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TO: All Offerors

FROM: Susan Love, Principal Planner
Division of Climate, Coastal, and Energy

DATE: May 18, 2018

SUBJECT: Addendum to Invitation to Bid No. NAT18002 –DCCE_CZNTECHNICAL

ADDENDUM # 2 – Q&A

The following questions were submitted by interested vendors in response to NAT18002-DCCE-CZNTECHNICAL by the question deadline date of May 14, 2018.

Q1: Would participation in this program in any way be deemed a conflict of interest if the vendor were doing work of a similar nature for current permittees, etc.?

Q1 Answer: We are seeking technical assistance that will be viewed as unbiased and trustworthy by workgroup members, advisory committee members, citizens, and other stakeholders. If the vendor is currently doing work for one of the 14 heavy industry use sites, it is likely that they would be viewed as having a conflict of interest. However, if the vendor is working with any of the other sites within the Coastal Zone, a conflict may not exist. If there are potential conflicts that could potentially create a perception of bias, the vendor should disclose those in their proposal for our review and consideration.

Q2: The indemnification clause is onerous; we cannot indemnify the State for its own actions. Can this clause be revised or revisions negotiated?

Q2 Answer: The indemnification clause in the contract cannot be revised. It is standard language required of all vendors performing professional services for the state.

Q3: How important is it that the economic impact model utilized for the analysis can properly account for the direct and indirect dynamic business cost impacts (both in-state and out-of-state) of regulation on Delaware's regional competitiveness?

Q3 Answer: This RFP seeks assistance identifying the most appropriate methodology to utilize to determine the economic impact of a new heavy industrial facility in Delaware's Coastal Zone. We are not seeking to conduct an economic impact analysis of regulation.

Q4: Should the economic impact model be able to capture the impacts of regulation on state demographic shifts like net economic in-migration, with breakouts by gender, ethnicity, and single age categories?

Q4 Answer: This RFP seeks assistance identifying the most appropriate methodology to utilize to determine the economic impact of a new heavy industrial facility in Delaware's Coastal Zone. We are not seeking to conduct an economic impact analysis of regulation.

Q5: The RFP states the deadline for receipt of proposals is May 28. That is Memorial Day. Will DNREC be resetting the date to sometime later that week?

Q5 Answer: The deadline for proposals in response to this RFP was changed in consideration of the Memorial Day holiday. All proposals must be received by 1 pm on Tuesday, May 29, 2018. Please see Addendum #1 for additional information.