



DELAWARE HEALTH AND SOCIAL SERVICES  
Division of Public Health

CENTER FOR FAMILY HEALTH  
RESEARCH & EPIDEMIOLOGY  
(CFHRE)

June 4, 2013

Mr. Vikrum Vishnubhakta  
Managing Director  
Excelsior Consultants, Inc.  
431 West 37<sup>th</sup> Street, Suite 7G  
New York, NY- 10018

RE: RFP #HSS13009, Family Health Epidemiology, Research and Evaluation Services

Dear Mr. Vishnubhakta:

The Division of Public Health has completed the evaluation of proposals submitted in response to RFP#HSS13009- Family Health Epidemiology, Research and Evaluation Services. Based on the outcome of the evaluation process, the Division wishes to begin contract negotiations with Excelsior Consultants, Inc. as soon as possible. Gary Webb, Health Program Coordinator for the Division of Public Health, will be contacting you with information about the next steps. Please be advised that you may not begin service delivery until you have a signed contract and purchase order in hand.

Thank you for your interest in working with the Division of Public Health. We look forward to successful contract negotiations. If you have any questions, please contact me at (302) 744-4553.

Sincerely,

Mawuna D. Gardesey, Chief  
Center for Family Health Research &  
Epidemiology



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Mr. Steve Meersman  
Senior Scientific Advisor  
John Snow, Inc.  
44 Farnsworth Street  
Boston, MA- 02210

**RE: RFP #HSS13009, Family Health Epidemiology, Research and Evaluation Services**

Dear Mr. Meersman:

The Division of Public Health has completed the evaluation of proposals submitted in response to RFP#HSS13009- Family Health Epidemiology, Research and Evaluation Services. Based on the outcome of the evaluation process, the Division wishes to begin contract negotiations with John Snow, Inc. as soon as possible. Gary Webb, Health Program Coordinator for the Division of Public Health, will be contacting you with information about the next steps. Please be advised that you may not begin service delivery until you have a signed contract and purchase order in hand.

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