



*Delaware Health
And Social Services*

DIVISION OF MANAGEMENT SERVICES

PROCUREMENT

DATE: May 6, 2016

HSS-16-004

Purchase, Delivery & Installation of Electric Beds & Mattresses and Disposal of Old Products

For

Division of Services for Aging & Adults with Physical Disabilities

Date Due: June 2, 2016

By 11:00 AM Local Time

ADDENDUM # 2 – Questions & Answers

PLEASE NOTE:

THE ATTACHED SHEETS HEREBY BECOME A PART OF THE ABOVE MENTIONED RFP.

Kieran Mohammed
Procurement Administrator

Franklin Jones
Division Contact

1. Was there a specific bed that was used when issuing the specs requirement? Can you let us know which brand if there as one that was evaluated?

Originally they started with the specifications from a Panacea band of bed; however the specifications needed are detailed in the Request for Proposal.

2. Will the delivery of beds/mattresses be at one time?

It is planned that the two (2) locations receiving the beds, Delaware Hospital for Chronically Ill (DHCI) and Governor Bacon Center (GBHC) will be scheduled separately. Delaware expects that there would be multiple deliveries needed to each facility (due to the amount of beds). Delaware requests that deliveries would be scheduled on consecutive days and not intermittently in the attempt to lessen the interruption both the Residents and Nursing staff.

3. Do extension Kits to 42" width for mattress extension and Extension Kit for 84" Length for mattress extension need to be built in, or available for the extension kit to be added at a later date?

Either or is fine. It is preferred to be available to add.

4. Is the State of Delaware open to a bed that is low to 8 ¾ in?

No must be at least able to go down to 7 in., may accept 7 ½ in (ultra-low).

5. Can a vendor submit more than one bid on both the beds and mattresses?

No, the State cannot accept two bid packets from a vendor, however within a bid packet, the vendor may submit an Option 1 & Option 2.

Regarding Delivery and Installation:

Delaware Hospital for the Chronically Ill

- Number of buildings (that we'll be working in): **One**
- Number of wings (approximate is fine): **Five wings**
- Number of floors (that we'll be working on): **Floor one**
- Elevator? **Yes**
- Can the facility accept a 53' trailer? **Yes**
- Is a freight dock available? **Yes**
- Estimated Delivery to Community (Q1, February, April 15th, etc.): **Hoping for July or August**
- Logistics Services Needed: **Full install and removal of packaging rubbish - Noted in RFP**
- One delivery or multiple/phased deliveries? **As long as it is consecutive days and within 1 – 3 days, (workable)**
- Removal/disposal of existing items? If yes, please include make and model of beds that are being removed) **Various, and they are old. Some will be removed but the newer ones will be kept. We will be marking them with colored tags (GREEN tagged beds will be kept. RED tags are to be removed). I cannot give you a quantity at this time but it will be less that what will be delivered.**

Governor Bacon Health Center

- Number of buildings (that we'll be working in): **One**
- Number of wings (approximate is fine): **Three**
- Number of floors (that we'll be working on): **Two**
- Elevator? **Yes**
- Can the facility accept a 53' trailer? **Yes**
- Is a freight dock available? **Yes**

- Estimated Delivery to Community (Q1, February, April 15th, etc.): [Planning for July or August](#)
- Logistics Services Needed: [As stated in the RFP, full install and removal of packaging rubbish.](#)
- One delivery or multiple/phased deliveries? [As long as it is consecutive days and within 1 – 3 days, \(workable\)](#)
- Removal/disposal of existing items? If yes, please include make and model of beds that are being removed) [Various, and they are old. Some will be removed but the newer ones will be kept. We will be marking them with colored tags \(GREEN tagged beds will be kept. RED tags are to be removed\). I cannot give you a quantity at this time but it will be less than what will be delivered.](#)