



**DELAWARE HEALTH  
AND SOCIAL SERVICES**  
DIVISION OF PUBLIC HEALTH

6/30/2011

Sanford Becker  
President  
Alere Wellbeing, Inc  
999 Third Avenue, Suite 2100  
Seattle, WA 98104  
Attn: Jenn Edwards

**RE: RFP # HSS 11 055 Tobacco Cessation Services**

Dear Ms. Edwards

The Division of Public Health has completed the evaluation of proposals submitted in response to RFP# HSS 11 055- Tobacco Cessation Services. Based on the outcome of the evaluation process, the Division wishes to begin contract negotiations with Alere Wellbeing, Inc (Budget Option 1) as soon as possible. Teresa Gallagher for the Division of Public Health will be contacting you with information about the next steps. Please be advised that you may not begin service delivery until you have a signed contract and purchase order in hand.

Thank you for your interest in working with the Division of Public Health. We look forward to successful contract negotiations. If you have any questions, please contact me at (302) 744-1010

Sincerely,

Lisa Moore,  
Tobacco Prevention &  
Control Program Administrator

Cc: Terry Gallagher  
Bill Ingram