



State of Delaware
Department of Natural Resources and Environmental Control
Delaware Division of Parks and Recreation
89 Kings Highway
Dover, Delaware 19901

November 23, 2016

TO: ALL OFFERORS

FROM: ARIEL HORNIK
PARALEGAL I, DIVISION OF PARKS AND RECREATION

SUBJECT: CONTRACT NO.: NAT16007_FISH SERVICES_HEADBOAT Q&A

ADDENDUM #2 Q&A

QUESTIONS AND ANSWERS

- 1. Page 55, Paragraph 1, Paragraph 1(a): reference of “shallow” is confusing; based on the boat sizes being requested in the RFP, providing shallow water tours is vague and another size boat may be needed. Can you clarify?**

Vendors are not required to provide shallow water tours. For purposes of this RFP, the Division is striking conflicting language. The required boat sizes are correctly stated in the RFP. Corrected sections to page 55 are listed below:

- 1. Vendor shall provide Head Boat Fishing Tours utilizing a Head Boat of at minimum sixty-five feet (65 ft.) and a second Head Boat licensed to carry a minimum of forty (40) passengers for hire. Ecological tours (e.g. scenic cruises, whale/dolphin watches, etc.), back-bay, private rental tours for special events, programs, and ~~shallow~~ water tours may also be conducted. The successful applicant shall also submit proof of ownership and/or an executed lease agreement for all watercraft utilized for the Head Boat Services during the period of the contract. The boats used to provide the services described herein shall be subject to approval by the Division. The successful applicant will be permitted to keep any boats used for this concession at their assigned dockage during the life of the contract. Vendor may be required to move the vessel from the bulkhead or the marina completely for weather related emergencies, when repairs to the bulkhead require removal or any event that the Marina Manager deems it necessary.**
- a. Scenic cruises/evening cruises as well as whale and dolphin watch cruises may be offered by the Vendor during the summer season based upon public interest and**

feasibility/profitability. The smaller of the two boats shall be designed to operate in shallow water and be made available at least one (1) day a week in June and two (2) days a week in July and August to the Division for the provision of Division sponsored Ecological Tours taken in the Indian River and bay areas. A flat per-tour rate shall be proposed by the Vendor as part of the offer. The Division reserves the right to secure the provision of other or additional Ecological, scenic/evening or historical tour services as and if deemed necessary or appropriate, The Division also reserves the right to add additional daily Ecological Tours based on demand and schedule the vessel for special events with adequate notice.