STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

State of Delaware
WATER TREATMENT
Request for Proposal
Contract No. GSS17235-WATER_TREAT

January 31, 2017

- Deadline to Respond -
  February 28, 2017
  1:00 PM (Local Time)
CONTRACT NO. GSS17235-WATER_TREAT

ALL VENDORS:

The enclosed packet contains a "REQUEST FOR PROPOSAL" for Water Treatment. The proposal consists of the following:

I. Introduction
II. Scope of Work
III. Format for Proposal
IV. Proposal Evaluation Procedures
V. Mandatory Pre-Bid Meeting
VI. Definitions and General Provisions
VII. Proposal Reply Section
   a. Attachment 1 – No Proposal Reply Form
   b. Attachment 2 – Non-Collusion Statement
   c. Attachment 3 – Exceptions
   d. Attachment 4 – Company Profile and Capabilities
   e. Attachment 5 – Confidentiality and Proprietary Information
   f. Attachment 6 – Business References
   g. Attachment 7 – Subcontractor Information Form
   h. Attachment 8 – Monthly Usage Report
   i. Attachment 9 – Subcontracting (2nd tier spend) Report
   j. Attachment 10 – Office of Supplier Diversity Certification Application
   k. Attachment 11 – Bond Form
   l. Attachment 12 – Proposal Reply Requirements
   m. Appendix A – Minimum Mandatory Requirements Checklist
   n. Appendix B - Scope of Work Details
   o. Appendix C – DOC Security Requirements & Procedures
   p. Appendix D – Pricing Form(s) and Instructions (if applicable)

In order for your proposal to be considered, the Proposal Reply Section shall be executed completely and correctly and returned in a sealed envelope clearly displaying the contract number and vendor name by 1:00pm on Tuesday, February 28, 2017 to be considered.

Proposals must be mailed to:

State of Delaware
Government Support Services
Contracting Section
100 Enterprise Place, Suite 4
Dover, DE 19904-8202

Please review and follow the information and instructions contained in the General Provisions and this Request for Proposal (RFP). Should you need additional information, please contact Kimberly Jones at kim.jones@state.de.us.
I. INTRODUCTION

A. PURPOSE

The purpose of this Request for Proposal is to obtain sealed proposals for Water Treatment Services.

It is the goal of this Request for Proposal to identify a vendor(s) and execute a contract for Water Treatment Services.

1. COMPETITIVE SEALED PROPOSAL

It has been determined by Director, Government Support Services, pursuant to Delaware Code Title 29, Chapter 6924 (a) that this solicitation be offered as a request for competitive sealed proposals because the use of competitive sealed bidding is not practical and/or not in the best interest of the State. The use of competitive sealed proposals is necessary to:

- Use a contract other than a fixed-price type; or
- Conduct oral or written discussions with vendors concerning technical and price aspects of their proposals; or
- Afford vendors an opportunity to revise their proposals through best and final offers; or
- Compare the different price, quality and contractual factors of the proposals submitted; or
- Award a contract in which price is not the determining factor.

2. CONTRACT REQUIREMENTS

This contract will be issued to cover the requirements for all State Agencies and shall be accessible to any School District, Political Subdivision, Municipality, Volunteer Fire Company or higher education entity receiving state funds. Furthermore, this contract shall be accessible to all other entities as identified by Del. Code, Chapter 69, Title 29 § 6910.

3. MANDATORY USE CONTRACT

REF: Title 29, Chapter 6911(d) Delaware Code. All Covered Agencies as defined in 29 Del. C. §6902(6) shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, school districts, and the Legislative Branch are specifically exempted from the requirements of this subchapter. In addition, the Delaware Transit Corporation is exempt from the entire procurement chapter. Pursuant to 29 Del. C. §6904(l) and (n) respectively, the Department of Elections and the Board of Pension Trustees have certain exemptions from the procurement chapter which may or may not apply to this Request for Proposals.

4. COOPERATIVE USE OF AWARD

As a publicly competed contract awarded in compliance with 29 DE Code Chapter 69, this contract is available for use by other states and/or governmental entities through a participating addendum. Interested parties should contact the State Contract Procurement Officer identified in the contract
for instruction. Final approval for permitting participation in this contract resides with the Director of Government Support Services and in no way places any obligation upon the awarded vendor(s).

5. MULTIPLE SOURCE AWARD

The Agency reserves the right to award this contract to more than one vendor pursuant to 29 Del.C. §6926. Government Support Services reserves the right to reject any or all bids in whole or in part, to make multiple awards, partial awards, award by types, item by item, or lump sum total, whichever may be most advantageous to the State of Delaware.

6. POTENTIAL CONTRACT OVERLAP

Vendors shall be advised that the State, at its sole discretion, shall retain the right to solicit for goods and/or services as required by its agencies and as it serves the best interest of the State. As needs are identified, there may exist instances where contract deliverables, and/or goods or services to be solicited and subsequently awarded, overlap previous awards. The State reserves the right to reject any or all bids in whole or in part, to make partial awards, to award to multiple vendors during the same period, to award by types, on a zone-by-zone basis or on an item-by-item or lump sum basis item by item, or lump sum total, whichever may be most advantageous to the State of Delaware.

7. CONTRACT PERIOD

Each Vendor’s contract shall be valid for a three (3) year period from May 1, 2017 through April 30, 2020. Each contract may be renewed for two (2) one (1) year periods through negotiation between the Vendor and Government Support Services. Negotiation may be initiated no later than ninety (90) days prior to the termination of the current agreement.

The State reserves the right to extend this contract on a month-to-month basis for a period of up to three months after the term of the full contract has been completed.

B. KEY RFP DATES/MILESTONES

The following dates and milestones apply to this RFP and subsequent contract award. Vendors are advised that these dates and milestones are not absolute and may change due to unplanned events during the bid proposal and award process.

<table>
<thead>
<tr>
<th>Activity</th>
<th>Due Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>RFP Availability to Vendors</td>
<td>Tuesday, January 31, 2017</td>
</tr>
<tr>
<td>Written Questions Due No Later Than (NLT)</td>
<td>Tuesday, February 14, 2017</td>
</tr>
<tr>
<td>Written Answers Due/Posted to Website NLT</td>
<td>Tuesday, February 21, 2017</td>
</tr>
<tr>
<td>Proposals Due NLT</td>
<td>Tuesday, February 28, 2017</td>
</tr>
<tr>
<td>Public Proposal Opening</td>
<td>Tuesday, February 28, 2017 @ 1PM (Local Time)</td>
</tr>
<tr>
<td>Proposal Evaluation/Presentations as required</td>
<td>TBD</td>
</tr>
<tr>
<td>Vendor Best &amp; Final Discussions, as required</td>
<td>TBD</td>
</tr>
<tr>
<td>Contract Award</td>
<td>Will occur within 90 days of bid opening</td>
</tr>
</tbody>
</table>

C. INQUIRIES & QUESTIONS

We welcome your interest in working with us, and we will be pleased to answer any questions you may have in formulating your response to this Request for Proposal.
All questions with regard to the interpretation of this solicitation, drawings, or specifications, or any other aspect of this RFP must be received in writing by Friday, February 14, 2017. All questions will be answered in writing by Friday, February 21, 2017, and posted on http://bids.delaware.gov/ website. All questions must make specific reference to the section(s) and page numbers from this RFP where applicable. Oral explanations or instructions will not be binding.

D. RFP DESIGNATED CONTACT

All requests, questions, or other communications about this RFP shall be made in writing to the State of Delaware. Address all communications to the person listed below; communications made to other State of Delaware personnel or attempting to ask questions by phone or in person will not be allowed or recognized as valid and may disqualify the vendor. Vendors should rely only on written statements issued by the RFP designated contact.

Kimberly Jones  
State of Delaware  
Government Support Services  
100 Enterprise Place, Suite 4  
Dover, DE 19904-8202

To ensure that written requests are received and answered in a timely manner, electronic mail (e-mail) correspondence is acceptable, but other forms of delivery, such as postal and courier services can also be used.

E. CONTACT WITH STATE EMPLOYEE

Direct contact with State of Delaware employees other than the State of Delaware Designated Contact regarding this RFP is expressly prohibited without prior consent. Vendors directly contacting State of Delaware employees risk elimination of their proposal from further consideration. Exceptions exist only for organizations currently doing business in the State who require contact in the normal course of doing that business.

II. SCOPE OF WORK

A. OVERVIEW

The Vendor(s) shall provide all equipment, materials and labor to supplement the State of Delaware’s need for as described herein. The contract will require the Vendor(s) to cooperate with the ordering agency to insure the State receives the most current state-of-the-art material and/or services.

B. DETAILED REQUIREMENTS

The technical requirements of this RFP are stated in Appendix B. Vendors must provide pricing for the items listed in the Excel Spreadsheet, Appendix D.
III. FORMAT FOR PROPOSAL

A. INTRODUCTION

This section prescribes the mandatory format for the presentation of a proposal in response to this RFP. Each Vendor must provide every component listed in the order shown in this RFP, using the format prescribed for each component. A proposal may be rejected if it is incomplete or conditional.

B. PROPOSAL RESPONSE

The Request for Proposal may contain pre-printed forms for use by the vendor in submitting its proposal. The forms required by this solicitation shall be considered mandatory, prevailing documents.

When preprinted forms are used, the forms shall contain basic information such as description of the item and the estimated quantities and shall have blank spaces for use by the vendor for entering information such as unit bid price, total bid price, as applicable.

The Vendor's proposal shall be written in ink or typewritten on the form provided, and any corrections or erasures MUST be initialed by vendor's representative completing the bid submission.

If items are listed with a zero quantity, Vendor shall state unit price ONLY (intended for open end purchases where estimated requirements are not known). The proposal shall show a total bid price for each item bid and the total bid price of the proposal excluding zero quantity items.

Vendors’ proposal must respond to each and every requirement outlined in the RFP criteria in order to be considered responsive. Proposals must be clear and concise.

C. NON-CONFORMING PROPOSALS

Non-conforming proposals will not be considered. Non-conforming proposals are defined as those that do not meet the requirements of this RFP. The determination of whether an RFP requirement is substantive or a mere formality shall reside solely within the State of Delaware.

D. CONCISE PROPOSALS

The State of Delaware discourages overly lengthy and costly proposals. It is the desire that proposals be prepared in a straightforward and concise manner. Unnecessarily elaborate brochures or other promotional materials beyond those sufficient to present a complete and effective proposal are not desired. The State of Delaware’s interest is in the quality and responsiveness of the proposal.

E. COVER LETTER

Each proposal will have a cover letter on the letterhead of the company or organization submitting the proposal. The cover letter must briefly summarize the Vendor's ability to provide the services specified in the RFP. The cover letter shall be signed by a representative who has the legal capacity to enter the organization into a formal contract with Government Support Services.
F. TABLE OF CONTENTS

Each proposal must include a Table of Contents with page numbers for each of the required components of the proposal.

G. DESCRIPTION OF SERVICES AND QUALIFICATIONS

Each proposal must contain a detailed description of how the Vendor will provide the goods and services outlined in this RFP. This part of the proposal may also include descriptions of any enhancements or additional services or qualifications the Vendor will provide that are not mentioned in this RFP.

H. DISCOUNT

Vendors are invited to offer in their proposal value added discounts (i.e. speed to pay discounts for specific payment terms). Cash or separate discounts should be computed and incorporated into unit bid price(s).

I. SAMPLES OR BROCHURES

Samples or brochures may be required by the agency for evaluation purposes. They shall be such as to permit the Agency to compare and determine if the item offered complies with the intent of the specifications.

J. ACKNOWLEDGEMENT OF UNDERSTANDING OF TERMS

By submitting a bid, each vendor shall be deemed to acknowledge that it has carefully read all sections of this RFP, including all forms, schedules and exhibits hereto, and has fully informed itself as to all existing conditions and limitations.

K. BID BOND REQUIREMENT

The Bid Bond requirement has been waived.

L. PERFORMANCE BOND REQUIREMENT

The Performance Bond requirement has waived.

M. NUMBER OF COPIES WITH MAILING OF PROPOSAL

To be considered, all proposals must be submitted in writing and respond to the items outlined in this RFP. The State reserves the right to reject any non-responsive or non-conforming proposals. Each proposal must be submitted with one (1) paper copy and one (1) electronic copies on CD, DVD media disk or USB Memory Stick. CD, DVD media disk or USB memory Stick must contain the proposal response, excluding Appendix D, saved in PDF format. Appendix D Excel sheets is to be saved in Excel format.

All properly sealed and marked proposals are to be sent to the State of Delaware and received no later than 1:00 PM (Local Time) on Tuesday, February 28, 2017. The Proposals may be delivered by Express Delivery (e.g., FedEx, UPS, etc.), US Mail, or by hand to:

State of Delaware
Government Support Services
Any proposal submitted by US Mail shall be sent by either certified or registered mail. Any proposal received after the date and time deadline referenced above shall not be considered and shall be returned unopened. The proposing vendor bears the risk of delays in delivery. The contents of any proposal shall not be disclosed as to be made available to competing entities during the negotiation process.

Upon receipt of vendor proposals, each vendor shall be presumed to be thoroughly familiar with all specifications and requirements of this RFP. The failure or omission to examine any form, instrument or document shall in no way relieve vendors from any obligation in respect to this RFP.

The State reserves the right to award the proposed contract to multiple Vendors if the Head of the Agency determines that such an award is in the best interest of the State.

N. PROPOSAL EXPIRATION DATE

Prices quoted in the proposal shall remain fixed and binding on the bidder at least through March 2019. Delaware reserves the right to ask for an extension of time if needed.

O. WITHDRAWAL OF PROPOSALS

A Vendor may withdraw its proposal unopened after it has been deposited, if such a request is made prior to the time set for the opening of the proposal.
P. PROPOSAL MODIFICATIONS

Any changes, amendments or modifications to a submitted proposal requires that the original proposal be withdrawn, prior to the time set for the submission of the proposal, and a new proposal submitted prior to the deadline for submission of proposals.

Changes, amendments or modifications to proposals shall not be accepted or considered after the hour and date specified as the deadline for submission of proposals.

Q. LATE PROPOSALS

Proposals received after the specified date and time will not be accepted or considered. To guard against premature opening, sealed proposals shall be submitted, plainly marked with the proposal title, vendor name, and time and date of the proposal opening. Evaluation of the proposals is expected to begin shortly after the proposal due date. To document compliance with the deadline, the proposal will be date and time stamped upon receipt.

R. ADDENDA TO THE REQUEST FOR PROPOSAL (RFP)

If it becomes necessary to revise any part of this RFP, revisions will be posted at http://bids.delaware.gov/. By submitting an offer to the State, vendors have acknowledged receipt, understanding and commitment to comply with all materials, revisions, and addenda related to the Request for Proposal.

S. INCURRED EXPENSES

The State will not be responsible for any expenses incurred by the Vendor in preparing and submitting a proposal.

T. ECONOMY OF PREPARATION

Proposals should be prepared simply and economically, providing a straight-forward, concise description of the Vendor’s offer to meet the requirements of the RFP.

U. DISCREPANCIES AND OMISSIONS

Vendor is fully responsible for the completeness and accuracy of their proposal, and for examining this RFP and all addenda. Failure to do so will be at the sole risk of vendor. Should vendor find discrepancies, omissions, unclear or ambiguous intent or meaning, or should any questions arise concerning this RFP, vendor shall notify the State of Delaware’s Designated Contact, in writing, of such findings at least ten (10) days before the proposal opening. This will allow issuance of any necessary addenda. It will also help prevent the opening of a defective proposal and exposure of vendor’s proposal upon which award could not be made. All unresolved issues should be addressed in the proposal.

Protests based on any omission or error, or on the content of the solicitation, will be disallowed if these faults have not been brought to the attention of the Designated Contact, in writing, no later than ten (10) calendar days prior to the time set for opening of the proposals.
V. EXCEPTIONS

Bidders may elect to take **minor exception** to the terms and conditions of this RFP by completing Attachment 3. Government Support Services shall evaluate each exception according to the intent of the terms and conditions contained herein, but Government Support Services must reject exceptions that do not conform to State bid law and/or create inequality in the treatment of bidders. Exceptions shall be considered only if they are submitted with the bid or before the date and time of the bid opening.

**Exceptions must be submitted utilizing Attachment 3 to be considered.** Exceptions listed elsewhere in the Vendor’s proposal will not be considered. Government Support Services maintains sole discretion to reject any vendor exceptions that are submitted.

W. BUSINESS REFERENCES

Business references are to be provided via Attachment 6.

X. DOCUMENT(S) EXECUTION

All vendors must complete and submit with its proposal the non-collusion statement that is enclosed with this Request for Proposal labeled as Attachment 2. The awarded vendor(s) will be presented with the contract form for signature and seal, if appropriate. Both of these documents shall be executed by a representative who has the legal capacity to enter the organization into a formal contract with Government Support Services.

The State of Delaware requires completion of the [Delaware Substitute Form W-9](#) to make payments to vendors. Successful completion of this form enables the creation of a State of Delaware vendor record. The Taxpayer ID (SSN or EIN) and Applicant (vendor) name are submitted to the Internal Revenue Service for “matching.” If the Taxpayer ID and name do not match, the vendor record cannot be approved.

It is the applicant’s responsibility to select the appropriate 1099 Withholding Type and Class. If incorporated, a business is not subject to 1099 reporting unless the business is providing legal or medical services.

Any questions about completing this form or specific comments about a form that you have submitted, please contact vendor services by phone at 302-672-5000.

Y. SUBCONTRACTS

Subcontracting is permitted under this RFP and contract. However, every subcontractor shall be identified in the Proposal using Attachment 7.

Z. CONFIDENTIALITY

Subject to applicable law or the order of a court of competent jurisdiction to the contrary, all documents submitted as part of the vendor’s proposal will be treated as confidential during the evaluation process. As such, vendor proposals will not be available for review by anyone other than the State of Delaware/Proposal Evaluation Team or its designated agents. There shall be no disclosure of any vendor’s information to a competing vendor prior to award of the contract unless such disclosure is required by law or by order of a court of competent jurisdiction.
The State of Delaware and its constituent agencies are required to comply with the State of Delaware Freedom of Information Act, 29 Del. C. § 10001, et seq. ("FOIA"). FOIA requires that the State of Delaware’s records are public records (unless otherwise declared by FOIA or other law to be exempt from disclosure) and are subject to inspection and copying by any person upon a written request. Once a proposal is received by the State of Delaware and a decision on contract award is made, the content of selected and non-selected vendor proposals will likely become subject to FOIA’s public disclosure obligations.

The State of Delaware wishes to create a business-friendly environment and procurement process. As such, the State respects the vendor community’s desire to protect its intellectual property, trade secrets, and confidential business information (collectively referred to herein as “confidential business information”). Proposals must contain sufficient information to be evaluated. If a vendor feels that they cannot submit their proposal without including confidential business information, they must adhere to the following procedure or their proposal may be deemed unresponsive, may not be recommended for selection, and any applicable protection for the vendor’s confidential business information may be lost.

In order to allow the State to assess its ability to protect a vendor’s confidential business information, vendors will be permitted to designate appropriate portions of their proposal as confidential business information.

Vendor(s) may submit portions of a proposal considered to be confidential business information in a separate, sealed envelope labeled “Confidential Business Information” and include the specific RFP number. The envelope must contain a letter from the Vendor’s legal counsel describing the documents in the envelope, representing in good faith that the information in each document is not “public record” as defined by 29 Del. C. § 10002, and briefly stating the reasons that each document meets the said definitions.

Upon receipt of a proposal accompanied by such a separate, sealed envelope, the State of Delaware will open the envelope to determine whether the procedure described above has been followed. A vendor’s allegation as to its confidential business information shall not be binding on the State. The State shall independently determine the validity of any vendor designation as set forth in this section. Any vendor submitting a proposal or using the procedures discussed herein expressly accepts the State’s absolute right and duty to independently assess the legal and factual validity of any information designated as confidential business information. Accordingly, Vendor(s) assume the risk that confidential business information included within a proposal may enter the public domain.

AA. PRICE NOT CONFIDENTIAL

Vendors shall be advised that as a publically bid contract, no Vendor shall retain the right to declare their pricing confidential.

BB. ATTACHMENTS

Attachment 1 – No Proposal Reply Form
Attachment 2 – Non-Collusion Statement
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Appendix B – Scope of Work Details
Appendix C – DOC Security Requirements & Procedures
Appendix D – Pricing Form(s) and Instructions (if applicable)
IV. PROPOSAL EVALUATION PROCEDURES

A. GENERAL ADMINISTRATION

1. STATE’S RIGHT TO REJECT PROPOSALS

Government Support Services reserves the right to reject any or all proposals in whole or in part, to make multiple awards, partial awards, award by types, item by item, or lump sum total, whichever is determined to be the most advantageous to the State of Delaware. Vendors submitting proposals may be afforded an opportunity for discussion. Vendors may be requested to provide a best and final offer during the negotiation process. Negotiations may be conducted with responsible Vendors who submit proposals found to be reasonably likely to be selected for award. The contents of any proposal shall not be disclosed so as to be available to competing Vendors during the negotiation process.

2. STATE’S RIGHT TO CANCEL SOLICITATION

The State of Delaware reserves the right to cancel this solicitation at any time during the procurement process, for any reason or for no reason. The State of Delaware makes no commitments expressed or implied, that this process will result in a business transaction with any vendor.

This RFP does not constitute an offer by the State of Delaware. Vendor’s participation in this process may result in the State of Delaware selecting your organization to engage in further discussions and negotiations toward execution of a contract. The commencement of such negotiations does not, however, signify a commitment by the State of Delaware to execute a contract nor to continue negotiations. The State of Delaware may terminate negotiations at any time and for any reason, or for no reason.

3. FORMAL CONTRACT AND/OR PURCHASE ORDER

No employee of the Contractor(s) is to begin any work prior to receipt of a State of Delaware Purchase Order signed by authorized representatives of the agency requesting service, properly processed through the State of Delaware Accounting Office. A purchase order, telephone call, email, fax or State credit card shall serve as the authorization to proceed with work in accordance with the bid specifications and the special instructions, once it is received by the Contractor(s).

4. DELIVERY OF PROPOSALS

Proposals shall be delivered in sealed envelopes, and shall bear on the outside the name and address of the Vendor as well as the designation of the contract. Proposals forwarded by U.S. Mail shall be sent first class to the address stated in this RFP. Proposals forwarded by delivery service other than the U.S. Mail or hand delivered must be delivered to the applicable addresses also stated in this RFP. All bids must clearly display the bid number on the envelope.

State of Delaware
Government Support Services
100 Enterprise Place, Suite 4
Dover, DE 19904-8202
Attn: Kimberly Jones
All proposals will be accepted at the time and place set in the RFP. Vendor bears the risk of delays in delivery. Proposals received after the time set for public opening will be returned unopened.

5. PUBLIC OPENING OF PROPOSALS

The proposals shall be publicly opened at the time and place specified by the Agency. Vendors or their authorized representatives are invited to be present.

Only the vendor's name and address will be read aloud during the bid opening process.

6. DISQUALIFICATION OF VENDORS

Any one or more of the following causes may be considered as sufficient for the disqualification of a vendor and the rejection of its proposal or proposals:

a. More than one proposal for the same contract from an individual, firm, or corporation under the same or different names.

b. Evidence of collusion among vendors.

c. Unsatisfactory performance record as evidenced by past experience with the State of Delaware or on a State of Delaware central contract.

d. Any suspension or debarment of the parent company, subsidiary or individual involved with the vendor by federal, any state or any local governments within the last five (5) years.

e. If the unit prices are obviously unbalanced either in excess or below reasonable cost analysis values.

f. If there are any unauthorized additions, interlineations, conditional or alternate bids or irregularities of any kind which may tend to make the proposal incomplete, indefinite, or ambiguous as to its meaning.

g. Non-attendance of mandatory pre-bid meetings shall be cause of disqualification.

7. AUTHORITY OF AGENCY

On all questions concerning the interpretation of specifications, the acceptability and quality of material furnished and/or work performed, the classification of material, the execution of the work, and the determination of payment due or to become due, the decision of the Agency shall be final and binding.

8. OR EQUAL (PRODUCTS BY NAME)

Specifications of products by name are intended to be descriptive of quality or workmanship, finish and performance. Desirable characteristics are not intended to be restrictive. Substitutions of products for those named will be considered provided the vendor certifies that the function, characteristics, performance and endurance qualities of the material offered is equal or superior to that specified.
B. RESPONSIVENESS AND RESPONSIBILITY OF VENDOR

Government Support Services shall award this contract to the most responsible and responsive vendor who best meets the terms and conditions of the proposal.

1. Rejection of individual proposals. -- A proposal may be rejected for 1 or more of the following reasons:
   a. The person responding to the solicitation is determined to be nonresponsive or non-responsible;
   b. It is unacceptable;
   c. The proposed price is unreasonable; or
   d. It is otherwise not advantageous to the State.

2. Vendors whose proposals are rejected as non-responsive shall be notified in writing about the rejection.

3. Responsibility of vendors. -- It shall be determined whether a vendor is responsible before awarding a contract. Factors to be considered in determining if a vendor is responsible include:
   a. The vendor's financial, physical, personnel or other resources, including subcontracts;
   b. The vendor's record of performance and integrity;
   c. Any record regarding any suspension or debarment;
   d. Whether the vendor is qualified legally to contract with the State;
   e. Whether the vendor supplied all necessary information concerning its responsibility; and
   f. Any other specific criteria for a particular procurement which an agency may establish.

4. Any other specific criteria for a particular procurement which an agency may establish If a vendor is determined to be non-responsible, the vendor shall be informed in writing.

5. The State reserves the right to waive minor irregularities, or request additional information before determining the responsiveness of the Vendor. All Vendors will be afforded the same or similar opportunities, as necessary, and will be treated with equal regard before such determinations are finalized.

C. PROPOSAL EVALUATION COMMITTEE

The Proposal Evaluation Committee (“Committee”) is comprised of representatives of the State of Delaware.

The Committee reserves the right to:
- Select for contract or for negotiations a proposal other than that with lowest costs.
- Reject any and all proposals or portions of proposals received in response to this RFP or to make no award or issue a new RFP.
- Waive or modify any information, irregularity, or inconsistency in proposals received.
- Request modification to proposals from any or all vendors during the contract review and negotiation.
- Negotiate any aspect of the proposal with any vendor and negotiate with more than one vendor at the same time.
- Select more than one vendor pursuant to 29 Del. C. §6926. Such selection will be based on the following criteria: The communicated ability of any one vendor to meet the needs of the entire State representative of the best value to the State.
Government Support Services reserves the right to reject any or all bids in whole or in part, to make multiple awards, partial awards, award by types, item by item, or lump sum total, whichever may be most advantageous to the State of Delaware.

D. REQUIREMENTS OF THE VENDOR

The purpose of this section is to assist the Proposal Evaluation Committee to determine the ability of the organization to provide the materials and services described in the application. The proposal response should contain at a minimum the following information:

- Brief history of the organizations, including accreditation status, if applicable.
- Applicant’s experience, if any, providing similar services. At least three references are required (See Attachment 6).
- Brief history of the subcontractor of the organization, if applicable. At least three references of subcontractor, if applicable.
- Financial information (balance sheets and income statements) for the past three years.
- Experience of the Service Technicians. Provide copies of Certifications, Licenses, Resumes and/or Curriculum Vitae.
- Describe the methodology/approach used for this project including details of required service and turnaround time.
- The bidder should take special care to address all items under criteria and scoring section below.

E. CRITERIA AND SCORING

<table>
<thead>
<tr>
<th>EVALUATION CRITERIA</th>
<th>POINTS</th>
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<tbody>
<tr>
<td>1. The demonstrated experience in providing equipment/services of comparable</td>
<td>20</td>
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<tr>
<td>specifications/scope and value</td>
<td></td>
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<tr>
<td>2. The background, experience, resources, reputation, financial resources and</td>
<td>20</td>
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<tr>
<td>years in business and references.</td>
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<tr>
<td>3. The provider’s response time to location of required services</td>
<td>10</td>
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<tr>
<td>4. The price proposal/pricing structure or Total Proposed Cost</td>
<td>30</td>
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<tr>
<td>5. Technical merit</td>
<td>20</td>
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<tr>
<td><strong>TOTAL SCORE</strong></td>
<td><strong>100</strong></td>
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Procurement Evaluation Committee members will assign up to the maximum number of points listed for each of the criteria listed above. For items having quantitative answers, points will be proportionate to each proposal’s response. Items with qualitative answers will receive the average of points assigned by Proposal Evaluation Committee members.

F. BEST AND FINAL OFFERS

Once the proposals have been evaluated and negotiations have been held with the vendor(s) determined to be likely to receive an award, the Procurement Evaluation Committee issue a request for Best and Final Offers from the vendor(s).
G. REFERENCES

The Committee may contact any customer of the vendor, whether or not included in the vendor’s reference list, and use such information in the evaluation process. Additionally, the State of Delaware may choose to visit existing installations of comparable systems, which may or may not include vendor personnel. If the vendor is involved in such site visits, the State of Delaware will pay travel costs only for State of Delaware personnel for these visits.

H. ORAL PRESENTATIONS

Selected vendors may be invited to make oral presentations to the Committee. The vendor representative(s) attending the oral presentation shall be technically qualified to respond to questions related to the proposed system and its components.

All of the vendor's costs associated with participation in oral discussions and system demonstrations conducted for the State of Delaware are the vendor’s responsibility.

V. MANDATORY PREBID MEETING

A mandatory pre-bid meeting has not been established for this Request for Proposal.

VI. DEFINITIONS AND GENERAL PROVISIONS

The attached Definitions and General Provisions apply to all contracts and are part of each Request for Proposal. The requirement to furnish a bid bond and performance bond is applicable unless waived. Should the General Provisions conflict with the Special Provisions, the Special Provisions shall prevail. Vendors or their authorized representatives are required to fully acquaint themselves as to State procurement laws and regulations prior to submitting bid.

A. DEFINITIONS: Whenever the following terms are used, their intent and meaning shall be interpreted as follows:

STATE: The State of Delaware

AGENCY: State Agency as noted on cover sheet.

BIDDER OR VENDOR: Any individual, firm, or corporation formally submitting a proposal for the material or work contemplated, acting directly or through a duly authorized representative.

BID INVITATION: The "invitation to bid" or “Request for Proposal" is a packet of material sent to vendors and consists of General Provisions, Special Provisions, specifications, and enclosures.

BOND: The approved form of security furnished by the Vendors and its surety as a guaranty of good faith on the part of the Vendor to execute the work in accordance with the terms of the contract.

CONTRACT: The written agreement covering the furnishing and delivery of material or work to be performed.

DESIGNATED OFFICIAL: The agent authorized to act for an Agency.
GENERAL PROVISIONS: General Provisions are instructions pertaining to contracts in general. They contain, in summary, requirements of laws of the State, policies of the Agency, and instructions to vendors.

LOCAL TIME: Eastern Standard Time/Eastern Daylight Time

OPPORTUNITY BUY: A special offer from a supplier that is usually associated with a limited time to respond.

PROPOSAL: The offer of the Vendor submitted on the approved form and setting forth the Vendor's prices for performing the work or supplying the material or equipment described in the specifications.

RFP: Request for Proposal.

SPECIAL PROVISIONS: Special Provisions are specific conditions or requirements peculiar to the contract under consideration and are supplemental to the General Provisions. Should the Special Provisions conflict with the General Provisions, the Special Provisions shall prevail.

SURETY: The corporate body which is bound with and for the contract, or which is liable, and which engages to be responsible for the Vendor's payments of all debts pertaining to and for its acceptable performance of the work for which he has contracted

VENDOR'S DEPOSIT: The security designated in the proposal to be furnished by the Vendor as a guaranty of good faith to enter into a contract with the Agency if the work to be performed or the material or equipment to be furnished is awarded to it.

B. GENERAL PROVISIONS

1. INTERPRETATION OF ESTIMATES/QUANTITIES
   a. Unless stated otherwise, the quantities given in the RFP are to be considered to be approximate only and are given as a basis for the comparison of bids. The Agency may increase or decrease the amount of any item as may be deemed necessary or expedient, during the period of the contract. Bidders shall recognize there are no guaranteed minimum contract quantities or values associated with this solicitation.
   b. An increase or decrease in the quantity for any item is not sufficient ground for an increase or decrease in the unit price.
   c. Vendor usage reports for previous awards, if applicable, may be found at http://contracts.delaware.gov/ and referring to the prior award contract page. Past usage shall not be considered a guaranteed future volume.

2. SILENCE OF SPECIFICATIONS
   The apparent silence of the specifications as to any detail, or the apparent omission from it of detailed description concerning any point, shall be regarded as meaning that only the best commercial practice is to prevail and only material and workmanship of the first quality are to be used. Proof of specifications compliance will be the responsibility of the vendor.
3. EXAMINATION OF SPECIFICATIONS AND PROVISIONS

The Vendor shall examine carefully the proposal and the contract forms for the material contemplated. The Vendor shall investigate and satisfy itself as to the conditions to be encountered, quality and quantities of the material to be furnished, and the requirements of any Special Provisions in the RFP and the contract. The submission of a proposal shall be conclusive evidence that the Vendor has made examination of the aforementioned conditions.

4. PRICES QUOTED

The prices quoted are those for which the material will be furnished F.O.B. Ordering Agency and include all charges that may be imposed during the period of the contract. All prices quoted must be in U.S. Dollars.

All vendors that maintain a core list of products under this contract shall maintain the appropriate negotiated prices on their core list. Vendors shall routinely offer to add to the core list materiel that has been identified as necessary. The Vendors are expected to routinely update any changes to the core list with the appropriate discounts listed.

Any adjustments to a core list must receive prior written approval from the State before a core list can be changed by the Vendor. Changes include but are not limited to the migration of items on and off the core list as well as any price adjustments from the original agreed upon pricing.

5. PUBLIC INSPECTION OF PROPOSALS

All documents submitted as part of the vendor’s proposal will be deemed confidential during the evaluation process. Vendor proposals will not be available for review by anyone other than the State of Delaware/Proposal Evaluation Committee or its designated agents. There shall be no disclosure of any vendor’s information to a competing vendor prior to award of the contract.

The State of Delaware is a public agency as defined by state law, and as such, it is subject to the Delaware Freedom of Information Act, 29 Del. C. Ch. 100. Under the law, all the State of Delaware’s records are public records (unless otherwise declared by law to be confidential) and are subject to inspection and copying by any person. Vendor(s) are advised that once a proposal is received by the State of Delaware and a decision on contract award is made, its contents will become public record and nothing contained in the proposal will be deemed to be confidential except proprietary information.

Vendor(s) shall not include any information in their proposal that is proprietary in nature or that they would not want to be released to the public. Proposals must contain sufficient information to be evaluated and a contract written without reference to any proprietary information. If a vendor feels that they cannot submit their proposal without including proprietary information, they must adhere to the following procedure or their proposal may be deemed unresponsive and will not be recommended for selection. Vendor(s) must submit such information in a separate, sealed envelope labeled “Proprietary Information” with the RFP number. The envelope must contain a letter from the Vendor’s legal counsel describing the documents in the envelope, representing in good faith that the information in each document is not “public record” as defined by 29 Del. C. § 10002(d), and briefly stating the reasons that each document meets the said definitions.

Upon receipt of a proposal accompanied by such a separate, sealed envelope, the State of Delaware will open the envelope to determine whether the procedure described above has been followed.
6. LAWS TO BE OBSERVED

The Vendor is presumed to know and shall strictly comply with all Federal, State, or County laws, and City or Town ordinances and regulations in any manner affecting the conduct of the work. The Vendor shall indemnify and save harmless the State of Delaware, the Agency, and all Officers, Agency and Servants thereof against any claim or liability arising from or based upon the violation of any such laws, ordinances, regulations, orders, or decrees whether by itself, by its employees, or by its subcontractor(s).

7. APPLICABLE LAW AND JURISDICTION

This bid, any resulting contract, and any and all litigation or other disputes arising therefrom, in connection with, or related hereto shall be governed by the applicable laws, regulations and rules of evidence of the State of Delaware. Bidder submits to personal jurisdiction in the State of Delaware. Any and all litigation or other disputes arising out of, in connection with, or relating to this bid, and any resulting contract, shall be brought exclusively in a court in the State of Delaware or the United States District Court of the District of Delaware as applicable.

8. SEVERABILITY

If any term or provision of this Agreement is found by a court of competent jurisdiction to be invalid, illegal or otherwise unenforceable, the same shall not affect the other terms or provisions hereof or the whole of this Agreement, but such term or provision shall be deemed modified to the extent necessary in the court's opinion to render such term or provision enforceable, and the rights and obligations of the parties shall be construed and enforced accordingly, preserving to the fullest permissible extent the intent and agreements of the parties herein set forth.

9. PERMITS AND LICENSES

All necessary permits, licenses, insurance policies, etc. required by local, State or Federal laws, shall be provided by the Vendor at its own expense.

10. PATENTED DEVICES, MATERIAL AND PROCESSES

a. The Vendor shall provide for the use of any patented design, device, material, or process to be used or furnished under this contract by suitable legal agreement with the patentee or owner, and shall file a copy of this agreement with the Agency.

b. The Vendor and the surety shall hold and save harmless the State of Delaware, the Agency, the Director, their Officers or Agents from any and all claims because of the use of such patented design, device, material, or process in connection with the work agreed to be performed under this contract.

11. EMERGENCY TERMINATION OF CONTRACT

a. Due to restrictions which may be established by the United States Government on material, or work, a contract may be terminated by the cancellation of all or portions of the contract.
b. In the event the Vendor is unable to obtain the material required to complete the items of work included in the contract because of restrictions established by the United States Government and if, in the opinion of the Agency, it is impractical to substitute other available material, or the work cannot be completed within a reasonable time, the incomplete portions of the work may be cancelled, or the contract may be terminated.

12. TAX EXEMPTION

a. Material covered by this proposal is exempt from all FEDERAL and STATE TAXES. Such taxes shall not be included in prices quoted.

b. Any material which is to be incorporated in the work or any equipment required for the work contemplated in the proposal may be consigned to the Agency. If the shipping papers show clearly that any such material is so consigned, the shipment will be exempt from the tax on the transportation of property under provisions of Section 3475 (b) of the Internal Revenue Code, as amended by Public Law 180 (78th Congress). All transportation charges shall be paid by the Vendor. Each Vendor shall take its exemption into account in calculating its bid for its work.

13. INVOICING

After the awards are made, the agencies participating in the bid may forward their purchase orders (“P.O.”) to the successful Vendor(s) in accordance with State Purchasing Procedures. The State will generate a payment voucher upon receipt of an acceptable invoice from the vendor.

14. EQUALITY OF EMPLOYMENT OPPORTUNITY ON PUBLIC WORKS

During the performance of any contract for public works financed in whole or in part by appropriation of the State of Delaware, the contractor agrees as follows:

a. The contractor, as set forth in Title 19 Delaware Code Chapter 7 section 711, will not discriminate against any employee or applicant for employment with respect to compensation, terms, conditions or privileges of employment because of such individual's race, marital status, genetic information, color, age, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take affirmative action to ensure that applicants are employed and that employees are treated equally during employment without regard to their race, marital status, genetic information, color, age, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following: advertising, lay-off or termination, rates of pay or other forms of compensation, and selection for training including apprenticeships. The contractor agrees to post in conspicuous places, notices to be provided by the contracting agency setting forth the provisions of this non-discrimination clause.

b. During the performance of this contract, the contractor agrees as follows:

1. The contractor, as set forth in Title 19 Delaware Code Chapter 7 section 711, will not discriminate against any individual with respect to compensation, terms, conditions or privileges of employment because of such individual's race, marital status, genetic information, color, age, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take positive steps to ensure that applicants are employed and that employees are treated during employment without regard to their race, marital status, genetic information, color, age, religion, sex, sexual orientation, gender identity, or national origin.
Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places available to employees and applicants for employment notices to be provided by the contracting agency setting forth this nondiscrimination clause.

2. The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, marital status, genetic information, color, age, religion, sex, sexual orientation, gender identity, or national origin.”

c. The term "contractor for public works" means construction, reconstruction, demolition, alteration, and/or repair work, maintenance work, and paid for in whole or in part out of the funds of a public body except work performed under a vocational rehabilitation program. The manufacture or furnishing of materials, articles, supplies or equipment is not a public work within the meaning of this subsection unless conducted in connection with and at the site of the public work.

15. PRICES

Prices and/or rates shall remain firm for the initial two (2) year term of the contract, unless further negotiations are deemed necessary by the State.

The pricing policy that you choose to submit must address the following concerns:

a. The structure must be clear, accountable and auditable.

b. It must cover the full spectrum of services required.

c. Costs and compensation must be consistent with the rates established or negotiated as a result of this RFP or P.O. issued based on this contract.

16. COOPERATIVES

Vendors, who have been awarded similar contracts through a competitive bidding process with a cooperative, are welcome to submit the cooperative pricing for this solicitation.

17. PRICE ADJUSTMENT

The Vendor is not prohibited from offering a price reduction on its services or materiel offered under the contract. The State is not prohibited from requesting a price reduction on those services or materiel during the initial term or any subsequent options that the State may agree to exercise.

If agreement is reached to extend this contract beyond the initial three (3) year period, Government Support Services shall have the option of offering a determined price adjustment that shall not exceed the current Philadelphia All Urban Consumers Price Index (CPI-U), U.S. City Average. If the CPI-U is used, any increase/decrease shall reflect the change during the previous published twelve (12) month period at the time of renegotiation.

18. SHIPPING TERMS

FOB Destination, freight prepaid.
19. ELECTRONIC CATALOG

At the discretion of Government Support Services, the successful vendor(s) may be required to submit their items list in an electronic format designated by the State.

By example, but not limited to, the following items may be required:

- Electronic catalogs,
- Electronic catalogs converted to a CSV format with contract specific pricing,
- Items designated by commodity/classification code: United Nations Standard Products and Services Code (UNSPSC), and/or
- A unique item ID for all items in your system and/or our award.

20. INDEPENDENT CONTRACTORS

The parties to any contract from this solicitation shall be independent contractors to one another, and nothing herein shall be deemed to cause the agreement to create an agency, partnership, joint venture or employment relationship between parties. Each party shall be responsible for compliance with all applicable workers compensation, unemployment, disability insurance, social security withholding and all other similar matters. Neither party shall be liable for any debts, accounts, obligations or other liability whatsoever of the other party or any other obligation of the other party to pay on the behalf of its employees or to withhold from any compensation paid to such employees any social benefits, workers compensation insurance premiums or any income or other similar taxes.

21. TEMPORARY PERSONNEL ARE NOT STATE EMPLOYEES UNLESS AND UNTIL THEY ARE DIRECTLY HIRED

Vendor agrees that any individual or group of temporary staff person(s) provided to the State of Delaware pursuant to this Solicitation shall remain the employee(s) of Vendor for all purposes including any required compliance with the Affordable Care Act by the Vendor. Vendor agrees that it shall not allege, argue, or take any position that individual temporary staff person(s) provided to the State pursuant to this Solicitation must be provided any benefits, including any healthcare benefits by the State of Delaware and Vendor agrees to assume the total and complete responsibility for the provision of any healthcare benefits required by the Affordable Care Act to aforesaid individual temporary staff person(s). In the event that the Internal Revenue Service, or any other third party governmental entity determines that the State of Delaware is a dual employer or the sole employer of any individual temporary staff person(s) provided to the State of Delaware pursuant to this Solicitation, Vendor agrees to hold harmless, indemnify, and defend the State to the maximum extent of any liability to the State arising out of such determinations.

Notwithstanding the content of the preceding paragraph, should the State of Delaware subsequently directly hire any individual temporary staff employee(s) provided pursuant to this Solicitation, the aforementioned obligations to hold harmless, indemnify, and defend the State of Delaware shall cease and terminate for the period following the date of hire. Nothing herein shall be deemed to terminate the Vendor’s obligation to hold harmless, indemnify, and defend the State of Delaware for any liability that arises out of compliance with the ACA prior to the date of hire by the State of Delaware. Vendor will waive any separation fee provided an employee works for both the vendor and hiring agency, continuously, for a three (3) month period and is provided thirty (30) days written notice of intent to hire from the agency. Notice can be issued at second month if it is the State’s intention to hire.
22. ACA SAFE HARBOR

The State and its utilizing agencies are not the employer of temporary or contracted staff. However, the State is concerned that it could be determined to be a Common-law Employer as defined by the Affordable Care Act (“ACA”). Therefore, the State seeks to utilize the “Common-law Employer Safe Harbor Exception” under the ACA to transfer health benefit insurance requirements to the staffing company. The Common-law Employer Safe Harbor Exception can be attained when the State and/or its agencies are charged and pay for an “Additional Fee” with respect to the employees electing to obtain health coverage from the Vendor.

The Common-law Employer Safe Harbor Exception under the ACA requires that an Additional Fee must be charged to those employees who obtain health coverage from the Vendor, but does not state the required amount of the fee. The State requires that all Vendors shall identify the Additional Fee to obtain health coverage from the Vendor and delineate the Additional Fee from all other charges and fees. The Vendor shall identify both the Additional Fee to be charged and the basis of how the fee is applied (i.e., per employee, per invoice, etc.). The State will consider the Additional Fee and prior to award reserves the right to negotiate any fees offered by the Vendor. Further, the Additional Fee shall be separately scored in the proposal to ensure that neither prices charged nor the Additional Fee charged will have a detrimental effect when selecting vendor(s) for award.

23. FUNDING OUT or NON-APPROPRIATION

In the event the General Assembly fails to appropriate the specific funds necessary to enter into or continue the contractual agreement, in whole or part, the agreement shall be terminated as to any obligation of the State requiring the expenditure of money for which no specific appropriation is available at the end of the last fiscal year for which no appropriation is available or upon the exhaustion of funds.

24. MANDATORY INSURANCE REQUIREMENTS

As a part of the contract requirements, the contractor must obtain at its own cost and expense and keep in force and effect during the term of this contract, including all extensions, the minimum coverage limits specified below with a carrier satisfactory to the State. All contractors must carry the following coverage depending on the type of service or product being delivered.

a. Commercial General Liability - $1,000,000 per occurrence/$3,000,000 aggregate,

and

b. Product Liability - $1,000,000 per occurrence/$3,000,000 aggregate,

and

c. Automotive Liability Insurance covering all automotive units used in the work with limits of not less than $100,000 each person and $300,000 each accident as to bodily injury and $25,000 as to property damage to other,

and
d. The vendor shall maintain such insurance as will protect against claims under Worker’s Compensation Act and from any other claims for damages for personal injury, including death, which may arise from operations under this contract. The vendor is an independent contractor and is not an employee of the State of Delaware.

Before any work is done with the State, a Certificate of Insurance referencing the name and contract number stated herein, shall be filed with the State. The certificate holder is as follows:

State of Delaware
Government Support Services
Contract GSS17235-WATER_TREATMENT
100 Enterprise Place, Suite 4
Dover, DE 19904-8202

Note: The State of Delaware shall not be named as an additional insured.

Should any of the above described policies be cancelled before the expiration date thereof, notice will be delivered in accordance with the policy provisions.

25. STATE OF DELAWARE BUSINESS LICENSE

Prior to receiving an award, the successful Vendor shall either furnish the Agency with proof of State of Delaware Business Licensure or initiate the process of application where required. An application may be requested in writing to: Division of Revenue, Carvel State Building, P.O. Box 8750, 820 N. French Street, Wilmington, DE 19899 or by telephone to one of the following numbers: 302-577-8778. http://revenue.delaware.gov/services/BusServices.shtml

Information regarding the award of this contract will be given to the Division of Revenue. Failure to comply with the State of Delaware licensing requirements may subject your organization to applicable fines and/or interest penalties.

26. INDEMNIFICATION

a. General Indemnification
By submitting a proposal, the proposing vendor agrees that in the event it is awarded a contract, it will indemnify and otherwise hold harmless the State of Delaware, its agents and employees from any and all liability, suits, actions, or claims, together with all costs, expenses for attorney’s fees, arising out of the vendor’s its agents and employees’ performance work or services in connection with the contract.

b. Proprietary Rights Indemnification
Vendor shall warrant that all elements of its solution, including all equipment, software, documentation, services and deliverables, do not and will not infringe upon or violate any patent, copyright, trade secret or other proprietary rights of any third party. In the event of any claim, suit or action by any third party against the State of Delaware, the State of Delaware shall promptly notify the vendor in writing and vendor shall defend such claim, suit or action at vendor’s expense, and vendor shall indemnify the State of Delaware against any loss, cost, damage, expense or liability arising out of such claim, suit or action (including, without limitation, litigation costs, lost employee time, and counsel fees) whether or not such claim, suit or action is successful.
If any equipment, software, services (including methods) products or other intellectual property used or furnished by the vendor (collectively “Products”) is or in vendor’s reasonable judgment is likely to be, held to constitute an infringing product, vendor shall at its expense and option either:

1. Procure the right for the State of Delaware to continue using the Product(s);
2. Replace the product with a non-infringing equivalent that satisfies all the requirements of the contract; or
3. Modify the Product(s) to make it or them non-infringing, provided that the modification does not materially alter the functionality or efficacy of the product or cause the Product(s) or any part of the work to fail to conform to the requirements of the Contract, or only alters the Product(s) to a degree that the State of Delaware agrees to and accepts in writing.

27. NON-PERFORMANCE

In the event the Vendor does not fulfill its obligations under the terms and conditions of this contract, in addition to proceeding with termination of the contract, the ordering agency may terminate any individual orders in accordance with General Provisions, Item 47 below and purchase equivalent product on the open market. Regarding any such open market purchase, payment for any difference in cost or expense in excess of the contract prices for reasonably equivalent products or services herein shall be the responsibility of the Vendor and shall be submitted to the State no later than 30 days following the delivery of the State’s invoice detailing the open market purchase. Under no circumstances shall monies be due the Vendor in the event open market products can be obtained below contract cost. Any monies charged to the Vendor may be deducted from an open invoice.

28. FORCE MAJEURE

Neither the vendor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

29. VENDOR NON-ENTITLEMENT

State of Delaware Vendors for Materiel and for Services shall not have legal entitlement to utilize any Central Contract held by the State of Delaware. The Vendors may not seek business from another Vendors’ Central Contract for the purpose of preparing a bid or proposal to the State of Delaware. Additionally, they shall not utilize other Central Contracts to fulfill the requirements of their respective contract unless they are considered a “Covered Agency” as defined by Title 29 Chapter 69 of the State Procurement Code or otherwise permitted by law.

This is not a prohibition from any Vendor choosing to work with another Vendor who holds a State Central Contract for private business.

30. OPPORTUNITY BUYS

The Director for the State of Delaware, Office of Management and Budget, Government Support Services can waive use of a central contract pursuant to 29 Del. C. §6911(e). A process has been developed to permit any vendor the opportunity to submit an Opportunity Buy offer to the State for goods and/or services for consideration despite the existence of a central contract. See Opportunity
Buy Flowchart. The Director will afford any vendor on an existing central contract an opportunity to match or to beat the Opportunity Buy offer made by a non-contracted vendor prior to a waiver being granted.

31. I FOUND IT CHEAPER

Director for the State of Delaware, Office of Management and Budget, Government Support Services can waive use of a central contract pursuant to 29 Del. C. §6911(e). A process has been developed to permit any State employee or Vendor to identify a lower price for material and or services for consideration despite the existence of a central contract. See I Found It Cheaper Flowchart. The Director will afford any Vendor on an existing central contact an opportunity to match or to beat the I Found It Cheaper suggestion and if not matched or beaten, approve the purchase via a waiver.

32. REQUIRED REPORTING

One of the primary goals in administering this contract is to keep accurate records regarding its actual value/usage. This information is essential in order to update the contents of the contract and to establish proper bonding levels, if they are required. The integrity of future contracts revolves around our ability to convey accurate and realistic information to all interested parties.

A complete and accurate Usage Report (Attachment 8) shall be furnished in an Excel format and submitted electronically, no later than the 15th (or next business day after the 15th day) of each month, detailing the purchasing of all items on this contract. The reports shall be submitted and sent as an attachment to vendorusage@state.de.us. Submitted reports shall contain accurate descriptions of the products, goods or services procured, purchasing agency information, including the six-digit department and organization code, quantities procured and prices paid. Any exception to this mandatory requirement or failure to submit complete reports, or in the format required, may result in corrective action, up to and including the possible cancellation of the award. Failure to provide the report with the minimum required information may also negate any contract extension clauses. Additionally, Vendors who are determined to be in default of this mandatory report requirement may have such conduct considered against them, in assessment of responsibility, in the evaluation of future proposals.

In accordance with Executive Order 44, the State of Delaware is committed to supporting its diverse business industry and population. The successful Vendor will be required to accurately report on the participation by Diversity Suppliers which includes: minority (MBE), woman (WBE), veteran owned business (VOBE), or service disabled veteran owned business (SDVOBE) under this awarded contract. The reported data elements shall include but not be limited to; name of state contract/project, the name of the Diversity Supplier, Diversity Supplier contact information (phone, email), type of product or service provided by the Diversity Supplier and any minority, women, veteran, or service disabled veteran certifications for the subcontractor (State OSD certification, Minority Supplier Development Council, Women’s Business Enterprise Council, VetBiz.gov). The format used for Subcontracting 2nd Tier reporting is shown as Attachment 9.

Accurate 2nd Tier reports shall be submitted to the contracting Agency’s Office of Supplier Diversity at vendorusage@state.de.us on the 15th (or next business day) of the month following each quarterly period. For consistency quarters shall be considered to end the last day of March, June, September and December of each calendar year. Contract spend during the covered periods shall result in a report even if the contract has expired by the report due date.
33. ORDERING PROCEDURE

Successful Vendors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Depending on the nature and scope of the event, each State agency or other governmental entity shall be responsible for contacting the awarded vendor directly for all required resources. All consumables delivered by the Vendor and received by a State agency or other governmental entity, become the property of that State agency or entity. Orders may be accomplished by written purchase order, telephone, email, fax or computer on-line systems.

34. PURCHASE ORDERS

Agencies that are part of the First State Financial (FSF) system are required to identify the contract number GSS17235-WATER _TREAT on all Purchase Orders (P.O.) and shall complete the same when entering P.O. information in the state’s financial reporting system.

35. BILLING

The Vendor is required to "Bill as Shipped" to the respective ordering agency(s). Ordering agencies shall provide contract number, ship to and bill to address, contact name and phone number. The Vendor shall not charge a late fee that exceeds more than one percent (1%) per month, not to exceed twelve percent (12%) per annum.

Agencies will make every effort to achieve available discount opportunities under this contract. Vendors shall be required to report semi-annually opportunities to enhance the discounts achieved.

36. METHOD OF PAYMENT

a. For each P.O. issued as part of this contract, the State will pay Vendor monthly, within thirty (30) days of receipt of the Vendor's billing, the amount which is legitimately earned by the Vendor, and supported by payroll data and an itemized accounting of reasonable reimbursable direct non-salary costs. A current progress report of the work shall accompany each billing.

Final settlement for total payment to the Vendor will be made within thirty (30) days from the date of final written State acceptance of the work and services as agreed to in the P.O.

b. No premium time for overtime will be paid without prior written State authorization. Indirect overhead cost shall not be applied to the premium portion of the overtime.

c. The agencies or school districts using this award will authorize and process for payment each invoice within thirty (30) days after the date of receipt of a correct invoice. The State of Delaware intends to maximize the use of the P-Card for payment for goods and services provided under contract. Vendors shall not charge additional fees for acceptance of this payment method and shall incorporate any costs into their proposals. Additionally there shall be no minimum or maximum limits on any P-Card transaction under the contract. While it is the State's intention to utilize the P-card payment method the State reserves, at its discretion, the right to pay by ACH/ACI or check. Should a Vendor wish to provide a financial incentive to not process payment by P-Card in their proposal, they are to prepare their proposals to clearly outline any incentives for alternative payment methods the Vendor is willing to accept.
37. PRODUCT SUBSTITUTION

All items or services delivered during the life of the contract shall be of the same type and manufacture as specified or accepted as part of the proposal unless specific approval is given by the Agency to do otherwise. Awarded vendors are highly encouraged to offer any like substitute product(s), either generic or brand name, at any time during the subsequent contract term, especially if an opportunity for cost savings to the state exists. In all cases, the state may require the submission of written specifications and/or product samples for evaluation prior to any approvals being granted.

If a substitution is granted by the state, the Vendor must update its core list and maintain said list in a timely manner.

38. SCHEDULE FOR PERFORMANCE OF WORK

All work described in these specifications shall be completed with reasonable promptness. As used in this Section, the State of Delaware shall be the sole judge of the term “reasonable”. If the Vendor does not begin the work in a reasonable amount of time, they will be notified that if they fail to initiate the work promptly, the contract may be terminated and the State will forthwith proceed to collect for nonperformance of work.

39. VENDOR RESPONSIBILITY

The State will enter into a contract with the successful Vendor(s). The successful Vendor(s) shall be responsible for all products and services as required by this RFP whether or not the Vendor or its subcontractor provided final fulfillment of the order. Subcontractors, if any, shall be clearly identified in the Vendor’s proposal by completing Attachment 7, and are subject the approval and acceptance of Government Support Services.

40. VENDOR-OWNED RENTAL EQUIPMENT AND SUPPLIES REMOVAL

The awarded Vendor shall remove all rental equipment and supplies from the event location(s) no later than an agreed to date once all contract obligations by the Vendor have been met.

41. ENVIRONMENTAL PROCUREMENT REQUIREMENTS

a. Energy Star - If applicable, the Vendor must provide products that earn the ENERGY STAR rating and meet the ENERGY STAR specifications for energy efficiency in order to keep overall event costs to a minimum. The Vendor is encouraged to visit www.energystar.gov for complete product specifications and updated lists of qualifying products.

b. Green Products – third party certification of green products accepted from GSS w/approved green certification shall be offered wherever available in addition to or as a substitute for non-green products.

c. Vendors shall report all green items procured during the monthly reporting period using the Usage Report that will be provided to the awarded Vendor(s).
d. Environmental Procurement Policies of the State shall determine acceptable consideration and credit for environmentally preferred products and services in the performance of this award. The State Environmental Procurement Policies may be found:

   Environmentally Preferred Purchasing Policy

42. PERSONNEL, EQUIPMENT AND SERVICES

   a. The Vendor represents that it has, or will secure at its own expense, all personnel required to perform the services required under this contract.

   b. All of the equipment and services required hereunder shall be provided by or performed by the Vendor or under its direct supervision, and all personnel, including subcontractors, engaged in the work shall be fully qualified and shall be authorized under State and local law to perform such services.

   c. None of the equipment and/or services covered by this contract shall be subcontracted without the prior written approval of the State. Only those subcontractors identified in Attachment 7 are considered approved upon award. Changes to those subcontractor(s) listed in Attachment 7 must be approved in writing by the State.

43. FAIR BACKGROUND CHECK PRACTICES

Pursuant to 29 Del. C. §6909B, the State does not consider the criminal record, criminal history, credit history or credit score of an applicant for state employment during the initial application process unless otherwise required by state and/or federal law. Vendors doing business with the State are encouraged to adopt fair background check practices. Vendors can refer to 19 Del. C. §711(g) for applicable established provisions.

44. VENDOR BACKGROUND CHECK REQUIREMENTS

Vendor(s) selected for an award that access state property or come in contact with vulnerable populations, including children and youth, shall be required to complete background checks on employees serving the State’s on premises contracts. Unless otherwise directed, at a minimum, this shall include a check of the following registry:

   • Delaware Sex Offender Central Registry at: https://sexoffender.dsp.delaware.gov/

Individuals that are listed in the registry shall be prevented from direct contact in the service of an awarded state contract, but may provide support or off-site premises service for contract vendors. Should an individual be identified and the Vendor(s) believes their employee’s service does not represent a conflict with this requirement, may apply for a waiver to the primary agency listed in the solicitation. The Agency’s decision to allow or deny access to any individual identified on a registry database is final and at the Agency’s sole discretion.

By Agency request, the Vendor(s) shall provide a list of all employees serving an awarded contract, and certify adherence to the background check requirement. Individual(s) found in the central registry in violation of the terms stated, shall be immediately prevented from a return to state property in service of a contract award. A violation of this condition represents a violation of the contract terms and conditions, and may subject the Vendor to penalty, including contract cancellation for cause.
Individual contracts may require additional background checks and/or security clearance(s), depending on the nature of the services to be provided or locations accessed, but any other requirements shall be stated in the contract scope of work or be a matter of common law. The Vendor(s) shall be responsible for the background check requirements of any authorized Subcontractor providing service to the Agency’s contract.

45. DRUG TESTING REQUIREMENTS FOR LARGE PUBLIC WORKS

Pursuant to 29 Del.C. §6908(a)(6), effective as of January 1, 2016, OMB has established regulations that require Contractors and Subcontractors to implement a program of mandatory drug testing for Employees who work on Large Public Works Contracts funded all or in part with public funds. The regulations establish the mechanism, standards and requirements of a Mandatory Drug Testing Program that will be incorporated by reference into all Large Public Works Contracts awarded pursuant to 29 Del.C. §6962.

Final publication of the identified regulations can be found at the following:
4104 Regulations for the Drug Testing of Contractor and Subcontractor Employees Working on Large Public Works Projects

46. MINIMUM WAGE RATES

Work performed under this solicitation may fall under the State of Delaware Minimum Wage Rates or the Delaware Prevailing Wage rates. Prior to issuing a purchase order, the ordering agencies must obtain from the Department of Labor a determination if prevailing wage applies to the project and, if appropriate, what the applicable prevailing wage rates would be for the work to be performed. No work shall proceed without a determination by the Department of Labor. Request for prevailing wage certification can be found at: http://dia.delawareworks.com/labor-law/prevailing-wage.php.

47. PREVAILING WAGE

The prevailing wage law, 29 Del.C.§6960, is enforced by the Department of Labor and states that the specifications for every contract or aggregate of contracts relating to a public works project in excess of $500,000 for new construction (including painting and decorating) or $45,000 for alteration, repair, renovation, rehabilitation, demolition or reconstruction (including painting and decorating of building or works) to which this State or any subdivision thereof is a party and for which the State appropriated any part of the funds and which requires or involves the employment of mechanics and/or laborers shall contain a provision stating the minimum wages to be paid various classes of laborers and mechanics which shall be based upon the wages that will be determined by the Delaware Department of Labor, Division of Industrial Affairs, to be prevailing in the county in which the work is to be performed.

48. DISPUTE RESOLUTION

At the option of, and in the manner prescribed by the Office of Management and Budget (OMB), the parties shall attempt in good faith to resolve any dispute arising out of or relating to this Agreement promptly by negotiation between executives who have authority to settle the controversy and who are at a higher level of management than the persons with direct responsibility for administration of this Agreement. All offers, promises, conduct and statements, whether oral or written, made in the course of the negotiation by any of the parties, their agents, employees, experts and attorneys are
confidential, privileged and inadmissible for any purpose, including impeachment, in arbitration or
other proceeding involving the parties, provided evidence that is otherwise admissible or
discoverable shall not be rendered inadmissible.

If the matter is not resolved by negotiation, as outlined above, or, alternatively, OMB elects to
proceed directly to mediation, then the matter will proceed to mediation as set forth below. Any
disputes, claims or controversies arising out of or relating to this Agreement shall be submitted to
mediation by a mediator selected by OMB, and if the matter is not resolved through mediation, then
it shall be submitted, in the sole discretion of OMB, to the Office of Management and Budget,
Government Support Services Director, for final and binding arbitration. OMB reserves the right to
proceed directly to arbitration or litigation without negotiation or mediation. Any such proceedings
held pursuant to this provision shall be governed by Delaware law and venue shall be in Delaware.
The parties shall maintain the confidential nature of the arbitration proceeding and the Award,
including the Hearing, except as may be necessary to prepare for or conduct the arbitration hearing
on the merits. Each party shall bear its own costs of mediation, arbitration or litigation, including
attorneys’ fees.

49. TERMINATION OF INDIVIDUAL ORDERS OR PURCHASE ORDERS

As a central contract, the contract resulting from this RFP shall include individual orders from state
agencies and other entities authorized by law to procure from this contract. The individual orders may
be terminated as follows:

a. Termination for Cause: If, for any reasons, or through any cause, the Vendor fails to fulfill in
timely and proper manner his obligations, or if the Vendor violates any of the covenants,
agreements, or stipulations of this contract, the Agency shall have the right to terminate the P.O. by
giving written notice to the Vendor of such termination and specifying the effective date thereof, at
least five (5) days before the effective date of such termination. In that event, all finished or
unfinished documents, data, studies, surveys, drawings, maps, models, photographs, and reports
or other material prepared by the Vendor in the performance of the P.O. shall, at the option of the
Agency, become its property, and the Vendor shall be entitled to receive just and equitable
compensation for any satisfactory work completed on such documents and other materials which is
usable to the Agency.

b. Termination for Convenience: The Agency may terminate the P.O. at any time by giving written
notice of such termination and specifying the effective date thereof, at least sixty (60) days before
the effective date of such termination. In that event, all finished or unfinished documents, data,
studies, surveys, drawings, models, photographs, reports, supplies, and other materials shall, at
the option of the department, become its property and the Vendor shall be entitled to receive
compensation for any satisfactory work completed on such documents and other materials which
are usable to the Agency.

c. Termination for Non-Appropriations: In the event the General Assembly fails to appropriate the
specific funds necessary to enter into or continue the contractual agreement, in whole or part, the
agreement shall be terminated as to any obligation of the State requiring the expenditure of money
for which no specific appropriation is available at the end of the last fiscal year for which no
appropriation is available or upon the exhaustion of funds. This is not a termination for convenience
and will not be converted to such.
50. TERMINATION OF CONTRACT

As a central contract, the contract resulting from this RFP may be terminated as follows by Government Support Services.

a. Termination for Cause: If, for any reasons, or through any cause, the Vendor fails to fulfill in timely and proper manner its obligations under this Contract, or if the Vendor violates any of the covenants, agreements, or stipulations of this Contract, the State shall thereupon have the right to terminate this contract by giving written notice to the Vendor of such termination and specifying the effective date thereof, at least thirty (30) days before the effective date of such termination. In that event, all finished or unfinished documents, data, studies, surveys, drawings, maps, models, photographs, and reports or other material prepared by the Vendor under this Contract shall, at the option of the State, become its property, and the Vendor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such documents and other materials which is usable to the State.

On receipt of the contract cancellation notice from the State, the Vendor shall have not less than five (5) days to provide a written response and may identify a method(s) to resolve the violation(s). A vendor response shall not effect or prevent the contract cancellation unless the State provides a written acceptance of the vendor response. If the State does accept the Vendor’s method and/or action plan to correct the identified deficiencies, the State will define the time by which the Vendor must fulfill its corrective obligations. Final retraction of the State’s termination for cause will only occur after the Vendor successfully rectifies the original violation(s). At its discretion the State may reject in writing the Vendor’s proposed action plan and proceed with the original contract cancellation timeline.

b. Termination for Convenience: The State may terminate this Contract at any time by giving written notice of such termination and specifying the effective date thereof, at least sixty (60) days before the effective date of such termination. In that event, all finished or unfinished documents, data, studies, surveys, drawings, models, photographs, reports, supplies, and other materials shall, at the option of the State, become its property and the Vendor shall be entitled to receive compensation for any satisfactory work completed on such documents and other materials, and which is usable to the State.

c. Termination for Non-Appropriations: In the event the General Assembly fails to appropriate the specific funds necessary to enter into or continue the contractual agreement, in whole or part, the agreement shall be terminated as to any obligation of the State requiring the expenditure of money for which no specific appropriation is available at the end of the last fiscal year for which no appropriation is available or upon the exhaustion of funds. This is not a termination for convenience and will not be converted to such.

51. CHANGES

Both parties may, from time to time, require changes in the services to be provided by the Vendor under the Scope of Work. Such changes, including any increase or decrease in the amount of the Vendor’s compensation, which are mutually agreed upon by and between the Agency and the Vendor shall be incorporated in written amendments to the Purchase Order or contract.
52. INTEREST OF VENDOR

The Vendor covenants that it presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree in providing products or performing services required under this contract. The Vendor further covenants, that in the performance of this contract, no person having any such interest shall be employed.

53. PUBLICATION, REPRODUCTION AND USE OF MATERIAL

No material produced in whole or part under this contract shall be subject to copyright in the United States or in any other country. The State shall have unrestricted authority to publish, disclose, distribute and otherwise use, in whole or in part, any reports, data, or other materials prepared under this contract; provided, however, that the State agrees not to use any design or engineering plans prepared by the Vendor for anything other than their intended purpose under this Contract. The Vendor shall have the right to publish any and all scientific findings. Appropriate acknowledgment and credit for the State's support shall be given in the publication.

54. RIGHTS AND OBLIGATIONS

The rights and obligations of each party to this agreement shall not be effective, and no party shall be bound by the terms of this agreement, unless and until a valid executed purchase order has been approved by the Secretary of Finance, and all procedures of the Department of Finance have been complied with. A separate purchase order shall be issued for every project or order.

55. ASSIGNMENT OF ANTITRUST CLAIMS

As consideration for the award and execution of this contract by the State, the Vendor hereby grants, conveys, sells, assigns, and transfers to the State of Delaware all of its right, title and interest in and to all known or unknown causes of action it presently has or may now or hereafter acquire under the antitrust laws of the United States and the State of Delaware, regarding the specific goods or services purchased or acquired for the State pursuant to this contract. Upon either the State’s or the Vendor notice of the filing of or reasonable likelihood of filing of an action under the antitrust laws of the United States or the State of Delaware, the State and Vendor shall meet and confer about coordination of representation in such action.

56. TESTING AND INSPECTION

The State of Delaware reserves the right to conduct any test or inspection it may deem necessary to insure equipment, materials and services conform to contract requirements.

57. COVENANT AGAINST CONTINGENT FEES

The Vendor warrants that no person or selling agency has been employed or retained to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, excepting bona fide employees. For breach or violation of this warranty, the State shall have the right to annul this contract without liability or in its discretion to deduct from the contract price or consideration, or otherwise recover, the full amount of such commission, percentage, brokerage, or contingent fees.
58. GRATUITIES

a. If it is found, after notice and hearing, by the State that gratuities (in the form of entertainment, gifts, or otherwise) were offered or given by the Vendor or any agent of the State with a view toward securing a contract, or securing favorable treatment with respect to the awarding, amending, or the making of any determinations with respect to the performance of this contract, the State may, by written notice to the Vendor, terminate the right of the Vendor to proceed under this contract and/or may pursue such other rights and remedies provided by law or under this agreement; provided that the existence of the facts upon which the State makes such findings shall be in issue and may be reviewed in proceedings pursuant to the Remedies clause of this contract; and

b. In the event this contract is terminated pursuant to subparagraph “a”, the State shall be entitled (i) to pursue the same remedies against the Vendor, and (ii) to exemplary damages, as a penalty in addition to any other damages to which it may be entitled by law, in an amount which shall be not less than three, nor more than ten, times the costs incurred by the Vendor in providing any such gratuities to any such officer or employee. The amount of such exemplary damages shall be in the sole discretion of the State.

59. AFFIRMATION

The Vendor must affirm that within the past five (5) years the firm or any officer, controlling stockholder, partner, principal, or other person substantially involved in the contracting activities of the business is not currently suspended or debarred and is not a successor, subsidiary, or affiliate of a suspended or debarred business.

60. AUDIT ACCESS TO RECORDS

The Vendor shall maintain books, records, documents, and other evidence pertaining to this Contract to the extent and in such detail as shall adequately reflect performance hereunder. The Vendor agrees to preserve and make available to the State, upon request, such records for a period of five (5) years from the date services were rendered by the Vendor. Records involving matters in litigation shall be retained for one (1) year following the termination of such litigation. The Vendor agrees to make such records available for inspection, audit, or reproduction to any official State representative in the performance of their duties under the Contract. Upon notice given to the Vendor, representatives of the State or other duly authorized State or Federal agency may inspect, monitor, and/or evaluate the cost and billing records or other material relative to this Contract. The cost of any Contract audit disallowances resulting from the examination of the Vendor's financial records will be borne by the Vendor. Reimbursement to the State for disallowances shall be drawn from the Vendor's own resources and not charged to Contract cost or cost pools indirectly charging Contract costs.

61. REMEDIES

Except as otherwise provided in this contract, all claims, counterclaims, disputes, and other matters in question between the State and the Vendor arising out of, or relating to, this contract, or a breach of it may be decided by arbitration if the parties mutually agree, or in a court of competent jurisdiction within the State of Delaware.

62. SUBCONTRACTS

Subcontracting is permitted under this RFP and contract. However, every subcontractor or reseller
shall be identified in the Proposal (Attachment 7) and agreed to in writing by the State or as are specifically authorized in writing by the Agency during the performance of the contract. Any substitutions in or additions to such subcontractors, associates, or consultants will be subject to the prior written approval of the State.

The Vendor(s) shall be responsible for compliance by the subcontractor with all terms, conditions and requirements of the RFP and with all local, State and Federal Laws. The Vendor shall be liable for any noncompliance by any subcontractor. Further, nothing contained herein or in any subcontractor agreement shall be construed as creating any contractual relationship between the subcontractor and the State.

63. AGENCY’S RESPONSIBILITIES

The Agency shall:

a. Examine and review in detail all letters, reports, drawings and other documents presented by the Vendor to the Agency and render to the Vendor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Vendor.

b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.

c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.

d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.

e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible.

Corrective Action Report

64. CONTRACT DOCUMENTS

The Definitions and General Provisions and any Special Instructions, Specifications, Request for Proposal, Proposal, Purchase Order, and Contract shall be a part of and constitute the entire Agreement entered into by the State of Delaware and any Vendor. In the event there is any discrepancy between any of these contract documents, the following order of documents governs so
that the former prevails over the latter:

- Contract
- Request for Proposal
- Specifications or Scope of Work
- Definitions & General Provisions
- Proposal
- Purchase Order
- Special Instruction

65. ASSIGNMENT

This contract shall not be assigned except by express prior written consent from the Agency.

66. NOTICE

Any notice to the State of Delaware required under the contract shall be sent by registered mail to:

State of Delaware  
Government Support Services  
100 Enterprise Place, Suite 4  
Dover, DE 19904-8202  
GSS17235-WATER_TREAT

67. VENDOR EMERGENCY RESPONSE POINT OF CONTACT

The awarded vendor(s) shall provide the name(s), telephone, or cell phone number(s) of those individuals who can be contacted twenty four (24) hours a day, seven (7) days a week where there is a critical need for commodities or services when the Governor of the State of Delaware declares a state of emergency under the Delaware Emergency Operations Plan or in the event of a local emergency or disaster where a state governmental entity requires the services of the vendor. Failure to provide this information could render the proposal as non-responsive.

In the event of a serious emergency, pandemic or disaster outside the control of the State, the State may negotiate, as may be authorized by law, emergency performance from the Contractor to address the immediate needs of the State, even if not contemplated under the original Contract or procurement. Payments are subject to appropriation and other payment terms.

68. NO PRESS RELEASES OR PUBLIC DISCLOSURE

The State of Delaware reserves the right to pre-approve any news or broadcast advertising releases concerning this solicitation, the resulting contract, the work performed, or any reference to the State of Delaware with regard to any project or contract performance. Any such news or advertising releases pertaining to this solicitation or resulting contract shall require the prior express written permission of the State of Delaware.

The State will not prohibit or otherwise prevent the awarded vendor(s) from direct marketing to the State of Delaware agencies, departments, municipalities, and/or any other political subdivisions, however, the Vendor shall not use the State’s seal or imply preference for the solution or goods provided.
C. AWARD AND EXECUTION OF CONTRACT

1. CONSIDERATION OF PROPOSALS

   The right is reserved to waive technicalities, to reject any or all bids, or any portion thereof, to seek new proposals, to proceed to do the work otherwise, or to abandon the work, if in the judgment of the Agency or its agent, the best interest of the State will be promoted thereby.

2. MATERIAL GUARANTY

   Before any contract is awarded, the successful Vendor may be required to furnish a complete statement of the origin, composition and manufacture of any or all of the material to be used in the contract together with such samples as may be requested for the purpose of testing.

3. AWARD OF CONTRACT

   Within ninety (90) days from the date of opening proposals, the contract will be awarded or the proposals rejected.

4. EXECUTION OF CONTRACT

   The Vendor(s) to whom the award is made shall execute a formal contract within twenty (20) days after date of official notice of the award of the contract.

5. WARRANTY

   The successful Vendor(s) shall be required to extend any policy guarantee usually offered to the general public, FEDERAL, STATE, COUNTY, or MUNICIPAL governments, on material in this contract against defective material, workmanship, and performance.

6. THE CONTRACT(S)

   The contract(s) with the successful Vendor(s) will be executed with Government Support Services acting for all participating governmental entities.

7. INFORMATION REQUIREMENT

   The successful Vendor's shall be required to advise and provide Government Support Services of the gross costs associated with this contract.
VII. PROPOSAL REPLY SECTION for CONTRACT NO. GSS17235-WATER_TREAT

Water Treatment

Please fill out the attached forms fully and completely and return with your proposal in a sealed envelope clearly displaying the contract number to the State of Delaware, Government Support Services by Tuesday, February 28, 2017 @ 1PM (Local Time) at which time bids will be opened.

NO MANDATORY PRE-BID MEETING

Proposals must be mailed to:

State of Delaware
Government Support Services
100 Enterprise Place, Suite 4
Dover, DE 19904-8202

PUBLIC PROPOSAL OPENINGS

The public proposal opening insures the citizens of Delaware that contracts are being proposed fairly on a competitive basis and comply with Delaware procurement laws. The agency conducting the opening is required by law to publicly open the proposals at the time and place specified and the contract shall be awarded within ninety (90) days thereafter. The main purpose of the proposal opening is to reveal the name(s) of the Vendor(s), not to serve as a forum for determining the apparent low Vendors. The disclosure of additional information, including prices, shall be at the discretion of the contracting agency until such time that the responsiveness of each proposal has been determined.

After receipt of a fully executed contract(s), the Delaware public and all Vendors are invited to make an appointment with the agency in order to review pricing and other non-confidential information.

NOTE: ONLY THE VENDOR'S NAME AND ADDRESS WILL BE READ AT THE OPENING
NO PROPOSAL REPLY FORM

Contract No.: **GSS17235-WATER_TREAT**  Contract Title: **Water Treatment**

To assist us in obtaining good competition on our Request for Proposals, we ask that each firm that has received a proposal, but does not wish to bid, state their reason(s) below and return in a clearly marked envelope displaying the contract number. This information will not preclude receipt of future invitations unless you request removal from the Vendor's List by so indicating below, or do not return this form or bona fide proposal.

Unfortunately, we must offer a "No Proposal" at this time because:

1. We do not wish to participate in the proposal process.
2. We do not wish to bid under the terms and conditions of the Request for Proposal document. Our objections are:
3. We do not feel we can be competitive.
4. We cannot submit a Proposal because of the marketing or franchising policies of the manufacturing company.
5. We do not wish to sell to the State. Our objections are:
6. We do not sell the items/services on which Proposals are requested.
7. Other: ____________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

FIRM NAME ___________________________  SIGNATURE ___________________________

We wish to remain on the Vendor's List **for these goods or services.**

We wish to be deleted from the Vendor's List **for these goods or services.**

PLEASE FORWARD NO PROPOSAL REPLY FORM TO THE CONTRACT OFFICER IDENTIFIED.
NON-COLLUSION STATEMENT

This is to certify that the undersigned Vendor has neither directly nor indirectly, entered into any agreement, participated in any collusion or otherwise taken any action in restraint of free competitive bidding in connection with this proposal, and further certifies that it is not a sub-contractor to another Vendor who also submitted a proposal as a primary Vendor in response to this solicitation submitted this date to the State of Delaware, Office of Management and Budget, Government Support Services.

It is agreed by the undersigned Vendor that the signed delivery of this bid represents, subject to any express exceptions set forth at Attachment 3, the Vendor’s acceptance of the terms and conditions of this solicitation including all specifications and special provisions.

NOTE: Signature of the authorized representative MUST be of an individual who legally may enter his/her organization into a formal contract with the State of Delaware, Office of Management and Budget, Government Support Services.

COMPANY NAME ______________________________________________________________   (Check one)

NAME OF AUTHORIZED REPRESENTATIVE ____________________________

SIGNATURE ____________________________ TITLE ____________________________

COMPANY ADDRESS ____________________________________________________________

PHONE NUMBER ____________________________ FAX NUMBER ____________________________

EMAIL ADDRESS ____________________________________________________________ STATE OF DELAWARE LICENSE NUMBER______________________________

FEDERAL E.I. NUMBER ____________________________

COMPANY CLASSIFICATIONS:

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<tr>
<th>Certification type(s)</th>
<th>Circle all that apply</th>
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<tr>
<td>Minority Business Enterprise (MBE)</td>
<td>Yes No</td>
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<tr>
<td>Woman Business Enterprise (WBE)</td>
<td>Yes No</td>
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<td>Disadvantaged Business Enterprise (DBE)</td>
<td>Yes No</td>
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<tr>
<td>Veteran Owned Business Enterprise (V OBE)</td>
<td>Yes No</td>
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<tr>
<td>Service Disabled Veteran Owned Business Enterprise (SDVOBE)</td>
<td>Yes No</td>
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[The above table is for informational and statistical use only.]

PURCHASE ORDERS SHOULD BE SENT TO: (COMPANY NAME)

ADDRESS ____________________________________________________________

CONTACT ____________________________________________________________

PHONE NUMBER ____________________________ FAX NUMBER ____________________________

EMAIL ADDRESS ____________________________________________________________

AFFIRMATION: Within the past five (5) years, has your firm, any affiliate, any predecessor company or entity, owner, Director, officer, partner or proprietor been the subject of a Federal, State, Local government suspension or debarment? YES ________ NO ________ if yes, please explain ____________________________________________________________

THIS PAGE SHALL BE SIGNED, NOTARIZED AND RETURNED FOR YOUR BID TO BE CONSIDERED

SWORN TO AND SUBSCRIBED BEFORE ME this ________ day of _______________, 20 __________

Notary Public _____________________________________________________________________ My commission expires _______________

City of _______________ County of ___________________________________ State of _______________
Proposals must include all exceptions to the specifications, terms or conditions contained in this RFP. If the vendor is submitting the proposal without exceptions, please state so below.

☐ By checking this box, the Vendor acknowledges that they take no exceptions to the specifications, terms or conditions found in this RFP.

<table>
<thead>
<tr>
<th>Paragraph # and page #</th>
<th>Exceptions to Specifications, terms or conditions</th>
<th>Proposed Alternative</th>
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Note: Vendor may use additional pages as necessary, but the format shall be the same as provided above.
## COMPANY PROFILE & CAPABILITIES FORM

Suppliers are required to provide a reply to each question listed below. Your replies will aid the evaluation committee as part of the overall qualitative evaluation criteria of this Request for Proposal. Your responses should contain sufficient information about your company so evaluators have a clear understanding of your company’s background and capabilities. Failure to respond to any of these questions may result in your proposal to be rejected as non-responsive.

<table>
<thead>
<tr>
<th>Question</th>
<th>Description</th>
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<tbody>
<tr>
<td>1.</td>
<td>Briefly describe your company’s organization, structure and philosophy.</td>
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<tr>
<td>2.</td>
<td>State the number of years your company has offered water treatment services of the same size and scope as outlined in the RFP.</td>
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<tr>
<td>3.</td>
<td>List any past and/or pending litigation or disputes relating to the services described herein with which your company has been involved within the last five (5) years. The list shall include the other company’s name, name of the project, nature of the litigation, and the current status of the dispute.</td>
</tr>
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<td>4.</td>
<td>List any past disputes as a result of which your company has been terminated from an awarded contract. List the company’s name, the term of the contract, and an explanation as to why your company was terminated.</td>
</tr>
</tbody>
</table>
STATE OF DELAWARE  
Office of Management and Budget  
Government Support Services

Contract No.: GSS17235-WATER_TREAT  
Contract Title: Water Treatment

CONFIDENTIALITY FORM

☐ By checking this box, the Vendor acknowledges that they are not providing any information they declare to be confidential or proprietary for the purpose of production under 29 Del. C. ch. 100, Delaware Freedom of Information Act.

<table>
<thead>
<tr>
<th>Confidentiality and Proprietary Information</th>
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Note: Vendor may use additional pages as necessary, but the format shall be the same as provided above.
List a minimum of three business references, including the following information:

- Business Name and Mailing address
- Contact Name and phone number
- Number of years doing business with
- Type of work performed

Please do not list any State Employee as a business reference. If you have held a State contract within the last 5 years, please provide a separate list the contract(s).

<table>
<thead>
<tr>
<th></th>
<th>Contact Name &amp; Title:</th>
<th>Business Name:</th>
<th>Address:</th>
<th>Email:</th>
<th>Phone # / Fax #:</th>
<th>Current Vendor (YES or NO):</th>
<th>Years Associated &amp; Type of Work Performed:</th>
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<td>1.</td>
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STATE OF DELAWARE PERSONNEL MAY NOT BE USED AS REFERENCES.
# SUBCONTRACTOR INFORMATION FORM

## PART I – STATEMENT BY PROPOSING VENDOR

<table>
<thead>
<tr>
<th>1. CONTRACT NO.</th>
<th>2. Proposing Vendor Name</th>
<th>3. Mailing Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>GSS17235-WATER_TREAT</td>
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</table>

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<thead>
<tr>
<th>4. SUBCONTRACTOR</th>
<th>4c. Company OSD Classification:</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. NAME</td>
<td>Certification Number:</td>
</tr>
<tr>
<td>b. Mailing Address:</td>
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<td>☐ Yes</td>
<td>☐ No</td>
<td>☐ Yes</td>
<td>☐ No</td>
<td>☐ Yes</td>
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</tbody>
</table>

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<tr>
<th>5. DESCRIPTION OF WORK BY SUBCONTRACTOR</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>6a. NAME OF PERSON SIGNING</th>
<th>7. BY (Signature)</th>
<th>8. DATE SIGNED</th>
</tr>
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<tr>
<th>6b. TITLE OF PERSON SIGNING</th>
</tr>
</thead>
</table>

## PART II – ACKNOWLEDGEMENT BY SUBCONTRACTOR

<table>
<thead>
<tr>
<th>9a. NAME OF PERSON SIGNING</th>
<th>10. BY (Signature)</th>
<th>11. DATE SIGNED</th>
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<tbody>
<tr>
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<tr>
<th>9b. TITLE OF PERSON SIGNING</th>
</tr>
</thead>
</table>

Use a separate form for each subcontractor
**Sample Report - For Illustration Purposes Only**

State of Delaware - Monthly Usage Report

**Ver. 2 8/19/14**

Contract Number / Title: 

E-mail report to vendorusage@state.de.us no later than the 15th of each month for prior calendar month usage.

Check here if there were no transactions for the reporting period.

<table>
<thead>
<tr>
<th>Customer Group</th>
<th>Customer Department, School District, or OTHER - Municipality / Non-Profit</th>
<th>Customer Division (State Agency Section name, School name, Municipality / Non-Profit name)</th>
<th>Item Description</th>
<th>Awarded Contract Item Yes/No</th>
<th>Contract Item Number</th>
<th>Unit of Measure</th>
<th>Qty</th>
<th>Contract Proposal Price/Rate</th>
<th>Total Spend (Qty x Contract Proposal Price/Rate)</th>
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**Note:** A copy of the current Usage Report will be sent by electronic mail to the Awarded Vendor.

Completed reports shall be saved in an Excel format, and submitted to the following email address: vendorusage@state.de.us
State of Delaware Subcontracting (2nd tier) Quarterly Report

<table>
<thead>
<tr>
<th>Prime Name:</th>
<th>Report Start Date:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contract Name/Number</td>
<td>Report End Date:</td>
</tr>
<tr>
<td>Contact Name:</td>
<td>Today's Date:</td>
</tr>
<tr>
<td>Contact Phone:</td>
<td></td>
</tr>
</tbody>
</table>

*Minimum Required Requested detail

<table>
<thead>
<tr>
<th>Vendor Name *</th>
<th>Vendor TaxID *</th>
<th>Contract Name/Number *</th>
<th>Vendor Contact Name *</th>
<th>Vendor Contact Phone *</th>
<th>Report Start Date *</th>
<th>Report End Date *</th>
<th>Amount Paid to Subcontractor *</th>
<th>Work Performed by Subcontractor UNSPSC</th>
<th>M/WBE Certifying Agency</th>
<th>Veteran/Service Disabled Veteran Certifying Agency</th>
<th>2nd tier Supplier Name</th>
<th>2nd tier Supplier Address</th>
<th>2nd tier Supplier Phone Number</th>
<th>2nd tier Supplier Email</th>
<th>Description of Work Performed</th>
<th>2nd tier Supplier Tax ID</th>
<th>Date Paid</th>
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**Note:** A copy of the current 2nd Tier Usage Report will be sent by electronic mail to the Awarded Vendor

Completed reports shall be saved in an Excel format, and submitted to the following email address: vendorusage@state.de.us
State of Delaware
Office of Supplier Diversity
Certification Application

The most recent application can be downloaded from the following site:
http://gss.omb.delaware.gov/osd/certify.shtml

Submission of a completed Office of Supplier Diversity (OSD) application is optional and does not influence the outcome of any award decision.

The minimum criteria for certification require the entity must be at least 51% owned and actively managed by a person or persons who are eligible: minorities, women, veterans, and/or service disabled veterans. Any one or all of these categories may apply to a 51% owner.

Complete application and mail, email or fax to:

Office of Supplier Diversity (OSD)
100 Enterprise Place, Suite 4
Dover, DE 19904-8202
Telephone: (302) 857-4554 Fax: (302) 677-7086
Email: osd@state.de.us

THE OSD ADDRESS IS FOR OSD APPLICATIONS ONLY.
THE OSD WILL NOT ACCEPT ANY VENDOR BID RESPONSE PACKAGES.
KNOW ALL MEN BY THESE PRESENTS That ____________________________ of
________________________ of the County of ________________ and State of ________________ principal, and
________________________ of ________________________ of the County of ________________ and the
State of ______________________ as surety, legally authorized to do business in the State of Delaware, are
held and firmly bound unto the State of Delaware in the sum of ______________ Dollars or ________ per cent
(not to exceed ____________ Dollars) of amount bid on Contract No. ________________ to be paid to said
State of Delaware for the use and benefit of the ____________________________ of said State, for which
payment well
(hereinafter referred to as Agency)
and truly to be made, we do bind ourselves, our and each of our heirs, executors, administrators, and
successors, jointly and severally for and in the whole, firmly by these presents.

NOW THE CONDITION OF THIS OBLIGATION IS SUCH That if the above bounden principal
__________________________ who has submitted to said Agency of the State of Delaware, a certain
proposal to enter into a certain contract to be known as Contract No. ________________, for the furnishing of
certain products and/or services within the said State of Delaware shall be awarded said Contract No.
____________, and if said ________________ shall well and truly enter into and execute said Contract No.
____________ and furnish therewith such surety bond as may be required by the terms of said contract and
approved by said Agency, said contract and said bond to be entered into within twenty days after the date of
official notice of the award thereof in accordance with the terms of said proposal, then this obligation to be void
or else to be and remain in full force and virtue.

Sealed with ________________ seal and dated this __________ day of ________________ in the year of
our Lord two thousand and ______ (20__).

SEALED AND DELIVERED IN THE
Presence Of ____________________________

Name of Bidder (Principal)

Witness

__________________________ BY ____________________________ (Seal)

Corporate
Seal

__________________________ BY ____________________________ (Seal)

Title

__________________________ (Seal)

Name of Surety

__________________________ (Seal)

Title
**MINIMUM MANDATORY SUBMISSION REQUIREMENTS CHECKLIST**

(APPENDIX A – MINIMUM MANDATORY SUBMISSION REQUIREMENTS CHECKLIST)

<table>
<thead>
<tr>
<th>Item Number</th>
<th>Description</th>
<th>Included ?? (check yes or no)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.</td>
<td>Table of Contents clearly identifying the structure of the proposal and showing page numbers for each of the required components.</td>
<td>Yes ☐ No ☐</td>
</tr>
<tr>
<td>B.</td>
<td>Brief Vendor Cover Letter including an Applicant's experience, if any, providing similar services. The letter shall be <strong>signed</strong> by a representative who has the legal capacity to enter the organization into a formal contract with Government Support Services.</td>
<td>Yes ☐ No ☐</td>
</tr>
<tr>
<td>C.</td>
<td><strong>Two (2) paper</strong> copies of the bidder’s proposal, one marked as <strong>Master Copy</strong>, with all signatures being original. This includes all <strong>Appendix D Tabs</strong> printed and all <strong>Forms required in the RFP</strong>.</td>
<td>Yes ☐ No ☐</td>
</tr>
<tr>
<td>D.</td>
<td><strong>One (1) electronic</strong> copy of the <strong>complete bidder’s proposal</strong> (submitted on CD, DVD media disk or USB Memory Stick). If the paper copy of the proposal includes a printed catalog, an electronic version of the catalog must be included on the CD’s. (If catalogs are not available in electronic version, then one (1) additional copy of the paper catalog must be provided). <strong>All copies must have completed Appendix D in active EXCEL format, Vendor’s Proposal and Forms required in this proposal.</strong> Include vendor catalog/brochures either in pdf. format or link to website on each CD or DVD. <strong>VERIFY ALL CD/DVD MEDIA DISC OR USB MEMORY STICK WORK CORRECTLY FROM SEVERAL SOURCES PRIOR TO SUBMISSION.</strong></td>
<td>Yes ☐ No ☐</td>
</tr>
<tr>
<td>E.</td>
<td><strong>One (1) complete</strong> signed and notarized copy of the Non-Collusion agreement (see Attachment 2 above). <strong>MUST HAVE ORIGINAL SIGNATURES AND NOTARY MARK.</strong></td>
<td>Yes ☐ No ☐</td>
</tr>
<tr>
<td>F.</td>
<td><strong>One (1) completed</strong> Office of Supplier Diversity application – if applicable.</td>
<td>Yes ☐ No ☐ N/A ☐</td>
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<tr>
<td>G.</td>
<td>One (1) completed Exceptions form</td>
<td>Yes ☐ No ☐</td>
</tr>
<tr>
<td>H.</td>
<td>One (1) completed Confidentiality and Proprietary Information form (see Attachment 5 above)</td>
<td>Yes ☐ No ☐</td>
</tr>
<tr>
<td>I.</td>
<td>One (1) complete Business References Form (see Attachment F above). <strong>EMAIL ADDRESSES MUST BE PROVIDED FOR EACH REFERENCE</strong></td>
<td>Yes ☐ No ☐</td>
</tr>
<tr>
<td>J.</td>
<td>One (1) certificate of insurance. Please ensure you have the correct insurance levels as specified in this RFP.</td>
<td>Yes ☐ No ☐</td>
</tr>
<tr>
<td>K.</td>
<td>One (1) completed Subcontractor Information Form (for each Subcontractor) - if applicable</td>
<td>Yes ☐ No ☐ N/A ☐</td>
</tr>
<tr>
<td>L.</td>
<td>One (1) complete copy of this checklist filled out by the Applicant.</td>
<td>Yes ☐ No ☐</td>
</tr>
<tr>
<td>M.</td>
<td>One (1) MSDS sheet for every chemical you wish to sell to the State of Delaware.</td>
<td>Yes ☐ No ☐</td>
</tr>
<tr>
<td>N.</td>
<td>One (1) Product Specification Sheet for every chemical you wish to sell to the State of Delaware.</td>
<td>Yes ☐ No ☐</td>
</tr>
</tbody>
</table>

Any “No” responses must be addressed on Attachment 3, Exceptions Form.
STATE OF DELAWARE  
Office of Management and Budget  
Government Support Services  
APPENDIX B  
SCOPE OF WORK

A. OVERVIEW

The contractor is responsible for a complete water treatment program for all locations listed in Appendix D. The water treatment program shall provide all treatment chemicals, as needed to properly treat the equipment systems in order to maximize the efficiency and life of the equipment systems. The Water treatment program shall also provide all water treatment equipment, including feed pumps, chemical feed tanks, conductivity controllers and flow tree assembles.

The contractor shall provide all services as specified and required by the using agency. The service requirements will be established by the using agency based on their specific locations and specific system service requirements. The State of Delaware reserves the right to add or remove locations at any time. The successful contractor shall be given seven (7) days notice in writing for any change in service.

Information regarding the current contract can be found online at: http://contracts.delaware.gov/contracts_detail.asp?i=1595

Vendors shall not require agencies to sign any additional or separate agreements subordinate to the resulting contract.

B. APPENDIX D

Appendix D is an Excel workbook to be completed electronically by the offeror. The purpose of the workbook is to submit contract pricing as well as other relevant information that will be used to evaluate each offeror’s ability to fulfill the contract. Any information that is required in the RFP response and hasn't been addressed in this workbook shall be submitted in hardcopy form. Refer to Format of Proposal, M “Number of Copies with Mailing of Proposals” for submission requirements. Instructions for completing the Excel workbook can be found on the first tab of the workbook (Labeled: Instructions).

When completing the forms, you are required to break out your response into all components requested. Submission of incomplete responses may result in your proposal being considered non-responsive. Please do not deviate from the structure established by this RFP. If your company would like to include additional information that would be useful in the evaluation process, you may do so as separate, clearly labeled attachments.

C. PROPOSAL COMPLIANCE

An offeror’s proposal shall contain the following minimum requirements:

1. Cover Letter
2. Table of Contents
3. Short Description of Company History
4. Original signed and notarized copy of the Non-Collusion Agreement (Attachment 2)
5. Responses to RFP and Appendix B, Scope of Work
6. A copy of the Bid Proposal section (Appendix D) filled out with the requested information for evaluation purposes
7. Three Years of Financial Reporting
8. Exceptions (Attachment 3)
9. Business Profile and Capabilities (Attachment 4)
10. Confidentiality and Proprietary Information (Attachment 5)

11. Three Business References (Attachment 6)
12. Subcontractor Information Form (Attachment 7), if applicable

Refer to Format of Proposal, M “Number of Copies with Mailing of Proposals” for submission requirements.

When completing the forms, you are required to break out your response into all components requested. Submission of incomplete responses may result in your proposal being considered non-responsive. Please do not deviate from the structure established by this RFP. If your company would like to include additional information that would be useful in the evaluation process, you may do so as separate, clearly labeled attachments.

Please do not use page protectors.

CD submission must be in the following format to be considered responsive.
1. All documents outlined above, excluding Appendix D, must be scanned and saved (in black & white) as one PDF file.
2. Appendix D must be saved on the CD as an Excel file.

D. CUSTOMER SERVICE

The contractor(s) should provide each of the State and the Contract Users a single, local point of contact (and a backup) to handle questions or problems that may arise. At least one Customer Service Representative must be available during Supplier’s operating hours. Representatives should be available by phone, fax, or email (local or 800 number preferred).

E. STAFFING

It shall be demonstrated in the bid submittal, that the successful bidder has sufficient, qualified and experienced staff to adequately perform all landscape maintenance as outlined in the scope of services.

F. SITE VISITS

If you or a representative of your company would like a site visit of any of the listed locations to determine chemical product and required amounts, type of treatment and systems in each facility, size of systems, etc, you may do so by contacting the representative listed in Appendix D and scheduling an appointment. Though not mandatory, offerors are encouraged to take advantage of the opportunity to conduct site visits.

G. VENDOR RESPONSIBILITY - DFM

It is the responsibility of the vendor to consider the variations in temperature, water quality, and minor problems which normally occur during the application of treatment programs. The State of Delaware, Division of Facilities Management realizes, however, there are situations that occur which are beyond the control of the vendor. These include situations such as large losses of water from systems and drastic changes in raw water quality (as in a drought). Under these circumstances the vendor may charge for the cost of specific chemicals required. The cost of chemicals must not exceed that of the cost quoted in the Bid Quotation Section.

The following are minimal services required. However, the vendor is not limited to these services only.
H. STANDARD SERVICES – DFM

1. WATER ANALYSIS

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Raw water analysis should be run monthly on each different water source (three in Kent and one each in New Castle and Sussex). Each of the operating Open systems should be tested every visit. Closed systems should be tested quarterly. If there is a problem with a closed system, it should be tested each visit until the readings are correct. Boilers should be tested each month during operation. Service visits shall be twice a month from May through October and monthly the rest of the year.

2. CORROSION STUDIES

Vendor will perform corrosion studies, which will permit a valid evaluation of system performance. Corrosion coupon bypass assemblies will be provided and installed on one of the open systems and on one open and closed system in New Castle County and Sussex County and on two (2) systems each in Kent County. The locations will be selected at a later date. Coupons of carbon steel and copper will be used on each system. The cooling tower and chiller water coupons will be inserted in June and the hot water system coupon in November. Dual temperature systems will be tested in June and December. In the event the coupons are above the specified limits the test will be repeated immediately.

3. BIOLOGICAL STUDIES

All open systems must be tested each month for biological control. Closed systems will be tested as deemed necessary. A liquid bromine will be the primary biocide. A non-oxidizing biocide will be the secondary biocide. It may be fed with a pump and timer or slug fed by hand each service visit.

4. FEED EQUIPMENT

A pump to feed inhibitor, a conductivity controller and solenoid and two pumps to feed biocide are required for all cooling tower systems. The conductivity controller must be capable of feed based on time, makeup, and bleed. It shall contain timers for the feed of two biocides. Vendor will own and maintain the systems. The vendor will supply containment for all chemicals. Finally, dilution tanks are required for all chemicals at each cooling tower.
5. **CHEMICAL DELIVERY**

Chemicals should be delivered to a single site in each county. Thirty gallon drums are to be sent to Kent and New Castle Counties and five gallon pails to Sussex County. Deliveries for Kent and New Castle Counties will be via hydraulic lift gate truck. The vendor will transfer chemicals to each site. It is the responsibility of the vendor to keep a three month supply at each site. Vendor is responsible for using chemicals presently onsite or removal of the chemicals.

6. **COOLING TOWERS/BOILERS**

Testing for conductivity of cooling towers and boilers and adjustments to bleed off or blow down will be made weekly by Facilities Management personnel. A record of the monthly service visit will be left with the designated supervisor. Facilities Management personnel will also immediately inform the vendor of any problems.

7. **RESPONSE TIME**

Vendor must respond within twenty-four (24) hours after request.

8. **TEST EQUIPMENT**

One Myron L conductivity meter and one chlorine test kit (with reagents) must be provided by the vendor for each of the three (3) counties.

9. **GUARANTEE**

The vendor warrants that the equipment will open up in a scale free condition if the water treatment limits specified by the vendor are followed. If the equipment is not scale free when opened, the vendor will clean the equipment at no charge.

10. **PENALTY**

A penalty of 10% of the yearly contract price will be assessed in any month were service is missed or there is insufficient chemical on site.

11. **TRAINING**

Training for management and operating personnel is required. Training should include both classroom and field training. Training should encompass theory, testing and control and safety. A manual explaining the function of the chemicals, the required levels in the various systems, product data sheets and MSD sheets should be available at each county. Training must be provided within thirty (30) days after the contract begins.

12. **REPORTING**

A written report should be discussed with the building engineers and appropriate supervisory personnel at the end of each visit. The report should contain the test data, a discussion of conditions at the time, and any recommendations to improve the program. Also, logs provided by the State must be filled in each month. Copies of these reports must be sent to the State consultant each month. In addition, a formal review of the program should be presented thirty (30) days prior to the expiration of the contract.
13. COMPLIANCE

The vendor will comply with all regulations pertaining to the sale and application of chemicals. These include EPA, NIOSH, etc. In addition, MSD's will be provided for each location where chemicals contained as well as an office copy for each site.

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<td>1575</td>
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</table>
I. STANDARD SERVICES – DOC

1. SPECIAL PROVISIONS

Vendor shall be responsible for the following:

- Obtaining any work permit or license for work performed in any City having jurisdiction.
- Meeting all codes and regulations for work performed in the City having jurisdiction.
- Travel time and expenses are to be included as an integral part of the service and not billed separately.
- No subcontracting is permitted under the terms of this contract.
- Any equipment is outside the scope of this contract.

2. MINIMUM MONTHLY REQUIREMENTS

On site testing for conductivity, pH, hardness total, calcium hardness, magnesium hardness, p, m and o alkalinity, silica, total iron, total halogen, sulfite, phosphate, dissolved oxygen and contamination source detection.

A written report containing all test results, explanations of any trends, and a recommendation plan of action including any needed mixing recipes. One copy of the report will be filed at the facility and one copy will be sent with the invoice to the Administration Office.

3. MINIMUM PROGRAM REQUIREMENTS

Contractor shall supply, freight prepaid to each facility, all chemicals required for the water treatment of the boilers, condensate, feed water, supply water, softeners, closed loop systems and open recirculating loops listed in the Equipment List for Water Treatment (see attached).

Contractor is responsible for calibration of all water management control systems as required to maintain proper operation.

An operations manual for each facility including MSDS (printed), program outline, chemical descriptions and applications, emergency contact information and a trouble shooting guide for maintaining proper chemistry.

Technical representatives shall be available for calls on specific problems should they occur, twenty four (24) hours a day, and under emergency conditions be able to visit a facility within four (4) hours of notification.

Contractor shall supply all chemicals, reagents, glassware, testing equipment and software required for system testing.

Contractor shall assure that all water treatment programs comply with local, state and federal laws on environmental protection, and shall have an in-house regulatory affairs group.

Contractor is responsible for complete on-site training for water testing, chemical handling and chemical systems operations.

Contractor is responsible for chemical feed pump troubleshooting and service.
4. CONTRACTOR REQUIREMENTS

The contractor shall have a fully staffed technical support group available for consultation during normal business hours.

The contractor shall own and operate, or have available, a complete laboratory facility capable of providing the results of the testing requirement within forty-eight (48) hours. The laboratory shall be equipped to analyze water in accordance with the latest version of “Standard Methods for the Examination of Water and Wastewater” published by the American Public Health Association.

The contractor shall provide a primary technical representative to visit each facility at least monthly to handle all testing, training and supplies. A secondary technical representative will also be required to have a working knowledge of all functions as they relate to water treatment. The technical representative shall have at least a four (4) year college degree in chemistry (or applicable discipline) or ten (10) years experience servicing facilities of similar size.

The contractor must submit updated MSDS’s that meet OSHA hazardous communications standards, and operate a 24-hour, 7-day per week emergency response group who can be called for emergency information regarding chemical spills or accidents involving their products.

The contractor must be available for all condenser tube inspections when given advance notification.

The contractor will supply a list of all chemicals, where each chemical is to be used, and the purpose of each chemical.

The contractor must maintain:
- Microbiological Activity less than 10,000 CFU’s
- Corrosion Rates less than 5 MPY for Mild Steel
- Corrosion Rates less than 3 MPY for Admiralty Brass
- No scale formation based on Photographic and Water Chemistry reports

J. STANDARD SERVICE – DHSS

1. WATER ANALYSIS

<table>
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<tr>
<th></th>
<th>Total Hardness</th>
<th>Calcium Hardness</th>
<th>M Alkalinity</th>
<th>Conductivity</th>
<th>pH</th>
<th>SiO2</th>
<th>Inhibitor</th>
<th>SO3</th>
<th>PO4</th>
<th>Cl2</th>
<th>Freeze Point</th>
<th>Other</th>
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<tr>
<td>City</td>
<td>X</td>
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2. CORROSION STUDIES

Vendor will perform corrosion studies, which will permit a valid evaluation of system performance. Corrosion coupon bypass assemblies will be provided and installed at each location. Coupons of carbon steel and copper will be used on each system. The cooling tower and chiller water coupons will be inserted in June and the hot water system coupon in November. Dual temperature systems will be tested in June and December. In the event the coupons are above the specified limits the test will be repeated immediately.

3. BIOLOGICAL STUDIES

All open systems must be tested each month for biological control. Closed systems will be tested as deemed necessary. A liquid bromine will be the primary biocide. A non-oxidizing biocide will be the secondary biocide. It may be fed with a pump and timer or slug fed by hand each service visit. Vendor shall be responsible for applying necessary chemicals to correct any positive test results and additional testing to rectify the water issues.

4. FEED EQUIPMENT

A pump to feed inhibitor, a conductivity controller and solenoid and two pumps to feed biocide are required for all cooling tower systems. The conductivity controller must be capable of feed based on time, makeup, and bleed. It shall contain timers for the feed of two biocides. Vendor will own and maintain the systems. The vendor will supply containment for all chemicals. Finally, dilution tanks are required for all chemicals at each cooling tower.

5. CHEMICAL DELIVERY

It is the responsibility of the vendor to keep a three month supply at each site. Vendor is responsible for using chemicals presently onsite or removal of the chemicals.

6. COOLING TOWERS/BOILERS

Testing for conductivity of cooling towers and boilers and adjustments to bleed off or blow down will be made weekly by site supervisor or designee. A record of the monthly service visit will be left with the designated supervisor. Site supervisor or designee will also immediately inform the vendor of any problems.

7. RESPONSE TIME

Vendor must respond within twenty-four (24) hours after request.

8. TEST EQUIPMENT

One Myron L conductivity meter and one chlorine test kit (with reagents) must be provided by the vendor for each of the three (3) counties.
9. **GUARANTEE**

The vendor warrants that the equipment will open up in a scale free condition if the water treatment limits specified by the vendor are followed. If the equipment is not scale free when opened, the vendor will clean the equipment at no charge.

10. **PENALTY**

A penalty of 10% of the yearly contract price will be assessed in any month were service is missed or there is insufficient chemical on site.

11. **TRAINING**

Training for management and operating personnel is required. Training should include both classroom and field training. Training should encompass theory, testing and control and safety. A manual explaining the function of the chemicals, the required levels in the various systems, product data sheets and MSD sheets should be available at each county. Training must be provided within thirty (30) days after the contract begins.

12. **REPORTING**

A written report should be discussed with the building engineers and appropriate supervisory personnel at the end of each visit. The report should contain the test data, a discussion of conditions at the time, and any recommendations to improve the program. Also, logs provided by the State must be filled in each month. Copies of these reports must be sent to the State consultant each month. In addition, a formal review of the program should be presented thirty (30) days prior to the expiration of the contract.

13. **COMPLIANCE**

The vendor will comply with all regulations pertaining to the sale and application of chemicals. These include EPA, NIOSH, etc. In addition, MSD’s will be provided for each location where chemicals contained as well as an office copy for each site.

K. **STANDARD SERVICE – DSCYF**

1. **WATER ANALYSIS**

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<thead>
<tr>
<th></th>
<th>Total Hardness</th>
<th>Calcium Hardness</th>
<th>M Alkalinity</th>
<th>Conductivity</th>
<th>pH</th>
<th>SiO2</th>
<th>Inhibitor</th>
<th>SO3</th>
<th>PO4</th>
<th>Cl2</th>
<th>Freeze Point</th>
<th>Other</th>
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</table>
Each of the operating Open systems should be tested every visit. Closed systems should be tested quarterly. If there is a problem with a closed system, it should be tested each visit until the readings are correct. Boilers should be tested each month during operation. Service visits shall be twice a month from May through October and monthly the rest of the year.

2. **BIOLOGICAL STUDIES**

All open systems must be tested each month for biological control. Closed systems will be tested as deemed necessary. A liquid bromine will be the primary biocide. A non-oxidizing biocide will be the secondary biocide. It may be fed with a pump and timer or slug fed by hand each service visit.

3. **FEED EQUIPMENT**

A pump to feed inhibitor, a conductivity controller and solenoid and two pumps to feed biocide are required for all cooling tower systems. The conductivity controller must be capable of feed based on time, makeup, and bleed. It shall contain timers for the feed of two biocides. Vendor will own and maintain the systems. The vendor will supply containment for all chemicals. Finally, dilution tanks are required for all chemicals at each cooling tower.

4. **COOLING TOWERS/BOILERS**

A record of the monthly service visit will be left with the designated supervisor. Maintenance personnel will also immediately inform the vendor of any problems.

5. **RESPONSE TIME**

Vendor must respond within twenty-four (24) hours after request.

6. **GUARANTEE**

The vendor warrants that the equipment will open up in a scale free condition if the water treatment limits specified by the vendor are followed. If the equipment is not scale free when opened, the vendor will clean the equipment at no charge.

7. **PENALTY**

A penalty of 10% of the yearly contract price will be assessed in any month were service is missed or there is insufficient chemical on site.

8. **TRAINING**

Training for management and operating personnel is required. Training should include both classroom and field training. Training should encompass theory, testing and control and safety. A manual explaining the function of the chemicals, the required levels in the various systems, product data sheets and MSD sheets should be available at each county. Training must be provided within thirty (30) days after the contract begins.
9. **REPORTING**

A written report should be discussed with the building engineers and appropriate supervisory personnel at the end of each visit. The report should contain the test data, a discussion of conditions at the time, and any recommendations to improve the program. Also, logs provided by the State must be filled in each month. Copies of these reports must be sent to the State consultant each month. In addition, a formal review of the program should be presented thirty (30) days prior to the expiration of the contract.

10. **COMPLIANCE**

The vendor will comply with all regulations pertaining to the sale and application of chemicals. These include EPA, NIOSH, etc. In addition, MSD’s will be provided for each location where chemicals contained as well as an office copy for each site.

11. **SPECIAL PROVISIONS**

Vendor shall be responsible for the following:

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- Meeting all codes and regulations for work performed in the City having jurisdiction.
- Travel time and expenses are to be included as an integral part of the service and not billed separately.
- No subcontracting is permitted under the terms of this contract.
- Any equipment is outside the scope of this contract.

12. **MINIMUM MONTHLY REQUIREMENTS**

On site testing for conductivity, pH, hardness total, calcium hardness, magnesium hardness, p, m and o alkalinity, silica, total iron, total halogen, sulfite, phosphate, dissolved oxygen and contamination source detection.

A written report containing all test results, explanations of any trends, and a recommendation plan of action including any needed mixing recipes. One copy of the report will be filed at the facility and one copy will be sent with the invoice to the Administration Office.

13. **MINIMUM PROGRAM REQUIREMENTS**

Contractor shall supply, freight prepaid to each facility, all chemicals required for the water treatment of the boilers, condensate, feed water, supply water, softeners, closed loop systems and open recirculating loops listed in the Equipment List for Water Treatment (see attached).

Contractor is responsible for calibration of all water management control systems as required to maintain proper operation.

An operations manual for each facility including MSDS (printed), program outline, chemical descriptions and applications, emergency contact information and a trouble shooting guide for maintaining proper chemistry.

Technical representatives shall be available for calls on specific problems should they occur, twenty four (24) hours a day, and under emergency conditions be able to visit a facility within four (4) hours of notification.
Contractor shall supply all chemicals, reagents, glassware, testing equipment and software required for system testing.

Contractor shall assure that all water treatment programs comply with local, state and federal laws on environmental protection, and shall have an in-house regulatory affairs group.

Contractor is responsible for complete on-site training for water testing, chemical handling and chemical systems operations.

Contractor is responsible for chemical feed pump troubleshooting and service.

14. CONTRACTOR REQUIREMENTS

The contractor shall have a fully staffed technical support group available for consultation during normal business hours.

The contractor shall own and operate, or have available, a complete laboratory facility capable of providing the results of the testing requirement within forty-eight (48) hours. The laboratory shall be equipped to analyze water in accordance with the latest version of “Standard Methods for the Examination of Water and Wastewater” published by the American Public Health Association.

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The contractor must maintain:
- Microbiological Activity less than 10,000 CFU’s
- Corrosion Rates less than 5 MPY for Mild Steel
- Corrosion Rates less than 3 MPY for Admiralty Brass
- No scale formation based on Photographic and Water Chemistry reports
STATE OF DELAWARE  
Office of Management and Budget  
Government Support Services

L. STANDARD SERVICES – DOS

1. WATER ANALYSIS

<table>
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<tr>
<th></th>
<th>Total Hardness</th>
<th>Calcium Hardness</th>
<th>M Alkalinity</th>
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Raw water analysis should be run monthly on each different water source. Open systems should be tested every visit. Closed systems should be tested quarterly. If there is a problem with a closed system, it should be tested each visit until the readings are correct. Boilers should be tested each month during operation. Service visits shall be twice a month from May through October and monthly the rest of the year.

2. CORROSION STUDIES

Vendor will perform corrosion studies, which will permit a valid evaluation of system performance. Corrosion coupon bypass assemblies will be provided and installed on one the system at the Veterans Home. Coupons of carbon steel and copper will be used on each system. The cooling tower and chiller water coupons will be inserted in June and the hot water system coupon in November. Dual temperature systems will be tested in June and December. In the event the coupons are above the specified limits the test will be repeated immediately.

3. BIOLOGICAL STUDIES

All open systems must be tested each month for biological control. Closed systems will be tested as deemed necessary. A liquid bromine will be the primary biocide. A non-oxidizing biocide will be the secondary biocide. It may be fed with a pump and timer or slug fed by hand each service visit.

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7. **RESPONSE TIME**

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Contractor is responsible for chemical feed pump troubleshooting and service.
16. CONTRACTOR REQUIREMENTS

The contractor shall have a fully staffed technical support group available for consultation during normal business hours.

The contractor shall own and operate, or have available, a complete laboratory facility capable of providing the results of the testing requirement within forty-eight (48) hours. The laboratory shall be equipped to analyze water in accordance with the latest version of “Standard Methods for the Examination of Water and Wastewater” published by the American Public Health Association.

The contractor shall provide a primary technical representative to visit each facility at least monthly to handle all testing, training and supplies. A secondary technical representative will also be required to have a working knowledge of all functions as they relate to water treatment. The technical representative shall have at least a four (4) year college degree in chemistry (or applicable discipline) or ten (10) years experience servicing facilities of similar size.

The contractor must submit updated MSDS’s that meet OSHA hazardous communications standards, and operate a 24-hour, 7-day per week emergency response group who can be called for emergency information regarding chemical spills or accidents involving their products.

The contractor must be available for all condenser tube inspections when given advance notification.

The contractor will supply a list of all chemicals, where each chemical is to be used, and the purpose of each chemical.

The contractor must maintain:

- Microbiological Activity less than 10,000 CFU’s
- Corrosion Rates less than 5 MPY for Mild Steel
- Corrosion Rates less than 3 MPY for Admiralty Brass
- No scale formation based on Photographic and Water Chemistry reports

Intent to Load Catalogs in State eProcurement Solution

Bidders will be required to provide catalog(s) and the corresponding price list(s) for all awarded goods that are being offered to the State for purchase, and shall include all applicable and awarded price tiers available for each product. These documents may be required and supplied by the vendor in an electronic format as determined by the State over the life of the contract. The prices listed therein will be the prices paid by the State for purchases during the contract term.

At the discretion of the State, all awarded items will need to be provided in an electronic format for use in a hosted catalog offering which will be presented in the State’s eProcurement solution. The awarded vendor(s) will be directed to supply the catalog file to an identified state representative or the State’s designated eProcurement vendor at any time after execution of the contract, but no later than 45 days after the contract execution. The failure and/or inability to comply with this hosted catalog requirement may subject the awarded vendor to corrective action, up to and possibly including termination of the contract.
A hosted catalog is defined as a vendor supplied electronic catalog of all awarded items, including item descriptions, attributes and the award prices, which will be stored and publically visible in the State’s eProcurement solution.
STATE OF DELAWARE  
Office of Management and Budget  
Government Support Services  
APPENDIX C  

DELAWARE DEPARTMENT OF CORRECTION  
SECURITY REQUIREMENTS & PROCEDURES  

I. REQUIREMENTS FOR ALL VENDORS/CONTRACTORS:  
The Delaware Department of Correction (DOC) has established criteria for authorized entry into a correctional facility by Vendors/Contractors conducting business with the Department and requires the Vendor/Contractor to complete a Security Clearance Application (Attachment 1) and complete the Prison Rape Elimination (PREA) Acknowledgement Form (Attachment 2) prior to entering a DOC facility. This security criterion shall be observed by all professional service visitors, volunteers, vendors, contractors, subcontractors (if any) and any applicable employee providing services in relation to the contract. While working inside the prison facilities, it must be clearly understood that prison security requirements will at all times take precedence over service and/or construction operations. The vendor shall comply with all such regulations and consider the regulations when preparing their bid response.  

II. CONTRACTORS PERFORMING CONSTRUCTION/REPAIR SERVICES:  
A. Site Security  
The following regulations must be observed by all persons having any association with the construction of this project (employees, subcontractors, workmen, service men, manufacturer’s representative, etc.):  

1) Prime contractor shall submit a list of all proposed workers who will be working on site to the Regional Maintenance Superintendent or Security Superintendent. The list shall include name, social security number, age, sex, race and date of birth. This list shall include all sub-contractors (if any) and any vendors requiring access to the secure perimeter of the facility.  

2) Each trade subcontractor shall notify the Maintenance Superintendent twenty four (24) hours in advance, but not later than 12:00 Noon, on the previous work day before sending men to the project site so an officer can be assigned to accompany all his personnel.  

3) Contractors are required to notify the Regional Maintenance Superintendent/or Security Superintendent upon the termination of worker’s services in order that the identification card on file can be pulled and rendered inactive.  

4) Contractor must carry a Photo Identification Card.  

5) It is essential that construction operation and debris removal be conducted in a manner to assure that materials that may be used as weapons do not fall into the hands of inmates.  

6) Anything of unusual nature as loss of a key, identification cards, tools, piping, etc., shall be reported immediately to the escorting officer.  

7) In the event that construction requires the disruption of plumbing, electrical power, etc., the Regional Maintenance Superintendent must receive at least twenty four (24) hours advance notice in order to preserve security and not to disrupt routine activities. When temporary shutdown of service is unavoidable, the work shall be completed at night during a time when the institution’s routine will not be interfered.  

8) Workers will be denied access to controlled areas should they have relatives or close friends incarcerated in the facility.
9) Workers shall be subjected to all rules and regulations and shall comply with the escorting officers' instruction accordingly.

10) Construction Personnel Vehicle Parking
   1. Parking spaces for privately owned vehicles operated by construction personnel may be limited.
   2. The Maintenance Superintendent will assign areas within the prison site for parking. Sufficient space will be provided to park privately owned vehicles operated by construction personnel on site.
   3. Parked vehicles must always have the ignition and doors locked.

11) Prison Records - Where a workman or representative visiting the institution has a prison record, the trade subcontractor shall be responsible for obtaining the particulars concerning his record and notifying the institution at least seventy-two (72) hours in advance of his visit. The institution will then notify the trade subcontractor and either provide or deny permission for that person to enter the institution. Any workman denied entrance to the institution must be replaced by the trade subcontractor or subcontractor at no additional cost.

12) Workmen Lunch Area/Searches
   1. Workmen are expected to stay in their respective working areas during their lunch period unless leaving the grounds is permitted.
   2. All workmen are expected to submit to a search of themselves, toolboxes, lunch containers, and vehicles at any time if the search is deemed necessary.

13) It is forbidden to aid or abet the escape of any inmate, or to advise, connive or assist in any escape, or to conceal any inmate after escape, or withhold information pertaining thereto. Violation of this prohibition can result in prosecution and the law provides for punishment of fine and imprisonment.

14) It is forbidden to bring into or take out of the prison either for pay, or for favor, for any inmate, any article, without the proper authorization from the Maintenance Superintendent.

15) It is forbidden to roam at will throughout the prison. Workers are restricted to going directly to those places where the work is conducted and remaining away from all areas where they have no business to conduct.

16) It is prohibited to socialize, exchange pleasantries, or conduct business with inmates in traffic areas hallways, center areas, etc. Affectionate or intimate behavior between official visitors and inmates is prohibited.

17) No photographs may be taken without proper authorization. No public news releases may be given without similar authorization.

18) Escorting of any person, not previously approved, onto the prison grounds or into the prison is prohibited.

19) The offering and giving of any tips, gratuities, fees, etc. to any inmates or prison personnel are strictly prohibited.

20) The use of indecent, abusive, or profane language is forbidden anywhere on the prison property.

21) Civilian or other clothing should not be left carelessly in places where it may be acquired and worn by inmates.

22) In the event an acquaintance, friend, or relative of contractor's employee should be
an inmate of the institution at which work is being conducted, it is advisable that the contractor communicate this confidentially to the Maintenance Superintendent.

B. Equipment/Tool Inventory

1) Inventory of all tools, equipment and supplies shall be taken by the Contractor at the beginning and end of each workday (Attachment 3). All unnecessary tools and equipment should be left at the shop. An assigned DDOC employee shall escort the Contractor or other non-employee workers while in the institution. At entry control points, vehicles and personnel will be searched to include any tools or related equipment. No tools will remain on the work sites upon departure. Activities must be performed as authorized with proper security and safety precautions.

2) Restricted Tools: The DDOC classifies a restricted tool as one that can be used by inmates either in effecting an escape or causing death or serious injury. The following tools are typical examples of a tool classified as restricted and shall not be considered all inclusive:
   a. Diamond-point drills
   b. Ice picks
   c. Hones and sharpening stock
   d. Metal cutters, blades
   e. Bolt cutters
   f. Cleaners
   g. Cutting torches
   h. Electric drills, portable
   i. Electric bench and portable grinders
   j. Files
   k. Gear pullers
   l. Diamond point and regular hacksaw blades

3) Flammable Liquids: Maintain flammable liquid (e.g., gasoline, fuels, etc.) in secure containers at all times, in compliance with OSHA regulations.

4) Powder Actuated Tools: Comply with Owner’s and Maintenance Superintendent directions for control of powder used and stored.

5) Lost or stolen tools must be reported to security of the Department of Correction immediately.

6) Broken saw blades must be removed from the property (not left or discarded on site).

7) Trucks should be kept clean of debris. Trash within the vehicle increases the amount of time required to inspect the vehicles.

8) Contractors shall include, in their bid, a sufficient amount of time to enter and depart the facility in a given day. As an example, it takes between one half hour to one hour to enter or leave the facility.

9) Proper construction clothing is required. Short pants are not permitted.

10) Contractors are advised that only limited movement will be permitted while inside the compound.

11) Completion of a Security Clearance Form is required for all employees working on the project and will remain on file for one (1) year from clearance date.
C. **Special Requirements**

1) Materials shall be moved through the buildings using rubber tire vehicles which shall be properly controlled at all times to avoid damage to existing walls, floors, and ceiling surfaces, including doors and door and/or window frames.

2) Water damage will not be tolerated and it is incumbent upon the contractor to take all steps necessary to keep the existing premises dry at all times.

3) All welding and cutting shall be performed by qualified and certified welders. Certificates shall be on file with the Construction Manager prior to commencement of any welding.

4) Existing streets, pavements, lawns, curbs and other finished surfaces disturbed or damaged by excavation or other construction activities shall be repaired and restored to their original conditions to the satisfaction of the Owner and local authorities.

III. **CONTRABAND**

A. Title 11, Section 1256 of the Delaware Code specifies that "a person is guilty of promoting prison contraband when: (a) The person knowingly and unlawfully introduces any contraband into detention facility; or (b) The person possesses with intent to deliver any contraband to any person confined within a detention facility; or (c) Being a person confined in a detention facility, he knowingly and unlawfully makes, obtains, or possesses any contraband."

B. The following items are considered contraband and shall not be permitted near, in possession of or on the grounds of any DDOC facility:

1) Intoxicating beverages.

2) Narcotics, hypnotics, barbiturates, hallucinogenic drugs, central nervous stimulants, tobacco or drugs, except as authorized or approved by an institution affiliated physician.

3) Firearms or instruments customarily used or designed to be used as a dangerous weapon, or an explosive device, except as authorized or approved by an institution and/or Departmental Administrator.

4) Instruments that may be used as an aid in attempting an escape.

5) Hypodermic needles, syringes, or other articles, instruments or substances specifically prohibited by the institution administration, except as authorized by an institution and/or Departmental Administrator.

C. In addition to above, no inmate may possess:

1. Tools, instruments or implement which could be used as a dangerous weapon except as assigned by and used under the supervision of authorized personnel.


*Revised 03-23-16*
SECURITY CLEARANCE APPLICATION
DELAPWARE DEPARTMENT OF CORRECTION

PLEASE PRINT CLEARLY

WHO SHOULD COMPLETE THIS FORM:
1. Applicants requesting one-time access or occasional access (whether for one facility or multiple facilities)
2. Applicants requesting a badge for access to one or more facilities (frequent access for period of 1 year or more)
   Note: These applicants will be directed to Human Resources after this form is approved
3. Individuals requesting to schedule an offender visit may be asked to complete this form.

Volunteers, interns and professional service visitors must attach a letter from their sponsoring organization. Letter must be on agency letterhead, signed by the agency's director and include the name and title/role of the applicant and the name of the program.

WHO SHOULD NOT COMPLETE THIS FORM:
(1) Attorneys
(2) Employees of DOC's contracted medical/behavioral health provider (please contact DOC's Human Resources directly)

SECTION 1: PERSONAL INFORMATION & CRIMINAL HISTORY

NAME: ______________________ (LAST) ______________________ (FIRST) ______________________ (MIDDLE)

PLEASE LIST ALL OTHER NAMES YOU HAVE USED INCLUDING MAIDEN, NICKNAMES AND RELIGIOUS NAMES:

________________________________________________________

________________________________________________________

DOB: ___________ PLACE OF BIRTH: ______________________ SSN#: ______________________

SEX: MALE / FEMALE RACE: ___________ DRIVER'S LICENSE #: ___________ STATE: ___________

ADDRESS: ______________________ APT #: ______________________

CITY: ______________________ STATE: _________ ZIP: ___________

PHONE: HOME: (_____) ______________________ WORK: (_____) ______________________

EMAIL: ______________________

PLEASE LIST WHICH FACILITY(IES) YOU ARE REQUESTING ACCESS TO:

________________________________________________________

PLEASE SELECT TYPE OF ACCESS REQUESTED

   ___ Offender Visit
   ___ One Time Access (i.e. single event) *No badge issued
   ___ Occasional Volunteer or Service Provision (Less than 3 days per week or less than 165 days per year for a period of one year or less) * No badge issued
   ___ Frequent/Long Term Volunteer or Service Provision (At least 3 days per week or 165 days per year for a period of one year or more) * You will be directed to HR to fill out a badge application packet after this form has been approved by the respective DOC Bureau Chief

DO YOU HAVE ANY ARRESTS FOR CHARGES OTHER THAN TRAFFIC TICKETS (WHETHER CONVICTED, DISMISSED, NOLLE PROSSED, OR PARITIONED)? NO/YES (IF YES, COMPLETE BELOW). IF YOU NEED MORE ROOM, PLEASE ATTACH A SEPARATE SHEET.

COUNTRY: ______________________ DATE: ___________

OFFENSE: ______________________
STATE OF DELAWARE  
Office of Management and Budget  
Government Support Services

HAVE YOU EVER BEEN CONVICTED OF AN OFFENSE OTHER THAN A TRAFFIC TICKET? NO/YES  
(IF YES, COMPLETE BELOW). IF YOU NEED MORE ROOM, PLEASE ATTACH A SEPARATE SHEET.

COUNTRY: ___________________________ DATE: ____________

OFFENSE: ___________________________ SENTENCE: ___________________________

ARE YOU PRESENTLY UNDER DEPT. OF CORRECTION SUPERVISION: NO/YES (IF YES, WHAT):

ARE YOU RELATED TO OR KNOW ANYONE INCARCERATED AT A DOC FACILITY: NO/YES

IF YES, NAME OF INMATE AND YOUR RELATIONSHIP TO THEM:

SECTION 2: JUSTIFICATION FOR SECURITY CLEARANCE REQUEST  DO NOT COMPLETE THIS SECTION IF APPLYING FOR AN OFFENDER VISIT. IF REQUESTING ONE-TIME PRISON ACCESS FOR A SINGLE EVENT, ONLY ANSWER THE QUESTIONS MARKED WITH AN ASTERISK (*).

*REASON FOR CLEARANCE: ___________________________

*DATE(S) OF ACTIVITY: _________ *ORGANIZATION: ___________________________

*PROGRAM NAME: __________________________

*JOB TITLE: __________________________ *HOW LONG EMPLOYED/VOLUNTEERING: _____________

ORGANIZATION ADDRESS, PHONE NUMBER, AND EMAIL:

____________________________________________________________________

WHAT TYPE OF VOLUNTEER OR PROFESSIONAL SERVICES WILL YOU BE PROVIDING?

____________________________________________________________________

DESCRIBE YOUR QUALIFICATIONS FOR PROVIDING PROFESSIONAL OR VOLUNTEER SERVICES:

____________________________________________________________________

LIST ANY PAST OR PRESENT PROFESSIONAL OR VOLUNTEER ORGANIZATIONS YOU PARTICIPATED IN (INCLUDE NAME, LENGTH OF SERVICE, CONTACT PERSON, AND PHONE NUMBER OR EMAIL):

____________________________________________________________________

____________________________________________________________________

SECTION 3: PLEASE READ AND SIGN ALL APPLICANTS MUST COMPLETE THIS SECTION
I understand that DOC authorities will verify my criminal record information. I also understand that my application may be rejected for any reason.

SIGNATURE: ___________________________ DATE: ____________
DOC USE ONLY:

The following is the result of the DELJIS and NCIC records checks:

DELAWARE WANTS/WARRANTS  DELAWARE CRIMINAL HISTORY

NCIC WANTS/WARRANTS  NCIC CRIMINAL HISTORY

DELJIS/NCIC  INVESTIGATOR  SIGNATURE  DATE

APPROVED  APPROVAL EXPIRES ON:

DENIED

IF DENIED, PLEASE INDICATE REASON BELOW:
(1) Dishonest/incomplete application;
(2) Active pending charges/warrants/capiases;
(3) Any criminal conviction within the past two years;
(4) Any incarceration in a Delaware correctional facility within the past three years;
(5) Pending litigation against DOC involving applicant, arrest for escape, conviction for smuggling prison contraband, affiliation with confirmed security threat group, or previous institutional misconduct relating to the security, life, safety, and health of the facility while incarcerated;
(6) Other (See Investigation for Info).

REVIEWER'S SIGNATURE  DATE:
A GUIDE TO THE PREVENTION AND REPORTING OF SEXUAL ABUSE AND MISCONDUCT WITH OFFENDERS

PREA Information for Contractors, Vendors, and Volunteers with Limited Contact with Offenders

Please Read, Sign, and Return this Acknowledgement Form with the Security Clearance Application

Staff Sexual Misconduct

Delaware Department of Correction (DDOC) policy 8.60 specifically forbids any activity associated with or that promotes acts of sexual conduct, including sexual harassment between offenders and DOC staff. In this definition, “staff” includes contractors, vendors and volunteers of the DOC. An “offender” means someone incarcerated in a correctional facility or under supervision in the community. DDOC policy 8.60 contains detailed descriptions of what constitutes sexual misconduct and staff misconduct of a sexual nature (Policy 8.60 is available on the DDOC website at: http://www.doc.delaware.gov/downloads/policies/policy_8-60.pdf)

Forms of sexual misconduct include, but are not limited to:

1. Any behavior of a sexual nature directed toward an offender by a Department staff, contract staff, or volunteer.
2. Inappropriate touching between offenders and staff.
3. All completed, attempted, threatened, or requested sexual acts between Department staff and the offender.
4. Sexual comments and conversations with sexually suggestive innuendos or double meanings.
5. Display or transmittal of sexually suggestive posters, objects, or messages.

Depending on the investigation findings of an alleged incident, the outcome may result in the loss of your job/assignment and the possibility of criminal charges. In addition, persons accused of sexual harassment in civil or criminal proceedings may be held personally liable for damages to the person harassed.

An Abuse of Power

Due to the imbalance of power between offenders and staff in correctional settings, sexual interactions between staff (who have power) and offenders (who lack power) are unprofessional, unethical and illegal. Some offenders who lack power may become sexually involved with staff in an effort to equalize the imbalance of power. Occasionally an offender may try to use sex to improve his/her standing or circumstances (e.g., better job, avoid disciplinary action, affect a release plan, gain privileges, etc.). As a DOC contractor, vendor or volunteer, your designated assignments place you in a position of authority over the offenders with whom you interact in a professional capacity. It is not possible to have a relationship as equals because you have a responsibility to maintain custody, evaluate work performance, and/or provide input to issues that affect release dates, return to prison, or other sanctions.

Because of the imbalance of power between offenders and staff, vendors, contractors and volunteers, there can never be a consensual relationship between staff and offenders. In fact, the law states “consent” is not a defense to prosecution. Here are some factors to consider:
History of Victimization

Some staff don’t think of offenders as ‘victims’ of staff sexual misconduct, especially when the offender appears to be a willing participant or even initiated the sexual or ‘romantic’ interactions with a staff member. The offender is always the victim because of the imbalance of power. The consent or willingness of an offender to participate may be a survival strategy or a learned response to previous or current victimization. Many offenders have a history of victimization (physical and/or sexual abuse), which may make them especially vulnerable to the sexual overtures of persons in positions of authority. Their perception of affection/love may be skewed by this background of abuse, making it impossible for them to refuse advances of a staff member.

In some instances, particularly for female offenders, their survival in the community has been directly related to using their sexuality to obtain the means to survive. Coupled with low self-esteem, this carries over into their conduct in prison and while under community supervision.

As the person in authority, it is your responsibility to discourage, refuse and report any overtures as well as maintain professional boundaries at all times. Boundaries in relationships can be difficult. If you question your professional boundaries with an offender or feel uncomfortable with his/her actions or advances toward you, talk to another person you respect and/or bring this matter to the attention of a DOC employee before it gets out of control.

Red Flags:

The following are behaviors or ‘red flags’ that may signal you or someone you work with is in danger of engaging in sexual misconduct with an offender:

- Spending a lot of time with a particular offender
- Change in appearance of an offender or staff member
- Deviating from agency policy for the benefit of a particular offender
- Sharing personal information with an offender
- Horseplay
- Overlooking infractions of a particular offender
- Doing favors for an offender
- Consistently volunteering for a particular assignment or shift
- Coming to work early/staying at work late
- Flirting with an offender

Some Other Things to Consider:

Amorous or sexual relationships with an offender are seldom a secret. Such behavior will subject you to disrespect and manipulation from other offenders that may be aware of your situation. Once in a relationship, professional judgment becomes clouded and the normal defenses that exist to protect you will be compromised. When acting on emotions, you may take actions that would otherwise be considered inappropriate in a correctional environment (either in custody or in the community).

Amorous or sexual relationships are inappropriate and illegal when they occur between an offender and any staff member, contractor, vendor or volunteer. Offenders depend upon staff to provide for their board and care, ensure their safety, address their health care needs, supervise their work and conduct, and act as role models for socially acceptable conduct. Your conduct and the decisions you make reflect not only on your own reputation, but also on that of your peers and the agency you represent.
How to Maintain Appropriate Boundaries:

Most staff/offender sexual misconduct occurs only after seemingly innocent professional boundaries have been crossed. The following behaviors will assist you in maintaining appropriate boundaries:

- Maintain professional distance
- Focus behavior on duties and assignments
- Do not become overly close with offenders
- Do not share your own or other staff person’s personal information with or around offenders
- When speaking to offenders about other staff, refer to the staff by their title or as Ms. or Mr.
- When speaking to offenders refer to them as Ms. or Mr. and their last name
- Do not accept gifts or favors from offenders
- Be knowledgeable of Departmental policy and procedure, rules of conduct and laws regarding sexual misconduct and sexual harassment.

A Duty to Report

Staff must report any inappropriate staff/offender behavior immediately. The presence of illegal and unethical behavior by staff compromises the security and safety of the agency. Staff that fail to report such behavior will be held accountable and sanctioned through dismissal. All efforts will be made to ensure the confidentiality of the reporting staff member.

I HAVE READ AND UNDERSTAND THE INFORMATION PROVIDED IN THIS DOCUMENT.

SIGNATURE: ___________________________ DATE: ________________

PRINTED NAME: ___________________________

ORGANIZATION / COMPANY ____________________

PROGRAM NAME: ___________________________
DEPARTMENT OF CORRECTION
DAILY CONTRACTOR TOOL & EQUIPMENT INVENTORY

The contractor tool/equipment form shall be completed and signed by all contractor personnel prior to entering a DOC facility. The following requirements apply:

1. An original signed and dated tool/equipment form shall be prepared each day.
2. This form shall serve as an inventory of all work and personal equipment carried into a Department of Correction facility and will serve to ensure that the inventoryed equipment is removed from the facility at the end of the work day.
3. Each piece of work and personal equipment noted on this form shall be described in sufficient detail so that it can easily be identified and matched to the inventory by a Department of Correction staff.
4. Department of Correction strongly recommends that when work/personal equipment is to be carried into a Department of Correction facility on a repetitive basis, the equipment be marked with a unique identifier (e.g. personnel initials + number) so that it can be matched to the same unique identifier noted on the tool/equipment form.
5. Prior to entering and exiting secured areas of a Department of Correction facility, the daily tool/equipment inventory shall be reviewed and signed by the escorting officer.
6. If, prior to entering a secured area, the preparer of this form determines that he or she cannot account for each piece of equipment, then he or she shall immediately notify the escorting officer.
7. If, prior to entering a secure area, a Department of Correction staff cannot identify each tool or piece of equipment and reconcile it to the items inventoried on this form, then the Department of Correction staff will hold the group of contractor employees in the secure area until the discrepancy is resolved.
8. The following list of tools and equipment is representative of the items inventoried on the form. All tools and equipment being brought into the institution will be inventoried. Every job box will have an exact inventory of all tool boxes and equipment stored in that box. The box must be lockable and remain locked when not in use. There are no exceptions to this rule. List all tools for example hand tools (ex. hammers, pliers, wrenches, and screwdrivers), electrical tools (ex. measuring equipment, splicing equipment), power tools (ex. drills, saws demolition equipment) and supplies (saw blades, drill bits, fasteners). List all other equipment (ex. two-way radios, writing pads, pens, pencils, etc.). However, the list may be expanded to cover equipment specific to a scope of work or project.
9. Items not permitted include, but are not limited to: firearms, medicines, pocket knives, leatherman tools, tobacco, matches, lighters, gum, beer, alcohol of any kind, glass bottles or containers, aluminum cans, metal knives, spoons, forks, music radios, i-Pods, newspapers, files, or magazines.
10. Laptop computers, cameras, cell phones, and pagers are restricted items and their use can only be approved in writing, in advance by the Warden or his designee. Failure to declare an item at the sally port will result in that item being confiscated.

Contractor Name: __________________ Signature & Date: __________________

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## Tool and Equipment Inventory

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APPENDIX D
Pricing Forms

Appendix D is a separate Excel document. Failure to submit the Appendix D in Active Excel format on CD, DVD or stick Media may result in disqualification of proposal.