

Job Skill Training | Pre-Bid Meeting Q&A

QUESTION

A big concern is the contract boiler plate doesn't fit those vendors who provide training such as assistance in obtaining a driver's license because it doesn't result in a job placement, but it is a necessary skill needed to maintain employment. How will we be eligible to apply for this contract if it only supports organizations that lead to job training/employment.

ANSWER

If the program submitted does not fit the scope of the Job Skill Training RFP. It is recommended to send a separate proposal slash Appendix B i.e. Driver Training. Please label at the top of the Appendix B, "Not Specific to Job Skill Training" when submitting your RFP so that DVR can separate these bids from the Job Skill Training Services. If your agency is awarded a contract for a service outside the scope of this RFP, the contract will be under the bid threshold of \$50,000.

QUESTION

Why is DVR creating a separate contract for those organizations that provide general training services?

ANSWER

Separate contracts will only be considered for programs such as Travel Training, Driver Training Etc. This specific bid request is Job Skill Training partnered with employers in the community.

QUESTION

I currently have consumers enrolled in a 6-week training program that surpasses the scheduled contract deadline. Will the deadline affect the training program with the consumers?

ANSWER

Any clients that have authorizations for services that surpass the contract expiration deadline have 90 days for closeout. If a training started on September 30th (Contract Expiration) a six-week training would be closed by November 16th within the 90-day closeout period.

QUESTION

In what situation will you accept a new consumer into an organization's contract after the deadline?

ANSWER

If a vendor is not awarded a new contract for FY20 DVR will not accept a new consumer after September 30th. The only way to accept a new consumer for contracts beginning after October 1st is that the vendor will have to have an executed signed contract.

QUESTION

Can you explain the process of paid work experience and how it is reimbursed to the agencies?

ANSWER

There will be two codes set up one for paid work experience which varies on the job wages and another for the classroom. Our general sliding scale for the classroom is \$100 - \$700 per client based on a weekly 18 hours. Your estimate should be written in the program design response section including estimate for classroom rates and an estimated range for wages.

QUESTION

Will you be reimbursing just the hourly wage rates, or will you also include the work-related cost such as job uniform, etc.?

ANSWER

DVR will only reimburse for the hourly rate for wages. For other work-related items for the consumer, please consult with the VR Counselor.

QUESTION

When creating pricing points will it be taken into consideration that the consumers may receive a range of wages some from minimum wage others to a skilled position resulting in higher wages?

ANSWER

The Contract Administrator will have to be notified of the employment and the wages and if a consumer is receiving for example \$15/hourly we will adjust the payment codes to accommodate the training wages until it results in actual employment. DVR will also monitor the wages when vendors complete monthly reports with pertinent employer information. Please list your estimated ranges for wages in the program design section.

QUESTION

Should we include the paid work experience rate in our response in the program design estimated cost section?

ANSWER

Yes.

QUESTION

Specifically relating to culinary training our internship costs have always been included in our paid fee. At the end of the training process the consumers are involved in an internship and receive a check referred to as a "temporary transitional employment stipend" deducted from the fee provided to the organization. Will this process continue?

ANSWER

If an agency's internship cost are included in the unit rate – the answer is yes, please include the internship cost into the paid fee.

QUESTION

The main concern is that the deadline is approaching and because we don't fit into this want to be assured that there will be a contract created in time for renewal that best fits our needs so we can continue to conduct business as several of our consumers are involved in training services that require payments. We will not be able to conduct business if we are not awarded a contract.

ANSWER

There are no assurances that a vendor will be awarded a contract, the bidding process is competitive. However, please submit the proposal - if it doesn't fit the Job Skill Training model, DVR will determine if your program can serve DVR consumers in a different capacity – if the contract is under the \$50,000 per year threshold.

QUESTION

I have multiple contracts with different employers will I need multiple contracts with DVR for each employer that I'm working with that offers a different skill such as welding, retail, etc.

ANSWER

You will not have to submit a separate contract for each skill and employer just create separate Appendix B's for each including rate, skill description, etc. You will be awarded for each skill and separate codes will be created based on the skill, but it will be under the same contract.

QUESTION

Why do we have to provide separate rates for the different skills if they're with the same company?

ANSWER

Because the work experience rates can be higher or lower depending on the type of training and skill, DVR would like to document the estimated ranges.

QUESTION

Does the pricing scale consider consumers who need a job coach on site because we will then have to consider the wage rate for the consumer as well as the job coaches' rate? I am under the impression that this job skill training model is like supported employment working with those with disabilities who most likely need a job coach with them.

ANSWER

This program is for consumers with disabilities that can be trained for in demand jobs without the need of a job coach. If the consumer has significant disabilities requiring a job coach, they will fit under the Supported Employment model.

QUESTION

Because I offer ASL how will I put that into the estimation?

ANSWER

Put it into your narrative and explain that you offer a special service so we can negotiate the pricing. We are aware this contract cannot fit all organizations services so it will be modified to fit each organization needs if needed.