



County of Fairfax, Virginia

ADDENDUM

Date: April 4, 2011

ADDENDUM NO. 2

TO: ALL PROSPECTIVE OFFERORS

REFERENCE: RFP11-205753-10

TITLE: Public Safety and Emergency Preparedness Equipment and Related Services

DUE DATE/TIME: April 14, 2011 / 2:00 P.M. EDT (Revised)

The referenced request for proposal is amended as follows:

1. In Addendum No. 1, delete the rest of the answer in A17 after the word "No".
2. Refer to Attachment I, for additional questions and answers to this solicitations.
3. Refer to Attachment II, for the Sales Report Format for Exhibit B of the Administration Agreement which was inadvertently left out.

All other terms and conditions remain unchanged.

Lonnette Robinson, CPPB
Contract Specialist Supervisor, Team 1

THIS ADDENDUM IS ACKNOWLEDGED AND IS CONSIDERED A PART OF THE SUBJECT REQUEST FOR PROPOSAL:

Name of Firm

(Signature)

(Date)

ONE SIGNED COPY OF ADDENDUM MUST BE RETURNED PRIOR TO DATE/TIME OF CLOSING OR MUST ACCOMPANY PROPOSAL.

Department of Purchasing & Supply Management

12000 Government Center Parkway, Suite 427

Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/dpsm

Phone 703-324-3201, TTY: 1-800-828-1140, Fax: 703-324-3228

Additional Questions & Answers

Q1. My marketing team has follow-up questions regarding marketing materials using the US Communities logo:

Will you require print material or simply soft copies? If print, who pays for it? If us, can we get an estimate on how much will be needed?

A1. U.S. Communities requires print material and it is the Supplier's responsibility to pay for this material. There are over 90,000 public agencies who are eligible to utilize this agreement. If Supplier is awarded the contract, the Supplier is responsible for proactively selling the program and its products and services. U.S. Communities is not able to provide an estimate of the amount of print material needed.

Q2. On Page 5 of RFP11-205753-10, Supplier Qualifications Evaluation of Proposals, Section B entitled COST PROPOSAL – Paragraph 1 includes the verbiage 'Multiple discounts may be provided **for each** product category'. I am inquiring specifically as to whether or not **multiple discounts are allowable WITHIN a single category**? It would be our intention to offer multiple manufacturer brands within the confines of the PERSONAL PROTECTIVE EQUIPMENT (PPE) category. Would it be possible to offer a 10% discount on one manufacturer brand and a 15% discount on a second, and support both of these manufacturers in a single product category?

A2. Yes, multiple discounts are allowed within a single category.

EXHIBIT B

SALES REPORT FORMAT

Exhibit B - US (Data Format)												
Sales Report Template												
TIN	Supplier ID	Account No.	Agency Name	Dept Name	Address	City	State	Zip	Agency Type	Year	Month	Amount
956000735	144	89518997	CITY OF LA/MGMT EMPL SVCS	Purchasing	555 RAMIREZ ST STE 312	LOS ANGELES	CA	90012	20	2008	4	1525.50
956000222	144	34868035	LOS ANGELES COUNTY	Facilities	350 S FIGUEROA ST STE 700	LOS ANGELES	CA	90071	30	2008	4	1603.64
956000735	144	89496461	CITY OF LA/ENVIRON AFFAIR	Purchasing	555 RAMIREZ ST STE 312	LOS ANGELES	CA	90012	20	2008	4	1625.05
956000735	144	89374835	CITY OF LA/COMMUNITY DEV	Purchasing	555 RAMIREZ ST STE 312	LOS ANGELES	CA	90012	20	2008	4	45090.79
066002010	144	328NA0001053	GROTON TOWN OF PUBLIC WORKS	Water	123 A St.	GROTON	CT	06340	20	2008	4	318.00
066001854	144	328NA0001051	GROTON CITY OF	Administration	123 A St.	GROTON	CT	06340	20	2008	4	212.00
SALES REPORT DATA FORMAT												
Column Name	Data Type	Length	Example	Comment								
TIN	Text	9	956000735, 066001854	No Dash, Do not omit leading zero.								
Supplier ID	Number	3	111, 110, 116	See Supplier ID Table Below								
Account No.	Text	25 max	Depends on supplier account no.									
Agency Name	Text	255 max	City of Groton, Los Angeles County									
Dept Name	Text	255 max	Purchasing Dept, Finance Dept									
Address	Text	255 max										
City	Text	255 max	Pittsburgh, Los Angeles	Must be a valid City name								
State	Text	2	PA, CA, IL									
Zip	Text	5	90071, 06340	No Dash, Do not omit leading zero, Valid zip code								
Agency Type	Number	2	20, 30, 31	See Agency Type Table Below								
Year	Number	4	2005									
Month	Number	1	1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12									
Amount	Number	variable	45090.79	Two digit decimal point, no \$ sign or commas								

Department of Purchasing & Supply Management

12000 Government Center Parkway, Suite 427

Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/dpsm

Phone 703-324-3201, TTY: 1-800-828-1140, Fax: 703-324-3228