Contract 8200027987 with Ferrara Fire Apparatus, Inc. for Fire Trucks and Fire Apparatus

APPENDIX D AWARD & DISCOUNT SHEET

Ferrara Fire Apparatus, Inc. has been awarded a contract for the following categories of Fire Trucks with a discount of 5% off retail price. This discount also applies to all options available for each category of Fire Truck.

	List Price	% Discount	Final Price
100' (+/- 5 feet) Mid Mounted Aerial Apparatus, 4 Door	$953,423.00	5%	$908,022.00
50' (+/- 5 feet) Rear Mounted Aerial Apparatus, 4 Door	$622,650.00	5%	$593,000.00
75' (+/- 5 feet) Rear Mounted Aerial Apparatus, 4 Door	$673,109.00	5%	$641,056.00
100' (+/- 5 feet) Rear Mounted Aerial Apparatus, 4 Door	$818,423.00	5%	$779,450.00
125' (+/- 5 feet) Rear Mounted Aerial Apparatus, 4 Door	$903,048.00	5%	$860,046.00
Medium Duty Rescue Apparatus, 2 Door	$191,100.00	5%	$182,000.00
Medium Duty Rescue Apparatus, 4 Door	$202,125.00	5%	$192,500.00
Min. 2000 Gallon Water Tender, 2 Door	$287,951.00	5%	$273,553.00
Wildland Fire Apparatus Type 3, 2 Door	$282,900.00	5%	$268,755.00
Wildland Fire Apparatus Type 3, 4 Door	$293,000.00	5%	$278,350.00
Wildland Fire Apparatus Type 6, 2 Door- 0% Discount	$92,600.00	0%	$92,600.00
Wildland Fire Apparatus Type 6, 4 Door- 0% Discount	$94,560.00	0%	$94,650.00
Commercial Pumper 2 Door	$222,537.00	5%	$211,410.00
Commercial Pumper 4 Door	$231,205.00	5%	$219,645.00

Ferrara Full Product Line		
A. Aerials (Booms/Platforms, Ladders, Ladder/Platforms)		
A01	Cinder, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Single Axle, 57' Rear Mounted Telescoping Ladder	$593,000.00
A02	Igniter, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Single Axle, 57' Rear Mounted Telescoping Ladder	$606,911.00
A03	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Single Axle, 57' Rear Mounted Telescoping Ladder	$625,952.00
A04	Cinder, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Single Axle, 77' Rear Mounted Telescoping Ladder	$641,056.00
A05	Igniter, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Single Axle, 77' Rear Mounted Telescoping Ladder	$654,967.00
A06	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Single Axle, 77' Rear Mounted Telescoping Ladder	$674,008.00
A07	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Tandem Axle, 107' Rear Mounted Telescoping Ladder	$779,450.00
A08	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Tandem Axle, 127' Rear Mounted Telescoping Ladder	$860,046.00
A09	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Tandem Axle, 100' Mid-Mounted Telescoping Ladder	$908,022.00
A10	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Tandem Axle, 85' Mid-Mounted Telescoping Ladder with Platform	$906,042.00
A11	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Tandem Axle, 85' Rear Mounted Telescoping Ladder with Platform	$845,760.00
A12	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Tandem Axle, 100' Rear Mounted Telescoping Ladder with Platform	$899,048.00
A13	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Tandem Axle, 100' Mid-Mounted Telescoping Ladder with Platform	$1,043,775.00
B. Wildland Fire Apparatus (Brush Fire)		
B01	Self-Contained Slip-In Unit	$13,280.00
B02	Ferrara Brush Fire Apparatus, Ford Truck, Extruded Aluminum Flatbed	$92,600.00
B03	Ferrara Brush Fire Apparatus, Dodge Truck, Extruded Aluminum Flatbed	$92,600.00
C. Pumper Fire Apparatus		
C01	Freightliner M2, 2-Door, Extruded Aluminum Body, Single Axle, 1250 GPM Pump, Mid-Mounted Pumper	$249,241.00
C02	Freightliner M2, 4-Door, Extruded Aluminum Body, Single Axle, 1250 GPM Pump, Mid-Mounted Pumper	$258,949.00
C03	International 4400, 2-Door, Extruded Aluminum Body, Single Axle, 1250 GPM Pump, Mid-Mounted Pumper	$249,241.00
C04	International 4400, 4-Door, Extruded Aluminum Body, Single Axle, 1250 GPM Pump, Mid-Mounted Pumper	$258,949.00
C05	Custom Cinder, 4-Door, Full-Tilt Cab, Extruded Aluminum Body, Single Axle, 1500 GPM Pump, Mid-Mounted Pumper	$358,502.00
C06	Custom Igniter, 4-Door, Full-Tilt Cab, Extruded Aluminum Body, Single Axle, 1500 GPM Pump, Mid-Mounted Pumper	$371,918.00
C07	Custom Inferno, 4-Door, Full-Tilt Cab, Extruded Aluminum Body, Single Axle, 1500 GPM Pump, Mid-Mounted Pumper	$404,003.00
D. Special Service Apparatus (Walk-In & Non-Walk-in Bodies) Multi-use: Rescue, Re-Hab, Hazmat, Mobile Command Center		
D01	Ford 550, 2-door Cab, Single Axle, Extruded Aluminum Body, NON-Walk-In LIGHT Rescue	$148,773.00
D02	Ford 550, 2-door Super Cab, Single Axle, Extruded Aluminum Body, NON-Walk-In LIGHT Rescue	$150,240.00
D03	Ford 550, 4-door Cab, Single Axle, Extruded Aluminum Body, NON-Walk-In LIGHT Rescue	$152,588.00
D04	Freightliner M2, 2-door Cab, Single Axle, Extruded Aluminum Body, NON-Walk-In MEDIUM Rescue	$248,376.00
D05	Freightliner M2, 4-door Cab, Single Axle, Extruded Aluminum Body, NON-Walk-In MEDIUM Rescue	$258,773.00

D06	Freightliner M2, 2-door Cab, Single Axle, Extruded Aluminum Body, Walk-In MEDIUM Rescue	$263,396.00
D07	Freightliner M2, 4-door Cab, Single Axle, Extruded Aluminum Body, Walk-In MEDIUM Rescue	$273,793.00
D08	Cinder, 4-Door, Full-Tilt, OEM Cab, Single Axle, Extruded Aluminum Body, NON Walk-In HEAVY Rescue	$357,284.00
D09	Cinder, 4-Door, Full-Tilt, OEM Cab, Single Axle, Extruded Aluminum Body, Walk-In HEAVY Rescue	$375,823.00
D10	Igniter, 4-Door, Full-Tilt, OEM Cab, Single Axle, Extruded Aluminum Body, NON Walk-In HEAVY Rescue	$370,453.00
D11	Igniter, 4-Door, Full-Tilt, OEM Cab, Single Axle, Extruded Aluminum Body, Walk-In HEAVY Rescue	$388,992.00
D12	Inferno, 4-Door, Full-Tilt, OEM Cab, Single Axle, Extruded Aluminum Body, NON Walk-In HEAVY Rescue	$401,694.00
D13	Inferno, 4-Door, Full-Tilt, OEM Cab, Single Axle, Extruded Aluminum Body, Walk-In HEAVY Rescue	$422,155.00
D14	Inferno, 4-Door, Full-Tilt, OEM Cab, Single Axle, Extruded Aluminum Body, Incident Command Vehicle	$892,620.00
	E. Pumper/Tankers & Tankers	
E01	M2 Freightliner, 2-Door, Extruded Aluminum Body, Tandem Axle, 1250 GPM Pump, Mid-Mounted Pumper/Tanker (3000 Gallons)	$278,951.00
E02	M2 Freightliner, 4-Door, Extruded Aluminum Body, Tandem Axle, 1250 GPM Pump, Mid-Mounted Pumper/Tanker (3000 Gallons)	$288,659.00
E03	Custom Cinder 2, 4-Door, Extruded Aluminum Body, Tandem Axle, 1250 GPM Pump, Mid-Mounted Pumper/Tanker (3000 Gallons)	$419,869.00
E04	Custom Igniter, 4-Door, Extruded Aluminum Body, Tandem Axle, 1250 GPM Pump, Mid-Mounted Pumper/Tanker (3000 Gallons)	$433,285.00
E05	Custom Inferno, 4-Door, Extruded Aluminum Body, Tandem Axle, 1250 GPM Pump, Mid-Mounted Pumper/Tanker (3000 Gallons)	$478,786.00