

# *Chorman Spraying, LLC*

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March 14, 2011

DNREC, Division of Fish and Wildlife  
Attention: Janet Dennis  
Fisheries Building  
3002 Bayside Drive  
Dover, Delaware 19901

To Whom It May Concern:

Our Company Chorman Spraying, LLC would like to take this opportunity to say "Thank You", for allowing us to place a bid on the Request for Proposal Contract No. NAT11311-Aerial Reef. Over the past two (2) years we have been working with DNREC-Division of Fish & Wildlife on their Aviation Angler Use Surveys, and would like to continue this project with them.

Along with doing the Aerial Surveys for DNREC over the past two (2) years, our company has been providing Aerial Surveys for Maryland, New Jersey, Virginia Tech, and Chesapeake Utilities. Our reputation is growing every year, with these projects.

The price per hour for this Contract No. NAT11311-Aerial Reef will be \$340.00 per hour for the airplane and pilot, and \$10.00 per hour per observer, totaling \$350.00 per hour. There has been a significant increase in the fuel cost over the past several years. Along with additional insurance requirements of this years contract. Which in turn has made our expenses much more.

Our company, Chorman Spraying, LLC, does not operate outside of the United States, and no activity related to said contract would affect our professional services concerning said contract.

Should you have any further questions or concerns, please don't hesitate to contact our office, or myself.

Thank You,

Jeffrey A. Chorman, Managing Member  
Chorman Spraying, LLC