



**DELAWARE HEALTH
AND SOCIAL SERVICES**

DIVISION OF
MEDICAID & MEDICAL ASSISTANCE

OFFICE OF THE DIRECTOR

February 25, 2011

Mr. William S. Mosakowski
President and CEO
Public Consulting Group
148 State Street, 10th Floor
Boston, Massachusetts 02109

RE: Delaware RFP HSS - 11 - 014
Health Benefit Exchange Planning

Dear Mr. Mosakowski:

The Delaware Division of Medicaid and Medical Assistance (DMMA) has completed evaluation of proposals submitted in response to the above referenced RFP for Delaware's Health Benefit Exchange planning project. Based on our evaluation process, Public Consulting Group's proposal received the highest score. In addition, the PCG proposal modifications offered in response to our letter of February 9, 2011 including the best and final cost reduction are acceptable to DMMA. Consequently, I am pleased to inform you that DMMA plans to contract with PCG for this project.

Next week, I will send you copies of the contract including the attachments such as the RFP, the PCG proposal, etc. I would ask you to sign the contract and return to me as soon as possible. After that, we can arrange a phone conference call with key staff from DMMA and PCG to plan for the start of the project.

We look forward to a successful Health Benefit Exchange Planning project and a rewarding business relationship. As a reminder, service delivery may not begin until you have received both a fully executed contract and a valid State of Delaware purchase order. Should you have any questions please contact me or Steve Groff, Deputy Director of DMMA.

Sincerely,

Rosanne Mahaney
Director