

Price List for Contract GSS17790-RESEARCH

Prices are effective August 1, 2018 to July 31, 2019.

The rates herein apply to service delivery start date and purchase orders received during the effective dates. Supplier may offer to a Client rates consistent with the then current Gartner Public Sector pricing for the service(s) ordered or the rates listed herein in effective at the time of purchase.

RESEARCH AND ADVISORY SERVICES	
TEAM PLUS SOLUTIONS	Unit Price
Executive Programs Leadership Team Plus¹	
Team Leader	88,600
Partner Member	73,000
Partner Leader (must purchase Enterprise IT Leadership Team Plus Members)	73,000
Delegate Member	46,400
Delegate Leader (must purchase IT Leadership Team Plus Members)	46,400
Advisor Member	34,700
Advisor Leader (must purchase IT Leadership Team Plus Members)	34,700
Cross Function Member	25,000
Executive Programs Leadership Team Plus with Industry¹	
Team Leader	96,300
Partner Member	80,900
Partner Leader (must purchase Enterprise IT Leadership Team Plus with Industry Members)	80,900
Delegate Member	52,800
Delegate Leader (must purchase Industry Advisory Services Leadership Team Plus Members)	52,800
Advisor Member	41,700
Advisor Leader (must purchase Industry Advisory Services Leadership Team Plus Members)	41,700
Cross Function Member	27,900
Enterprise IT Leadership Team Plus¹	
Team Leader	61,700
Advisor Member	31,700
Cross Function Member	19,200
Enterprise IT Leadership Team Plus with Industry¹	
Team Leader	69,000
Advisor Member	37,800
Cross Function Member	23,100
Industry Advisory Services Leadership Team Plus¹	
Team Leader	37,800
Advisor Member	37,800
Cross Function Member	23,100
IT Leadership Team Plus¹	
Team Leader	31,700
Advisor Member	31,700
Cross Function Member	19,200

TEAM SOLUTIONS	Unit Price
Executive Programs Leadership Team ²	
Team Leader	81,300
Partner Member	67,000
Partner Leader (must purchase Enterprise IT Leadership Team Members)	67,000
Delegate Member	42,600
Delegate Leader (must purchase IT Leadership Team Members)	42,600
Advisor Member	31,800
Advisor Leader (must purchase IT Leadership Team Members)	31,800
Cross Function Member	23,000
Role Member	16,300
Executive Programs Leadership Team Essentials ² - Limited Availability ³	
Team Leader	81,300
Essentials Member	8,500
Executive Programs Leadership Team with Industry ²	
Team Leader	88,400
Partner Member	74,200
Partner Leader (must purchase Enterprise IT Leadership Team with Industry Members)	74,200
Delegate Member	48,400
Delegate Leader (must purchase Industry Advisory Services Leadership Team Members)	48,400
Advisor Member	38,300
Advisor Leader (must purchase Industry Advisory Services Leadership Team Members)	38,300
Cross Function Member	25,600
Role Member	18,100
Executive Programs Leadership Team Essentials with Industry ² - Limited Availability ³	
Team Leader	88,400
Essentials Member	8,500
Enterprise IT Leadership Team ²	
Team Leader	56,700
Advisor Member	29,200
Cross Function Member	17,700
Role Member	10,800
Essentials Member	8,500
Enterprise IT Leadership Team with Industry ²	
Team Leader	63,300
Advisor Member	34,700
Cross Function Member	21,200
Role Member	12,200
Essentials Member	8,500

Industry Advisory Services Leadership Team ²	
Team Leader	34,700
Advisor Member	34,700
Cross Function Member	21,200
Role Member	12,200
Essentials Member	8,500
IT Leadership Team ²	
Team Leader	29,200
Advisor Member	29,200
Cross Function Member	17,700
Role Member	10,800
Essentials Member	8,500
Gartner for Marketing Leaders Team ² - Limited Availability ³	
Team Leader	37,000
Advisor Member	37,000
Reference Member	15,000
INDIVIDUAL SOLUTIONS	Unit Price
Executive Programs Individual Solutions	
Member single-user	89,700
Member multi-user	79,700
Member Basic single-user	61,200
Member Basic multi-user	54,700
Two Additional Meetings Add-on - Limited Availability ³	16,000
Executive Programs Individual Solutions with Industry	
Member single-user	96,400
Member multi-user	86,600
Member Basic single-user	68,100
Member Basic multi-user	61,800
Enterprise IT Leaders	
Member single-user	67,700
Member multi-user	56,700
Two Onsite Meetings Add-on - Limited Availability ³	16,100
Industry Advisory Services	
Advisor single-user	44,800
Advisor multi-user	34,700
Advisor Add-on to Enterprise IT Leaders or IT Executives ^{4,7}	10,200
Reference single-user	30,200
Reference multi-user	20,600

Gartner for IT Leaders	
Advisor single-user	39,500
Advisor multi-user	29,200
Reference single-user	27,600
Reference multi-user	17,100
Gartner for Marketing Leaders - Limited Availability ³	
Advisor single-user	44,400
Advisor multi-user	37,000
Core Connect	
Advisor single-user	35,600
Advisor multi-user	25,500
Reference single-user	23,700
Reference multi-user	13,400
IT News and Insight	620
MULTI-USER SOLUTIONS	Unit Price
Gartner for Technical Professionals ⁴	
Technical Professionals Advisor Department	112,200
Technical Professionals Reference Department	75,500
Gartner for Technical Professionals Team ⁴ - Limited Availability ³	53,300
Gartner for Technical Professionals SMB ^{4,5}	
Technical Professionals Advisor SMB	56,700
Technical Professionals Reference SMB	37,700
Gartner for IT Associates ⁴	
Gartner for IT Associates 100 documents	23,100
GARTNER BUSINESS SERVICES	Unit Price
Gartner for Customer Service & Support Leaders Team ⁹	
Team Leader	29,200
Advisor Member	29,200
Reference Member	13,100
Gartner for Customer Service & Support Leaders Individual Access	39,200
Gartner for Finance Leaders Team ⁹	
Leader	29,200
Advisor Member	29,200
Reference Member	13,100
Gartner for Finance Leaders Individual Access	39,200
Gartner for Human Resources Leaders Team ⁹	
Leader	29,200
Advisor Member	29,200
Reference Member	16,200
Gartner for Human Resources Leaders Individual Access	39,200

Gartner for Legal and Compliance Leaders Team ⁹	
Leader	25,300
Advisor Member	25,300
Reference Member	10,100
Gartner for Legal and Compliance Leaders Individual Access	33,500
Gartner for Sales Leaders Team ⁹	
Leader	31,800
Advisor Member	29,200
Reference Member	13,100
Gartner for Sales Leaders Individual Access	39,200
OTHER SERVICES	Unit Price
Strategic Advisory Services	
Client - Remote Advisory Engagement	7,500
Client - Internal Advisory Engagement	15,200
Events ⁶ - 2018 ticket pricing valid to December 31, 2018	
2018 Symposium Ticket	4,425
2018 Summit Ticket (BI, Data Center, Security, or Applications)	3,050
2018 Summit Ticket (excludes BI, Data Center, Security, and Applications)	2,550
2018 Catalyst Conference Ticket	3,050
2019 Symposium Ticket	TBD
2019 Summit Ticket (BI, Data Center, Security, or Apps)	TBD
2019 Summit Ticket (excludes BI, Data Center, Security, Apps)	TBD
2019 Catalyst Conference Ticket	TBD
RENEWAL ONLY RESEARCH AND ADVISORY SERVICES ⁷	Unit Price
IT Executives Portfolio - RENEWAL ONLY ⁷	
IT Executives CIO Signature	99,800
IT Executives CIO single-user	91,400
IT Executives CIO multi-user	81,300
IT Executives CIO Essentials single-user	61,200
IT Executives CIO Essentials multi-user	54,700
Delegate Add-on to CIO Signature - <i>Limited Availability</i> ³	42,600
NON-PROFIT HIGHER EDUCATION INSTITUTIONS ONLY	Unit Price
Core IT Research Reference for Higher Education ⁸ (per student campus)	
Core Reference for a community college	24,000
Core Reference for a college or university with 1 to 4,999 Student FTE	24,000
Core Reference for a college or university with 5,000 to 9,999 Student FTE	48,000
Core Reference for a college or university with 10,000 to 24,999 Student FTE	72,000
Core Reference for a college or university with 25,000+ Student FTE	96,000
Technical Professional for Higher Education ⁸ (per student campus)	
Technical Professionals Advisor for IT Staff only of a college or university	56,700
Technical Professionals Reference for IT Staff only of a college or university	37,700

CONSULTING SERVICES

Gartner Consulting helps our clients deliver high business-impact IT projects. Our experienced practitioners tailor our proven solutions to our clients' specific issues to help them achieve their top priorities and drive business value. General rates for Consulting Services range from \$160.00/hour to \$590.00/hour. Actual rates assessed will be dependent upon Scope of Work and resources deemed necessary for completion. Projects are deliverables-based and tied to a fixed price agreed upon in advance.

"Single-user" applies to a buying center that has one individual license; "Multi-user" applies to a buying center that has at least two qualifying licenses within the same agency or municipality. To qualify for multi-user price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common "Bill To" address. Strategic Advisory Services, Events, and Add-on services do not contribute towards multi-user pricing qualification.

¹ Team Plus licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per Team. Each Leader type license must have three (3) to ten (10) Team Plus Members coterminous with the Leader license. An Executive Programs Leadership Team Plus with one Team Plus Leader and less than three (3) Team Plus Members is permissible so long as one of the Team Plus Members is a Delegate or Partner. Team Plus with Industry Advisory Services pricing is for one industry and all licenses in a Team Plus with Industry Advisory Services must purchase access to the same industry. All licenses in a Team Plus solution, including subteam members, must be "Team Plus" type licenses.

² Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per Team. Each Leader type license must have three (3) to ten (10) Team Members coterminous with the Leader license. An Executive Programs Leadership Team with one Team Leader and less than three (3) Team Members is permissible so long as one of the Team Members is a Delegate or Partner. Executive Programs Leadership Team Essentials is limited to select markets and may only consist of one (1) Team Leader and up to ten (10) Team Essentials Members per Team (other Team Member types are not permitted); contact your Account Executive for availability in your area. Team with Industry Advisory Services pricing is for one industry and all licenses in a Team with Industry Advisory Services must purchase access to the same industry. All licenses in a Team solution, including subteam members, must be "Team" type licenses and cannot include "Team Plus" licenses.

³ Limited availability. Check with Sales Representative before purchasing.

⁴ Purchasing prerequisite and/or eligibility requirements applies. Check with Sales representatives before purchasing.

⁵ Gartner for Technical Professionals SMB is available only to eligible small and medium size agencies with 4,000 or fewer employees. Please check with Sales representatives before purchasing.

⁶ Ticket prices apply to orders received by December 31st of the Event year indicated. For example, 2018 Symposium ticket price applies to orders received on or before December 31, 2018. 2019 ticket prices have not been released; please check with account representatives for 2019 ticket pricing at the time of purchase.

⁷ IT Executives Portfolio renewal services are only available to eligible license holders who purchased the service listed on or before June 30, 2014 and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering. Industry Advisory Services Add-on must be coterminous with the base IT Executives license and requires the purchase of the same Industry Add-on license for each user within the IT Executives license (CIO Signature must purchase for the Member and each Delegate).

⁸ Higher Education products are only available to eligible, not-for-profit Higher Education colleges or universities. A Core IT Research Reference for Higher Education license is for one designated, student campus based on the total full-time equivalent (FTE) student enrolment of the college or university, as assessed at the time of purchase. Purchasing prerequisites apply. Check with Sales representatives before purchasing.

⁹ Gartner Business Services Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Team Leader per Team. Each Team Leader type license must have three (3) to ten (10) Team Members coterminous with the Leader license. A Gartner for Customer Service & Support Team, Gartner for Legal and Compliance Leaders Team, or Gartner for Sales Leaders Team with one Team Leader and two Team Members is permissible. All licenses in a Team must be of the same business domain; for example, a Gartner for Sales Leaders Team may only consist of Gartner for Sales Leaders Team licenses.

Gartner reserves the right to refresh its pricing and product offerings on an annual basis. The refreshed pricing and product offering(s) will be provided to the Client in writing and will become effective within 10 days of submission by Gartner and/or upon the Agreement's annual renewal date.