

Request for Proposal No. HSS-11-100
Targeted Care Management Pre-Bid Meeting
Wednesday, January 18, 2012

Questions & Answers

- Q) Will this be based on our fees or will there be any Medicaid rates involved?
- A) In the 1st year this will be 100% state revenue, working with consultant to develop changes to the existing Medicaid state plan and exploring the ability to obtain Medicaid reimbursement for these services.
- Q) If Medicaid is paying for services what happens if the person is already engaged with outpatient clinics?
- A) We will clarify this with Medicaid...
- Q) A lot of us on this side have established outpatient clinics. We serve some people identified in the target population. Are you carving these people out?
- A) No, we are not carving them out.
- Q) Could a person be in outpatient clinic and TCM?
- A) Yes.
- Q) Will the TCM provider be responsible for obtaining crisis apartments and furnishing them and managing them with peers?
- A) Yes, as described in the RFP.
- Q) With bound copies—do you want them book bound?
- A) No preference as long as bound. Book, 3-ring binders OK.
- Q) Envisioned length of TCM. Connection/service? Determined by individual?
- A) If the question is referring to the length of time a client may have a TCM assignment, this is based on the clinical needs of the individual.
- Q) Is there a licensing requirement for the crisis beds?
- A) No.
- Q) What is the anticipated number of individuals to be served by county?

- A) A firm number is not known, but we anticipate caseloads between 25 and 35 per Targeted Care Manager.