



STATE OF DELAWARE
DELAWARE HEALTH CARE COMMISSION
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November 6, 2013

David Nuzum, Principal
McKinsey and Company, Inc.
1200 19th Street, NW, Suite 1100
Washington, DC 20036

RE: Request for Proposals HSS-13-061 – Implementation and Testing of a Statewide Health Care Innovation Plan

Dear Mr. Nuzum:

The Delaware Health Care Commission has completed the evaluation of proposals submitted in response to RFP HSS-13-061, Implementation and Testing of a Statewide Health Care Innovation Plan. Based on the outcome of the evaluation process, the Commission wishes to begin contract negotiations with McKinsey and Company, Inc. as soon as possible. We will be contacting you with information about the next steps. Please be advised that you may not begin service delivery until you have a signed contract and purchase order in hand.

Thank you for your interest in working with the Delaware Health Care Commission. We look forward to successful contract negotiations. If you have any questions, please feel free to contact me at (302) 739-2730.

Sincerely,

Original on File

Jill Rogers
Executive Director

The Delaware Health Care Commission is an independent public body reporting to the Governor and the General Assembly working to promote accessible, affordable, quality health care for all Delawareans.