



State of Delaware  
Department of Natural Resources and Environmental Control  
**Delaware Division of Parks and Recreation**  
89 Kings Highway  
Dover, Delaware 19901

February 3, 2016

TO: ALL OFFERORS

FROM: REBECCA LOVIN  
PARALEGAL III, DIVISION OF PARKS AND RECREATION

SUBJECT: ADDENDUM TO RFP NO.: **NAT16001\_PARK CONCESSION for PARK CONCESSIONS FOR FOOD AND BEACH RETAIL ITEMS detailing Financial Gross Receipts/Attendance for 2015 and schedule of Site Visits on Thursday, February 11, 2016**

**ADDENDUM #2**

This Addendum provides available Total Gross Receipts and Attendance for each of the Sites listed in the RFP (information with N/A is not available at this time). This Addendum also provides the schedule of Site Visits on Thursday, February 11, 2016 prior to the Mandatory Pre-Bid Meeting listed in the RFP.

**Total Gross Receipts and Attendance:**

Site Location	Total Customers FY15 (Jul-14 thru Jun-15)	Total Gross Receipts 2015
DSSP*	1,248,865	\$57,477.55
Cape Henlopen	1,731,613	\$259,407.91
Fenwick	247,776	\$69,219.49
Killens Waterpark	239,281	\$152,154.41

Site Location	Total Customers FY14 (Jul-13 thru Jun-14)	Total Gross Receipts 2014
DSSP Towers	833,490**	N/A
Cape Henlopen	1,204,691	\$213,520.00
Fenwick	309,856	\$61,235.00
Killens Pond Waterpark	182,544	\$134,729.91***

\*DSSP is all of Delaware Seashore State Park, which includes multiple DSSP locations. Breakdown for Towers alone is N/A.

\*\*Many campground areas were closed due to construction, this number increased in 2015 due to reopening of campgrounds.

\*\*\*This figure is estimated.

**Site Visit Schedule:**

<b>Site Location</b>	<b>Site Visit Availability Schedule</b>
Killens Pond Waterpark	10:00 a.m.
Cape Henlopen and Herring Point****	12:30 p.m.
Fenwick	1:30 p.m.
DSSP Towers	2:30 p.m.

\*\*\*\*Herring Point may be identified by a "cone" to show location, there is no structure affiliated with the Herring Point site.