



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

December 6, 2016

TO: ALL OFFERORS

FROM: SHANNON WROBEL
STATE CONTRACT PROCUREMENT OFFICER

SUBJECT: ADDENDUM TO REQUEST FOR PROPOSAL NO.: GSS17072A-
APPAREL_BLNK

ADDENDUM #1:

The purpose of this addendum is to answer questions received regarding the solicitation and clarify the confusion about the due date listed on page two of the RFP.

Information regarding the current contract is available online at:
http://contracts.delaware.gov/contracts_detail.asp?i=3383

Page #2 of the RFP has been revised to read as stated below:

In order for your proposal to be considered, the Proposal Reply Section shall be executed completely and correctly and returned in a sealed envelope **clearly displaying the contract number and vendor name** by ~~Thursday, November 3, 2016~~ **Tuesday December 13, 2016** 1:00pm (Local Time) to be considered.



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QUESTIONS AND ANSWERS

1. Where is the description of the apparel you want?
 - a. Refer to the scope of work which lists the specifics of what the State needs for this contract.

2. Can you send me the pricing given from the last time this was up to bid?
 - a. The information regarding the current awarded vendors, pricing, and spend is on the awarded contracts page.
http://contracts.delaware.gov/contracts_detail.asp?i=3383

3. What is the current spend for each of the brands on the current contract?
 - a. The information regarding the current awarded vendors, pricing, and spend is on the awarded contracts page.
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4. To easily distinguish which brand it is, you may want to add the other three below that fall under VF, - Bulwark is all Flame Resistant, Horace Small is Public Safety, and Wrangler Workwear. Our discount percentages are different on each brand, so it's hard for a distributor to bid an across the board discount. When it's the percentage off MSRP and it's a matrix of discounts.
 - a. We realize that every manufacture will not offer the same discount percentage. Appendix B is set up to offer several discounts based on manufacture, catalog, and order quantity. There is space to add additional manufactures starting at line seventy-two (72).

5. Can you provide a means or direction for access to the award information for fiscal 2016?
 - a. The information regarding the current awarded vendors, pricing, and spend is on the awarded contracts page.
http://contracts.delaware.gov/contracts_detail.asp?i=3383

6. Is it your view that the traditional award winners of the RFP are the manufacturers direct - Gildan, hanes etc?
 - a. The information regarding the current awarded vendors, pricing, and spend is on the awarded contracts page.
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7. The mills would not and did not guarantee pricing for more than 90 day increments; this moves me to ask if there are addendum's submitted and accepted in the past that involve the integrity of the pricing extended at contract onset will "only deviate should the mills directly increase / decrease their pricing" and the pricing shall only reflect that exact price "up or down" requirement.

- a. Pricing must not exceed the contract price for the contract period of two years. Bidder may elect to take minor exceptions to the specifications, terms and conditions of this RFP. Refer to section V. Exceptions for instructions. Acceptance of exceptions is not guaranteed.
8. Does this particular RFP include the prison systems for the State of Delaware / what agencies within the state have access to this contract?
- a. Department of Corrections is the only agency in the state that may use this contract.

All other terms and conditions remain the same.

S:\ GSS17072A-APPAREL_BLNK Addendum to Proposal