

**356 Presort Mail Services
State Contract Spend Summary**

	Aggregate Total Contract Spend				
	FY13	FY14	FY15	FY16	FY17
JUL	\$ 12,314	\$ 22,465	\$ 20,423	\$ 16,199	\$ 12,294
AUG	\$ 22,418	\$ 17,645	\$ 16,343	\$ 15,528	\$ 13,365
SEP	\$ 20,060	\$ 18,835	\$ 20,284	\$ 16,107	\$ 12,815
OCT	\$ 24,446	\$ 25,984	\$ -	\$ 16,682	\$ 13,745
NOV	\$ 14,987	\$ 15,930	\$ 13,888	\$ 13,648	\$ 11,828
DEC	\$ 20,624	\$ 19,476	\$ 17,704	\$ 15,206	\$ 11,826
JAN	\$ 32,695	\$ 25,511	\$ 21,732	\$ 15,245	\$ 13,760
FEB	\$ 19,911	\$ 15,242	\$ 18,344	\$ 18,149	\$ 14,090
MAR	\$ 25,371	\$ 16,189	\$ 21,290	\$ 17,986	\$ -
APR	\$ 26,462	\$ 19,033	\$ 16,174	\$ 13,677	\$ -
MAY	\$ 17,220	\$ 14,515	\$ 13,830	\$ 364	\$ -
JUN	\$ 19,310	\$ 17,321	\$ 16,092	\$ 14,375	\$ -
YTD Comparative Mo. Avg	\$ 21,318	\$ 19,012	\$ 17,828	\$ 14,431	\$ 12,966
YTD Comparative Total	\$ 255,817	\$ 228,145	\$ 196,104	\$ 173,168	\$ 103,724
% Increase		-10.8%	-6.2%	-19.1%	-10.2%

	Total Agency Contract Spend				
	FY13	FY14	FY15	FY16	FY17
JUL	\$ 12,314	\$ 21,501	\$ 19,728	\$ 15,287	\$ 11,559
AUG	\$ 21,940	\$ 16,731	\$ 15,624	\$ 14,736	\$ 12,561
SEP	\$ 19,535	\$ 18,040	\$ 19,633	\$ 15,357	\$ 12,060
OCT	\$ 24,034	\$ 25,003	\$ -	\$ 15,842	\$ 13,064
NOV	\$ 14,689	\$ 15,192	\$ 13,183	\$ 12,906	\$ 11,112
DEC	\$ 20,207	\$ 18,681	\$ 17,704	\$ 14,357	\$ 11,103
JAN	\$ 32,286	\$ 24,644	\$ 21,133	\$ 14,542	\$ 12,878
FEB	\$ 19,513	\$ 14,712	\$ 17,377	\$ 17,363	\$ 13,384
MAR	\$ 24,791	\$ 15,621	\$ 20,438	\$ 17,154	\$ -
APR	\$ 24,456	\$ 18,434	\$ 15,497	\$ 13,030	\$ -
MAY	\$ 16,785	\$ 14,261	\$ 13,082	\$ -	\$ -
JUN	\$ 18,244	\$ 16,671	\$ 15,193	\$ 13,494	\$ -
YTD Comparative Mo. Avg	\$ 20,733	\$ 18,291	\$ 15,716	\$ 13,672	\$ 8,144
YTD Comparative Total	\$ 248,794	\$ 219,492	\$ 188,592	\$ 164,068	\$ 97,722
% Increase		-11.8%	-14.1%	-13.0%	-40.4%

	Total School Contract Spend				
	FY13	FY14	FY15	FY16	FY17
JUL	\$ -	\$ -	\$ -	\$ -	\$ -
AUG	\$ -	\$ -	\$ -	\$ -	\$ -
SEP	\$ -	\$ -	\$ -	\$ -	\$ -
OCT	\$ -	\$ -	\$ -	\$ -	\$ -
NOV	\$ -	\$ -	\$ -	\$ -	\$ -
DEC	\$ -	\$ -	\$ -	\$ -	\$ -
JAN	\$ -	\$ -	\$ -	\$ -	\$ -
FEB	\$ -	\$ -	\$ -	\$ -	\$ -
MAR	\$ -	\$ -	\$ -	\$ -	\$ -
APR	\$ -	\$ -	\$ -	\$ -	\$ -
MAY	\$ -	\$ -	\$ -	\$ -	\$ -
JUN	\$ -	\$ -	\$ -	\$ -	\$ -
YTD Comparative Mo. Avg	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
YTD Comparative Total	\$ -	\$ -	\$ -	\$ -	\$ -
% Increase		0.0%	0.0%	0.0%	0.0%

	Total Municipality Contract Spend				
	FY13	FY14	FY15	FY16	FY17
JUL	\$ -	\$ 963	\$ 695	\$ 912	\$ 736
AUG	\$ 478	\$ 913	\$ 719	\$ 792	\$ 804
SEP	\$ 525	\$ 795	\$ 652	\$ 751	\$ 755
OCT	\$ 411	\$ 981	\$ -	\$ 839	\$ 681
NOV	\$ 298	\$ 739	\$ 705	\$ 742	\$ 716
DEC	\$ 417	\$ 794	\$ -	\$ 849	\$ 723
JAN	\$ 409	\$ 867	\$ 598	\$ 703	\$ 882
FEB	\$ 398	\$ 530	\$ 967	\$ 787	\$ 706
MAR	\$ 580	\$ 567	\$ 852	\$ 832	\$ -
APR	\$ 2,006	\$ 599	\$ 677	\$ 647	\$ -
MAY	\$ 435	\$ 254	\$ 748	\$ 364	\$ -
JUN	\$ 1,066	\$ 650	\$ 899	\$ 881	\$ -
YTD Comparative Mo. Avg	\$ 585	\$ 721	\$ 626	\$ 758	\$ 500
YTD Comparative Total	\$ 7,023	\$ 8,653	\$ 7,512	\$ 9,100	\$ 6,002
% Increase		23.2%	-13.2%	21.1%	-34.0%

Overall Mo. Avg	\$ 21,318	\$ 19,012	\$ 16,342	\$ 14,431	\$ 8,644
Overall Year Total	\$ 255,817	\$ 228,145	\$ 196,104	\$ 173,168	\$ 103,724
Overall % Increase		-10.8%	-14.0%	-11.7%	-40.1%

(based on monthly average)

