



*Delaware Health
And Social Services*

DIVISION OF MANAGEMENT SERVICES

PROCUREMENT

DATE: September 17, 2019

HSS 20 001

SEXUALLY TRANSMITTED INFECTION (STI) INSTRUMENTATION, REAGENTS AND SUPPLIES

For

DIVISION OF PUBLIC HEALTH

Date Due: October 22, 2019
 By 11:00 AM

ADDENDUM # 1

PLEASE NOTE:

THE ATTACHED SHEETS HEREBY BECOME A PART OF THE ABOVE
MENTIONED BID

Responses to Questions received by the deadline of September
10, 2019.

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Purchasing Services Coordinator

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Questions and Answers

1. Page 4, Section B. Proposal Evaluation/Presentations as required and also Page 16, Section H. ORAL PRESENTATIONS. What is the criteria to allow vendors to complete presentations on or around November 13, 2019?

Answer – Section H Oral Presentations, Page 16 says, “Selected vendors *may* be invited to make oral presentation to the Committee.” For this RFP oral presentations are not going to be considered.

2. Page 4, Section B. KEY RFP DATES/MILESTONES, activity contract award. Under what circumstances would the State delay this decision, 1 year, to allow for additional new equipment to come to market?

Answer – The State would not consider delaying this decision for 1 year.

3. ? Page 18, Section 4- Prices Quote
Can you clarify what does F.O.B. Ordering Agency means to the State?

Answer – F.O.B means Free on Board, so F.O.B. Ordering Agency means no freight charge to the ordering agency.

4. Page 43, Attachment 3 Exceptions Form
We are concerned that the limited spacing of the line item level does not allow for sufficient room to indicate any exceptions. Would you allow us to use the same format by copying the table into another document?

Answer – Yes.

5. Page 51, Appendix A – STATEMENT OF WORK AND TECHNICAL SPECIFICATIONS
Under what circumstances would the State allow a vendor to complete a workflow assessment prior to bid submission to fully outline how the vendor’s proposed solution would meet the proposed test volumes and throughput requirements listed on Page 51.

Answer – The State would not allow a vendor to complete a workflow assessment.

6. Page 51, Appendix A – STATEMENT OF WORK AND TECHNICAL SPECIFICATIONS, question 9. Does the collection kit need to have FDA approval for oral and rectal chlamydia and gonorrhea testing?

Answer – Yes.

7. Page 51, Appendix A – STATEMENT OF WORK AND TECHNICAL SPECIFICATIONS
Can you outline what are the hours of operation for the testing being requested? Start time or day and end time of day?

Answer – 8:00am - 4:30pm. Possibly overnight if needed.

8. Page 51, Appendix A – STATEMENT OF WORK AND TECHNICAL SPECIFICATIONS
Can you outline if the instrument will need an interface to an LIS system for result reporting purposes?

Answer - The interface between our LIS and new instrumentation requires the following:

1. Instrument must be capable of producing an HL7 result message
2. Instrument must be capable of connecting to the State network, preferably via an Ethernet connection.
3. Instrument must be capable of Bidirectional communication
4. Instrument pc operating system must be Windows 10.
5. Instrument pc must be able to have State anti-viral software loaded
6. Instrument should have multiple Ethernet ports to allow both interface with LIS and manufacturer support system.

9. Appendix A – Statement of Work and Technical Specifications, page 51. The instructions say to address how the vendor meets the specifications 1 – 15 on one sheet of paper. Given the detailed questions and the number of specifications, can our responses (collectively) be longer than one page?

Answer – Yes.

10. Appendix B – Pricing Forms, page 53 – will the State provide a pricing form template (we did not see one attached to the solicitation notice) or can vendors submit pricing in their own pricing format?

Answer - Vendors can use their own template.