



*Delaware Health
And Social Services*

DIVISION OF MANAGEMENT SERVICES

PROCUREMENT

DATE: July 21, 2020

HSS-20-048

Integrated Employment Services

for

Division for the Visually Impaired

Date Due: August 24, 2020
By 11:00 AM Local Time

ADDENDUM # 1
Question and Answer

PLEASE NOTE:

THE ATTACHED SHEETS HEREBY BECOME A PART OF THE ABOVE
MENTIONED RFP.

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Procurement Administrator

Deborah Talley
Deputy Director

Division for the Visually Impaired

Request for Proposal – DVI Integrated Employment (HSS 20-048)

Questions & Answers

Is DVI looking for services statewide and where is the most need?

DVI is requesting statewide services but will consider those offered in single counties. The majority of DVI consumers are in New Castle County; however, there is still a significant need in Kent and Sussex Counties.

Do we choose the services we want to apply for?

The Statement of Work (SOW) includes eight services. Vendors may choose which service(s) they wish to provide. Bidders will identify services included in the bid on the *Proposal Information Summary Form* (Attachment #10).

Do we write a separate proposal for each service?

Bidders will complete a proposal using the format as defined in SOW, Section III (1-4) for each service being proposed in the order they appear in the Request for Proposal.

Are paid work experiences required for all training?

Yes

Are we able to submit a proposal for Preemployment Transition Training Services only?

Yes. Use Attachment #10 to indicate which service(s) is included in the proposal.

I see the price for Supported Employment but none of the other services have costs. What are the rest of the costs?

Supported Employment and several of the services have set dollar amounts (i.e. Community-based Assessments, Job Placement, Job coaching, etc.). However, there are some programs such as training programs, that are difficult to establish set rates. If a cost is not included with a service in the SOW, the vendor is required to submit their costs as part of the bid.