

STATE OF DELAWARE  
DEPARTMENT OF JUSTICE

January 11, 2017

TO: ALL OFFERORS

FROM: John H. Taylor III  
Deputy Attorney General

SUBJECT: **Addendum to Request for Proposal  
Contract No. LGL17101-OPIOID\_STUDY  
Inventory of Deficiencies in Prescription Opioid and  
Heroin Addiction Treatment**

**ADDENDUM #1**

This addendum provides the questions and answers summary for the above referenced Professional Service Request for Proposal, identified as Contract No.LGL17101-OPIOID\_STUDY.

**Q1.**

**Section #:** Appendix B Scope of Work and Technical Requirements

**Paragraph #:** 1

**Page #:** 41

**Text of passage being questioned:** "This RFP is intended to solicit proposals to conduct a study (the "Study") on behalf of the Delaware Department of Justice to (a) inventory Delaware's current treatment network for individuals with prescription opioid and heroin addiction (the "Treatment Network"), (b) assess any deficiencies in the Treatment Network, and (c) provide prioritized recommendations for correcting deficiencies identified in the Treatment Network."

*Define "deficiencies" as it relates to scope of work.*

*a. Is the scope of work limited to gaps in services indicated by current presenting client base (heroin and/or opioid users in prison, on probation and parole, and presenting at state funded treatment programs)? Or is the scope of worker broader and includes unmet need as indicated by heroin/opioid use in the general population?*

*b. Is the scope of work relative to the "Treatment Network" limited to state agencies and treatment providers funded by state agencies? To what degree is*

*the vendor expected to assess deficiencies in the private physician network, the prescribing physician network, and the health insurance network?*

*c. To what degree is DOJ interested in identifying existing deficiencies of treatment modality, bed space utilization and type of client services offered as compared to professionally accepted evidence-based practices i.e. those supported by empirical findings?*

**Answer (A).1**

- a. The scope of work is not limited to gaps in services indicated by current presenting client base (heroin and/or opioid users in prison, on probation and parole, and presenting at state funded treatment programs). The scope of work includes unmet need as indicated by heroin/opioid use in the general population.**
- b. The scope of work relative to the “Treatment Network” is not limited to state agencies and treatment providers funded by state agencies? The vendor is also expected to assess deficiencies in Delaware’s entire Treatment Network.**
- c. The DOJ is interested in identifying any and all existing deficiencies in the Treatment Network which the vendor identifies and determines, in its professional judgment, warrant corrective measures.**

**Q2.**

**Section #: 1**

**Paragraph #: 1**

**Page #: 1**

**Text of passage being questioned:** “The Delaware Department of Justice, seeks professional services to conduct a study to inventory the unmet treatment needs for Delaware citizens addicted to prescription opioids and heroin and provide recommendations to remedy identified shortcomings in services. This request for proposals (“RFP”) is issued pursuant to 29 *Del. C.* §§ 6981 and 6982.”

*Does "unmet treatment needs" reference used in the RFP assume the vendor will be expected to assess the quality of current MAT services offered by state funded agencies?*

**(A).2**

**Yes, the references to "unmet treatment needs" used in the RFP anticipates that, among other possible deficiencies in the Treatment Network, the vendor will assess the overall quality of current MAT services, without assessing specific deficiencies in services provided by particular providers.**

Q3.

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**Paragraph #:** 1

**Page #:** 41

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**Question:** *Clarify vendor access to existing data sources and status of cross-agency cooperation required to conduct the “Study”.*

*a. For opioid users, what data sets will be available to the vendor? For each data set, what agency collects the data and how? What are the data elements? In what format will the data be provided to the vendor (Excel, SPSS)? What guarantee does the vendor have that the agency responsible for the data will provide data and information as requested by the vendor and as related to the proposed study?*

*b. For physicians, what data will be available to the vendor? Does the data include what agencies they have contracts with? Does available data include number of physicians able to prescribe MAT medications compared to actual number of physicians currently prescribing medication within each county.*

*c. For treatment providers, what data will be provided related to type of intervention (so vendor can assess appropriateness), qualifications of staff, treatment outcomes?*

*d. Will the selected vendor gain access to current level of MAT treatment being provided within the state’s correctional setting i.e. both in-prison and via probation and parole.*

*e. Will the vendor be given access to data from the PMP system?*

*f. Will the vendor has access to state data related:*

*i) number of clients enrolled in state funded treatment programs by primary drug of choice and level of care?*

*ii) number of clients enrolled in state funded treatment programs by referral designation (volunteer, court-ordered, under DOC supervision)?*

*iii) number of incarcerated persons assessed with opioid use disorder?*

*iv) Will the selected vendor gain access to current level of MAT treatment being provided within the state's correctional setting i.e. both in-prison and via probation and parole.*

**(A).3**

**It is not anticipated that review of data or databases will be the primary mechanism by which the work requested by this RFP will be performed. Preliminary discussions held in connection with the preparation of this RFP did not indicate that data of a type that would be useful in preparing the requested work product was currently compiled by the state. The DOJ will attempt to procure any data reasonably required by a successful bidder, but bidders should assume that only information available to the public through the Freedom of Information Act will be available for purposes of completing the work product requested in this RFP.**

**Q4.**

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**Paragraph #:** 1

**Page #:** 41

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**Question:** *How are other state agencies, particularly DPH, DSAMH, DHSS, DOC, and the court system, involved in the development of this RFP? Are they supportive of the study and willing to provide data and complete surveys or participate in interviews necessary to conduct a "Study"?*

**(A).4**

**State agencies other than the Department of Justice (DOJ) are not directly or formally involved in the development of this RFP. However, the DOJ has discussed, and continues to communicate, with other appropriate State agencies about this initiative. The DOJ will endeavor to obtain – and expects to receive – all necessary cooperation from applicable State agencies.**

Q5.

**Section #:** III.A Minimum Requirements

**Paragraph #:** 5

**Page #:** 2

**Text of passage being questioned:** “Vendor shall certify that within the past five (5) years, neither the vendor, nor any affiliate, any predecessor company or entity, owner, director, officer, partner or proprietor, has (a) been a provider of prescription opioid or heroin addiction treatment services in the State of Delaware (a “Provider”); or (b) engaged in or undertaken any contract or other obligation, any form of business arrangement, or any joint venture or other similar collaboration arrangement with or for the benefit of a Provider or Provider affiliate. (See Attachment 11.)”

**Question:** *Would a former employee who previously served in an administrative capacity for less than one year and resigned in 2013 from [a current member of the Treatment Network]\* and who is currently co-owner of the bidding organization preclude the current organization from bidding? Would a current private practitioner, not funded through DSAMH who treats both mental health and substance use disorders and is co-owner of the bidding agency preclude the organization from bidding?*

**\*NOTE: The identity of the provider has been redacted to protect confidentiality.**

**(A).5**

**As provided in Section III.A.5 of the RFP, and as required by the certification at Attachment 11, each bidding vendor must certify that, among other things, none of its owners has had a business or other contractual relationship with any “Provider” within the past five (5) years. If a vendor cannot provide this certification, it will be deemed ineligible.**

**A person or entity that currently provides substance abuse disorder treatment to individuals suffering from opioid or heroin addiction is considered a “Provider” for purposes of the required certification. The required certification is intended to ensure that the selected Vendor will not have any direct or indirect financial interest in the results of the Study.**

Q6.

**Section #:** III Required Information

**Paragraph #:** B General Evaluation Requirements,

**Item #:** 7

**Page #:** 2

**Text of Passage being Questioned:**” Distribution of work to individuals and firms or economic considerations”

**Question:** *As part of the evaluation requirements, does this item refer to how team assignments are made by activity? What is meant by “economic considerations?”*

**(A).6**

**This item refers to how a vendor proposes to staff the work to be performed and how such decisions may impact the costs and expenses of providing services.**

Q7.

**Section #:** Appendix B: Scope of Work and Technical Requirements

**Paragraph #:** 1

**Page #:** 41

**Text of Passage being Questioned:** “The RFP is intended to solicit proposals to conduct a study (the Study) on behalf of the Delaware Department of Justice to (a) inventory Delaware’s current treatment network for individuals with prescription opioid and heroin addiction (the Treatment Network), (b) assess any deficiencies in the Treatment Network, and (c) provide prioritized recommendations for correcting deficiencies identified in the Treatment Network.”

**Question:** *Is the RFP focusing on the resource adequacy of existing treatment providers alone, or could the assessment of deficiencies also take into consideration the need for innovative approaches to treatment, utilization of different professional personnel, accessibility of network providers (language, location, fees, hours, etc.), or other variables?*

**(A).7**

**The RFP seeks identification and assessment of any and all existing deficiencies in the Treatment Network which the vendor identifies and determines, in its professional judgment, warrant corrective measures.**

All other solicitation terms and conditions remain the same.