



*Delaware Health
And Social Services*

DIVISION OF MANAGEMENT SERVICES

PROCUREMENT

DATE: November 19th 2012

HSS 12 063

Development of Statewide Healthcare Innovation Plan

FOR

Delaware Health Care Commission

Date Due: November 30th 2012
11:00AM

ADDENDUM # 1

Please Note:

THE ATTACHED SHEETS HEREBY BECOME A PART
OF THE ABOVE MENTIONED BID – Questions &
Answers

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Q. The Request for Information (RFI) states, "There will be no contract awarded as a result of the RFI." Is it possible that the Delaware Health Care Commission will limit vendors who respond to the RFI as the only eligible vendors for a subsequent Request for Proposal (RFP)?

A. No

Q. What factors impact or will influence whether or not the Delaware Health Care Commission will release a subsequent RFP?

A. Outcome and requirements of federal funding application

Q. The RFI indicates that "The Delaware Health Care Commission would like vendors to provide detailed cost estimates associated with the above services." Without more detail, we are hesitant to offer any cost information. Would it be acceptable to submit a response without cost information? If required, is there direction that can be provided as to the level of detail and formatting expected?

A. All available information is included in the Request for Information

Q. Does the Delaware Health Care Commission plan to award any subsequent RFP to just one vendor or will awards potentially go to multiple vendors?

A. All options will be considered

Q. Are all areas/items within the RFI required to be addressed in the response, or is responding to selected areas/items acceptable (e.g., respond to items 2, 3 and 6)?

A. All available information is included in the Request for Information

Q. Given the Thanksgiving holiday, is it possible to extend the due date from November 30 to December 7?

A. No

Q. Could you please let us know if a response to the RFI is required in order to receive a future RFP?

A. A response to this RFI is not required in order to receive a future RFP.

Q. Does the State Healthcare Commission have an existing committee structure related to contractors, state staff, partners, and others expected to be involved in overall and area-specific project work?

A. Please see attached grant application.

Q. If yes, how many committees and/or please provide insight into the current structure

Q. How many individuals does the State Healthcare Commission estimate may be involved in the strategic planning committee and project work

Q. In addition to the peer-state CMMI projects, will evaluation include integration of data and studying the impact of the 4 current CMMI projects in the State of Delaware and/or just research on their progress to date?

A. Evaluation will include research on progress to date

Q. Related to the question related to the consultant developing a comprehensive service delivery model and test a population analytics program (in collaboration with the data analytics vendor). They will model scope and theory of action development, and set performance measures and targets.

Q. Does “they” mean the consultant or the data analytics vendor?

A. Response to RFI should include potential approach.

Q. What does the State Healthcare Commission envision what the patient population size and type is for the plan and CMMI project – the test population?

A. Please see attached grant application

Q. Will it include:

- Medicare: if yes, please provide estimated population size
- Medicaid: if yes, please provide estimated population size
- Uninsured: if yes, please provide estimated population size
- Employers: if yes, please provide estimated population size
- Unknown

Q. What does the State Healthcare Commission estimate the provider participation will be for the test population?

A. To be determined during design phase.

Q. What does the State Healthcare Commission estimate how many data sources will be integrated for analysis related to the test population?

A. To be determined during design phase.

Q. Does the State Healthcare Commission have a inventory of existing policy, licensure, and purchasing units within state government and system, statutory and regulatory research we can access for review and organization, or will the consultant pull the inventory together?

A. Vendor would conduct inventory.

Q. Confirm your current data integrator will provide all data in the form we request at no cost to our organization or if will we be expected to perform data collection; related to Health the section (5.) on data collection and analytics?

A. Vendor would perform data collection.

Q. The RFI requests additional information related to ability to “Support for state governments in the development of a State Health Care Innovation Plan for submission to the Center for Medicare and Medicaid Innovation (CMMI)”

Q. How many CMMI applications do you estimate?

A. One

Q. Will the State Healthcare Commission provide staff to write and submit the proposal to CMMI and we serve as a reviewer and contributor, or does the State Healthcare Commission expect the reverse where the consultant performs the work with support from your internal staff?

A. Vendor would perform the work.

Q. The RFI requests additional experience related to “Contributions to the development of a successful proposal to CMMI for the development of a Comprehensive Primary Care Initiative (CPCI)”

Q. Does the State of Healthcare Commission expect the consultant to provide primary resources for developing a successful Comprehensive Primary Care Initiative (CPCI) with the consulting company serving in a secondary capacity or does the State of Delaware Healthcare Commission expect the reverse for contributing to a contract application where the consultants are secondary to the process as reviewers and contributors and the state internal experts are primary contributors?

A. Vendor would be primary resource.