STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

June 15, 2020

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: Walt Gorman
STATE CONTRACT PROCUREMENT OFFICER
302-857-4556

SUBJECT: **AWARD NOTICE**
CONTRACT NO. GSS20816-OC_PHLEBOT
ON-CALL PHLEBOTOMIST SERVICES

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KEY CONTRACT INFORMATION

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GOVERNMENT SUPPORT SERVICES – CONTRACTING
100 ENTERPRISE PLACE – SUITE 4 – DOVER, DE 19904-8202
PHONE: (302) 857-4550 – FAX: (302) 739-3779 – GSS.OMB.DELAWARE.GOV

KEY CONTRACT INFORMATION

Staff responding to call-outs must be properly certified phlebotomists who have successfully completed, or passed a State of Delaware background check through the DSP State Bureau of Identification. Additionally, staff should have some related experience and be able to properly handle drawing blood from resistant and/or combative individuals, when such situations present themselves. Staff shall be required to respond as directed by the investigating trooper when necessary. Locations include, but are not limited to the following: area hospitals, DSP troop locations or local police departments.

1. MANDATORY USE CONTRACT

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REF: Title 29, Chapter 6911(d) Delaware Code. Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

2. CONTRACT PERIOD

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This contract shall be valid for a two (2) year period from June 15, 2020 through June 30, 2022. Each contract may be renewed for three (3) one (1) year periods through negotiation between the contractor and Government Support Services. Negotiation may be initiated no later than ninety (90) days prior to the termination of the current agreement.

3. VENDORS

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GSS20816-OC_PHLEBOTV01
The Lab at Seascape
605 N. DuPont Blvd.
Milford, DE 19963
POC: Richard Wilson
PH: 302-491-4258
EM: richard@seascapehealthalliance.com
FSF: 0000461442

PHONE NUMBER FOR SERVICES (24 HOURS): 302-503-0313

4. PRIMARY DUTIES AND RESPONSIBILITIES

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Staff will respond to the call-out location within an hour or as soon as possible, weather permitting.

Staff will draw blood and hand over to the investigating trooper.

Staff may be required to testify in Court to the procedures used when drawing a suspects blood sample as a foundational requirement for admission of the blood results.

5. RATE (Return to Table of Contents)

Fee structure will be broken out based on time of call-out (normal business hours, after hours, in-route cancellations). A cancellation fee may be charged when a call-out is requested and then cancelled prior to the actual blood draw, but after the phlebotomist is enroute. If staff's response exceeds the one hour maximum response time, DSP will be charged a discounted rate.

Fee shall be a flat rate, regardless of the need for blood draw (DUI, accidental exposure, etc.) to include all direct wages, all indirect expenses, material and supplies. Draw kits will be supplied by investigating trooper.

Staff will be required to have their own transportation to be used for all call-outs, to include being properly licensed and insured. Additionally, staff will be required to have their own health insurance, either through the vendor, or via other means, for DSP will not be held responsible for any injuries and/or illnesses sustained while working in the described capacity as an on-call phlebotomist.

Call Out – Business Hours*	$115.00
Call Out – After Hours	$160.00
Cancellation Fee	$40.00
Discounted Rate- Business Hours**	$28.75
Discounted Rate – After Hours**	$40.00
Court Proceedings	$20.00/hour

**Business hours include: Monday – Friday: 8:00am – 5:00pm & Saturday: 8:00am – 2:00pm*
*** Discounted rate applies when multiple requests are made to the same location in the same period of time (within one hour of each other) or should a phlebotomist fail to provide a successful blood draw.*

NOTE: a fee of 25% of the time appropriate call-out rate shall be charged when 1) a phlebotomist arrives to the location after the one hour maximum response time (starting at the original call time) or 2) when there are errors on the chain of custody forms and invoice that require correction.

ADDITIONAL TERMS AND CONDITIONS (Return to Table of Contents)

6. BILLING

The successful vendor is required to "Bill as Shipped" to the respective ordering agency(s). Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

7. PAYMENT

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

8. PRODUCT SUBSTITUTION

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

9. ORDERING PROCEDURE

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

10. PURCHASE ORDERS

Agencies that are part of the First State Financial (FSF) system are required to identify the contract number GSS20816-OC_PHLEBOT on all Purchase Orders (P.O.) and shall complete the same when entering P.O. information in the state's financial reporting system.

11. REQUIREMENTS

For a complete list of contract specifications please refer to the original bid solicitation document(s). Any contract specific documentation will be accessible through the hyperlink(s) provided on this contract's details page.

12. HOLD HARMLESS

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

13. NON-PERFORMANCE

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

14. FORCE MAJEURE

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

15. AGENCY'S RESPONSIBILITIES

The Agency shall:

a) Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.

b) Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.

c) When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.

d) The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.

e) If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. http://gss.omb.delaware.gov/divisionwide/forms.shtml.