

	A	B	C	D	E	F	G
1	DENTAL RFI QUESTIONS AND ANSWERS						
2	Item Number	Section Number	Paragraph Number	Page Number	Text of passage being Questioned	Question	DMMA Answer
3	1	Appendix A	All	8-9	All of Appendix A	Please indicate for each question whether MCOs, Providers, or both should respond.	State Response: Everyone is encouraged to respond to the questions.
4	2	III		6		Can healthcare firms outside the State of Delaware eligible to participate in this procurement?	State response: This is not a procurement.
5	3	II	A- Service Delivery Issues last paragraph	5	In 2014, about 70% of children enrolled in Medicaid and CHIP obtained their dental care through an MCO.	The reference for this sentence in the text that is given in footnote 4 is https://www.medicare.gov/medicaid/benefits/downloads/2015-dental-and-oral-health-domain-specific-report.pdf . On page 3, the CMS report at this link states, "In FFY 2014, about 70 percent of children enrolled in Medicaid and CHIP obtained their care through managed care plans." As I was one of the drafters of this CMS report, I think it is important to clarify that the reference to "managed care plans" in this report has some nuance. It includes MCOs as well as dental PAHPs. So what this report is saying is that in 2014 about 70% of children enrolled in Medicaid and CHIP obtained their dental care through an MCO, a CCO, or a dental PAHP. Currently, about 17 states deliver dental services through MCOs (or CCOs), and about 13 states use dental PAHPs. The remaining states use a fee-for-service design, either run by the state or run by an administrative-services-only (ASO) contracted dental plan.	State response: Thank you for the clarification.
6	4	II	A- Service Delivery Issues second paragraph	6	DHSS is interested in exploring alternative approaches to providing essential dental benefits to children and adults aimed at: 1) improving access to care; 2) closing the gaps in care in the current system; and 3) improving health outcomes. This RFI seeks broad stakeholder feedback on key issues for DHSS to consider in redesigning its Medicaid dental benefit.	Throughout this RFI, DHSS makes reference to managed care and MCOs. There is no reference in the RFI to the administrative-services-only (ASO) model as an option for its Medicaid dental program redesign. At least 8 states currently use this option, some quite successfully. Is DHSS interested in receiving feedback in response to this RFI on whether the ASO model might be of interest – to dental providers and/or to dental vendors?	State response: Yes the State is interested in feedback regarding and ASO model.
7	5	Not referenced in RFI				Whether companies from Outside USA can apply for this? (like, from India or Canada)	State response: This is not a procurement.
8	6	Not referenced in RFI				Whether we need to come over there for meetings?	State response: This is not a procurement, there is no meeting scheduled.
9	7	Not referenced in RFI				Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)	State response: This is not a procurement.