



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

January 9, 2019

TO: ALL OFFERORS

FROM: SHANNON WROBEL
STATE CONTRACT PROCUREMENT OFFICER

SUBJECT: ADDENDUM TO INVITATION TO BID NO.:
GSS19635-MUSIC_INST, Musical Instruments and Related Equipment

ADDENDUM # 1

The purpose of this addendum is to answer questions received regarding the solicitation.

Information regarding the current contract is available online at:

http://contracts.delaware.gov/contracts_detail.asp?i=2225

1. I hope this email finds you well! I was wondering if you might be able to provide for me any awarded bids for the last couple of years for Musical Instruments? I would like to get an idea on past history, to see how we can best serve the state of Delaware's musical needs. Previous bids will certainly give me an idea of what your needs might be.
 - a. The current contract information including usage can be found at the link above.

2. In section, II #5, the contract calls for no price changes through the end of the contract. This would be based on the percentage off of the current MSRP or List Price. Can you please confirm, the price would remain based on that initial list price? Would we be allowed to also submit price changes on models as well as update models during the update periods as specified in Appendix A?
 - a. Pricing (list price) must not exceed, and the discount must not be lower from the initial pricing. Catalog updates may be submitted according to the dates identified in the scope of work (item C).



3. My shop specializes in oboes, clarinets, and bassoons. Is this what you're looking for?
 - a. Requested items are identified in the Invitation to Bid, and Appendix B.

All other terms and conditions remain the same.