



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

March 31, 2017

TO: ALL OFFERORS

FROM: COURTNEY MCCARTY
STATE CONTRACT PROCUREMENT SUPERVISOR

SUBJECT: ADDENDUM TO REQUEST FOR PROPOSAL NO.: GSS17055-BEEF_PROCESS
COMMODITY BEEF PROCESSING OF FROZEN GROUND BEEF

ADDENDUM # 1

The purpose of this addendum is to answer questions submitted regarding the solicitation.

Q1. As a privately held company we do not release and are not required to release our balance sheet and income statements for public review. We can provide our D and B information, is that acceptable?

A1. Yes

Q2. EPDS's are not given for processed products per USDA FNS (as we submit them to them and they approve them and hold the copies), but SEPDS are the accepted method to pass on that information. Is the latest SEPDS form acceptable for submission?

A2. Yes

Q3. It states that The State of Delaware shall not be named as an additional insured, but then gives language at what the certificate holder should be listed as and it starts with "State of Delaware". It is ok that we would list:

State of Delaware, Government Support Services
Contract # GSS17055-BEEF_PROCESS
100 Enterprise Place, Suite 4
Dover, DE 19904-8202

A3. There is a difference between Additional Insured and Certificate Holder. COI can be listed as shown above, as Certificate Holder.



Q4: It states we should submit a complete Performance Bond at the time of bid submission, but on page 8, Section L, it states that the bond is furnished after award. Is our USDA AMS Surety Bond Acceptable at time of submission and then upon award we submit a Performance Bond for the State of Delaware?

A4. Performance Bond is due with signed contracts.

Q5. I see that the State reserves the right to award to one vendor or to multiple vendors in the best interest of the State of Delaware. Is the business currently split among multiple vendors today and if not has it ever been split among multiple vendors?

A5. Information regarding the current contract can be found online at:

http://contracts.delaware.gov/contracts_detail.asp?i=3805

Q6. Vendor does not backhaul commodities from schools or state warehouses due to food safety reasons and our Food Safety program. We will and do pick up diverted USDA products that have been held at USDA approved facilities like another processor that is under continuous Federal Inspection and AMS Grading Supervision. The NPA actually doesn't allow the backhaul of fine grind beef to be used in multistate products. Will the fact that we do not backhaul fine grind beef from your State Warehouse preclude Vendor from being awarded a contract with the State of Delaware?

A6. No, and we no longer offer backhaul as an option either.

Q7. Can you provide the average amount of each item named in this RFP that the State actually purchased via the last RFP by year? Did the State and its Recipients actually buy all 26 line items?

A7. We did not purchase all 26 line items. Many are new and therefore no usage information is available. As a state, we will purchase between 4-5 loads of USDA beef for processing.

Q8. When you say that "Trans-fat must be less than 0.5 grams preserving", do you mean added trans-fat? Because USDA 100154 and 100155 80/20 Ground Beef has .91mg of naturally occurring Trans-fat per Food Buying Guide serving of 2.72oz raw/77.11gm to equal 2oz M/M.

A8. Correct; naturally occurring trans-fat is acceptable.

Q9. The definition of a Burger is that it doesn't have soy, so there can't be a soy added Burger only a soy added patty that you requested on page 65, subsection 6. So we just bid an all meat product in that space?

A9. That is acceptable. Make sure the modification is notated as an exception.

All other terms and conditions remain the same.

S:\ Addendum to RFP GSS17055-BEEF_PROCESS