



January 11, 2017

TO: ALL OFFERORS

FROM: THOMAS MORAN
FISH AND WILDLIFE REGIONAL MANAGER

SUBJECT: ADDENDUM TO INVITATION TO BID NAT17123-INSECTICIDES

ADDENDUM #1

The following are vendor questions and answers for the Insecticides contract solicitation.

1. Where can I get a copy of 2015 bid and, out of all the products on the bid, are there amounts used in past years?

Answer: All documents related to NAT14123-INSECTICIDES, including prices paid for products, are located here: http://contracts.delaware.gov/contracts_detail.asp?i=2293. Approximate quantities purchased/season are found in the Bid Quotation section of the current Invitation to Bid: http://bids.delaware.gov/bids_detail.asp?i=4209&DOT=N.

2. VectoPrime is a new, single-brood dose, biofused granule which contains 400 ITU's of the same bacteria used in VectoBac combined with .10 % of S-methoprene. Although not a requested product in the current ITB, can Valent submit this product for consideration with their bid submission?

Answer: Yes, this product can be added. Any other vendor that has a suitable substitute may also add their product at the end of the Bid Quotation.

3. How are fixed-price, proprietary products awarded and sold throughout the year?

Answer: Beginning March 6, 2017, the Delaware Mosquito Control Section will be rotating insecticide orders through all vendors who bid on fixed-price products.

4. Does the State ever request bids on mosquito control (fogging) equipment?

Answer: No, not historically through a formal bid process due to the costs not meeting formal bid requirements. However, when new ULV truck mounted foggers are needed, the state solicits quotes from existing vendors who offer the desired spec.

The deadline to submit proposals remains 12:00 PM local time, Wednesday, January 18, 2017.

All other terms and conditions remain the same.