



*Delaware Health  
And Social Services*

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**DIVISION OF MANAGEMENT SERVICES**

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PROCUREMENT

DATE: December 15, 2011

HSS 11 094

NUTRITION COUNSELING SERVICES FOR PRECONCEPTION  
AND PRENATAL WOMEN

FOR

DIVISION OF PUBLIC HEALTH

Date Due: January 18, 2012  
11:00AM

ADDENDUM # 2

Please Note:

THE ATTACHED SHEETS HEREBY BECOME A PART  
OF THE ABOVE MENTIONED BID. Pre-bid meeting  
questions and answers.

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**RFP HSS 11 094 Pre-bid meeting questions  
December 13, 2011**

	<b>QUESTION</b>	<b>RESPONSE</b>
1	Will contracts resulting from this RFP be funded from Federal or State funds?	Contracts resulting from this RFP will covered by State funds.
2	Will Division of Public Health (DPH) Registered Dietitians/Nutritionists be involved or referring to the program?	The Division of Public Health Registered Dietitians are not directly involved in the Healthy Women Healthy Babies program. To the extent that they identify clients/patients who may be eligible for the program, they will refer them to the program. It is the Healthy Women Healthy Babies provider who will refer the patient for nutrition counseling services.
3	How is Delaware doing compared to other states with Healthy Women Healthy Babies initiative nationwide?	Most states probably have an infant mortality initiative but the Healthy Women Healthy Babies model was designed and implemented by the Delaware Division of Public Health. In that sense, there is no direct comparison with how other states are doing.
4	What is the State's relationship with medical vendors?	The State of Delaware has a contractual relationship with the Healthy Women Healthy Babies medical vendors.
5	Does the Division of Public Health (DPH) plan to do any marketing or social marketing around Healthy Women Healthy Babies during this contract?	The Division of Public Health is already engaged in social marketing effort in support of improving birth outcomes of which the Healthy Women Healthy Babies program is a component. These efforts will continue and will more specifically focus on the Healthy Women Healthy Babies program.
6	May university nutrition science/dietetics students be involved in providing services if supervised by preceptor/instructor?	Staff providing billable services in the Healthy Women Healthy Babies program must be Registered Dietitians. University students who are Registered Dietitians may provide services.
7	What is the total budget range for each year?	The total budget for the infant mortality initiative is in excess of \$4 million.
8	Is the program currently functioning?	The Healthy Women Healthy Babies program is functioning. This RFP is intended to make "Bundle D" (nutrition services) more readily available across the state.
9	Under the Scope of Services on page 8 of the RFP, the selected vendor will be responsible for	The preference of the program is to provide as much individual attention as possible. Group sessions may be used when they enhance the educational experience not

	among others: Teaching the effects of nutrition on health and birth outcomes; Teaching how nutrition can reduce obesity and overweight. How does the Division of Public Health (DPH) envision these two requirements being handled? Can these be group nutrition education sessions?	simply as a convenience for the staff.
10	Can you provide a list of medical vendors?	Current medial vendors are: Christiana Care Health Services La Red Health Center Westside Family Health Care St. Francis Hospital Brandywine Women’s Health Associates Planned Parenthood of Delaware Children and Families First
11	Are follow-up visits counted in the estimated number of visit stated in the RFP?	The number of visit indicated in the RFP is an estimate which includes follow-up visits, but number of visits is not static. That estimate is subject to revision depending on need.
12	Can you provide the website bidders can go to for further information?	Further information on the infant mortality initiative is available at <a href="http://www.Healthywomende.com">www.Healthywomende.com</a>
13	Is there a state website to verify Company eligibility to do business with the state?	EPLS.gov is federal website currently used for information regarding debarred businesses.