

Price List for Contract GSS17790-RESEARCH

Prices are effective August 1, 2017 to July 31, 2018.

The rates herein apply to service delivery start date and purchase orders received during the effective dates. Supplier may offer to a Client rates consistent with the then current Gartner Public Sector pricing for the service(s) ordered or the rates listed herein in effective at the time of purchase.

RESEARCH AND ADVISORY SERVICES	
TEAM PLUS SOLUTIONS	Unit Price
Executive Programs Leadership Team Plus¹	
Leader	85,700
Partner	70,600
Partner Leader (must purchase Enterprise IT Leadership Team Plus Members)	70,600
Delegate	44,900
Delegate Leader (must purchase IT Leadership Team Plus Members)	44,900
Advisor	33,600
Advisor Leader (must purchase IT Leadership Team Plus Members)	33,600
Cross Function	24,200
Executive Programs Leadership Team Plus with Industry¹	
Leader	92,300
Partner	77,500
Partner Leader (must purchase Enterprise IT Leadership Team Plus with Industry Members)	77,500
Delegate	52,800
Delegate Leader (must purchase Industry Advisory Services Leadership Team Plus Members)	52,800
Advisor	41,700
Advisor Leader (must purchase Industry Advisory Services Leadership Team Plus Members)	41,700
Cross Function	27,000
Enterprise IT Leadership Team Plus¹	
Leader	59,700
Advisor	30,700
Cross Function	18,600
Enterprise IT Leadership Team Plus with Industry¹	
Leader	69,000
Advisor	37,800
Cross Function	23,100
Industry Advisory Services Team Plus¹	
Leader	37,800
Advisor	37,800
Cross Function	23,100
IT Leadership Team Plus¹	
Leader	30,700
Advisor	30,700
Cross Function	18,600

TEAM SOLUTIONS	Unit Price
Executive Programs Leadership Team ²	
Leader	78,600
Partner	64,800
Partner Leader (must purchase Enterprise IT Leadership Team Members)	64,800
Delegate	41,200
Delegate Leader (must purchase IT Leadership Team Members)	41,200
Advisor	30,800
Advisor Leader (must purchase IT Leadership Team Members)	30,800
Cross Function	22,200
Role	15,800
Essentials - Limited Availability ³	8,200
Executive Programs Leadership Team with Industry ²	
Leader	84,700
Partner	71,100
Partner Leader (must purchase Enterprise IT Leadership Team with Industry Members)	71,100
Delegate	48,400
Delegate Leader (must purchase Industry Advisory Services Leadership Team Members)	48,400
Advisor	38,300
Advisor Leader (must purchase Industry Advisory Services Leadership Team Members)	38,300
Cross Function	24,800
Role	17,500
Essentials - Limited Availability ³	8,200
Enterprise IT Leadership Team ²	
Leader	54,800
Advisor	28,200
Cross Function	17,100
Role	10,400
Essentials	8,200
Enterprise IT Leadership Team with Industry ²	
Leader	63,300
Advisor	34,700
Cross Function	21,200
Role	12,200
Essentials	8,200
Industry Advisory Services Leadership Team ²	
Leader	34,700
Advisor	34,700
Cross Function	21,200
Role	12,200
Essentials	8,200

IT Leadership Team ²	
Leader	28,200
Advisor	28,200
Cross Function	17,100
Role	10,400
Essentials	8,200
Gartner for Marketing Leaders Team ² - Limited Availability ³	
Leader	35,200
Advisor	35,200
Reference	12,400
INDIVIDUAL SOLUTIONS	Unit Price
Executive Programs Individual Solutions	
Member (Single User)	86,800
Member (Multi User)	77,100
Member Basic (Single User)	59,200
Member Basic (Multi User)	52,900
Two Onsite Meetings Add-on - Limited Availability ³	15,500
Executive Programs Individual Solutions with Industry	
Member (Single User)	92,400
Member (Multi User)	83,000
Member Basic (Single User)	65,900
Member Basic (Multi User)	59,800
Enterprise IT Leaders	
Member (Single User)	65,500
Member (Multi User)	54,800
Two Onsite Meetings Add-on - Limited Availability ³	15,600
Industry Advisory Services	
Advisor (Single User)	43,300
Advisor (Multi User)	34,700
Advisor Add-on to Enterprise IT Leaders or IT Executives ^{4, 7}	10,200
Reference (Single User)	29,200
Reference (Multi User)	20,600
Gartner for IT Leaders	
Advisor (Single User)	38,200
Advisor (Multi User)	28,200
Reference (Single User)	26,700
Reference (Multi User)	16,500
Gartner for Marketing Leaders - Limited Availability ³	
Advisor (Single User)	42,300
Advisor (Multi User)	35,200

Core Connect	
Advisor (Single User)	34,400
Advisor (Multi User)	24,700
Reference (Single User)	22,900
Reference (Multi User)	13,000
IT News and Insight	600
MULTI-USER SOLUTIONS	Unit Price
Gartner for Technical Professionals⁵	
Department Advisor	108,500
Department Reference	73,000
Gartner for Technical Professionals Team⁵ - Limited Availability³	51,600
Gartner for Technical Professionals SMB^{4,5}	
SMB Advisor	54,800
SMB Reference	36,500
Gartner Technology Planner	
Technology Planner	108,500
Technology Planner Essentials - Three Modules (price per module, must purchase 3)	30,500
Technology Planner Essentials - Two Modules (price per module, must purchase 2)	35,100
Technology Planner Essentials - One Module	43,000
Gartner Technology Planner SMB⁵	
Technology Planner SMB	54,800
Technology Planner Essentials SMB - Three Modules (price per module, must purchase 3)	15,500
Technology Planner Essentials SMB - Two Modules (price per module, must purchase 2)	17,800
Technology Planner Essentials SMB - One Module	21,800
Gartner for IT Associates⁴	
100 documents	21,900
OTHER SERVICES	Unit Price
Strategic Advisory Services	
Remote Advisory Engagement	7,300
Internal Advisory Engagement	14,700
Events⁶ - 2017 ticket pricing valid to December 31, 2017	
2017 Symposium Ticket	4,200
2017 Summit Ticket (BI, Data Center, or Security)	2,900
2017 Summit Ticket (excludes BI, Data Center, Security)	2,425
2017 Catalyst Conference Ticket	2,900
2018 Symposium Ticket	4,425
2018 Summit Ticket (BI, Data Center, or Security)	3,050
2018 Summit Ticket (excludes BI, Data Center, Security)	2,550
2018 Catalyst Conference Ticket	3,050

RENEWAL ONLY RESEARCH AND ADVISORY SERVICES ⁷	Unit Price
IT Executive Portfolio - RENEWAL ONLY ⁷	
IT Executives CIO Signature	96,500
IT Executives CIO (Single User)	88,400
IT Executives CIO (Multi User)	78,600
IT Executives CIO Essentials (Single User)	59,200
IT Executives CIO Essentials (Multi User)	52,900
Delegate Add-on to CIO Signature - Limited Availability ³	41,200
NON-PROFIT HIGHER EDUCATION INSTITUTIONS ONLY	
Core IT Research Reference for Higher Education ⁸ (per student campus)	
Core Reference for a college or university with 1 to 4,999 Student FTE	23,000
Core Reference for a college or university with 5,000 to 9,999 Student FTE	46,000
Core Reference for a college or university with 10,000 to 24,999 Student FTE	69,000
Core Reference for a college or university with 25,000+ Student FTE	92,000
Core Reference for a community college	23,000
Technical Professional for Higher Education ⁸ (per student campus)	
Technical Professional Advisor for IT Staff only of a college or university	54,800
Technical Professional Reference for IT Staff only of a college or university	36,500
CONSULTING SERVICES	
Gartner Consulting helps our clients deliver high business-impact IT projects. Our experienced practitioners tailor our proven solutions to our clients' specific issues to help them achieve their top priorities and drive business value. General rates for Consulting Services range from \$160.00/hour to \$590.00/hour. Actual rates assess will be dependent upon Scope of Work and resources deemed necessary for completion. Projects are deliverables-based and tied to a fixed price agreed upon in advance.	

“Single-user” applies to a buying center that has one individual license; “Multi-user” applies to a buying center that has at least two qualifying licenses within the same agency or municipality. To qualify for multi-user price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common “Bill To” address. Strategic Advisory Services, Events, and Add-on services do not contribute towards multi-user pricing qualification.

¹ Team Plus licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per Team. Each Leader type license must have three (3) to ten (10) Team Plus Members coterminous with the Leader license. An Executive Programs Leadership Team Plus with one Team Plus Leader and less than three (3) Team Plus Members is permissible so long as one of the Team Plus Members is a Delegate or Partner. Team Plus with Industry Advisory Services pricing is for one industry and all licenses in a Team Plus with Industry Advisory Services must purchase access to the same industry. All licenses in a Team Plus solution, including subteam members, must be “Team Plus” type licenses.

² Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per Team. Each Leader type license must have three (3) to ten (10) Team Members coterminous with the Leader license. An Executive Programs Leadership Team with one Team Leader and less than three (3) Team Members is permissible so long as one of the Team Members is a Delegate or Partner. Executive Programs Leadership Team Essentials is limited to select markets and may only consist of one (1) Team Leader and up to ten (10) Team Essentials Members per Team (other Team Member types are not permitted); contact your Account Executive for availability in your area. Team with Industry Advisory Services pricing is for one industry and all licenses in a Team with Industry Advisory Services must purchase access to the same industry. All licenses in a Team solution, including subteam members, must be “Team” type licenses and cannot include “Team Plus” licenses.

³ Limited availability. Check with Sales Representative before purchasing.

⁴ Purchasing prerequisite and/or eligibility requirements applies. Check with Sales representatives before purchasing.

⁵ Gartner for Technical Professionals SMB, Gartner Technology Planner SMB, and Gartner Technology Planner Essentials SMB are available only to eligible small and medium size agencies with 4,000 or less employees. Please check with Sales representatives before purchasing.

⁶ Ticket prices apply to orders received by December 31th of the Event year indicated. For example, 2017 Symposium ticket price applies to orders received on or before December 31, 2017. 2018 ticket prices have not been released; please check with account representatives for 2018 ticket pricing at the time of purchase.

⁷ IT Executives Portfolio renewal services are only available to eligible license holders who purchased the service listed on or before June 30, 2014 and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering. Industry Advisory Services Add-on must be coterminous with the base IT Executives license and requires the purchase of the same Industry Add-on license for each user within the IT Executives license (CIO Signature must purchase for the Member and each Delegate).

⁸ Higher Education products are only available to eligible, not-for-profit Higher Education colleges or universities. A Core IT Research Reference for Higher Education license is for one designated, student campus based on the total full-time equivalent (FTE) student enrolment of the college or university, as assessed at the time of purchase. Purchasing prerequisites apply. Check with Sales representatives before purchasing.