swan at Brett.Swan@delaware.gov