

Contract# 8200028187 with Rosenbauer South Dakota, LLC for Fire Trucks and Fire Apparatus

APPENDIX D AWARD & DISCOUNT SHEET

Rosenbauer South Dakota, LLC has been awarded a contract for the following categories of Fire Trucks with a discount of 15% off retail price. This discount also applies to all options available for each category of Fire Truck.

	<u>List Price</u>	<u>% Discount</u>	<u>Final Price</u>
100' (+/- 5 feet) Mid Mounted Aerial Apparatus, 4 Door	\$964,423.00	15%	\$819,760.00
75' (+/- 5 feet) Rear Mounted Aerial Apparatus, 4 Door	\$660,848.00	15%	\$561,721.00
100' (+/- 5 feet) Rear Mounted Aerial Apparatus, 4 Door	\$793,610.00	15%	\$674,569.00
125' (+/- 5 feet) Rear Mounted Aerial Apparatus, 4 Door	\$1,153,730	15%	\$980,671.00
Medium Duty Rescue Apparatus, 2 Door	\$192,647.00	15%	\$163,750.00
Medium Duty Rescue Apparatus, 4 Door	\$230,260.00	15%	\$172,771.00
Min. 2000 Gallon Water Tender, 2 Door	\$254,069.00	15%	\$215,958.00
Commercial Pumper 2 Door	\$240,151.00	15%	\$204,128.00
Commercial Pumper 4 Door	\$251,427.00	15%	\$213,713.00
ARFF Class 3- 0% Discount	\$338,586.00	15%	\$338,586.00

Contract 8200027987 with Ferrara Fire Apparatus, Inc. for Fire Trucks and Fire Apparatus

APPENDIX D AWARD & DISCOUNT SHEET

Ferrara Fire Apparatus, Inc. has been awarded a contract for the following categories of Fire Trucks with a discount of 5% off retail price. This discount also applies to all options available for each category of Fire Truck.

	<u>List Price</u>	<u>% Discount</u>	<u>Final Price</u>
100' (+/- 5 feet) Mid Mounted Aerial Apparatus, 4 Door	\$953,423.00	5%	\$908,022.00
50' (+/- 5 feet) Rear Mounted Aerial Apparatus, 4 Door	\$622,650.00	5%	\$593,000.00
75' (+/- 5 feet) Rear Mounted Aerial Apparatus, 4 Door	\$673,109.00	5%	\$641,056.00
100' (+/- 5 feet) Rear Mounted Aerial Apparatus, 4 Door	\$818,423.00	5%	\$779,450.00
125' (+/- 5 feet) Rear Mounted Aerial Apparatus, 4 Door	\$903,048.00	5%	\$860,046.00
Medium Duty Rescue Apparatus, 2 Door	\$191,100.00	5%	\$182,000.00
Medium Duty Rescue Apparatus, 4 Door	\$202,125.00	5%	\$192,500.00
Min. 2000 Gallon Water Tender, 2 Door	\$287,951.00	5%	\$273,553.00
Wildland Fire Apparatus Type 3, 2 Door	\$282,900.00	5%	\$268,755.00
Wildland Fire Apparatus Type 3, 4 Door	\$293,000.00	5%	\$278,350.00
Wildland Fire Apparatus Type 6, 2 Door- 0% Discount	\$92,600.00	0%	\$92,600.00
Wildland Fire Apparatus Type 6, 4 Door- 0% Discount	\$94,560.00	0%	\$94,650.00
Commercial Pumper 2 Door	\$222,537.00	5%	\$211,410.00
Commercial Pumper 4 Door	\$231,205.00	5%	\$219,645.00

Ferrara Full Product Line		
A. Aerials (Booms/Platforms, Ladders, Ladder/Platforms)		
A01	Cinder, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Single Axle, 57' Rear Mounted Telescoping Ladder	\$593,000.00
A02	Igniter, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Single Axle, 57' Rear Mounted Telescoping Ladder	\$606,911.00
A03	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Single Axle, 57' Rear Mounted Telescoping Ladder	\$625,952.00
A04	Cinder, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Single Axle, 77' Rear Mounted Telescoping Ladder	\$641,056.00
A05	Igniter, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Single Axle, 77' Rear Mounted Telescoping Ladder	\$654,967.00
A06	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Single Axle, 77' Rear Mounted Telescoping Ladder	\$674,008.00
A07	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Tandem Axle, 107' Rear Mounted Telescoping Ladder	\$779,450.00
A08	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Tandem Axle, 127' Rear Mounted Telescoping Ladder	\$860,046.00
A09	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Tandem Axle, 100' Mid-Mounted Telescoping Ladder	\$908,022.00
A10	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Tandem Axle, 85' Mid-Mounted Telescoping Ladder with Platform	\$906,042.00
A11	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Tandem Axle, 85' Rear Mounted Telescoping Ladder with Platform	\$845,760.00
A12	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Tandem Axle, 100' Rear Mounted Telescoping Ladder with Platform	\$899,048.00
A13	Inferno, 4-Door Full-Tilt OEM Cab, Extruded Aluminum Body, Tandem Axle, 100' Mid-Mounted Telescoping Ladder with Platform	\$1,043,775.00
B. Wildland Fire Apparatus (Brush Fire)		
B01	Self-Contained Slip-In Unit	\$13,280.00
B02	Ferrara Brush Fire Apparatus, Ford Truck, Extruded Aluminum Flatbed	\$92,600.00
B03	Ferrara Brush Fire Apparatus, Dodge Truck, Extruded Aluminum Flatbed	\$92,600.00
C. Pumper Fire Apparatus		
C01	Freightliner M2, 2-Door, Extruded Aluminum Body, Single Axle, 1250 GPM Pump, Mid-Mounted Pumper	\$249,241.00
C02	Freightliner M2, 4-Door, Extruded Aluminum Body, Single Axle, 1250 GPM Pump, Mid-Mounted Pumper	\$258,949.00
C03	International 4400, 2-Door, Extruded Aluminum Body, Single Axle, 1250 GPM Pump, Mid-Mounted Pumper	\$249,241.00
C04	International 4400, 4-Door, Extruded Aluminum Body, Single Axle, 1250 GPM Pump, Mid-Mounted Pumper	\$258,949.00
C05	Custom Cinder, 4-Door, Full-Tilt Cab, Extruded Aluminum Body, Single Axle, 1500 GPM Pump, Mid-Mounted Pumper	\$358,502.00
C06	Custom Igniter, 4-Door, Full-Tilt Cab, Extruded Aluminum Body, Single Axle, 1500 GPM Pump, Mid-Mounted Pumper	\$371,918.00
C07	Custom Inferno, 4-Door, Full-Tilt Cab, Extruded Aluminum Body, Single Axle, 1500 GPM Pump, Mid-Mounted Pumper	\$404,003.00
D. Special Service Apparatus (Walk-In & Non-Walk-in Bodies) Multi-use: Rescue, Re-Hab, Hazmat, Mobile Command Center		
D01	Ford 550, 2-door Cab, Single Axle, Extruded Aluminum Body, NON-Walk-In LIGHT Rescue	\$148,773.00
D02	Ford 550, 2-door Super Cab, Single Axle, Extruded Aluminum Body, NON-Walk-In LIGHT Rescue	\$150,240.00
D03	Ford 550, 4-door Cab, Single Axle, Extruded Aluminum Body, NON-Walk-In LIGHT Rescue	\$152,588.00
D04	Freightliner M2, 2-door Cab, Single Axle, Extruded Aluminum Body, NON-Walk-In MEDIUM Rescue	\$248,376.00
D05	Freightliner M2, 4-door Cab, Single Axle, Extruded Aluminum Body, NON-Walk-In MEDIUM Rescue	\$258,773.00

D06	Freightliner M2, 2-door Cab, Single Axle, Extruded Aluminum Body, Walk-In MEDIUM Rescue	\$263,396.00
D07	Freightliner M2, 4-door Cab, Single Axle, Extruded Aluminum Body, Walk-In MEDIUM Rescue	\$273,793.00
D08	Cinder, 4-Door, Full-Tilt, OEM Cab, Single Axle, Extruded Aluminum Body, NON Walk-In HEAVY Rescue	\$357,284.00
D09	Cinder, 4-Door, Full-Tilt, OEM Cab, Single Axle, Extruded Aluminum Body, Walk-In HEAVY Rescue	\$375,823.00
D10	Igniter, 4-Door, Full-Tilt, OEM Cab, Single Axle, Extruded Aluminum Body, NON Walk-In HEAVY Rescue	\$370,453.00
D11	Igniter, 4-Door, Full-Tilt, OEM Cab, Single Axle, Extruded Aluminum Body, Walk-In HEAVY Rescue	\$388,992.00
D12	Inferno, 4-Door, Full-Tilt, OEM Cab, Single Axle, Extruded Aluminum Body, NON Walk-In HEAVY Rescue	\$401,694.00
D13	Inferno, 4-Door, Full-Tilt, OEM Cab, Single Axle, Extruded Aluminum Body, Walk-In HEAVY Rescue	\$422,155.00
D14	Inferno, 4-Door, Full-Tilt, OEM Cab, Single Axle, Extruded Aluminum Body, Incident Command Vehicle	\$892,620.00
E. Pumper/Tankers & Tankers		
E01	M2 Freightliner, 2-Door, Extruded Aluminum Body, Tandem Axle, 1250 GPM Pump, Mid-Mounted Pumper/Tanker (3000 Gallons)	\$278,951.00
E02	M2 Freightliner, 4-Door, Extruded Aluminum Body, Tandem Axle, 1250 GPM Pump, Mid-Mounted Pumper/Tanker (3000 Gallons)	\$288,659.00
E03	Custom Cinder 2, 4-Door, Extruded Aluminum Body, Tandem Axle, 1250 GPM Pump, Mid-Mounted Pumper/Tanker (3000 Gallons)	\$419,869.00
E04	Custom Igniter, 4-Door, Extruded Aluminum Body, Tandem Axle, 1250 GPM Pump, Mid-Mounted Pumper/Tanker (3000 Gallons)	\$433,285.00
E05	Custom Inferno, 4-Door, Extruded Aluminum Body, Tandem Axle, 1250 GPM Pump, Mid-Mounted Pumper/Tanker (3000 Gallons)	\$478,786.00