

**108 Interior Flooring**  
**State Contract Spend Summary**

|  | Aggregate Total Contract Spend |              |            |              |              | Total Agency Contract Spend |            |            |              |              | Total School Contract Spend |            |            |            |            | Total Municipality Contract Spend |        |         |           |         |
|--|--------------------------------|--------------|------------|--------------|--------------|-----------------------------|------------|------------|--------------|--------------|-----------------------------|------------|------------|------------|------------|-----------------------------------|--------|---------|-----------|---------|
|  | FY13                           | FY14         | FY15       | FY16         | FY17         | FY13                        | FY14       | FY15       | FY16         | FY17         | FY13                        | FY14       | FY15       | FY16       | FY17       | FY13                              | FY14   | FY15    | FY16      | FY17    |
| JUL  | \$ 76,223                      | \$ 84,935    | \$ 77,274  | \$ 121,109   | \$ 149,051   | \$ 33,271                   | \$ 6,912   | \$ 41,620  | \$ 58,392    | \$ 59,372    | \$ 42,952                   | \$ 78,023  | \$ 35,655  | \$ 62,717  | \$ 89,678  | \$ -                              | \$ -   | \$ -    | \$ -      | \$ -    |
| AUG  | \$ 244,080                     | \$ 205,847   | \$ -       | \$ 112,399   | \$ 94,645    | \$ 50,591                   | \$ 29,636  | \$ -       | \$ 2,406     | \$ 13,350    | \$ 182,446                  | \$ 176,211 | \$ -       | \$ 109,993 | \$ 81,296  | \$ 11,044                         | \$ -   | \$ -    | \$ -      | \$ -    |
| SEP  | \$ 212,205                     | \$ 16,065    | \$ 6,863   | \$ 192,305   | \$ 406,570   | \$ 46,779                   | \$ 16,065  | \$ 6,863   | \$ 77,325    | \$ 269,839   | \$ 165,229                  | \$ -       | \$ -       | \$ 114,980 | \$ 136,731 | \$ 196                            | \$ -   | \$ -    | \$ -      | \$ -    |
| OCT  | \$ 153,915                     | \$ 180,053   | \$ 9,082   | \$ 143,250   | \$ 164,069   | \$ 86,336                   | \$ 63,822  | \$ 9,082   | \$ 58,232    | \$ 109,860   | \$ 61,779                   | \$ 116,231 | \$ -       | \$ 36,008  | \$ 54,210  | \$ 5,800                          | \$ -   | \$ -    | \$ 49,010 | \$ -    |
| NOV  | \$ 294,064                     | \$ 177,301   | \$ 80,396  | \$ 211,963   | \$ 147,157   | \$ 193,974                  | \$ 97,003  | \$ 69,168  | \$ 155,114   | \$ 106,461   | \$ 100,091                  | \$ 80,298  | \$ 11,227  | \$ 56,849  | \$ 40,696  | \$ -                              | \$ -   | \$ -    | \$ -      | \$ -    |
| DEC  | \$ 118,030                     | \$ 204,283   | \$ 28,644  | \$ 96,053    | \$ 212,300   | \$ 99,782                   | \$ 174,117 | \$ 23,519  | \$ 94,351    | \$ 154,531   | \$ 18,247                   | \$ 29,584  | \$ 5,125   | \$ 1,702   | \$ 57,769  | \$ -                              | \$ 582 | \$ -    | \$ -      | \$ -    |
| JAN  | \$ 142,576                     | \$ 69,251    | \$ 29,467  | \$ 195,820   | \$ 131,230   | \$ 96,882                   | \$ 56,555  | \$ 16,447  | \$ 168,098   | \$ 130,704   | \$ 45,694                   | \$ 12,696  | \$ 13,020  | \$ 27,722  | \$ 526     | \$ -                              | \$ -   | \$ -    | \$ -      | \$ -    |
| FEB  | \$ 152,322                     | \$ 15,674    | \$ 59,019  | \$ 40,292    | \$ 90,739    | \$ 123,979                  | \$ 15,674  | \$ 49,315  | \$ 36,705    | \$ 43,773    | \$ 28,343                   | \$ -       | \$ 9,704   | \$ 3,587   | \$ 46,966  | \$ -                              | \$ -   | \$ -    | \$ -      | \$ -    |
| MAR  | \$ 32,450                      | \$ 49,047    | \$ 101,392 | \$ 153,352   | \$ 245,429   | \$ 21,693                   | \$ 43,600  | \$ 91,381  | \$ 140,782   | \$ 242,604   | \$ 10,757                   | \$ 5,447   | \$ 10,011  | \$ 12,570  | \$ 2,825   | \$ -                              | \$ -   | \$ -    | \$ -      | \$ -    |
| APR  | \$ 32,635                      | \$ 68,769    | \$ 238,787 | \$ 69,421    | \$ -         | \$ 9,143                    | \$ 29,516  | \$ 190,592 | \$ 68,184    | \$ -         | \$ 23,492                   | \$ 39,252  | \$ 48,195  | \$ 163     | \$ -       | \$ -                              | \$ -   | \$ -    | \$ 1,074  | \$ -    |
| MAY  | \$ 24,335                      | \$ 66,867    | \$ 106,942 | \$ 66,834    | \$ -         | \$ -                        | \$ 48,740  | \$ 100,543 | \$ 61,458    | \$ -         | \$ 24,335                   | \$ 18,127  | \$ 6,399   | \$ 5,376   | \$ -       | \$ -                              | \$ -   | \$ -    | \$ -      | \$ -    |
| JUN  | \$ 76,502                      | \$ 10,728    | \$ 146,368 | \$ 145,873   | \$ -         | \$ 44,678                   | \$ 4,145   | \$ 84,334  | \$ 106,805   | \$ -         | \$ 31,823                   | \$ 6,583   | \$ 62,034  | \$ 39,068  | \$ -       | \$ -                              | \$ -   | \$ -    | \$ -      | \$ -    |
| YTD Comparative Mo. Avg                          | \$ 129,945                     | \$ 95,735    | \$ 80,385  | \$ 129,056   | \$ 182,354   | \$ 67,259                   | \$ 48,815  | \$ 56,905  | \$ 85,654    | \$ 94,208    | \$ 61,266                   | \$ 56,245  | \$ 22,374  | \$ 39,228  | \$ 56,744  | \$ 1,420                          | \$ 49  | \$ 0    | \$ 4,174  | \$ 0    |
| YTD Comparative Total                            | \$ 1,559,336                   | \$ 1,148,818 | \$ 884,233 | \$ 1,548,670 | \$ 1,641,190 | \$ 807,107                  | \$ 585,785 | \$ 682,864 | \$ 1,027,850 | \$ 1,130,494 | \$ 735,189                  | \$ 562,451 | \$ 201,369 | \$ 470,736 | \$ 510,696 | \$ 17,040                         | \$ 582 | \$ -    | \$ 50,084 | \$ -    |
| % Increase                                       |                                | -26.3%       | -16.0%     | 60.5%        | 41.3%        |                             | -27.4%     | 16.6%      | 50.5%        | 10.0%        |                             | -8.2%      | -60.2%     | 75.3%      | 44.7%      |                                   | -96.6% | -100.0% | 0.0%      | -100.0% |
| Overall Mo. Avg                                  | \$ 129,945                     | \$ 95,735    | \$ 73,686  | \$ 129,056   | \$ 136,766   | \$ 67,259                   | \$ 48,815  | \$ 56,905  | \$ 85,654    | \$ 94,208    | \$ 61,266                   | \$ 46,871  | \$ 16,781  | \$ 39,228  | \$ 42,558  | \$ 1,420                          | \$ 49  | \$ 0    | \$ 4,174  | \$ 0    |
| Overall Year Total                               | \$ 1,559,336                   | \$ 1,148,818 | \$ 884,233 | \$ 1,548,670 | \$ 1,641,190 | \$ 807,107                  | \$ 585,785 | \$ 682,864 | \$ 1,027,850 | \$ 1,130,494 | \$ 735,189                  | \$ 562,451 | \$ 201,369 | \$ 470,736 | \$ 510,696 | \$ 17,040                         | \$ 582 | \$ -    | \$ 50,084 | \$ -    |
| Overall % Increase<br>(based on monthly average) |                                | -26.3%       | -23.0%     | 75.1%        | 6.0%         |                             | -27.4%     | 16.6%      | 50.5%        | 10.0%        |                             | -23.5%     | -64.2%     | 133.8%     | 8.5%       |                                   | -96.6% | -100.0% | 0.0%      | -100.0% |

