



*Delaware Health
And Social Services*

DIVISION OF MANAGEMENT SERVICES

PROCUREMENT

DATE: 03/09/2018

**HSS-18-002
OPIOID USE DISORDER CENTERS OF EXCELLENCE (OUD-COE)
FOR
DIVISION OF SUBSTANCE ABUSE AND MENTAL HEALTH**

Date Due: 4/3/2017 By 11:00A.M. Local Time

ADDENDUM # 2

PLEASE NOTE:

THE ATTACHED SHEETS HEREBY BECOME A PART OF THE ABOVE MENTIONED RFP.

Kimberly Jones
Procurement Administrator

KAREN RECORDS
RFP COORDINATOR

REQUEST FOR PROPOSAL # HSS-18-002
OPIOID USE DISORDER CENTERS OF EXCELLENCE (OUD-COE)
Addendum #2

Questions and Answers

- 1) Pg. 14 –Question #2 pertains to diverse sub-contractors but other places in the RFP indicate that sub-contracting is not allowed. Please provide clarification as to whether or not sub-contracting is allowed.
Response: Subcontracting is not permitted so for this Question bidders will respond no.
- 2) Will budget template be unlocked to allow vendor to identify which component the budget covers (Peer Services or COE)?
Response: Bidders can abbreviate their agency name and add in parentheses (PEER) or (COE) under Applicant agency on the Personnel Detail Sheet of the Budget Workbook.
- 3) Pg 48, Bullet#2, Sentence #1 states that payments will be made on a cost-reimbursement basis. Sentence#2 states that the payments will be based on either operational cost reimbursement or deliverable/milestone based. Please clarify.
Response: Bidders are required to submit the budget as stated in the RFP which is for operational costs. However, during contract negotiations the Division will consider alternative methods for cost reimbursed payment should the awarded contractor prefer a different method of cost reimbursement such as by a specific deliverable/milestone.
- 4) Will a new NPI be required for existing MAT programs already under contract with DSAMH and Medicaid? At this time, the services performed by COE Care Engagement or Management team do not appear eligible to be billed to Medicaid or Medicare. Please confirm this assumption.
Response: This assumption is correct. An additional NPI number for existing MAT programs is not required at this time.
- 5) If a separate contract Peer recovery specialists is awarded to a third party vendor, how does this impact the MAT provider’s accountability for meeting the operational requirements? Page 51 indicates that the Certified Peer recovery specialists will engage with COE’s to meet the below coverage requirement?
Response: This requirement is for the awarded contractor for the Peer Recovery Specialists service function.
- 6) Currently Medicaid provides reimbursement for recovery coaches performing services within a substance abuse treatment program. Will the separate Peer Support Recover Specialist Services contract be eligible for Medicaid reimbursement in the future? This impacts future sustainability of the program.
Response: The Division is working on this initiative for Medicaid Reimbursement.
- 7) Page 52 “Applicants must meet **to be determined** referral standards for OUD treatment (e.g. timeliness of intake)” Will these standards be developed as part of contract negotiations?
Response: No, the referral standards will be developed/determined during the base year of the contract. The awarded contractor’s feedback/input will be taken under consideration. Final determination for referral standards will be decided by the Division.
- 8) The available funding indicates a “minimum” of \$375,000 for the awarded contractor for the provision of Peer Recovery Specialist services and a “minimum” of \$375,000 will be awarded per awarded contractor for the provision of OUD-COE services. Is there a maximum amount established?
Response: No.

9) Will DSAMH/DHSS provide mandates to the Managed Care Organizations regarding prior authorizations for OUD services? Providers continue to receive push-back on the medical necessity of services for which they will be reimbursed and often deal with delays in receiving reimbursements for services.

Response: Providers are encouraged to seek resolution about this issue directly with the MCOs first. If resolution cannot be obtained DSAMH will help facilitate discussions to help address this presented issue.

10) Service functions is now broken up into two different sets of services, the Peer Support Recovery Specialist Services and the OUD-COE services. It sounds like if you write for just the Peer Support Recovery Services you also have to provide the OUD-COE services, but if you write for just the OUD-COE services you do not have to provide any Peer Support Services. Am I reading that correctly?

Response: Peer Support Services are expected to actively engage with the OUD-COE services; clients; and a variety of partners statewide, however these services will be ran independently from the OUD-COEs. Agencies awarded contracts to perform OUD-COE services must engage with Peer Support Services provider.