

TO: DEPARTMENT OF NATURAL RESOURCES AND ENVIRONMENTAL CONTROL

- MOSQUITO CONTROL SECTION

FROM: THOMAS J. MORAN

FISH AND WILDLIFE REGIONAL MANAGER

(302) 836-2555

SUBJECT: AWARD NOTICE

CONTRACT # NAT12123-INSECTICIDES

INSECTICIDES FOR DNREC - MOSQUITO CONTROL SECTION

DATE: MARCH 9, 2012

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Award Notice

Contract No.: NAT12123-INSECTICIDES

KEY CONTRACT INFORMATION

1. **CONTRACT PERIOD**:

Each Vendor's contract shall be valid for an approximate eight and one-half (8.5) month period from March 12, 2012 through November 30, 2012.

2. VENDORS:

	Vendor Code		Vendor Code
ADAPCO, INC. 550 Aero Lane Sanford, FL 32771 Contact: Customer Service Dept. Phone: (800) 367-0659 (407) 330-4800 Fax: (866) 330-9888 E-mail: info@e-adapco.com Federal E.I.#: 59-2574523 Order placement: Phone: (800) 367-0659 Fax: (866) 330-9888 E-mail: orders@MyADAPCO.com Online: www.MyADAPCO.com Invoice Payment: ADAPCO, Inc. Accounts Receivable P.O. Box 864059 Orlando, FL 32886	A	UNIVAR USA, INC. 1520 Caton Center Drive, Suite Q Baltimore, MD 21227 Contact: John W. Bradford Phone: (410) 242-1106 Fax: (410) 242-1152 E-mail: john.bradford@univarusa.com Federal E.I.#: 91-1347935 Order placement: John Bradford Phone: (410) 242-1106 Fax: (410) 242-1152 E-mail: john.bradford@univarusa.com Invoice Payment: Credit Department UNIVAR USA, Inc. 13009 Collection Center Drive Chicago, IL 60693	В
CLARKE MOSQUITO CONTROL PRODUCTS, INC. 110 East Irving Park Road, 4th Floor Roselle, IL 60172 Contact: Jeff Hottenstein Phone: (800) 323-5727 Fax: (800) 832-9344 Email: jhottenstein@clarke.com Federal E.I.#: 36-3672438 Order placement: Gabriela Simone Phone: (800) 323-5727 ext. 3203 Fax: (800) 832-9344 Email: gsimone@clarke.com Invoice Payment: Clarke Mosquito Control Accounts Receivable 1710 Reliable Parkway Chicago, IL 60686	С		

3. **SHIPPING TERMS**:

F.O.B. destination; freight pre-paid.

4. **DELIVERY AND PICKUP**:

Deliver within ten (10) calendar days of receipt of order.

5. PRICING:

Prices will remain firm for the term of the contract.

ITEM NO.	[DESCRIPTION	UNIT PRICE	VENDOR
1.	EPA Registration No.: Brand:	e Liquid (2.5 gallon containers) 8329-60 Clarke Abate 4E 2x2.5 gallon/case	\$ 345.00/gal.	С
	EPA Registration No.: Brand: Packaging:	769-678 ProVect 4E Larvicide 1 gallon jug	\$ 237.50/gal.	В
2.	2% Temephos Biodac I EPA Registration No.: Brand: Packaging:	Dedusted Granules (25 lb. bags) 8329-16 Clarke Abate 2BG 25 lb. bag	\$ 3.62/lb.	С
	EPA Registration No.: Brand: Packaging:	769-725 ProVect 2G Larvicide 40 lb. bag	\$ 2.62/lb.	В
3.	Bacillus Thuringiensis v (5/8 and 10/14 mesh; 4 EPA Registration No.: Brand: Packaging:	var. Israelensis Granules 0 lb. bags) 730049-10 Vectobac G, Valent BioSciences 40 lb. bag	\$ 1.45/lb.	С
4.	Suspension Concentrat	ensis var. Israelensis Aqueous te (2.5 or 5 gal. containers and 30 gal. returnable "totes" optional and 73049-38 Vectobac 12AS - Valent BioSci. 2x2.5 gal./case or 30 gal. drum	\$ 32.70/gal.	С
	Optional Packaging:	264 gallon tote	\$ 27.95/gal.	С

ITEM NO.	DESCRIPTION	UNIT PRICE	VENDOR
5.	>10% Bacillus Thuringiensis var. Israelensis Aqueous Suspension Concentrate (2.5 or 5 gal. containers and 30 gal. drums; 250 or 264 gal. returnable "totes" optional and priced separately)	\$ 32.70/gal.	С
	EPA Registration No.: 73049-38 Brand: Vectobac 12AS - Valent BioSci. Packaging: 2x2.5 gal./case or 30 gal. drum		
	Optional Packaging: 264 gallon tote	\$ 27.95/gal.	С
6.	Bacillus Thuringiensis Var. Israelensis Water Dispersible Granules (1 lb. containers)	\$ 768.00/case	С
	EPA Registration No.: 73049-56 Brand: Vectobac WDG - Valent BioSci. Packaging: 24x1 lb./case		
7.	Bacillus Thuringiensis var. Israelensis and Bacillus Sphaericus Granules (5/8 and 10/14 mesh; 40 lb. bags)	\$ 7.99/lb.	С
	EPA Registration No.: 73049-429 Brand: VectoMax CG - Valent BioSci. Packaging: 40 lb. bag		
8.	Bacillus Thuringiensis var. Israelensis and Bacillus Sphaericus in Water Soluble Pouches (800/case)	\$ 1360.00/cs.	С
	EPA Registration No.: 73049-429 Brand: VectoMax WSP - Valent BioSci. Packaging: 800 pouches/case		
9.	Bacillus Sphaericus Water Dispersible Granules (1 lb. containers)	\$ 1248.00/cs.	С
	EPA Registration No.: 73049-57 Brand: Vectolex WDG - Valent BioSci. Packaging: 24x1/case		
10.	Bacillus Sphaericus Granules (5/8 and 10/14 mesh; 25 or 40 lb. bags)	\$ 5.13/lb.	A
	EPA Registration No.: 84268-2 Brand: Spheratax SPH (50)G Packaging: 40 lb. bag		

ITEM NO.	D	DESCRIPTION	UNIT PRICE	VENDOR
	5 6	A =00 00/		
11.	Bacillus Sphaericus in Water Soluble Pouches (800/case)		\$ 736.09/cs.	Α
	EPA Registration No.:	84268-2		
	Brand:	Spheratax SPH (50)G WSP		
	Packaging:	800 WSP/case		
40	F0/ M /l	/4 II	Φ 0.47 00/ I	
12.	5% Methoprene Liquid	(1 gallon containers)	\$ 247.93/gal.	С
	EPA Registration No.:	2724-392		
	Brand:	Altosid Liquid 5% - Wellmark		
	Packaging:	4x1 gallon/case		
13.	200/ Mothonrono Cono	entrate Liquid (2.5 gal. containers)	\$ 884.00/gal.	В
13.	20% Methoprene Cond	entrate Liquid (2.5 gai. containers)	ъ 604.00/gai.	Ь
	EPA Registration No.:	2724-446		
	Brand:	Altosid Liquid Larvicide SR-20		
	Packaging:	2x2.5 gallon/case		
14.	Mothopropo 5-10 Day F	Residual Granules (40 lb. bags)	\$ 2.79/lb.	В
14.	Wethopiene 3-10 Day I	residual Graffules (40 lb. bags)	φ 2.7 9/10.	
	EPA Registration No.:	2724-489		
	Brand:	Altosid SBG		
	Packaging:	40 lb. bag		
15.	Methoprene 21 Day Re	sidual Granules (40 lb. bags)	\$ 8.05/lb.	С
	EPA Registration No.:	2724-451		
	Brand:	Altosid XR-G - Wellmark		
	Packaging:	40 lb. bag		
16.	Methoprene 30 Day Re	sidual Pellets (22 lb. containers)	\$ 25.05/lb.	Α
	EPA Registration No.:	2724-448		
	Brand:	Altosid Pellets		
	Packaging:	2x22 lb. container/case		
17.	Methoprene 30 Day Re	sidual Briquets (400 per case)	\$ 420.00/cs.	В
	EPA Registration No.:	2724-375		
	Brand:	Altosid 30 Day Briquets		
	Packaging:	400 briquets/case		
18.	Methoprene 150 Day Residual Briquets (220 per case)		\$ 666.60/cs.	С
	EDA Dogiotratian Na	2724 424		
	EPA Registration No.: Brand:	2724-421 Altosid XR - Wellmark		
	Packaging:	220 briquets/case		
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ITEM NO.	DE	SCRIPTION	UNIT PRICE	VENDOR
19.	Naled (Oil-Based) Conce system, returnable contai	ntrate Liquid (30 gallon, closed- iners)	\$ 166.89/gal.	А
	Brand:	5481-480 Dibrom Concentrate 30 gallon drum		
20.	Naled Emulsifiable Conce system, returnable contai	entrate Liquid (30 gallon, closed- iners)	\$ 158.18/gal.	Α
	Brand:	5481-481 Trumpet EC 30 gallon drum		
21.	31.28% Permethrin + 66% (1 or 5 gallon containers a	% PBO Oil Base Liquid and 30 or 55 gallon drums)	\$ 149.97/gal.	А
	Brand:	432-1250 Permanone 31-66 x1 gal.; 30 gal. drum; 275 gal. tote		
	Brand:	73748-6 Kontrol 31-67 2x2.5 gallon jug	\$ 62.25/gal.	В
	Brand:	8329-43 Clarke Biomist 31+66 55 gallon drum	\$ 166.00/gal.	C
22.	18% Resmethrin + 54% F (5 gallon containers and 3	•	\$ 436.62/gal.	А
	Brand:	432-667 Scourge 18-54 5 gallon pail; 55 gallon drum		
23.	Water-Based 10% Sumitl (2.5 or 5 gallon containers	hrin and 10% PBO Liquid s and 30 or 55 gallon drums)	\$ 240.00/gal.	С
	Brand: A	021-1807-8329 Aqua Anvil - Clarke 2x2.5 gal.; 30 or 55 gallon drum		
24.	10% Sumithrin + 10% PB (2.5 or 5 gallon containers	3O Liquid s and 30 or 55 gallon drums)	\$ 209.10/gal.	С
	Brand: A	021-1688-8329 Anvil 10+10 ULV - Clarke 2x2.5 gal.; 30 or 55 gallon drum		

ITEM NO.		DESCRIPTION	UNIT PRICE	VENDOR
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25.		thrin + 1% Prallethrin and 5% PBO ntainers and 30 or 55 gallon drums)	\$ 203.00/gal.	С
	EPA Registration No.: Brand:	1021-2562-8329 Aqua Duet - Clarke		
	Packaging:	2x2.5 gal./case; 30 or 55 gal. drum		
26.	5% Sumithrin + 1% Pragallon containers and 3	allethrin and 5% PBO Liquid (1 or 2.5 o or 55 gallon drums)	\$ 180.65/gal.	С
	EPA Registration No.: Brand:	Aqua Halt - Clarke		
	Packaging:	2x2.5 gal./case; 30 or 55 gal. drum		
27.	Water-Based 5% Pyret gallon containers and 3	hrin and 25% PBO Liquid (1 or 2.5 0 or 55 gallon drums)	\$ 249.75/gal.	С
	EPA Registration No.: Brand: Packaging:	1021-1803-8329 Aqua Duet - Clarke 2x2.5 gal./case; 30 or 55 gal. drum		
	EPA Registration No.: Brand: Packaging:	1021-1785 Riptide Pyrethrin ULV 4x0.5 gallon	\$ 196.48/gal.	В
				_
28.	5% Natural Pyrethroid (1 or 2.5 gallon contain	+ 25% PBO Liquid ers and 30 or 55 gallon drums)	\$ 232.76/gal.	A
	EPA Registration No.: Brand: Packaging:	1021-1199 Pyrocide 5+25, 7396 (MGK 7067) 5 gallon pail; 30 or 55 gallon drum		
29.	Heavy Aromatic Naphth	nalene Petroleum (55 gallon drums)		
	EPA Registration No.: Brand: Packaging:		NO BIDS	NO BIDS
30.	Highly Refined Petroleu (30, 50, or 55 gallon dru		\$ 7.68/gal.	В
	(50, 50, or 55 gailer un	amo <i>j</i>		
	EPA Registration No.: Brand: Packaging:	Not Applicable Sunpar 107 - Mineral Oil 50 gallon drum		
	EPA Registration No.: Brand: Packaging:	Not Applicable Envirotech Oil 30 or 55 gallon drum	\$ 8.45/gal.	C

ITEM NO.	D	ESCRIPTION	UNIT PRICE	VENDOR
31.	Monomolecular Isosteal (2.5 gallon containers)	ryl Alcohol Surface Film	\$ 39.03/gal.	А
	EPA Registration No.: Brand: Packaging:	53263-28 Agnique MMF 2x2.5 gallon/case; 53 gallon drum		
32.	Monomolecular Isostea	ryl Alcohol Granule (44 lb. bags)	NO BIDS	NO BIDS
	STATE ACCEPT EPA Registration No.: Brand: Packaging:	S PROPOSED SUBSTITUTE 53263-30 Agnique MMF G Pak 35 WSP 400 WSP/case	\$ 252.00/cs.	Α
33.	20% Etofenprox (2.5 ga closed-system, returnate	Illon containers and 30 gallon, ble containers)	\$ 292.00/gal.	А
	EPA Registration No.: Brand: Packaging:	2724-791 Zenivex E20 30 gallon drum		
	Packaging:	2x2.5 gallon/case	\$ 294.00/gal.	В
34.	4% Etofenprox (2.5 gallon containers and 30 gallon, closed-system, returnable containers)		\$ 84.00/gal.	В
	EPA Registration No.: Brand: Packaging:	2724-807 Zenivex E4 RTU 30 gallon drum		
	Packaging:	2x2.5 gallon/case	\$ 85.00/gal.	В
35.	20% Spinosad (2.5 galle	on containers; 2 containers/case)	\$ 807.06/gal.	С
	EPA Registration No.: Brand: Packaging:	8329-82 Natular 2EC - Clarke 2x2.5 gallon/case		
36.	Spinosad Granules (40	lb. bags)	\$ 4.85/lb.	С
	EPA Registration No.: Brand: Packaging:	8329-80 Natular G - Clarke 40 lb. bag		

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ITEM NO.	D	UNIT PRICE	VENDOR	
37.	Spinosad 30 day Exten	ded Release Granules (40 lb. bags)	\$ 13.00/lb.	С
	EPA Registration No.: Brand: Packaging:	8329-83 Natular G30 - Clarke 40 lb. bag		
38.	Spinosad 30 day Tablets (400 per case)		\$ 536.00/cs.	С
	EPA Registration No.: Brand: Packaging:	8329-85 Natular T30 - Clarke 400/case		
39.	Spinosad Extended Release Tablets (220 per case)		\$ 849.20/cs.	С
	EPA Registration No.: Brand: Packaging:	8329-84 Natular XRT - Clarke 220/case		
	Packaging:	ZZU/case		

ADDITIONAL TERMS AND CONDITIONS

6. BILLING:

All billing shall be in triplicate and shall be directed to the Department of Natural Resources and Environmental Control, Division of Fish and Wildlife - Mosquito Control Section, 89 Kings Highway, Dover, DE 19901.

7. PAYMENT:

The items of this contract will be paid for at the unit price as contained in the contract. This price and payment shall constitute full compensation for furnishing and delivering the said item. DNREC - Mosquito Control Section will authorize and process for payment each invoice within thirty (30) days after the date of receipt.

8. PRODUCT SUBSTITUTION:

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by the Department of Natural Resources and Environmental Control - Mosquito Control Section to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

9. ORDERING PROCEDURE:

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax, or online systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs, or conditions.

10. REQUIREMENTS:

This contract is issued to cover the furnishing and delivery of insecticides as described in the Technical Specifications portion of the Invitation to Bid. These insecticides for mosquito control include organophosphates, pyrethroids, mimic growth regulators, biological compounds, and solvents/oils. Formulations include liquid, granular, and powder products.

11. HOLD HARMLESS:

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

12. NON-PERFORMANCE:

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

13. FORCE MAJEURE:

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

14. AGENCY'S RESPONSIBLIITIES:

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.
- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. http://gss.omb.delaware.gov/divisionwide/forms.shtml.

15. FORMAL CONTRACT AND/OR PURCHASE ORDER:

No employee of the Contractor(s) is to begin any work prior to receipt of a State of Delaware Purchase Order signed by authorized representatives of the agency requesting service, properly processed through the State of Delaware Accounting Office. A purchase order, telephone call, fax or State credit card shall serve as the authorization to proceed with work in accordance with the bid specifications and the special instructions, once it is received by the Contractor(s).

16. TERMINATION OF P.O.'s:

- a. <u>Termination for Cause</u> If, for any reasons, or through any cause, the Contractor fails to fulfill in timely and proper manner his obligations, or if the Contractor violates any of the covenants, agreements, or stipulations of this contract, the Agency shall have the right to terminate the P.O. by giving written notice to the Contractor of such termination and specifying the effective date thereof, at least five (5) days before the effective date of such termination. In that event, all finished or unfinished documents, data, studies, surveys, drawings, maps, models, photographs, and reports or other material prepared by the contractor in the performance of the P.O. shall, at the option of the Agency, become its property, and the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such documents and other materials which is usable to the Agency.
- b. Termination for Convenience The Agency may terminate the P.O. at any time by giving written notice of such termination and specifying the effective date thereof, at least fifteen (15) days before the effective date of such termination. In that event, all finished or unfinished documents, data, studies, surveys, drawings, models, photographs, reports, supplies, and other materials shall, at the option of the department, become its property and the Contractor shall be entitled to receive compensation for any satisfactory work completed on such documents and other materials which are usable to the Agency. If the P.O. is terminated by the Agency for convenience, the Contractor will be paid an amount which bears the same ratio to the total compensation as the services actually performed bear to the total services of the Contractor called for by the P.O., less payments or compensation previously made; provided, however, that if less than sixty (60) percent of the services covered by this contract have been performed upon the effective date of such termination, the Contractor shall be reimbursed (in addition to the above payment) for that portion of the actual out-of-pocket expenses (not otherwise reimbursed under this P.O.) incurred by the Contractor during the contract period which are directly attributable to the uncompleted portion of the services covered by this P.O.

17. RIGHTS AND OBLIGATIONS:

The rights and obligations of each party to this agreement shall not be effective, and no party shall be bound by the terms of this agreement, unless and until a valid executed purchase order has been approved by the Secretary of Finance, and all procedures of the Department of Finance have been complied with. A separate purchase order shall be issued for every project.

18. TERMINATION OF CONTRACT:

- a. Termination for Cause If, for any reasons, or through any cause, the Contractor fails to fulfill in timely and proper manner his obligations under this Contract, or if the Contractor violates any of the covenants, agreements, or stipulations of this Contract, the State shall thereupon have the right to terminate this contract by giving written notice to the Contractor of such termination and specifying the effective date thereof, at least 5 days before the effective date of such termination. In that event, all finished or unfinished documents, data, studies, surveys, drawings, maps, models, photographs, and reports or other material prepared by the Contractor under this Contract shall, at the option of the State, become its property, and the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such documents and other materials which is usable to the State.
- b. Termination for Convenience - The State may terminate this Contract at any time by giving written notice of such termination and specifying the effective date thereof, at least 15 days before the effective date of such termination. In that event, all finished or unfinished documents, data, studies, surveys, drawings, models, photographs, reports, supplies, and other materials shall, at the option of the State, become its property and the Contractor shall be entitled to receive compensation for any satisfactory work completed on such documents and other materials, and which is usable to the State. If the Contract is terminated by the State as provided herein, the Contractor will be paid an amount which bears the same ratio to the total compensation as the services actually performed bear to the total services of the Contractor covered by this Contract, less payments of compensation previously made. Provided however that if less than 60 percent of the services covered by this Contract have been performed upon the effective date of termination, the Contractor shall be reimbursed (in addition to the above payment) for that portion of the actual out-of-pocket expenses (not otherwise reimbursed under this Contract) incurred by the Contractor during the Contract period which are directly attributable to the uncompleted portion of the services covered by this Contract.

19. PRODUCT SHIPMENT/DELIVERIES:

All products shipped shall be received in good condition and shall conform to specifications. If products shipped are damaged or otherwise fail to meet specifications upon delivery, the product will be refused and returned at supplier's expense.

All products shall be delivered at such time and in such quantities as the Department directs. Deliveries of the products shall be made within ten (10) calendar days after receipt of a product order as described in Additional Terms and Conditions §9 herein. Products not received within ten (10) calendar days of a product order may be subject, at the Department's sole discretion, to a monetary penalty of 10% of product order's contract value credited to/deducted from said product order. Deliveries shall be made as specified by the Department to the Mosquito Control Section at 2430 Old County Road, Newark, DE 19702 in New Castle County, Delaware, or at 1161 Airport Road, Milford, DE 19963 in Kent County, Delaware, or to a location otherwise directed by the Department.

20. PRODUCT INSPECTION/REJECTION:

Inspection of delivered products will be conducted by the DNREC - Mosquito Control Section and/or its authorized representative. The DNREC - Mosquito Control Section or its representative reserves the right to reject products that are damaged or otherwise fail to meet specifications. All rejected materials will be replaced by the supplier within 5 (five) <u>business</u> days, with such replacement delivery using, as may be needed, express shipping/delivery at supplier's expense.