

May 2, 2011

Health Management Services  
Kimberly Glenn ,  
SVP, Government Services North  
401 Park Ave South  
New York, NY 10016

RE: DHSS-11-048 Recovery Audit Contractor (RAC)

Dear Ms. Glenn:

The Division of Medicaid and Medical Assistance has completed the evaluation of proposals submitted in response to DHSS RFP # 11-048 Recovery Audit Contractor (RAC). Based upon the evaluation process, the Division wishes to begin contract negotiations with HMS as soon as possible.

Please contact Linda Murphy, Chief Administrator of the Program Integrity Unit, to arrange a time for the negotiations. We are anticipating that this meeting should be held during the week of May 23, 2011 . Please be advised that should negotiations be successful you may not begin work related to this contract until you have a fully executed, signed contract and valid purchase order in hand.

In preparation for this negotiation, please be advised that we would expect you to present your "best and final" offer. We would like to meet with your designated RAC "subject matter expert(s)" at this meeting as well. If any additional issues need to be addressed, these are expected to be provided prior to the meeting.

We appreciate your interest in working with the Division of Medicaid and Medical Assistance. We look forward to successful negotiations.

If you have any questions, please feel free to contact Linda Murphy at (302)255-9801 or [Linda.Murphy@state.de.us](mailto:Linda.Murphy@state.de.us).

Sincerely,

Rosanne Mahaney  
Division Director

Cc: Steve Groff