

Performance Targets, Performance Standards, Performance Based Payments and Bonuses

TANF Works services will operate in a continuous improvement manner. The Division of Social Services projects it will refer 4,582 Clients to TANF Works between October 1, 2017 & September 30, 2018. The projected 4,582 includes TANF and TANF “Like” Clients. The estimated breakout by county follows:

- New Castle - 2743
- Kent - 916
- Sussex - 923

Selected Vendors must be willing and capable of increasing services to an increased number of Clients, if necessary.

Payment points tied to the 30% performance based portion of the contract is referenced below:

Payment Point 1	Enrollment – completion of two consecutive weeks of participation	10%
Payment Point 2	1 st 12 Consecutive weeks of Participation	20%
Payment Point 3	2 nd 12 Consecutive weeks of Unsubsidized Employment	20%
Payment Point 4	3 rd 12 Consecutive weeks of Unsubsidized Employment	25%
Payment point 5	4 th 12 Consecutive weeks of Unsubsidized Employment	25%

The Performance expectations:

Enrollment	40% of Referrals
1 st 12 Consecutive Weeks of Participation	90% of Enrollments
2 nd 12 Consecutive Weeks of Unsubsidized Employment	80% of Enrollments
3 rd 12 Consecutive Weeks of Unsubsidized Employment	70% of Enrollments
4 th 12 Consecutive Weeks of Unsubsidized Employment	50% of Enrollments