



*Delaware Health
And Social Services*

DIVISION OF MANAGEMENT SERVICES

PROCUREMENT

DATE: April 1, 2019

HSS 19 039

**PRECONCEPTION AND PERINATAL HEALTH EDUCATOR
FOR
DIVISION OF PUBLIC HEALTH**

Date Due: May 9, 2019
11:00AM

ADDENDUM # 1

Please Note:

THE ATTACHED SHEETS HEREBY BECOME A PART OF
THE ABOVE MENTIONED BID.

Responses to questions received by the deadline of March 27, 2019
and asked at the pre-bid meeting March 28, 2019.

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**Preconception and Perinatal Health Educator
HSS 19 039
Questions and Answers**

	Question	Answer
1.	Historically how long have you have these positions?	These positons have been around for over 7 years in one form or another.
2.	Historically, how has retention rate been? You have kept someone in place?	The retention rate has been good. The positons have been filled for most of the 7 years they have been in existence.
3.	Are there systems in place to support these individuals and they just have to go in and do their work or do they have to go in and develop the relationships necessary to get their work done?	<p>There are two pieces to that:</p> <ul style="list-style-type: none"> • There are solid organizations to work with these people but the effectiveness of these people in these positions are going to be dependent on the sort of skills that they have to be able to connect with the health care providers. The health care providers are already part of the Delaware Healthy Mother Healthy Infant Consortium (DHMIC) or Delaware Perinatal Quality Collaborative (DPQC) so they are already at the “table” bought in and ready to work with the two positions. • The skills the person brings to the task are tremendously important. In the sense that much of the work that is done, in a collegial fashion. We have intentionally placed these positions outside the Division of Public Health (DPH) for good reason. DPH, has Statutory Authority for Regulation in the state. When you bring people around the table and there is someone from DPH who is tasked to do these things, people are not quite sure if you are there to look over their shoulder or “what”. Therefore, placing them outside the DPH, allows for that collegial working relationship.
4.	If you are looking for a person who is at a Master’s Level, who has deep knowledge, of not just medical but preconception and perinatal; and a set of social skills and competencies and probably existing connections and maybe just the ability to establish relationships, that kind of person might require more than a Delaware search?	<p>Recruiting for these positions may indeed require searches that go beyond Delaware.</p> <p>There, are currently people sitting in these positions right now. Unless someone decides to leave, the need for recruitment is not an immediate need as this contract begins.</p>

5.	So this person is going to directly answer to “our” leadership, but will work intimately with these committees? Will they have a direct/Parallel supervisor in the committee setting?	That is correct. <ul style="list-style-type: none"> • For the Perinatal Health Educator the technical direction will come from the Medical Director of the Perinatal Cooperative • For the Preconception Health Educator the technical direction will come from the chair of the Prevention Education Committee of Delaware Healthy Mother Infant Consortium (DHMIC)
6.	Do these two professionals ideally work together in any fashion, or are they fairly independent? Do they sort of do the same thing, for different focus? Or do they tend to coordinate with each other, ideally?	There is need for, at different points, coordination. We are trying to tackle the same problem. We are just choosing to divide and conquer. They clearly need to be able to coordinate their work yet work independently. What we don’t want is two people trying to do duplicate efforts. They each need to have their own wheelhouse, yet be able to come together on collaborative efforts.
7.	What is the previous RFP number that is currently running?	RFP HSS 11 067 Operational Support for the Delaware Perinatal Cooperative